

# WHO WE ARE. WHERE WE OPERATE.

Whirlpool of India Limited (CIN: U29191PN2004PLC020063) is a part of the world's renowned Whirlpool Group of Companies. Whirlpool Corporation, the Ultimate Holding Company (NYSE: WHR) is the world's leading manufacturer of home appliances(a), with approximately \$21 billion in annual sales, 92,000 employees and 65 manufacturing and technology research centers in 2018. The company markets Whirlpool, KitchenAid, Maytag, Consul, Brastemp, Amana, Bauknecht, JennAir, Indesit and other major brand names in nearly every country throughout the world.

Whirlpool of India Limited (NSE: WHIRLPOOL, BSE: 500238) is one of the leading manufacturers and marketers of major home appliances in the country. The company owns three state-of-the-art manufacturing facilities at Faridabad, Puducherry and Pune.







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## LETTER TO SHAREHOLDERS

Dear Shareholders.

2018 was an eventful year by any standard. What started as a relatively stable macro environment in the first half saw several ups and downs in the second half. Transport strikes, GST changes, very high currency and commodity volatility, coupled with soft consumer confidence and off takes made for a challenging year.

But as said, "When the going gets tough, the tough get going "..... and team Whirlpool again proved that we are the team to beat in India .... rising to the challenge ... above and beyond. We have delivered industry beating results again this year .... gaining share and delivering our profit targets for the year.

This was possible because of the employees efforts, executing the Company's strategy to the tee.... a refreshed brand positioning, new product launches including our new Premium range of Refrigerators, the New Bloomwash Pro, expansions in the Semi Automatic portfolio and several new winning finishes in Refrigeration; strong execution of our product/price plans in trade, making strong gains in distribution and winning with several top retailers in Organised Trade & E Commerce.

The Company took consumer service to a new level with the launch of our new "service promise" to consumers.

The back end went all out to support our growth, with all plants and suppliers stretching beyond plan on volumes, while also executing capacity enhancement projects and new product launches; the supply chain setting new records while executing structural changes in our logistics footprint ..... and of course the support functions of finance, legal and HR ably supporting the field & plants in this aggressive growth trajectory.

We made structural changes in our focused growth categories with the strategic investment in Elica PB for cooking, significant localisation of our Air-Conditioning portfolio and the launch of the new Purafresh range of water purifiers.

We are entering 2019- 20 on a very strong note, with a strong product plan, enhanced capacity across plants and most importantly significantly improved execution capabilities.

Thanking you

Sunil D'Souza Managing Director

#### ARVIND UPPAL

#### CHAIRMAN - WHIRLPOOL OF INDIA LIMITED

Whirlpool delivered another strong year on the back of solid market share gains. 2018 was a very noisy year given domestic elections, trade wars, fluctuations in oil and currencies. Despite this, India continues to be the fastest growing major economy with huge potential for the under penetrated home appliances industry. Our investment in the Elica JV should help accelerate Whirlpool's presence in the premium kitchen category and strengthen our overall brand presence. We remain confident about the future of our business.



#### ANIL BERERA

#### EXECUTIVE DIRECTOR - WHIRLPOOL OF INDIA LIMITED

India long term economic growth outlook continue to remain strong, with factors conducive to sustainable growing demand, we do expect the demand scenario to be promising in the near future. 2018 - 19 was another year of delivering record performance and achieving many new milestones. We delivered strong Revenue and Profit growth and continued to have a robust balance sheet. It was a volatile year in terms of commodities and currency, which we were able to successfully navigate through strong cost and pricing actions. During the year we made a strategic investment and acquired 49% stake in Elica PB India Private Limited. We continue to invest in the future, both in Products and capacity expansion and invested ₹187 cr in Capex in 2018-19. I am confident, with it's Robust business plans, Whirlpool will continue to move ahead in its journey of Sustainable and Profitable growth.

#### YATIN MALHOTRA

#### CHIEF FINANCIAL OFFICER - WHIRLPOOL OF INDIA LIMITED

2018 - 19 was another year of strong performance for Whirlpool. We continued our growth journey as our Total Income grew 8.5% vs previous year. We delivered Profit Before Tax of ₹626.5 cr @ 11.4% of Total Income, registering a growth of 16% vs last year. This strong profit performance was on the back of strengthening product mix and productivity actions across functions to overcome the cost headwinds that we faced during the year. Whirlpool successfully delivered another year of strong working capital management. We generated a cash of ₹402 cr from operating activities vs ₹384 cr last year. Post acquisition of 49% equity stake in Elica, we are reporting our first annual consolidated financials , with a best ever EPS of ₹32.08 for the year 2018-19.









## MASTER OF ELEGANCE.

Presenting the perfect blend of extraordinary performance and contemporary style. Powered by  $6^{\text{TH}}$  SENSE® Technology, it intuitively adapts temperature and preserves freshness. Designed with spacious boutique compartments and state-of-the-art features, it gracefully complements a luxurious lifestyle.











### MASTER OF UNMATCHED PERFORMANCE.

Presenting the new and advanced 360° Bloomwash Pro that is specially designed to assure No.1 cleaning performance\*. Powered by the revolutionary Hexa Bloom impeller, it moves clothes in a unique 360° motion to give a wash that is truly perfect.







\*Results based on internal lab tests conducted on select Whirlpool model against leading products in this segment (VA≤9kg) under standard test conditions and may vary depending on testing conditions.





### MASTER OF POWER WASHES.

Presenting the AceXL range of washing machines, that offer a beautiful amalgamation of design and performance. Powered by the 3D scrub technology, this marvel has the power to wash up to 14\* king size bedsheets in one go.







\*Results based on internal lab testing done on select Whirlpool model under standard conditions and may vary basis testing conditions.14 king size bed sheets can be washed in 10.5kgs Machine only.



## purasense

## MASTER OF CUTTING-EDGE INNOVATION.

Presenting the Purasense Water Purifier with an advanced 9-Stage purification system. This innovation is powered by India's first Do-It-Yourself Filter Replacement Technology, and ensures lifelong guarantee of purity.









## MASTER OF INTUITIVE INTELLIGENCE.

Presenting the powerful and advanced range of Hobs and Hoods with  $6^{TH}$  SENSE® Technology. The *IntelliCook* Brass Burner Hobs intuitively cut the gas supply off when not in use. Whereas, the  $6^{TH}$  SENSE® *TurboQuiet* Technology of the intelligent hoods ensures silent operations. And all this to provide an immaculate cooking experience.







## **DESIGNED TO WIN HEARTS AND AWARDS**

As the coveted iF Design Award finds a new home, we take pride in welcoming it to our wall of glory. Over its 66-year history, the iF Design Award has become one of the world's most prestigious design competitions. Judged by an international panel of design experts, the prized iF Labels are presented to products that are considered outstanding in their field.

This year, our washing machines Bloomwash Pro and AceXL emerged victorious in a highly competitive field, that included over 6400 entries from 50 countries. Achieving this new milestone is a validation of our cutting-edge technology and bold aesthetics, across all our products. May we continue to conquer hearts and win awards.



## WINNING THE WORLD OVER



Dun & Bradstreet Corporate Awards 2019 Consumer Durables & Appliances Industry





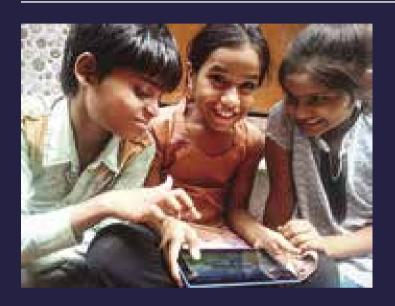


Great Place to Work
India's 25 Best Workplaces in Manufacturing
2019





## **OUR COMMITMENT TO THE COMMUNITY.**



## COMMUNITY DEVELOPMENT PROGRAM

We believe that a strong community helps in the growth of a company and its employees. With our continuous efforts to reach out to them, we aspire to bring a change for good.

## SKILL DEVELOPMENT PROGRAM

We organise training programs for the young ones to give them a career path and help them become accomplished Retail Service Executives and Field Service Engineers. This year, 3000 people/youth became a part of our initiative that was conducted in more than 30 cities.





## BRING WATER TO ENRICH PUDUCHERRY

Being a part of the Washers industry, we understand the importance of conserving water. Therefore, we joined forces to help mission #WaterRichPuducherry be a success. And to do that, we helped de-silt 11300 meters of water channel and clear the jungle including grass, brushwood, trees, saplings and trash from 50 meters outside the periphery. This will continue to benefit the villagers and water bed around our factory.

### KANNUR HELPING HANDS

Our Kochi team along with our service partners and Kannur (Kerala) District Youth showed exemplary efforts in helping the Kerala flood affected victims.

Our people's will to help turned a small 5-member group into a 150-member squad within a day. The team was able to send approximately 20 tons of rice along with 5300 cartons of essential materials through 24 shipments to more than 40 relief centers spread across 6 adversely affected districts.



## **REIMAGINED BRAND STORES**

We reconceptualised our stores in 2018 to give a rich experience to our consumers. With technology integration and best-in-class category specific display, consumers can now explore a wide range of products with ease.







# UNPARALLELED SERVICE, UNMATCHED EXPERIENCE.

To position our customer service as a differentiator with a competitive advantage, Whirlpool Service team launched 'Service Promise', which is a first-of-its-kind Service Promise in the history of Whirlpool India. Service Promise talks about 2 Hours consumer call back with an assurance of 24 Hours/48 Hours visit across 3500 plus cities.

## WHIRLPOOL magicare ASSURANCE -







Vast Service Network Across India

We have recently launched our first real-time Digital Training Studio. This state-of-the-art studio allows us to impart real-time product training by connecting our service network and service technicians to our customers through a video call. Leveraging this technological innovation, our team has created capacity of covering a wider Service Engineer base, ensuring higher levels of training penetration all over India.

This facility will help us drive high level of training and engagement amongst service networks and further help us achieve higher customer satisfaction.

### **CORPORATE INFORMATION**

#### **BORAD OF DIRECTORS:**

Mr. Arvind Uppal Chairman & Non-Executive Director

Mr. Sunil D'Souza Managing Director
Mr. Anil Berera Executive Director
Mr. AHBN Reddy Executive Director
Ms. Sonu Halan Bhasin Independent Director
Mr. Rahul Bhatnagar Independent Director\*
Mr. Pradeep Banerjee Independent Director\*

\*Appointed w.e.f 19th June, 2019

#### **CHIEF FINANCIAL OFFICER**

Mr. Yatin Malhotra

#### **COMPANY SECRETARY**

Ms. Roopali Singh

#### STATUTORY AUDITORS

M/s MSKA & Associates (Firm Registration Number: 105047W), Chartered Accountants

#### **COST AUDITOR**

R. J. Goel & Co. (Firm Registration Number: 000026), Cost Accountants

#### SECRETARIAL AUDITOR

N.C. Khanna, Practicing Company Secretary (C. P. No. 5143)

#### **BANKERS:**

Citibank, N.A., BNP Paribas, The Hongkong and Shanghai Banking Corporation Limited. State Bank of India, Bank of America, N.A., The Bank of Nova Scotia, MUFG Bank, HDFC Bank Limited. RBL Bank Limited

#### **REGISTRAR & SHARE TRANSFER AGENT**

Link Intime India private Limited Noble Heights, 1st Floor, Plot No. NH 2, LSC, C-1 Block, Near Savitri Market, Janakpuri, New Delhi-110058

#### **REGISTERED OFFICE:**

Plot No. A- 4, MIDC, Ranjangaon, Taluka- Shirur, District- Pune, Maharashtra-412 220.

#### CORPORATE OFFICE:

Plot No. 40, Sector- 44, Gurgaon, Haryana-122 002

#### CORPORATE GOVERNANCE REPORT

The Directors present the Company's Report on Corporate Governance pursuant to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### THE Company'S GOVERNANCE PHILOSOPHY

"What makes me proud is our commitment to win the right way- The Whirlpool Way - where there is no right way to do a wrong thing ... Success without integrity is failure. At Whirlpool, we set higher standards to earn the trust of our consumers, colleagues, stakeholders and the communities where we operate."

Marc Bitzer

Chairman, Whirlpool Corporation

For us at Whirlpool, Corporate Governance is all about upholding the highest standards of integrity, transparency, fiscal accountability and adoption of best management practices. These values are the distinct and enduring character of your Company and an important part of its heritage. Your Company believes that retaining and enhancing stakeholder trust is essential for sustained corporate growth.

Your Company has a strong legacy of fair, transparent and ethical governance practices.

Your Company has adopted an Integrity Manual (Code of Conduct) for its employees including the Managing Director and the Executive Directors. Your Company also has adopted a Code of Conduct for its Non-Executive Directors which includes Code of Conduct for Independent Directors which suitably incorporates the duties of Independent Directors as laid down in the Companies Act, 2013 ("the Act").

Your Company is in compliance with the requirements stipulated under Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations 2015"), as applicable, with regard to corporate governance.

#### **Board of Directors**

#### Composition

We believe that our Board should have an appropriate mix of Executive, Non-Executive and Independent Directors to maintain its independence and separate its functions of governance and management. The Listing Regulations 2015 mandate that for a Company having a Non-Executive Chairman, at least one-third of the Board of Directors shall comprise of Independent Directors. As on 31st March, 2019 our Board comprised of seven Directors, consisting of one Non-Executive and Non-independent Chairman, three Executive Directors and three Independent Directors, including Ms. Sonu Bhasin a woman Director. The profiles of Directors can be found on https://www.whirlpoolindia.com/board\_of\_directors. Your Board members have diverse experience and expertise and provides strategic direction to the Company's Senior Management and oversee the interests of all stakeholders. The Board periodically evaluates the need for change in its size and composition.

The composition of the Board is in conformity with Regulation 17 of the Listing Regulations 2015 read with Section 149 of the Act.

- Mr. Arumalla Hari Bhavanarayana Reddy (Mr. AHBN Reddy) was confirmed and appointed as an Executive Director at the 57<sup>th</sup> Annual General Meeting of the Company held on 17<sup>th</sup> September, 2018 for a period of 5 years w.e.f 02<sup>nd</sup> February, 2018.
- Board of Directors of the Company at its meeting held on 02<sup>nd</sup> November, 2018 confirmed continuation of Mr. Arvind Uppal as Chairman & Non Executive Director of the Company w.e.f 01<sup>st</sup> January, 2019.
- Pursuant to the provisions of the Act ("Act"), Ms. Sonu Halan Bhasin was appointed as an Independent Director of the Company for the first term of 5 years from 01st April, 2014 till 31st March, 2019 at the 53rd Annual General Meeting of the Company held on 14th August, 2014. Board of Directors of the Company at its meeting held on 04th February, 2019, pursuant to the provisions of the Act and subject to approval of the shareholders by way of Special Resolution, after considering the performance evaluation and the recommendation of the Nomination and Remuneration Committee, approved her re-appointment as Independent Director for a second term of five consecutive years from 01st April, 2019 upto 31st March, 2024.
- Post 31<sup>st</sup> March, 2019, the Company adopted a retirement policy for the Directors. The retirement age for the Managing Director and Executive Directors is 60 years, while the age limit for an Independent or Non-Executive Director is 70 years.



- Pursuant to above and due to personal reasons, Mr. Anand Narain Bhatia and Mr. Sanjiv Verma, tendered their resignation as Independent Director of the Company effective from 19<sup>th</sup> June, 2019 and confirmed that there were no other material reason for their resignation.
- On the recommendation of the Nomination and Remuneration Committee and subject to approval of the shareholders, the Board of Directors at its meeting held on 19<sup>th</sup> June, 2019, appointed Mr. Rahul Bhatnagar (DIN: 07268064) and Mr. Pradeep Jyoti Banerjee (DIN: 02985965) as Additional Directors and Independent Non-Executive Directors of the Company with effect from 19<sup>th</sup> June, 2019 pursuant to Section 161(1) and Section 149 of the Act for a term of five consecutive years to hold office from 19<sup>th</sup> June, 2019 till 18<sup>th</sup> June, 2024. Further details of the Directors seeking appointment/re-appointment are available in the Director's Report and the Notice of the 58<sup>th</sup> Annual General Meeting.

Details of Category, attendance, Directorship and committee position of Directors as on 31st March, 2019:

Name of Director	Category	Meeting held during		Whether attended last AGM held on Monday, 17-09-18	No. of directorship in other companies		No. of committee position held in other public companies	
		Held	Attended		Public	Private	Chairman	Member
Mr. Arvind Uppal	Chairman - Non Executive – Non Independent	5	5	Yes	1	2	1	2
Mr. Sunil D'Souza	Managing Director	5	5	Yes	-	1	-	-
Mr. Anil Berera	Executive Director	5	5	Yes	-	-	-	-
Mr. Anand Bhatia	Non-Executive Independent Director	5	5	Yes	1	1	-	-
Mr. Sanjiv Verma	Non-Executive Independent Director	4	4	Yes	1	-	-	1
Ms. Sonu Bhasin	Non-Executive Independent Director	5	5	No	6	1	1	5
Mr. AHBN Reddy	Executive Director	5	5	Yes	-	-	-	-

#### Note:

- Directorship above excludes directorship in foreign companies and Companies under Section 8 of the Act.
- As on 31<sup>st</sup> March, 2019, Mr. Arvind Uppal was Independent Director in Akzo Nobel India Limited and Ms. Sonu
  Bhasin was Independent Director in the Sutlej Textiles and Industries Limited, Transcorp International Limited and
  Berger Paints India Limited.
- As per Regulation 17A of Listing Regulations 2015, all Directors meet the criteria of maximum number of directorship
  i.e none of the Directors hold directorship in more than eight listed entities or serve as an Independent Director in more
  than seven listed entities. Further, the Managing Director of the Company does not serve as an Independent Director
  in any listed entity.
- None of the Director is a member of more than ten committees or Chairman of more than five committees across all the public companies in which he/she is a Director. For the purpose of determination of limit of the Board Committees, chairpersonship and membership of the Audit Committee and Stakeholders' Relationship Committee has been considered as per Regulation 26(1)(b) of Listing Regulations 2015.

During the Financial Year 2018-19 the Board of Directors met five times on (i) 08<sup>th</sup> May, 2018 (ii) 01<sup>st</sup> June, 2018 (iii) 09<sup>th</sup> August, 2018 (iv) 02<sup>nd</sup> November, 2018 (v) 04<sup>th</sup> February, 2019. The maximum gap between two meetings was less than one hundred and twenty days, as stipulated under Regulation 17 of the Listing Regulations 2015 and Secretarial Standards.

The Directors are not related to each other. Non-Executive Directors do not hold any shares in the Company.

Pursuant to Regulation 34(3) and Schedule V, Para C, clause (10)(i) of the Listing Regulations 2015, the Company has obtained a certificate from Mr. N C Khanna, Practicing Company Secretary, confirming that none of the Directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as Directors of Companies by the Securities and Exchange Board of India and Ministry of Corporate Affairs.

Independent Directors are Non-Executive Directors as defined under Regulation 16(1)(b) of the Listing Regulations 2015 read with Section 149(6) of the Act along with rules framed thereunder. In terms of Regulation 25(8) of Listing Regulations 2015, they have confirmed that they are not aware of any circumstance or situation which exists or may be reasonably anticipated that could impair or impact their ability to discharge their duties. Based on the declarations received from the Independent Directors, the Board of Directors have confirmed that they meet the criteria of independence as mentioned under Regulation 16(1)(b) of the Listing Regulations 2015 and that they are Independent of the Management. A formal letter of appointment to Independent Directors as provided in the Act has been issued and disclosed on the website of the Company viz. https://www.whirlpoolindia.com/board\_of\_directors

#### **Familiarization Programme**

All new Non-Executive Directors inducted to the Board are familiarized through a structured induction programme. Your Company believes that a Board which is well informed with the Company's affairs, policies, future plans, challenges etc., effectively discharges their role. As part of the induction programme, senior officials of Management provide an overview to familiarize new Directors with the Company's business operations, its products, structures, challenges, regulations, technology etc. The Directors of the Company are also updated on changes / developments in the industry including those pertaining to statutes / legislations & economic environment and on matters affecting the Company, to enable them to take well informed and timely decisions. The details regarding Independent Directors' Familiarization Programme are given under the Investor section on the website of the Company and can be accessed at https://www.whirlpoolindia.com/board of directors

#### **Separate Meeting of Independent Directors**

Schedule IV of the Act and the Rules thereunder as well as Reg 25(3) of Listing Regulations 2015 mandate that the Independent Directors of the Company shall meet at least once in a year.

During the financial year, a separate meeting of the Independent Directors of the Company was held on 08th May, 2018, at the Corporate Office of the Company and was attended by all Independent Directors. At the meeting performance of Non – Independent Directors, Board as a whole and the Chairman was reviewed. They also reviewed the flow of information between Management and the Board. Statutory Auditors were invited to have an Independent discussion without the presence of the Company's Management.

Parameters of Statutory compliances evidencing the standards expected from a listed entity have been duly observed and a Report on Corporate Governance as well as the Certificate from Statutory Auditors confirming compliance with the requirements of Listing Regulations, 2015 forms part of the Annual Report.

#### 3. Committees of the Board

#### (i) Audit Committee

#### **Composition, Meetings and Attendance**

As on 31st March, 2019 the Audit Committee comprised of 4 (Four) Non-Executive Directors including 3 (three) Independent Directors. The constitution of the Committee is in line with the provisions of Sec 177 of the Act and Listing Regulations, 2015.

During the Financial Year 2018-19, the Audit Committee met five times on (i) 08th May, 2018 (ii) 01st June, 2018 (iii) 09th August, 2018 (iv) 02nd November, 2018 and (v) 04th February, 2019. The time gap between any two meetings was less than one hundred and twenty days.

The details of the member, chairperson and attendance at meetings are as under:

Name of Member	Category	Status	No. of meetings held during the financial year 2018-19	Attended
Mr. Anand Bhatia	Independent -Non Executive Director	Chairman	5	5
Mr. Sanjiv Verma	Independent – Non Executive Director	Member	4	4
Ms. Sonu Bhasin	Independent – Non Executive Director	Member	5	5
Mr. Arvind Uppal	Non Executive Director	Member	5	5



Members of this Committee are financially literate and possess a sound knowledge of accounts, finance and audit matters. The Company Secretary of the Company acts as Secretary to the Audit Committee.

The primary objective of the Audit Committee is to monitor and provide effective supervision of the Management's financial reporting process, to ensure accurate and timely disclosures with the highest level of transparency, integrity and quality of financial reporting.

Mr. Anand Bhatia, Chairperson of the Audit Committee was an astute professional possessing great depth of experience and sound financial and accounting knowledge.

The Internal Auditors and the representative of the Statutory Auditors are permanent invitees to the Audit Committee meetings. The Chairperson, by practice, extends the invite for the meeting to the Managing Director and to the Cost Auditors whenever required.

The previous Annual General Meeting ("AGM") of the Company was held on 17th September, 2018 and was attended by the Chairman of the Audit Committee.

Consequent to their resignation from Directorship of the Company w.e.f 19th June, 2019, Mr. Anand Bhatia and Mr. Sanjiv Verma ceased to be members of the Audit Committee. Mr. Rahul Bhatnagar and Mr. Pradeep Jyoti Banerjee were appointed as members of the Audit Committee and Mr. Rahul Bhatnagar was appointed as Chairman of the Audit Committee w.e.f 19th June, 2019.

#### **Terms of Reference**

The Committee is governed by a Charter which is in line with the regulatory requirements mandated by Regulation 18 of Listing Regulations, 2015. The functioning and terms of reference of the Audit Committee including the role, powers and duties, quorum for meeting and frequency of meetings, have been devised keeping in view the requirements of the Act and Listing Regulations 2015.

The brief role & responsibilities and terms of reference of the Audit Committee inter alia include:

- a) Effective supervision of the financial reporting process, ensuring financial, accounting and operating controls and compliance with established policies and procedures;
- b) Evaluating the adequacy of internal controls and its effectiveness;
- c) Reviewing the financial results of the Company for each quarter/ year before the same are placed at the Board meeting for approval;
- d) Providing an avenue for effective communication between the Internal Auditor, the Statutory Auditors and the Board of Directors;
- e) The recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- f) Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- g) Examination of the financial statements and the auditor's report thereon;
- h) Approval or any subsequent modification of transactions of the Company with related parties;
- i) Scrutiny of inter corporate loans and investments;
- j) Valuation of undertaking or assets of the Company, whenever it is necessary;
- k) Evaluation of internal financial controls and risk management systems;
- 1) Monitoring the end use of funds raised through public offers and related matters;
- m) Reviewing the functioning of the Code of the Company and Whistle Blowing Mechanism.

The Committee is regularly updated on the statutory and regulatory amendments including Act and Listing Regulations 2015 and the enhanced role and responsibilities of the Committee.

#### (ii) Nomination and Remuneration Committee

#### Composition, meetings and attendance

As on 31st March, 2019, the Nomination and Remuneration Committee of the Company comprises of 4 (four) Non-Executive Directors including 3 (three) Independent Directors, Chairman being Non-Executive and Independent Director. The Company Secretary of the Company acts as Secretary of the Nomination and Remuneration Committee.

The details of the member, Chairperson and attendance at meetings are as under:

Name of Members	Category	Status	No. of Meetings Held	Attended
Mr. Anand Bhatia	Independent – Non-Executive Director	Chairman	3	3
Mr. Sanjiv Verma	Independent – Non-Executive Director	Member	3	3
Ms. Sonu Bhasin	Independent – Non-Executive Director	Member	3	3
Mr. Arvind Uppal	Non-Executive Director	Member	3	3

During the year under review, three meetings of the Nomination and Remuneration Committee were held on (i) 08<sup>th</sup> May, 2018 (ii) 02<sup>nd</sup> November, 2018 and (iii) 04<sup>th</sup> February, 2019

Consequent to their resignation from Directorship of the Company w.e.f 19<sup>th</sup> June, 2019, Mr. Anand Bhatia and Mr. Sanjiv Verma ceased to be members of the Nomination & Remuneration Committee. Mr. Rahul Bhatnagar and Mr. Pradeep Jyoti Banerjee were appointed as members of the Nomination & Remuneration Committee w.e.f 19<sup>th</sup> June, 2019. Mr. Pradeep Banerjee was appointed as the Chairman of the Committee.

The Company complies with the provisions related with Nomination and Remuneration Committee in terms of Regulation 19 of Listing Regulations, 2015 as well as in terms of the provisions of Section 178 of the Act.

Terms of reference of the Nomination and Remuneration Committee are as per the guidelines set out in the Act and Listing Regulations, 2015 that inter alia includes:

- (a) The formation of policy for determining qualifications, positive attributes and independence of a Director and remuneration for the Directors, key managerial personnel and other Senior Management and recommending the same to the Board;
- (b) Formulation of criteria for evaluation of performance of Independent Directors and the board of Directors;
- (c) Identification of persons who are qualified to become Directors and who may be appointed to senior management position in accordance with the criteria as per the policy approved by the Board;
- (d) The recommendation of remuneration for the Directors and Senior Management to remain competitive in the industry, to attract and retain good talent and appropriately reward the employees and Directors for their performance and contribution to the business.

#### **Key Board Qualifications, Expertise and Attributes**

The Company has eminent individuals from diverse fields as Directors on its Board, who bring in the required skills, competence and expertise that are required for making effective contribution. The Board of Directors in the context of the Company's business, considered and approved the below set out core skills/ expertise/ competencies for effective functioning of the Board:

- **Leadership:** Ability and experience in leading critical areas for large corporations and having astute knowledge of business environment, complex business processes, strategic planning, risk management, etc.
- **Strategic Insights:** Expertise and experience of evaluating business strategic opportunities to determine long term strategic fit with business, strong value creation potential and clear execution capabilities.
- **Innovation & Product Development knowledge:** Product leadership is key to Company's growth and success. Directors with expertise in understanding of emerging trends and innovations can provide unique perspectives on product development and innovation strategy which makes business more competitive and sustainable.
- Financial Acumen: Commercial and financial acumen to critique Company's financial performance and evaluate
  Company's strategies and action plans in the context of their financial outcomes. Proficiency and experience of
  complex financial reporting processes, internal controls, risk management frameworks and emerging financial
  trends.
- **Understanding of industry and operations:** Experience and knowledge of the operations, key growth drivers, distribution and manufacturing strategies, business environment and changing trends in the consumer industry.
- **Governance and Regulatory Knowledge:** Understanding of the legal ecosystem, regulations, which impact the Company and possess knowledge on matters of regulatory compliance, governance.



#### **Performance Evaluation**

The Nomination & Remuneration Committee, as reported in earlier years, formulated the Policy on Board evaluation, evaluation of Board Committees' functioning and individual Director evaluation, and also specified that such evaluation will be done by the Board, pursuant to the Act and the Rules framed thereunder and the Listing Regulations 2015. The performance evaluation for the financial year under review was carried out in accordance with the said criteria which was also duly approved by the Board. The performance evaluation was conducted for the Board, its Committees, Individual Directors including Chairman of the Board.

The Board of Directors expressed their satisfaction with the performance evaluation process and based on the affirmation received from the Independent Directors were of the opinion that the Independent Directors fulfill the conditions specified in the Listing Regulations, 2015 and are Independent of the Management.

#### **Remuneration Policy**

In adherence of section 178(1) of the Act, the Board of Directors of the Company, based on the recommendations of the Nomination and Remuneration Committee had approved and adopted the policy for Directors' appointment and remuneration including criteria for determining qualifications, positive attributes, independence of a Director.

The broad parameters covered under the Policy are – Company Philosophy, Guiding Principles, Nomination of Directors, Remuneration of Directors, Nomination and Remuneration of the Key Managerial Personnel (Other than Managing/ Whole-time Directors), Key-Executives and Senior Management. The detailed terms of reference of the Nomination and Remuneration Committee is contained in the "Compensation & Nomination Committee Charter" which is available under the Investor section on the website of the Company at https://www.whirlpoolindia.com/discover-whirlpool-investors-lp

#### **Director's Remuneration**

#### **Non-Executive Independent Directors**

The Non-Executive Independent Directors are entitled to sitting fees for attending meetings of the Board, and its Committees. The Non-Executive Independent Directors were paid sitting fee of INR 1,00,000 for every meeting of the Board and the Audit Committee and INR 75,000 for each Nomination & Remuneration Committee, Corporate Social Responsibility Committee and Stakeholders Relationship Committee meeting.

They are also reimbursed all travelling and other expenses incurred by them in connection with attending meetings of the Board of Directors or of Committees thereof or which they may otherwise incur in the performance of their duties as Directors. Apart from above, Independent Directors do not have any pecuniary relationship or transaction with the Company.

#### Non-Executive Non-Independent Director

Members of the Company at the 57<sup>th</sup> Annual General Meeting of the Company held on 17<sup>th</sup> September, 2018 had approved remuneration payable to Mr. Arvind Uppal as Chairman & Non-Executive Director of the Company w.e.f. 01<sup>st</sup> January, 2018 till 31<sup>st</sup> December, 2018. During the period 01<sup>st</sup> April, 2018 to 31<sup>st</sup> December, 2018, in the capacity of Chairman & Non - Executive Director Mr. Uppal was paid INR 27 Lacs along with other facilities to maintain office of the Chairman. Post 31<sup>st</sup> December, 2018 he was paid only sitting fees for attending meetings of the Board and the Committees of which he is member.

#### Remuneration paid to Executive Directors in Financial Year 2018-19

(INR in Lacs)

Name of the Director	Basic Salary	Allowances	Perquisites	Performance Bonus	PF Contribution	ESOP from Whirlpool Corporation	Total
Mr. Sunil D'Souza, Managing Director	68.72	163.12	81.86	180.74	8.25	162.53	665.22
Mr. Anil Berera, Executive Director	88.33	216.47	10.81	88.25	9.86	15.32	429.04
Mr. AHBN Reddy, Executive Director	31.73	57.31	0.95	20.25	3.81	5.60	119.65

#### **Other Terms**

- Performance Bonus are based on performance review of the Key Responsibility Areas (KRAs) and other measurable indicators along with performance of the organization, profitability and other financial indicators.
- Notice Period 3 Months, Severance Fees NIL, Stock Options– NIL
- ESOP from Whirlpool Corporation, ultimate holding Company.
- Total remuneration does not include Gratuity and Leave encashment.

#### (iii) Stakeholders' Relationship Committee

#### Composition, meetings and attendance

As on 31st March, 2019 the Stakeholders Relationship Committee comprised of 3 (three) members out of which, 2 (two) were Non-Executive Director, and 1 (one) Executive Director. Chairman of the committee was Non-Executive and Independent Director. The Company Secretary of the Company acts as Secretary of the Stakeholders Relationship Committee.

The name of the members, Chairperson and attendance of members, is given below:

Name	Category	Status	No. of Meetings held	Attended
Mr. Anand Bhatia	Independent – Non Executive Director	Chairman	4	4
Mr. Arvind Uppal	Non- Executive Director	Member	4	4
Mr. Anil Berera	Executive Director	Member	4	4

During the Financial Year 2018-19, the Committee met four times on (i) 08<sup>th</sup> May, 2018 (ii) 09<sup>th</sup> August, 2018 (iii) 02<sup>nd</sup> November, 2018 and (iv) 04<sup>th</sup> February, 2019.

Ms. Roopali Singh, Company Secretary is the Compliance Officer of the Company.

Consequent to resignation from Directorship of the Company w.e.f 19<sup>th</sup> June, 2019, Mr. Anand Bhatia ceased to be a member of the Stakeholder & Relationship Committee. Mr. Pradeep Banerjee was appointed as a Member and Mr. Arvind Uppal was appointed as the Chairman of the Stakeholder Relationship Committee w.e.f 19<sup>th</sup> June, 2019.

#### **Terms of Reference**

The Committee ensures cordial investor relations and oversees the mechanism for redressal of investors' grievances. The Committee specifically looks into redressing shareholders'/ investors' complaints/ grievances pertaining to share transfers, non-receipts of annual reports etc, issuance of duplicate shares, exchange of new share certificates, recording dematerialization / rematerialization of shares and related matters.

The Company attends to the investors' grievances/correspondence expeditiously except in the cases that are constrained by disputes or legal impediments. Details of complaints received and resolved by the Company during the Financial Year 2018-19 are given below:

No. of shareholders complaints at the beginning of the year 01st April, 2018.			
No. of shareholders complaints received during the year ended 31st March, 2019	29		
No. of complaints resolved during the year ended 31st March, 2019			
Number of complaints pending as on 31st March, 2019.	3		

#### (iv) Corporate Social Responsibility (CSR) Committee

#### Composition, meetings and attendance

As on 31st March, 2019 the Corporate Social Responsibility Committee comprised of 3 (three) members of which, 2 (two) were Non-Executive Director, and 1 (one) Executive Director. The Company Secretary of the Company acts as Secretary of the Corporate Social Responsibility Committee.



The name of members, Chairperson and attendance at meeting are given below:

Name	Category	Status	No. Of Meetings held	Attended
Mr. Arvind Uppal	Non-Executive Director	Chairman	2	2
Mr. Anil Berera	Executive Director	Member	2	2
Mr. Sanjiv Verma	Independent – Non Executive Director	Member	2	2

During the Financial Year 2018-19 the Committee met two times on 08th May, 2018 and on 04th February, 2019.

Consequent to resignation of Mr. Sanjiv Verma, from Directorship of the Company w.e.f 19<sup>th</sup> June, 2019, he ceased to be a member of the Corporate Social Responsibility Committee. Mr. Rahul Bhatnagar was appointed as a member of the Corporate Social Responsibility Committee.

#### **Terms of Reference**

Terms of Corporate Social Responsibility (CSR) Committee are as per the provisions of Section 135 of the Act and Listing Regulations, 2015 which inter alia include formulation and recommendation to the Board, a Corporate Social Responsibility (CSR) Policy and recommendation on the amount of expenditure to be incurred on the various CSR activities and monitoring of the CSR Policy of the Company.

#### (v) Executive Committee of the Board

The Board has an Executive Committee to look into the operational matters viz management of Bank account, authority matrix, authorization for business purpose etc. Presently Mr. Sunil D'Souza, Mr. Anil Berera & Mr. AHBN Reddy are members of the said Committee.

#### (vi) Risk Management Committee of the Board

The Board of Directors at their meeting held on 04th February, 2019 constituted the Risk Management Committee comprising of three Directors i.e. Mr. Sunil D'Souza, Mr. Anil Berera, Mr. AHBN Reddy and the Chief Financial Officer of the Company, Mr. Yatin Malhotra. The role of the Risk Management Committee, constituted pursuant to the Listing Regulations 2015, is inter alia to approve the strategic risk management framework of the Company, and review the risk mitigation strategies and results of risk identification, prioritisation & mitigation plan.

The terms of reference of the Risk Management Committee broadly covers:

- Reviewing the Risk Management Framework of the Company, risk management processes and practices followed
  and to ensure that the Company is taking appropriate measures to achieve prudent balance between risk and
  reward in both ongoing and new business activities.
- Evaluate significant risk exposures and assess management's actions to mitigate the exposures.
- Report & recommend to Board annually on the effectiveness of the Risk Management system and the mitigation plans.

The Committee is chaired by Mr. Sunil D'Souza– Managing Director. Ms. Roopali Singh, Company Secretary is the Secretary to the Risk Management Committee. No meeting of the Committee was held during the Financial Year 2018-19.

#### 4. GENERAL BODY MEETINGS

Details of the Annual General Meeting held in the last three years along with special resolutions passed thereat:

Year	Day, Date & Time	Place	Par	ticulars of Special Resolutions passed
2016	Tuesday, 13 <sup>th</sup> September, 2016 at 11:00 A.M.	Whirlpool of India Ltd. Plot No.A-4, MIDC, Ranjangaon, Taluka: Shirur, Dist: Pune, Maharashtra	<ol> <li>1.</li> <li>2.</li> <li>3.</li> <li>4.</li> </ol>	Revision of remuneration payable to Mr. Arvind Uppal as Chairman & Executive Director. Revision of remuneration payable to Mr. Sunil D'Souza as Managing Director. Revision of remuneration payable to Mr. Anil Berera, Executive Director & CFO. Revision of remuneration payable to Mr. Vikas Singhal, Executive Director.

Year	Day, Date & Time	Place	Particulars of Special Resolutions passed
2017	Monday, 18 <sup>th</sup> September, 2017 at 11:00 A.M.	Whirlpool of India Ltd. Plot No.A-4, MIDC, Ranjangaon, Taluka: Shirur, Dist: Pune, Maharashtra	No resolution was passed as Special Resolution.
2018	Monday, 17 <sup>th</sup> September, 2018 at 11:00 A.M.	Whirlpool of India Ltd. Plot No.A-4, MIDC, Ranjangaon, Taluka: Shirur, Dist: Pune, Maharashtra	<ol> <li>Remuneration payable to Mr. Arvind Uppal (DIN: 00104992) as Non-Executive Chairman of the Company.</li> <li>Appointment of Mr. Arumalla Hari Bhavanarayana Reddy (DIN: 0008060227) as Executive Director.</li> <li>Revision of remuneration payable to Mr. Anil Berera (DIN: 00306483), Executive Director.</li> </ol>

No resolution was passed by postal ballot during the year under review and none of the businesses proposed to be transacted at the ensuing Annual General Meeting requires passing of a resolution by way of Postal Ballot.

#### 5. MEANS OF COMMUNICATION

The quarterly, half yearly and annual results of the Company are published in leading newspapers which include Financial Express (English) for all India editions and Loksatta (Marathi), Pune edition. The information regarding Financial Results, Statutory Notices, Press Releases and Presentations made to the institutional investors/analysts after the declaration of the quarterly, half-yearly and annual results are submitted to the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) as well as uploaded on the Company's website

The said information is also uploaded on Company's website www.whirlpoolindia.com in the Investor Section.

#### 6. SHAREHOLDERS INFORMATION

#### (i) Annual General Meeting for Financial Year 2018-2019

Day & Date	Time	Venue
Tuesday, 13th August, 2019	11:00 A.M.	Regd. Office- A-4, MIDC, Ranjangaon, Taluka- Shirur, Pune-412220

#### (ii) Financial Calendar – Financial Year – 01st April, 2019 to 31st March, 2020

Tentative dates for adoption of Quarterly Results for the quarter ending

 June 30, 2019
 July, 2019 (4th Week)/ August, 2019 (1st Week)

 September 30, 2019
 October, 2019 (4th week)/ November, 2019 (1st Week)

 December 31, 2019
 January, 2020 (4th week) / February, 2020 (1st Week)

March 31, 2020 Unaudited between April, 2020 (3<sup>rd</sup> / 4<sup>th</sup> week) or Audited Annual Results in May, 2020

(4th week).

#### (iii) Book Closure Date

From 07th August, 2019 to 13th August, 2019 (both days inclusive)

#### (iv) Dividend Payment Date

On or before 11th September, 2019.

#### (v) Listing on Stock Exchanges & Stock Code

Name and address of the stock exchange	BSE Ltd. Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001	National Stock Exchange of India Ltd. Exchange Plaza, BandraKurla Complex, Bandra (East), Mumbai 400 051		
Stock Code	500238	WHIRLPOOL		
ISIN No. for shares in DEMAT form	INE716A01013			

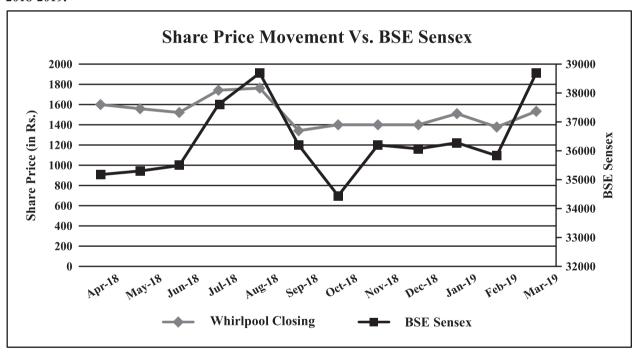
Annual listing fees for the Financial Year 2018-2019 have been paid to above mentioned Stock Exchanges.



#### (vi) Market Price Data

Months	BS	BSE		SE
	High Price	Low Price	High Price	Low Price
Apr-18	1618.75	1508.00	1610.00	1506.25
May-18	1639.95	1501.00	1606.00	1507.10
Jun-18	1602.00	1463.00	1602.00	1480.00
Jul-18	1756.95	1491.25	1755.00	1496.00
Aug-18	1816.00	1686.60	1820.00	1682.90
Sep-18	1858.85	1277.80	1954.70	1277.30
Oct-18	1544.00	1263.40	1544.00	1263.80
Nov-18	1490.00	1349.00	1494.40	1337.05
Dec-18	1440.00	1275.00	1438.50	1270.00
Jan-19	1513.30	1365.00	1515.75	1369.40
Feb-19	1563.25	1292.40	1565.00	1289.00
Mar-19	1633.00	1364.00	1634.90	1367.00

## (vii) WHIRLPOOL share price performance on monthly closing basis with S&P BSE SENSEX, for the Year 2018-2019.



### (viii) Registrar & Transfer Agents (For both shares held in physical and electronic mode)

Link Intime India Private Limited, Noble Heights, 1st Floor, Plot No. NH 2, LSC, C-1 Block, Near Savitri Market, Janakpuri, New Delhi-110058, Phone: +91 11 4141 0592, 93, 94, Contact Person: Mr. Bharat Bhushan & Mr. Swapan Naskar.

#### (ix) Share Transfer System

All share transfer and other communications regarding share certificates, change of address, dividends, etc should be addressed to the Registrar and Transfer Agents.

All shares sent for transfer in physical form are registered by the Registrar and Share Transfer Agents as per the Listing Regulations, 2015. Request for transfer, transmissions and dematerialization are approved and processed by the Share Transfer Agent under the authority granted by the Board. A summary of all the transfers/ transmissions etc. are placed

before the Stakeholder Relationship Committee at its Meeting. All share transfers are completed within statutory time limit from the date of receipt, provided the documents meet the stipulated requirement of statutory provisions in all respects. The Company obtains from a Company Secretary in practice half yearly certificate of compliance with the share transfer formalities as required under Regulation 40(9) of the Listing Regulations 2015, and files a copy of the same with the Stock Exchanges.

In terms of requirements to amendments to Regulation 40 of Listing Regulations 2015 w.e.f 31st March, 2019, transfer of securities in physical form shall not be processed unless the securities are held in dematerialised form with a depository.

#### (x) Shareholding Pattern as on 31st March, 2019

Category	Total Shares	Percent to paid up capital
Foreign Promoter Company	95153872	75.00
Mutual Funds	10154507	8.00
Public	9648482	7.61
Foreign Portfolio Investors	6047590	4.77
Other Bodies Corporate	2936122	2.31
Alternate Investment Funds	1458641	1.15
Hindu Undivided Family	342137	0.27
Non Resident Indians	538563	0.42
Financial Institutions/Banks	303355	0.24
Trusts	175970	0.14
NBFCs registered with RBI	63550	0.05
Clearing Members	48284	0.04
Other (Foreign Banks/national, Govt Companies etc. )	757	0.00
TOTAL:	126871830	100.00

#### (xi) Distribution of Shareholding as on 31st March, 2019 (folio wise)

No	o. of Equity Shares	No. of Sha	reholders	No. of	Shares
From	To	Number	% Total	Number	% Total
1	500	47864	93.85	3996404	3.15
501	1000	1692	3.32	1258344	0.99
1001	2000	666	1.30	977356	0.77
2001	3000	225	0.44	572389	0.45
3001	4000	101	0.20	363228	0.29
4001	5000	74	0.15	341698	0.27
5001	10000	130	0.25	929601	0.73
10001	Above	248	0.49	118432810	93.35
Total		51000	100.00	126871830	100.00

#### (xii) Dematerialization & Liquidity of Shares

The Company's shares are available for trading in the depository systems of both the National Securities Depository Limited (NSDL) and the Central Depository Services (India) Limited (CDSL). As on 31st March, 2019, 1,25,582,567 equity shares of the Company, forming 98.98% of total paid up equity shares are in dematerialized mode.

## (xiii) Outstanding GDRs/ ADRs/ Warrants or any Convertible Instrument, conversion date and likely impact on equity:-

The Company do not have any Outstanding GDRs/ ADRs/ Warrants or any Convertible Instrument.



#### (xiv) Plant Locations of the Company

	1	28 N.I.T., Faridabad -121001,Haryana	
2	2	A-4 MIDC Ranjangaon, Taluka – Shirur, District – Pune – 412220, Maharashtra	
í	3	Village Thirubhuvanai, Puducherry- 605001	

#### (xv) Address for Correspondence

The shareholders may address their communications/ suggestions/ grievances/ queries to:

Registered Office	Corporate Office
Whirlpool of India Limited	Whirlpool of India Limited
Plot No. A-4 MIDC, Ranjangaon, Taluka- Shirur	Plot No. 40, Sector- 44, Gurugram- 122 002
Distt Pune, Maharashtra - 412220	Telephone No. 0124-4591300
Telephone No. 02138-660100, Fax No. 02138-232376	Fax No. 0124-4591301
Email: roopali_singh@whirlpool.com	Email:roopali_singh@whirlpool.com

#### (xvi) Credit Rating

Company has not issued any debt instruments or any fixed deposit programme and has not obtained any Credit Ratings for the same.

#### 7. OTHER DISCLOSURES

#### (i) Related Party Transactions

The Company has formulated a Policy on materiality of Related Party Transactions and on dealing with Related Party Transactions, in accordance with relevant provisions of the Act and Regulation 23 of Listing Regulations 2015

The policy has been disclosed on the website of the Company at www.whirlpoolindia.com. Web link for the same is https://www.whirlpoolindia.com/dam/images/discover-whirlpool/investors/common-updates/related-party-transaction-policy-pdf/related-party-transaction-policy.pdf

The Company has not entered into any transactions of material nature (exceeding 10% of the annual consolidated turnover of the Company) with its Directors, Key Managerial Personnel or any other related party that may have a potential conflict with the interests of the Company.

#### Policy for determining 'material' subsidiaries

Company does not have any subsidiary, and will formulate policy for determining 'material' subsidiaries as and when required.

#### (ii) Compliance by the Company

The Company has complied with the requirements of the Stock Exchanges, Securities and Exchange Board of India (the SEBI) including:

- (a) Corporate governance requirements as specified under sub-para 2 to 10 of the Schedule V of the Listing Regulations 2015;
- (b) Regulation 17 to 27 and clauses (b) to (i) of sub-regulation 45 of the Listing Regulations 2015 and
- (c) Accounting Standards issued by the Institute of Chartered Accountants of India.

No penalties or strictures have been imposed on the Company by the Stock Exchanges or SEBI or any other statutory authorities relating to Capital Market transactions during last three financial years.

#### (iii) The Code of Conduct & Ethics Policy (Integrity Manual), Whistle Blower Policy/Vigil Mechanism

The Code of Ethics (Integrity Manual) is the Company's statement of values and represents the standard of conduct which all employees are expected to observe in their business endeavours. The Code of Ethics has been updated and is now referred to as the Integrity Manual. The Integrity Manual translates our value of integrity into action and reflects the Company's commitment to principles of integrity, transparency and fairness.

The Company has a robust Whistle Blower Policy that provides a formal mechanism for all employees of the Company to approach their Supervisor/ Respective HR/ Legal Department or through dedicated Hotline numbers and makes protective disclosures about unethical behavior, actual or suspected fraud or violation of the Company's Code of

Conduct/ Integrity Manual. The Whistle Blower Policy is an extension of the Whirlpool Code of Ethics/ Integrity Manual, which requires every employee to promptly report to the Management any actual or possible violation of the Code or an event he/she becomes aware of that could affect the business or reputation of the Company. The disclosures reported are addressed in a timely manner. During the year under review, no employee was denied access to the Audit Committee.

The copy of the Code(Manual) is available on the website of the Company at www.whirlpoolindia.com/discover-whirlpool-investors-lp

All Board members and senior management personnel have affirmed compliance with Code of Conduct. The Managing Director has also confirmed and certified the same. This certification is reproduced at the end of this Report and marked as **Annexure I**.

A certificate from Managing Director and Chief Financial Officer on the financial statements of the Company was provided to the Board.

### (iv) Commodity price risk or foreign exchange risk and hedging activities

The Company has adequate risk assessment and minimization system in place including for commodities. Considering the business portfolio of the Company, its exposure in none of the individual commodities which are either used as inputs for components / parts of its products or in the products itself, is material in the context of its overall operations, and also in terms of the 'Policy for determination of materiality of events and information for disclosure to the Stock Exchanges', as approved by the Board. The Company does not have any exposure hedged through commodity during the financial year 2018-19.

#### (v) Compliance with Discretionary Requirements

During the year Company has complied with the mandatory requirements of the Corporate Governance as per Listing Regulations, 2015. Further Company has adopted clause A, C and E of the Part E of Schedule II of Listing Regulations, 2015 - the non mandatory requirements.

**The Board (Clause A):** Mr. Arvind Uppal, Non-Executive Director is the Chairperson of the Company and as per shareholders approval is entitled to maintain a Chairperson's office and he is allowed reimbursement of expenses incurred in the performance of his duties.

Modified opinion(s) in audit report (Clause C): Audit qualifications: Company's financial statements are unqualified. Reporting of internal auditor (Clause E): The internal auditor reports to the Audit Committee on functional matters.

#### (vi) Details of utilization of funds

The Company did not raise any funds through preferential allotment or qualified institutions placement during the year under review

#### (vii) Directors Non Disqualification Certificate

Company has obtained a certificate from Mr. N C Khanna a Company Secretary in practice confirming that none of the Directors on the board of the Company have been debarred or disqualified from being appointed or continuing as Directors of companies by the Board/Ministry of Corporate Affairs or any such statutory authority.

#### (viii) Recommendation of the Board Committees

All recommendations of the various committees were accepted by the Board.

#### (ix) Fees paid to Statutory Auditors

During the Financial Year Company paid a total fee of INR 32 Lac to M/s. MSKA & Associates, Chartered Accountants (ICAI Registration No- 105047W), Statutory Auditors of the Company which includes Statutory Audit, Limited Review and other statutory certification fees.

## (x) Policy against Sexual and Workplace Harassment

The Company values the dignity of individuals and is committed to provide an environment, which is free of discrimination, intimidation and abuse.

The Company has adopted a policy on prevention, prohibition and redressal of Sexual Harassment at Workplace and has duly costituted an Internal Complaint Committees in line with the provisions of Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("Sexual Harassment Act"). As per the policy, any



employee may report a complaint to the Redressal Committee formed for this purpose. We affirm that adequate access was provided to any complainant who wished to register a complaint under the Policy. During the year, Company has not received any complaint under the Policy.

## (xi) Dividend Policy

The Company has adopted a Dividend Policy which has been displayed on the Company's website and can be accessed at https://www.whirlpoolindia.com/dam/images/discover-whirlpool/investors/dividend-distribution-policy-pdf/Dividend %20Distribution%20Policy.pdf

The Dividend Distribution Policy describes Company's philosophy of maximization of shareholders' wealth from long term perspective. Thus, the Company would first utilize its profits for its business requirements, capital expenditure for expansion and / or diversification, earmarking cash for potential inorganic growth opportunities and thereafter distributing the surplus profits in the form of dividends to the shareholders.

It has laid down the Regulatory framework for distribution of dividend, dividend declaration process and parameters for declaring dividend which includes :

- External Parameters General Economic and Capital market conditions, statutory restrictions and the industry trends.
- b) Internal Parameter Future fund requirement, provisions, retention of minimum cash for contingencies and business seasonality / volatility.

It also lays down that the Company may follow any of the residual, stability, or a hybrid methods while deciding on recommendation and payment of dividends.

#### (xii) Legal Compliance Reporting

The Board of Directors reviews, on a quarterly basis, the report of compliance with respect to all applicable laws and regulations. The Company is using a comprehensive Legal Compliance System to monitor the compliance. During the year Company has initiated to upgrade the system.

#### (xiii) Demat Suspense Account

Company does not have any shares in Demat Suspense Account/Unclaimed Suspense Account.

# Annexure I

# **DECLARATION FOR CODE OF CONDUCT**

#### **Declaration for Code of Conduct**

Pursuant to Schedule V (Clause D) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, it is hereby declared that the members of Board of Directors and Senior Management personnel have affirmed compliance with the code of conduct of Board of Directors and Senior Management for the year ended March 31, 2019.

For Whirlpool of India Limited

Gurugram, Haryana Date: 19<sup>th</sup> June, 2019 Sunil D'Souza Managing Director DIN No. 07194259



# Independent Auditors' Certificate on Corporate Governance

#### To the Members of Whirlpool of India Limited

We the Statutory Auditors of Whirlpool of India Limited (the 'Company') have examined the compliance of the conditions of Corporate Governance by the Company for the year ended March 31, 2019 as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C, D, E of schedule V of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations 2015 ('the Regulations') and as amended from time to time.

# Management's Responsibility

The compliance of conditions of Corporate Governance is the responsibility of the Management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in Listing Regulations.

# Auditor's Responsibility

Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We have examined the books of account and other relevant records and documents maintained by the Company for the purposes of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.

We have carried out an examination of the relevant records of the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of the Chartered Accountants of India (the ICAI), the Standards on Auditing specified under Section 143(10) of the Companies Act 2013, in so far as applicable for the purpose of this certificate and as per the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

#### **Opinion**

Based on our examination of relevant records and information and according to the explanations given to us and the representation provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C, D, E of schedule V of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations 2015, during the year ended March 31, 2019, as applicable.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

#### **MSKA & Associates**

Chartered Accountants Firm Registration No. 105047W

S/d **Manish P Bathija** Partner

Membership No. 216706

Place: Gurugram
Date: 19th June, 2019

#### DIRECTORS' REPORT

Your Directors have pleasure in presenting the 58th Annual Report on the business and operations of the Company, together with the audited accounts for the financial year ended 31st March, 2019.

#### **Financial Results**

(INR in lacs)

Particulars		lalone ear ended	Consolidated For the year ended
	31 March 2019	31 March 2018	31 March 2019
Revenue from Operations	539,765	498,583	539,765
Other Income	10,470	8,672	10,470
Profit/loss before Depreciation, Finance Costs, Exceptional items and Tax Expense	74,687	64,672	74,687
Less: Depreciation/ Amortization/ Impairment	11,131	10,151	11,131
Profit /loss before Finance Costs, Exceptional items and Tax Expense	63,556	54,521	63,556
Less: Finance Costs	909	439	909
Profit /loss before Exceptional items and Tax Expense	62,647	54,082	62,647
Add/(less): Exceptional items	0	0	0
Profit before share of profit of Joint Venture and tax	62,647	54,082	62,647
Share of profit/(loss) of a Joint Venture	-	-	269
Profit before tax	62,647	54,082	62,916
Less: Tax Expense (Current & Deferred)	21,942	19,015	21,942
Profit /loss for the year (1)	40,705	35,067	40,974
Total Comprehensive Income/loss (2)	(518)	(279)	(516)
Total (1+2)	40,187	34,788	40,458
Balance of profit /loss for earlier years	146,174	115,968	146,174
Less: Transfer to Debenture Redemption Reserve			
Less: Transfer to Reserves			
Less: Dividend paid on Equity Shares	5,076	3,807	5,076
Less: Dividend paid on Preference Shares			
Less: Dividend Distribution Tax	1,043	775	1,043
Balance carried forward	180,242	146,174	180,513

#### **Performance of the Company**

The Company had a strong revenue growth driven by both internal and external factors. Strong macroeconomic indicators drove the overall durable industry growth. In addition, our continuous focus on product leadership, channel expansion and sales execution helped us grow ahead of industry. The Company's performance has been very encouraging with 11.7% increase in Revenue from operations (net of excise duty) and 15.8% increase in profit before tax vs previous year.

The Company successfully and smoothly migrated to the new GST taxation regime by upgrading the systems and processes.

#### **Key Financial Ratios**

Particular	31 March 2019	31 March 2018
Debtor Turnover ratio	21.8	21.7
Inventory Turnover ratio	4.0	3.7
Interest coverage ratio	-	-
Current Ratio	1.80	1.70



Particular	31 March 2019	31 March 2018
Debt Equity Ratio	-	-
Operating Profit Margin	9.84	9.49
Net Profit Margin	7.54	7.26
Return on Net Worth	19.00	19.52

No significant changes were reported in the above key financial ratios from previous year.

Your Directors believe that the structural drivers of long-term growth such as rising disposable incomes & consumer awareness, low levels of penetration of consumer goods, favourable demographics and increasing urbanisation amongst others, remain firmly in place which augurs well for our Industry.

#### **Dividend & Transfer to Reserves**

Your Directors at its meeting held on 24<sup>th</sup> May, 2019 as per the Dividend Distribution Policy of the Company recommend the payment of a final dividend at the rate of INR 5/- per share for the year ended 31<sup>st</sup> March, 2019 on 126,871,830 equity shares of INR 10/- each. The Board of Directors has decided to retain the entire amount of profits for FY 2018-19 in the retained earnings.

Upon approval of the above dividend by members at the ensuing Annual General Meeting, an amount of INR 1303.94 Lacs would be paid as dividend distribution tax on the dividend.

# **Share Capital**

The paid up capital of the Company as on 31st March, 2019 was INR 12,687.18 lacs. During the year under review, the Company did not issue any class or category of shares, Employee Stock Options, Convertible securities and consequently there is no change in the capital structure since previous year.

#### **Subsidiaries, Joint Ventures or Associate Companies**

The Company does not have any subsidiary during the period of reporting.

#### Joint Venture

During the year the Company acquired a 49% shareholding of Elica PB India Private Limited consisting of 2,368,997 equity shares of INR 10 each. Elica PB India is in the business of manufacturing and selling kitchen equipment such as kitchen hoods, hobs, built in ovens, refrigerators, built in microwave ovens, dishwashers etc.

The acquisition is aligned with the Company's strategy of expanding cooking and built-in business.

#### Business Performance of Joint Venture - Elica PB India Private Limited

The year 2018-19 was another year of improved operating performance & financial growth. The revenue from operations during the financial year 2018-19 increased by 26.2% over previous year. Profit before tax improved by 8.1% over previous year.

#### **Capacity Enhancement**

During the year under review, the Board considered certain investment proposals spread over the next 5 years for investing INR 590 crores in capex projects like enhancing capacity at Faridabad & Puducherry factory and modernization of Double Door Frost Free line at Pune factory. The above expansions will help the Company to grow and strengthen its product portfolio.

#### MANAGEMENT DISCUSSION AND ANALYSIS

Per capita GDP of India is expected to reach US\$ 3,273.85 in 2023 from US\$ 1,983 in 2012. Maximum consumer spending is likely to occur in sectors like food, housing, consumer durables, and transport and communications. This increasing purchasing power coupled with higher penetration that is also being fuelled by eCommerce continues to drive growth.

The outcomes of the recently concluded General Elections should continue to see infrastructure spends and step up in consumption driving initiatives. In the last few months, there has been an increase in customs duties for imports of consumer durables and few components. The Government is expected to step up impetus for scaling up local manufacturing and the industry is expecting to see many more global players to set up a local footprint for both products as well as components in the coming months.

The regulatory environment continues to get more stringent with a 20% increase in Energy Regulations in Refrigerators from January 2020, introduction of regulations in Washing Machines and Microwaves along with increased focus on component level regulations for Air Conditioner manufacturers. While the Industry is expected to drive high resource efficiency, current standards are seen to be in sync with developed markets and high cost structures is prohibiting adoption of the same.

Some other trends that would have an impact on the industry are:

- A growing economy along with increasing social media influence is creating higher aspiration levels for the fast evolving Indian consumer. This is fuelling the desire to live life to the fullest when it comes to lifestyle choices and thus a higher demand for durables for convenience.
- Increasing exposure to global trends and lifestyle cues and a rise in working age population is creating a larger base of
  consumers with increasing discretionary income. Easy financing schemes are fuelling shortened product replacement cycles
  with the will to trade-up for the right experience changing the perception of durables as utility items rather than luxury
  possessions.
- E-commerce platforms continue to grow at a fast pace. They are fast becoming a discovery platform for products for consumers and one of the key influencers in the consumer decision journey. A lot of emphasis is being laid in ensuring positive user reviews and post purchase service experience.
- The Retail landscape continues to consolidate with partnerships between large offline and online players.
- Government initiatives behind affordable housing, national electrification, financial inclusion along with indirect benefits to bolster infrastructure are expected to continue.
- Companies are also focusing on increasing the use of environment-friendly components and reduce e-waste by promoting
  product recycling. Energy consumption is a huge focus area for the government and will continue to be regulated by
  Government bodies. Energy consumption continues to get more expansive and stringent.
- Ease of access and affordable broadband spectrum is going to create a huge fillip in data enabled experiences and personalization. Along with this, IoT enabled appliances continues to be a focus area for all brands.

#### **Consumer Trends, Developing Markets / Segments**

Over the next decade India will move from being an economy led by the bottom of the pyramid, to one led by the middle class. Up from about 50% of the households today, the middle income group will become nearly 80% of the households and will drive about 75% of consumer spending. Higher income and a growing consumption culture will fuel the high-income bracket to spend more on essential categories like food, beverages, apparel, personal care, gadgets, transport and housing. This growth will also be observed in an accelerated rate in semi urban and rural markets.

A high growth rate of internet penetration aided by smartphones and low cost data access in India is influencing consumer behavior in terms of media consumption, shopping habits and use of appliances. And Young India is leading this changing consumption wave with their exhibition of willingness to spend and be highly discerning about what they perceive as "best in class" offerings in every consumption category.

Innovation and focus on continuously launching new offerings to drive differentiation and creating value has become a norm for the industry. Thus a robust innovation pipeline with a continued focus on developing new features and technology solutions to capture the consumer's imagination and fuel the desire for enhanced experiences continues to be critical for organizations.

The long term growth opportunity in the Indian market continues to attract new players to the durables industry.

The Company operates only in one segment of White Goods. Refrigerator (Direct Cool/Frost free), Washer and Air conditioner constitute 60%, 22% and 6% respectively of the revenue from operations.

#### Sales & Marketing

Demand for consumer durables in India has been growing steadily - driven majorly by rising incomes, increasing urbanisation, a growing middle class, changing lifestyles and easy financing schemes. The year has also been witnessing growth in eCommerce as a key channel for buyers. The Company has been focussed on ensuring that investments are being made strategically to secure its position as one of the strong players on this new channel. In order to meet future demand in the white goods category companies have also been focussing on expanding production and distribution facilities in India.

During the year, along with focusing on strengthening the Company's foothold in the mass and mass premium segments, Whirlpool ensured a notable presence in the premium segments with the launch of advanced global products that are a perfect blend of design, technology and innovation. Products that not just delight with their performance, but are also reflective of the contemporary lifestyle.

• In order to expand the portfolio in the premium refrigerators segment, the **W-Series Global Range** was launched in India. The W-Series series Refrigerators come in 2 formats - Side By Side and 4 Doors. The range is uniquely designed with a compact fit in order to integrate better into a modern kitchen space. Powered by Adaptive Intelligence Technology with advanced AI Microprocessor and Multi-Sensors, CloudFresh Technology, FreshLock Technology and Freezelock Technology these refrigerators are designed to deliver an optimal environment to preserve the freshness of the food for longer.



- Direct Cool Refrigerator segment witnessed the launch of the all-new **IceMagic PRO Series** wherein the unique 6th Sense Intellifrost Technology was extended beyond the Vitamagic range to the Icemagic range. The technology powered by Intellisensor and an Advanced Microprocessor defrosts automatically based on the inputs from the temperature sensor to give 4X\* Precise Cooling. Another key highlight was the introduction of the Plasma Inverter Technology with a class leading assurance of 25 years of compressor reliability.
- During the year the Company also focussed on strengthening the foothold in the Front Load Washing Machine category
  by increasing the brand footprint with the successful Made in Europe range of SupremeCare and FreshCare washing
  machines.
- The all-new range of **Bloomwash Pro Series** ushered in the premium range in the Top Load Washing Machine category with its perfect blend of form and function. With the title of No.1 in Cleaning Performance in its category not only does it deliver superior performance, its exceptional 2019 iFDesign Award winning design can be experienced in every detail from its elegant Edge to Edge Black Glass Top that gives an Infinity View without any breaks to the high quality Chrome Bar that evokes a sense of exclusivity.
- The Semi Automatic Washing Machine continued to show strong gains with distribution expansion and driving large capacities with the 2019 iFDesign Award winning **AceXL range**.
- The Company launched its first-ever **Smart Air Conditioner** in India that enables users to control the appliance remotely by giving voice commands through **Google Home**. With the introduction of the new **3D Cool Range** with **Voice** and **Wi-Fi**, consumers are now closer to a smarter way of life and can enjoy the convenience of a connected home.
- 2018 marked the launch of the all-new range of Purasense RO water purifiers in India. It brings to Indian households lifelong guarantee of purity with an exceptional combination of advanced technology and premium design. With a 9-Stage Purification process, it's unique Intellisense RO filter technology powered by Adaptive Intelligence (AI) and advanced technologies like India's First Do-It-Yourself (DIY) Filter Replacement.
- Jet C Range of Convection Microwave ovens focused on addressing the need for healthy cooking options by introducing to cook fried food in 'Zero Oil' with crisping in just 2 minutes. This innovative range of microwaves is a modern blend of European design and intuitive 6th Sense Technology making them Smarter than Air Fryers.
- With the focus on making a strong presence in the **Built-In category** the Company introduced a new range of intelligent **Hoods** with silent operation. Powered with Intellisensor it offers intuitive technology that actively senses smoke, heat and odour present in the air and automatically adjusts and controls its speed level. The range consists of 43 models across 3 Ranges categories Senso Fresh, Pro Fresh and Acti Fresh giving the consumer a wide range of choice.
- The Company also introduced an all-new range of Intellicook **Brass Burner Hobs** powered by 6th Sense Technology that ensures extreme safety by cutting off the gas supply in case the flame goes off. The heavy duty Brass Burner Hobs also offer high-efficiency flame levels best suited for Indian cooking needs.
- In 2018 the Company continued to expand its presence in new adjacent product categories by launching products that are specially crafted to deliver immaculate results for demanding professionals from its **European portfolio** including **dishwasher**, **oven** and **ice maker** in the commercial appliance segment. These appliances offer innovative technologies to fit in more performance, power and superiority along with superior craftsmanship.

#### **International Business**

Overall the Company's export business was under pressure. The Company continues to focus on the SAARC markets and is confident that with the implementation of its initiatives and structural changes in the coming year the export business will be on a growth trajectory. Company has already started seeing impressive results, in Nepal, where last year the business grew by 40%.

#### **Consumer Services**

In the year under review we continue to make significant progress on executing our well laid down Service Strategy. We continue to focus on the following key Deliverables

- Position Service as a competitive advantage by introducing our "Consumer Service Promise"
- Strengthen systems & processes, field service network to deliver this service promise
- Continue to grow accessibility & visibility of Whirlpool genuine spare parts in the after sales market.

Building on our continued work over the last 3 years to deliver great service experience, Whirlpool took a bold step to launch our "Consumer Service Promise" to establish Consumer Service as a differentiator. The "Consumer Service Promise" means "calling back the consumer within 2 hrs of call registration", and "visiting consumer within 24hrs / 48 hrs of call registration" (based on consumer geographical location) in "3500 plus cities".

Execution of Consumer Service Promise has significantly improved our ability to resolve consumer concerns with speed & quality, which reinforces consumer confidence in Whirlpool Brand. We continue our focus on training & development and engagement of Service Partners & Service Technicians which are core to our operating philosophy. We strongly believe that a highly trained & motivated Service Technician is a key to deliver great consumer experience.

Our Service Business continues to grow through both our Service Partner Network & Spares Parts Distribution channel.

#### People Excellence – Our Competitive Advantage

2018 witnessed continued growth in business performance which is indicated by our improved performance across all key metrics - volume, revenue and EBIT. This was achieved through excellence in execution at all levels and the entire organization coming together as 'One Whirlpool'.

The HR Team has been a key strategic business partner in this journey. Our People Excellence model which forms a critical part of Whirlpool's Strategic Architecture defines key imperatives for HR. In this endeavor, various people initiatives were designed and deployed to create "fit for purpose" organization, creating a high performance culture, building a future talent pipeline and deploying not only global people systems but also revamping our key people processes to give consistent experience to employees.

#### **Strengthening the Backend Organization**

With ambitious growth plans and a continuous endeavor to sustain our double digit growth, building an organization that is 'Fit for Purpose' is extremely critical. This has been a priority for us over the last few years. While 2017 was the year of focus on building a more agile, lean and effective frontline organization, In 2018 we shifted our focus to the Manufacturing and Supply Chain organization so as to build more efficiencies in line with our growth aspirations.

As a first step, in order to keep pace with the increasing demand there has been a **strong need for capacity expansion at our manufacturing units**. We partnered closely with the manufacturing leadership team and put in **exceptional effort to ensure a quick turn around time of hiring the right talent** to support additional shifts that were introduced in all the 3 plants. This was coupled with the introduction of new roles in the areas of manufacturing engineering, production & maintenance in order to fuel the additional plant capacity.

One of the core objectives of World Class Manufacturing (WCM) initiative in manufacturing is to be best in class in cost, delivery, safety and quality. HR partnered with manufacturing organization in driving this initiative through people development pillar by creating quality mindset, skilling and reskilling employees and on-boarding talent with right WCM skill sets.

Apart from the manufacturing organization, we also strengthened the supply chain function. To manage increasing complexities in a marketplace, emerging need to improve process efficiencies and leveraging cost optimization opportunities, the entire supply chain organization was re-structured. This involved creating an integrated supply chain planning function which to drive greater synergies.

#### **Creating High Performance Organization Culture**

For a growing organization like Whirlpool it is very important that we have a thriving high performance culture. In this endeavor we launched a new performance management system "Everyday Performance Excellence". This involved putting in place a global and consistent way of defining and measuring performance (Goal Setting), focus on "how" part of performance and leadership behaviors in achieving goals and from an employee perspective getting regular and comprehensive performance feedback. Focussing on the above critical elements is fundamental in not only creating a high performance culture but also its sustained embedment.

In this culture change journey, it was important that the new performance management system was communicated to all the employees effectively and they understood the new process clearly. To achieve this objective, organization-wide initiatives were launched like employee change champion groups across locations and global check in sessions for employees, to reinforce the understanding of new performance management process thereby equipping people leaders to handle the performance management process with teams and create success stories. We are excited to be on this journey of **enabling every employee** in Whirlpool to bring out the best.

### Aarohan - Ascend to Excellence' - Future Leadership Development Program

To fuel and sustain our business growth we are focussed on creating leadership pipeline at all levels of the organization. This required us to identify high potential talent and put in place a holistic developmental plan which covers various aspects of creating 'leaders of tomorrow'.

'Aarohan - Ascend to Excellence' is a structured 1.5 year long custom designed learning journey targeted at our high potential employees from the middle management cadre. We identify high potential talent across the functions and are focussed on building



various leadership aspects of leading self, leading others and leading an enterprise. This programme focuses on 6 leadership competencies leveraging blended learning approach including classroom learning modules, online learning courses, leadership talks, action learning projects and peer to peer cohorts. The entire learning journey has been conceptualized and designed internally with executive sponsorship from the India Leadership team. One of the unique differentiators of this programme is that all the participants work on high organization impact cross functional projects which directly contributes to the organization growth thus enabling the leadership development faster as per Whirlpool Leadership Model.

Whirlpool takes pride in investing in the development of its employees with such interventions and living its talent philosophy of creating a rich pipeline of leadership talent from within.

### Building a future pipeline

Continuing with our focus on creating leadership pipeline at all levels, we leverage university hiring. The 'Young Leaders Program' is our flagship University Hiring Program under which we hire Management & Engineering Graduates from top tier campuses to create a future talent pipeline at entry level of the organization. This channel of hiring serves as an important ground to acquire & groom talent for building a robust leadership pipeline for the future. In 2018, we made significant progress in key metrics, e.g. increase in number of applications from campuses, increased awareness of Whirlpool as an employer on campuses, a more positive feedback from students hired from campuses about their experience. All of these were achieved through new initiatives (such as alumni interactions, About Whirlpool sessions conducted on various campuses), key shifts in processes around our campus hiring strategy (such as a revamped and more robust On-boarding Program) and increased visibility of the summer interns & engineering/management trainees to our Leadership Team. We continue to build a robust pipeline of future leaders through this programme across the functions.

#### HR Excellence

In a growing organization like Whirlpool it is important that there are common people processes across geographies and employees have consistent experiences of processes. This supports not only sustainable organization growth but also enhances robustness of processes like talent and performance management.

To achieve this objective, HR Excellence (HRx) was launched across Whirlpool. This was a holistic exercise which not only involved re engineering of people processes but also upgrading the system architecture from IT perspective. Key features of this HRx launch were giving consistent global experience of all the people processes to employees, empowering people managers with team data, people analytics, enhancing communication across the organization and ensuring robust people processes.

With a very comprehensive approach, the organization moved on a journey of inclusive growth where people agenda and business agenda worked in tandem. This also got reinforced with Whirlpool being adjudged as India's 25 Best Workplaces in Manufacturing by Great Place to Work.

Please refer Annexure E for other details.

## **Internal Control Systems and Adequacy**

The Board has adopted the policies and procedures for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial disclosures.

The Company has in place adequate internal control systems and procedures to commensurate with the size and nature of business. These procedures are designed to ensure that:

- all assets and resources are acquired economically, used efficiently and are adequately protected;
- significant financial, managerial and operating information is accurate, reliable and is provided timely;
- all internal policies and statutory guidelines are complied with.

The composition and competencies of the audit team and effectiveness of internal controls is continuously reviewed by the Audit Committee. The scope of internal audit extends to all functions and locations of the Company.

#### **BOARD MEETINGS**

During the Financial Year 2018-19, 5 (five) Board Meetings were held. Details of the same are available in the section Meetings of the Board of Directors', in the Corporate Governance Report. The Company confirms compliance with the applicable requirements of Secretarial Standards 1 and 2.

#### DIRECTORS AND KEY MANAGERIAL PERSONNEL

Your directors intrinsically believe in the philosophy of Corporate Governance and are committed to it for the effective functioning of the Board. Your directors, key managerial personnel and senior management have confirmed compliance with the

Company's Code of Conduct.

During the year under review and till the date of signing of the Director's Report following changes took place in the Board of Directors & Key Managerial Personal.

- i. Board of Directors at its meeting held on 8<sup>th</sup> May, 2018 appointed Mr. Yatin Malhotra as Chief Financial Officer of the Company post Mr. Anil Berera stepped down as Chief Financial Officer of the Company with effect from 11<sup>th</sup> May, 2018.
- ii. Mr. Arumalla Hari Bhavanarayana Reddy (Mr. AHBN Reddy) was appointed as an Executive Director at the 57<sup>th</sup> Annual General Meeting of the Company held on 17<sup>th</sup> September, 2018 for a period of 5 years w.e.f 02<sup>nd</sup> February, 2018.
- iii. Board of Directors of the Company at its meeting held on 2<sup>nd</sup> November, 2018 confirmed continuation of Mr. Arvind Uppal as Chairman & Non-Executive Director of the Company w.e.f 01<sup>st</sup> January 2019.
- iv. Pursuant to the provisions of the Act ("Act"), Ms. Sonu Halan Bhasin was appointed as an Independent Director of the Company for the first term of 5 years from 01st April, 2014 till 31st March, 2019 at the 53rd Annual General Meeting of the Company held on 14th August, 2014. Board of Directors of the Company at its meeting held on 04th February, 2019, pursuant to the provisions of the Act and subject to approval of the shareholders by way of Special Resolution, after considering the performance evaluation and the recommendation of the Nomination and Remuneration Committee, approved her reappointment as Independent Director for a second term of five consecutive years from 01st April, 2019 upto 31st March, 2024.
- v. Post 31<sup>st</sup> March, 2019, the company adopted a retirement policy for the Directors. The retirement age for the Managing Director and Executive Directors is 60 years, while the age limit for an Independent or Non-Executive Director is 70 years.
- vi. Pursuant to above and due to personal reasons, Mr. Anand Narain Bhatia and Mr. Sanjiv Verma, tendered their resignation as Independent Director of the Company effective from 19<sup>th</sup> June, 2019 and confirmed that there were no other material reason for their resignation. The Board expresses its sincere gratitude and appreciation for Mr. Bhatia's and Mr. Verma's immense contribution & strategic guidance provided during their tenure as Independent Director.
- vii. On the recommendation of the Nomination and Remuneration Committee and subject to approval of the shareholders, the Board of Directors at its meeting held on 19<sup>th</sup> June, 2019, appointed Mr. Rahul Bhatnagar (DIN: 07268064) and Mr. Pradeep Jyoti Banerjee (DIN: 02985965) as Additional Directors and Independent Non-Executive Directors of the Company with effect from 19<sup>th</sup> June, 2019 pursuant to Section 161(1) and Section 149 of the Act for a term of five consecutive years to hold office from 19<sup>th</sup> June, 2019 till 18<sup>th</sup> June, 2024. Mr. Bhatnagar and Mr. Banerjee to hold office upto date of the ensuing Annual General Meeting and being eligible have offered themselves to be appointed as the Independent Directors of your Company.

The relevant resolutions, disclosures and explanatory statement are provided in the notice of 58th Annual General Meeting.

The Independent Directors of the Company have furnished certificates of Independence stating that they fulfil the criteria of independence as per the provisions of Section 149 (6) of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

## KEY MANAGERIAL PERSONNEL

As on 31st March, 2019, Company had following Key Managerial Personnel in compliance with the provisions of Section 203 of the Companies Act, 2013.

- 1. Mr. Sunil D'Souza Managing Director
- 2. Mr. Anil Berera Executive Director
- 3. Mr. AHBN Reddy Executive Director
- 4. Mr. Yatin Malhotra Chief Financial Officer
- 5. Ms. Roopali Singh Company Secretary

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the provisions under Section 134(5) of the Companies Act, 2013, with respect to Directors' Responsibility Statement, the Directors to the best of their knowledge hereby state and confirm that:

- (a) in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (b) the directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.



- (c) the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) the directors had prepared the annual accounts on a going concern basis;
- (e) the directors, had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- (f) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### DIRECTOR RETIRING BY ROTATION

In accordance with the provisions of the Companies Act, 2013 and the Article 115 of the Articles of Association of the Company Mr. Arvind Uppal retires by rotation and being eligible offers himself for re-appointment.

Proposal for his appointment is set out in the explanatory statement annexed to the notice of the 58<sup>th</sup> Annual General Meeting. The Board recommends his re-appointment.

#### POLICY ON DIRECTOR'S APPOINTMENT & REMUNERATION

The Board has framed a policy for nomination of any Board & Committee member and compensation of the Company's Executive Directors, Senior Management (all members of management one level below the chief executive officer/managing director/whole time director/manager including chief executive officer/manager, in case they are not part of the board and shall specifically include Company Secretary and Chief Financial Officer), Non-Executive Directors and Independent Directors.

The Board of Directors further considered and approved the list of core skills/expertise/competencies in the context of the Company's business required by a Director for effective functioning of the Company. The adopted skills/expertise/competencies shall act as guiding factor to the Nomination and Remuneration Committee while considering candidature for the post of Director of the Company.

Remuneration Policy of the Company is based on the fundamental principles of payment for performance, potential, growth and aligning remuneration with the longer term interests of the Company and its shareholders, promoting a culture of merit recognition and creating a linkage to corporate and individual performance. The detailed terms of reference of the Nomination and Remuneration Committee is available on the website of the Company at https://www.whirlpoolindia.com/discover-whirlpoolinvestors-lp

#### PERFORMANCE EVALUATION OF DIRECTORS

The criteria for performance evaluation of directors cover the areas relevant to their functioning as members of the Board or its Committees thereof. The manner in which the performance evaluation of the Board, its Committees, the Chairman and the Directors individually has been carried out have been explained in the Corporate Governance Report.

# RELATED PARTY DISCLOSURES

Related party transactions are reviewed and approved by the Audit Committee and are also placed before the Board for necessary approval. The Company has developed a related party transactions manual, standard operating procedures for the purpose of identification and monitoring of such transactions.

The Board has approved policy for related party transactions which is available on the Company's website at the following link: <a href="https://www.whirlpoolindia.com/dam/images/discover-whirlpool/investors/common-updates/related-party-transaction-policy-pdf/related-party-transaction-policy.pdf">https://www.whirlpoolindia.com/dam/images/discover-whirlpool/investors/common-updates/related-party-transaction-policy.pdf</a>

There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other related parties which may have a potential conflict with the interests of the Company at large.

Particulars of contracts or arrangements with related parties referred to in sub-section (1) of section 188 in the prescribed form (Form AOC-2) is attached as **Annexure - A**.

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

Loans, guarantees and investments covered under Section 186 of the Companies Act, 2013 form part of the notes to the financial statements provided in this Annual Report.

#### AUDIT COMMITTEE

As on 31st March, 2019, the Audit Committee comprises of 4 (Four) Non-Executive Directors, namely, Mr. Anand Bhatia, Mr. Sanjiv Verma, Mrs. Sonu Bhasin and Mr. Arvind Uppal. Powers and role of the Audit Committee are included in the

Corporate Governance Report. All the recommendations made by the Audit Committee were accepted by the Board of Directors.

Mr. Anand Bhatia, Chairman of the Committee during the financial year, has adequate financial and accounting knowledge.

On 19th June 2019, Mr. Anand Bhatia and Mr. Sanjiv Verma ceased to be members of the Audit Committee and Mr. Rahul Bhatnagar and Mr. Pradeep Jyoti Banerjee were appointed as the member of the Audit Committee. Mr. Rahul Bhatnagar, who has financial and accounting knowledge was appointed as the Chairman of the Committee.

The Internal Auditor and the Statutory Auditors of the Company are permanent invitees to the meetings of the Audit Committee. It is a practice of the Committee to extend an invitation to Managing Director and Cost Auditor to attend the meeting as and when required.

Ms. Roopali Singh, Company Secretary, act as Secretary of the Audit Committee.

#### CORPORATE SOCIAL RESPONSIBILITY

We understand the value of community & it's contribution in building a successful organization & nation, and hence helping the community has always been an integral part of Whirlpool's value system. In India as well, we have crafted our CSR policy keeping in view long term impact on beneficiaries.

The main initiative undertaken by us under our CSR Policy are

- 1. Promoting employment and enhancing vocational skills for employability of youth.
- 2. Cultivating community development plans in the vicinity of our factories based on needs and priorities of the host communities.
- 3. Any other project or aid which the committee considers suitable for the welfare of society or humanity at large, within the purview of Schedule VII (Section 135) or as authorized by Government.

Another year of successful social journey, touching the lives of those who needed a helping hand. We kept the narrative unchanged building on from our journey of last year.

#### **Skill Development Program:**

Over the years we have worked closely with our training partners to understand the needs and revamped the course contents to have a blend of both classroom as well as on the job training. With the revamped course content we have seen a credible improvement in the pass percentage. We have received positive feedback from the students, emphasizing that on the job training provides them the opportunity to test their knowledge and hone their skills. With more than 3000 students trained in vocational courses of "Retail Service Executives" and "Field Service Engineer" in more than 30 cities this year, we are tirelessly working towards changing the workforce environment. Passing percentage of around 80% and placement percentage of more than 50%, keeps this program our flagship social intervention project. Under this program, our focus remains on quality of training provided and we along with our training partners keep on improving upon the content and method of training.

With this purpose in view, we will continue this project in the coming year as well.

#### **Community Development Program:**

Community development programs are being implemented in villages adjoining our manufacturing facilities at Pune, Faridabad and Puducherry. The programs are designed to address the most common issues of the community which can be handled by way of behavioral changes and on the basis of minimal outside support by social organization involved.

14 Schools and almost 1500 students are direct beneficiary of our health and educational intervention in Ranjangaon and adjoining villages in Pune.In rural areas often neglected subject of health, hygiene & nutrition is the focus of this project. The effects and awareness is spread to school going children (Age 5 to 16 years) which cascades to their family and entire community.

We were able to set benchmarks in social welfare programs in Puducherry area this year. Our school infrastructure development pilot project was completed and it was well received & appreciated by the people of the community and government authorities alike. Most satisfying was the joy of the students attending this school!

Another project which could be a good example of collaborative development was Sellangal Canal desilting project, where in almost 12 kilometers length of canal was cleaned & cleared for maintaining the flow of water, benefitting 6 villages, almost 900 hectares of farm land, 15000 people and 6 water bodies. We see such activities as a holistic approach to the development of community, and will continue to do so in the future.

Faridabad area as a dense urban setting with low income group communities abound, presents many challenges in availability of quality primary education to children of daily wages workers or people with little means available to spend on education. Education doesn't gets counted as essential need. Whirlpool's intervention with partner NGO Pratham Education Foundation has been trying to address this concern for five years now through 12 learning centres in 5 localities of Faridabad. A balanced mix



of fun & learning helps students, both in school & out of school, understand the basic concepts of maths, science & language. In this year we reached to almost 2000 such students to help through their learning process, hence reducing chances of drop outs. Endline evaluation after the learning camps shows marked improvement, almost 80% improvement over baseline survey of the same set of students. To keep with time & changing environment, digital education through tablets is part of learning curriculum, it helps attract & retain students for learning.

Asperthe provisions of the Companies Act, 2013 and the Companies (Corporate Social Responsibility) Rules, 2014 read with various clarifications issued by the Ministry of Corporate Affairs, the Company has undertaken activities as per the CSR Policy (available on Company's website https://www.whirlpoolindia.com/csr-policy and further details of the CSR activities are contained in **Annexure - B** forming part of this Report.

#### RISK MANAGEMENT POLICY

The Board of Directors at the meeting held on 04th February, 2019 constituted the Risk Management Committee comprising of three Directors and the Chief Financial Officer of the Company. The Committee has been formed with the objective to assist the Board of Directors in fulfilling its corporate governance oversight responsibilities with regard to the identification, evaluation and mitigation of strategic, operational, compliance, financial risks etc.

Company's Risk Management policy, broadly categorized Risks into Strategic, Operational, Compliance and Financial & Reporting Risks. The policy outlines the parameters for identification, assessment, monitoring and mitigation of risks.

The scope of the Risk management committee broadly covers:

- Reviewing the Risk Management Framework of the Company, risk management processes and practices followed and
  to ensure that the Company is taking appropriate measures to achieve prudent balance between risk and reward in both
  ongoing and new business activities.
- Evaluate significant risk exposures and assess management's actions to mitigate the exposures.
- Report & recommend to Board annually on the effectiveness of the Risk Management system and the mitigation plans.

The Committee is chaired by Mr. Sunil D'Souza–Managing Director. Mr. Anil Berera, Executive Director, Mr. AHBN Reddy, Executive Director and Mr. Yatin Malhotra, Chief Financial Officer are the other members of the Committee. Ms. Roopali Singh, Company Secretary is the Secretary to the Risk Management Committee.

#### VIGIL MECHANISM

The Company has established a vigil mechanism through which directors, employees and business associates may report unethical behavior, malpractices, wrongful conduct, fraud, violation of Company's code of conduct etc without fear of reprisal.

Further information on the subject can be found in the section `Disclosures` - Whistle-Blower Policy of the Corporate Governance Report and on Company's website www.whirlpoolindia.com

#### AUDITORS AND AUDITORS' REPORT

# **Statutory Auditors**

Shareholders of the Company at its 56<sup>th</sup> Annual General Meeting approved appointment of M/s MSKA & Associates (Firm Registration Number: 105047W), Chartered Accountants, as statutory auditors of the Company, in place of the retiring auditors M/s. S. R. Batliboi & Co. LLP (Firm registration No. - 301003E/ E300005), Chartered Accountants, from the conclusion of the 56<sup>th</sup> Annual General Meeting (AGM) until the conclusion of the 61<sup>st</sup> AGM to be held in the year 2022. The requirement for ratification of auditor's appointment at the Annual General Meeting has been omitted pursuant to the Companies (Amendment) Act, 2017 with effect from May 07, 2018.

The Report given by M/s. MSKA & Associates, Chartered Accountants (ICAI Registration No- 105047W), Statutory Auditors on the financial statements of the Company for the Financial Year 2018-19 is part of the Annual Report. There has been no qualification, reservation or adverse remark or disclaimer in their Report.

## **Secretarial Auditors**

Pursuant to Section 204 of the Companies Act, 2013, Mr. N. C. Khanna (ICSI membership no. 4268 & certificate of practice no.5143) a Practicing Company Secretary was reappointed as Secretarial Auditors of the Company for the Financial Year ending 31st March, 2019. The Secretarial Audit Report submitted by them in the prescribed form MR3 is attached as **Annexure - C** and forms part of this report.

There are no qualifications, reservations or adverse remarks made by Secretarial Auditor in their Report.

#### **Cost Auditors**

Pursuant to the provisions of Section 141 read with Section 148 of the Companies Act, 2013 and Rules made thereunder M/s R. J. Goel & Co., Cost Accountants (Firm Registration No. 00026) were reappointed as the cost auditors of the Company for the Financial Year ending 31<sup>st</sup> March, 2019 to conduct cost audit of the accounts maintained by the Company in respect of the various products prescribed under the applicable Cost Audit Rules.

The remuneration of Cost Auditors has been approved by the Board of Directors on the recommendation of the Audit Committee. The requisite resolution for ratification of remuneration of Cost Auditors by members of the Company has been set out in the Notice of the ensuing Annual General Meeting. Further, on the recommendation of the Audit Committee, the Board of Directors have also reappointed them as Cost Auditors for the financial year 2019-20, to conduct cost audit of the accounts maintained by the Company in respect of the various products prescribed under the applicable Cost Audit Rules.

The Cost Audit Report for the financial year 2017-18, issued by M/s R. J. Goel & Co., Cost Auditors, in respect of the various products prescribed under Cost Audit Rules was filed with the Ministry of Corporate Affairs (MCA) during the year.

# Reporting of Frauds by Auditors

During the year under review, the Statutory Auditors, Cost Auditors and the Secretarial Auditor have not reported any instance of fraud committed in the Company by its Officers or Employees to the Audit Committee under section 143(12) of the Companies Act, 2013, details of which needs to be mentioned in this Report.

#### TRANSFER TO INVESTOR EDUCATION AND PROTECTION FUND

In terms of the provisions of Section 124 and 125 of the Companies Act, 2013 read with the provisions of Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016 / Investor Education and Protection Fund (Awareness and Protection of Investors) Rules, 2001, during the financial year there was no unclaimed amount or shares in respect of the unclaimed amount were required to be transferred to the Investor Education and Protection Fund established by the Central Government.

The Company has appointed a Nodal Officer under the provisions of IEPF, the details of which are available on the website of the Company at www.whirlpoolindia.com under Investor's section.

#### **INSURANCE**

The Directors confirm that Fixed Assets and Stocks of the Company are adequately insured against fire and allied risk.

## LISTING OF SHARES

The shares of the Company are listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE)

#### **CORPORATE GOVERNANCE**

Your Company upholds the standards of governance and is compliant with the Corporate Governance provisions as stipulated under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. A Report on Corporate Governance along with the Compliance Certificate issued by Statutory Auditors' is enclosed as part of Corporate Governance Report.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS & OUTGO

In accordance with the requirements of Section 134(3)(m) of the Companies Act, 2013 read with Rule 8(3) of The Companies (Accounts) Rules, 2014, statement showing particulars with respect to Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo are annexed hereto as **Annexure - D** and form part of this report.

#### PARTICULARS OF EMPLOYEES

Disclosures pertaining to remuneration and other details as required under Section 197(12) of the Companies Act, 2013 and Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is attached as **Annexure-E** which forms part of this report. The information showing names and other particulars of employees as per Rule 5(2) and 5(3) of the aforesaid Rules forms part of this report. However, as per Section 136 of the Companies Act, 2013, the Annual Report excluding the aforesaid information is being sent to the members of the Company and others entitled thereto. The said information is available for inspection by members at the registered office of the Company during business hours on all working days upto the date of ensuing Annual General Meeting. Any member interested in obtaining a copy thereof, may also write to the Company Secretary at the registered office of the Company.



#### EXTRACT OF THE ANNUAL RETURN

The extract of the Annual Return in Form No. MGT -9 forms part of the Board's Report and is annexed herewith as **Annexure - F**. The annual return of the Company as required under the Companies Act, 2013 will be available on the website of the Company at www.whirlpoolindia.com

#### PUBLIC DEPOSITS

During the Financial Year 2018-19 your Company has not accepted any public deposits in terms of Chapter V of the Companies Act, 2013.

# DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

No significant or material orders were passed by the Regulators or Courts or Tribunals which impacts the going concern status and Company's operations in future. There have been no material changes and commitments which affect the financial position of the Company between the end of the financial year and the date of this report including change in capital structure.

#### BUSINESS RESPONSIBILITY REPORT

In terms of the requirements of Regulation 34(2)(f) of the SEBI Listing Regulations, 2015 a report on Business Responsibility forms part of this Annual Report in the format prescribed by SEBI and is annexed herewith as **Annexure G**.

#### APPRECIATION

The Directors thank the Company's customers, vendors, dealers, investors and business associates for their continued support during the year. They also place on record their appreciation for the contribution made by the employees at all levels. Company's resilience to meet challenges was made possible by their hard work, solidarity, co-operation and support.

For and on behalf of the Board of Directors

Place of signature: Gurugram, Haryana

Date : June 19, 2019

Arvind Uppal Chairman & Non-Executive Director DIN 00104992 Sunil D'Souza Managing Director DIN 07194259

#### Annexure A

#### Form No. AOC-2

# (Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies

(Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in subsection (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

# 1. Details of contracts or arrangements or transactions not at arm's length basis

Name(s) of the related party and nature of Relationship	Nature of contracts/ Arrangements/ transactions	Duration of the contracts / arrangements /transactions	Salient terms of the contracts or Arrangements or transactions including the value, if any	Justification for entering into such contracts or arrangement or transactions	Date(s) of approval by the Board	Amount paid as advances	Date on which the special resolution was passed in general meeting as required under first proviso to Section 188
Whirlpool Corporation (Ultimate Holding Company)	Common IT Services	Ongoing	Availing of free IT services (approx. INR 1,991 lacs)	Sharing common global IT infrastructure	31st October, 2014	NIL	NA

# 2. Details of material contracts or arrangements or transactions at arm's length basis

Company did not enter in to any material contracts or arrangements with related parties.

For and on behalf of the Board of Directors

Place of signature: Gurugram, Haryana

Date : June 19, 2019

Arvind Uppal Chairman & Non-Executive Director

DIN 00104992

Sunil D'Souza Managing Director DIN 07194259



# Annexure B

# ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

1	A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the weblink to the CSR policy and projects or programs:	1. Promote employment enhancing vocational skills for employability of youth.
2	The Composition of the CSR Committee	Mr. Arvind Uppal (Chairman) Mr. Anil Berera Mr. Sanjiv Verma* Mr. Rahul Bhatnagar#
3	Average net profit of the Company for last three financial years	INR 45,804 lacs
4	Prescribed CSR expenditure (two per cent of the amount as in item 3 above)	INR 916 lacs
5	Details of CSR spent during the financial year  (a) Total amount to be spent for the F.Y.2018-19  (b) Amount unspent, if any:  (c) Manner in which the amount spent during the financial year	(b) None

<sup>\*</sup> Ceased as members w.e.f. 19 June 2019.

# (c) Manner in which the amount was spent during the financial year:

(INR In Lacs)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
SL*	CSR PROJECT OR ACTIVITY IDENTIFIED	SECTOR IN WHICH PROJECT IS COVERED	PROJECTS OR PROGRAMS  1. LOCAL AREA OR OTHER  2. SPECIFY THE STATE AND DISTRICT WHERE PROJECTS OR PROGRAMS ARE UNDERTAKEN	AMOUNT OUTLAY (BUDGET) PROJECTS OR PROGRAMS WISE	AMOUNT SPENT ON PROJECTS OR PROGRAMS SUB HEADS:  1. DIRECT EXPENDITURE ON PROJECTS 2. OVERHEADS	UP TO THE	AMOUNT SPENT: DIRECT OR THROUGH IMPLEMENTING AGENCY
1	Integrated Child Development Program	Education, Health & Community Development	Local Area : District : Pune State : Maharashtra	10.00	(1) 5.07		Implementing agency - HCJMRC
2	Integrated Community Development Program	Community Development & Healthcare	Local Area : District : Puducherry State : Puducherry	60.00	(1) 64.05	64.05	Implementing agency – FXB India Suraksha
3	Basic Learning through Library Intervention Program	Education	Local Area : District : Faridabad State : Haryana	30.00	(1) 34.32	34.32	Implementing agency – Pratham Education Foundation
4	Other Community Help Program	Community Development	Local (Faridabad) Local (Mumbai) Local (Kerala)	50.00	(2) 21.12	21.12	Implementing agencies – (1) St. Jude (2) FIA Charitable (3) Direct

<sup>#</sup> Appointed as member w.e.f. 19 June 2019

(INR In Lacs)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
SL*	PROJECT OR ACTIVITY IDENTIFIED	IN WHICH PROJECT IS	2. SPECIFY THE STATE AND DISTRICT	AMOUNT OUTLAY (BUDGET) PROJECTS OR PROGRAMS WISE	AMOUNT SPENT ON PROJECTS OR PROGRAMS SUB HEADS:  1. DIRECT EXPENDITURE ON PROJECTS 2. OVERHEADS	UP TO THE	AMOUNT SPENT: DIRECT OR THROUGH IMPLEMENTING AGENCY
5	Skill Development Program	Skill Development	Across India (List below)*	725.00	(1) 770.00		Implementing Agencies: (1) Funfirst Global Skillers Pvt Ltd (ESSCI partner) (2) Teamlease Education Foundation
6		Cumulative overhead for CSR	-	41.00	(2) Overheads	26.44	Direct
			Total			921.00	

<sup>\*</sup> List Of Locations where Skill Development Programmes were conducted

Delhi (DL)	Kolkata (WB)	Noida (UP)	Shimoga (KA)
Bangalore (KA)	Mumbai (MH)	Lucknow (UP)	Amritsar (PB)
Hyderabad (AP)	Pune (MH)	Ludhiana (PB)	Jaipur (RJ)
Chennai (TN)	Nashik (MH)	Dadri (UP)	Agra (UP)
Coimbatore (TN)	Cochin (KL)	Kanpur (UP)	Baroda (GJ)
Gurgaon (HR)	Bellary (KA)	Madurai (TN)	Ahmedabad (GJ)
Bhuvneshwer (OR)	Patna (BR)	Vijaywada (AP)	Nagpur (MH)
Trichy (KL)	Calicut (KL)	Ghaziabad (UP)	Surat (GJ)

- 6. Company spent over two per cent of the average net profit of the last three financial years on dedicated CSR projects as detailed in point 5(c).
- 7. CSR projects detailed above, are implemented and monitored as per the Company's CSR policy and are compliant with Section 135 of Companies Act, 2013.

#### For and on behalf of the Board of Directors

Place of signature: Gurugram, Haryana Date : June 19, 2019 Arvind Uppal Chairman & Non-Executive Director DIN 00104992 Sunil D'Souza Managing Director DIN 07194259



#### Annexure C

#### SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31 MARCH 2019

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To, The Members, WHIRLPOOL OF INDIA LIMITED A4 MIDC, RANJANGAON DIST. PUNE-412220

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by WHIRLPOOL OF INDIA LIMITED (hereinafter called the company). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on 31.03.2019 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by WHIRLPOOL OF INDIA LIMITED for the financial year ended on 31.03.2019 according to the provisions of:

- (I) The Companies Act, 2013 (the Act) and the rules made there under;
- (II) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (III) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (IV) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- (V) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009\*;
  - d. The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
  - e. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008\*;
  - f. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding compliance of the Companies Act and dealing with client;
  - g. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;\* and
  - h. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;\*
  - \* Not applicable because company did not carry out the activities covered by the regulations/guidelines during the audit period

I have examined the entire framework, processes and procedures of compliance of the under mentioned laws applicable to the Company.

# Industry Specific laws applicable to the Company

- (a) The Indian Electricity Rules, 1956 (BEE guidelines).
- (b) E-waste (Management) Rules, 2016
- (c) The Bureau of Indian Standard Rules, 1987
- (d) The Legal Metrology Act, 2009

#### **Environment Laws-**

The Environment (Protection) Act, 1986; Air (Prevention and Control of Pollution) Act, 1981; Water (Prevention and Control of Pollution) Act, 1974; The Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008

#### Labour Laws-

Employees State Insurance Act, 1948; Employees Provident Fund And Misc. Provisions Act, 1952; Payment of Wages Act, 1948; Minimum Wages Act, 1948; Payment of Bonus Act, 1965; Payment of Gratuity Act, 1972; Employees Compensation Act, 1923; Maternity Benefit Act, 1961; Sexual Harassment of Women at workplace (Prevention, Prohibition and Regulation) Act, 2013.

I have also examined compliance with the applicable clauses of the following:

- (I) Secretarial Standards issued by The Institute of Company Secretaries of India
- (II) The SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

I further state that during the period under review and based on my verification of the records maintained by the Company and also on the review of compliance report taken on record by the Board of Directors of the Company, in my opinion, adequate systems, processes and control mechanism exist in the Company to monitor and ensure compliance with applicable Industry specific laws, environmental laws, labour laws and other applicable laws as mentioned above.

# I further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings. Agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes as per the practice followed. However, during the period under report, there was no such instance.

**I further report** that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the audit period the company has:

Acquired 2,368,997 equity shares of INR 10 each of Elica PB India Private Limited constituting 49% of its total paid up share capital.

Place : NEW DELHI N C KHANNA

Date: 17-05-2019 PRACTICING COMPANY SECRETARY

C P No. 5143 FCS No. 4268

This Report is to be read with my letter of even date which is annexed as **Annexure A** to this Report and forms an integral part of this Report.



# Annexure A to the Secretarial Audit Report

The Members, WHIRLPOOL OF INDIA LIMITED A4 MIDC, RANJANGAON

**DIST. PUNE-412220** 

My report of even date is to be read along with this letter.

- 1. Maintenance of secretarial record is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.
- 2. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices I followed, provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Wherever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of management. My examination was limited to the verification of procedures on test basis.
- 6. The secretarial audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

N. C. KHANNA PRACTICING COMPANY SECRETARY FCS No. 4268

C P No. 5143

Place: New Delhi Date: 17/05/2019

# Annexure D

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

[Section 134(3)(m) of The Companies Act, 2013 read with Rule 8(3) of The Companies (Accounts) Rules, 2014]

# (A) Conservation of energy-

Info	rmation required	Pune Plant	Faridabad Plant	Puducherry Plant	
Info (i)	-		(i) Significantly improved Power Factor at Unit resulting in savings of 4.7 Lacs kWh per annum	<ul> <li>(i) HVLS fan introduced in shop floor (8 nos), replacing high energy consuming industrial fans, resulting in energy saving of 0.65 Lacs kWh per annum</li> <li>(ii) 100 % of the MV/ SV lamps replaced with LED lights in production block,admin office and street light, resulting in energy saving of 1.42 Lacs kWh per annum</li> <li>(iii) Compressor running hour reduction by effective Air leak monitoring resulting in energy saving of 0.28 Lacs kWh per annum</li> <li>(iv) 300 CFM Compressor instead of 200cfm(2nos) compressor, resulting in energy saving of 0.28 Lacs kWh per annum</li> <li>(v) Effective maintenance of power factor, resulting in</li> </ul>	
		resulting in energy saving of 0.99 Lacs kWh PA  (vii) Compressor running hour reduction by effective Air leak monitoring resulting in energy saving of 0.72 Lacs kWh PA		energy saving of 0.42 Lacs kWh per annum	
(ii)	the steps taken by the company for utilizing alternate sources of energy;	Energy generation through Roof		NA	
(iii)	the capital investment on energy conservation equipments;	INR 75.23 Lacs	INR 109.48 Lacs	INR 28 Lacs	



# (B) Technology absorption-

Info	rmation required	<b>Pune Plant</b>	Faridabad Plant	Puducherry Plant
(i)	the efforts made towards technology absorption;	i. Energy efficient motors - IE3/IE4 for new line ii. Screw type energy efficient vacuum pumps iii. Screw type air compressors	& Material changes in all Single Door models.  ii. Introduction of model with Electronics	in both Fully Automatic & Semi
(ii)	the benefits derived like product improvement, cost reduction, product development or import substitution;	<ul><li>ii. Improved fit and fi</li><li>iii. Environment frien</li><li>iv. Products meeting s</li><li>v. Extensive usage of</li><li>vi. More user friendly</li></ul>		
(iii)	in case of imported technology (imported during the last three years reckoned from the beginning of the financial year)		NIL	
	expenditure incurred on	Particulars		(INR in Lacs)
resea	arch & development	Capital		769
		Recurring		3523
		Total		4292
		Total R&D expenses as	% of total turnover	0.8%

# (C) Foreign Exchange Earnings and outgo for the year ended March 31, 2019

(INR. in lacs)

Foreign Exchange Earnings:	
FOB value of sales, service & other income	31,319
Foreign Exchange Outgo-	
CIF value of imports- Raw materials, Components, tools, spare parts and capital goods	121,937
Others	8,409

# ANNEXURE E

The ratio of the remuneration of each director to the median employee's remuneration and other details in terms of Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:

S. No	Particulars	Disclosures
(i)	ratio of remuneration of each director to the median remuneration of the employees of the Company for the financial year;	Mr. Sunil D'Souza - 41:1 Mr. Anil Berera - 30:1 Mr. AHBN Reddy - 12:1
(ii)	The percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year;	Mr. Sunil D'Souza - 12.5% Mr. Anil Berera - 9.2% Mr. AHBN Reddy - 7.1% Mr. Yatin Malhotra - 25.0% Ms. Roopali Singh- 10.9%
(iii)	The percentage increase in the median remuneration of employees in the financial year;	7.89%
(iv)	The number of permanent employees on the rolls of the Company;	1602
(v)	Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for the increase;	Avg. Increase for Employees -10.40% Avg. Increase for KMP 11.1%
(vi)	Affirmation that the remuneration is as per the remuneration policy of the Company	Yes, it is confirmed

# **Notes:**

- i. Independent Directors are only paid sitting fees and have not been considered for the above disclosures.
- ii. The above calculations & informations are based on white collar employee data.



#### Annexure F

# EXTRACT OF ANNUAL RETURN

As on financial year ended on 31.03.2019

Pursuant to Section 92 (3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management & Administration) Rules, 2014

# I. REGISTRATION & OTHER DETAILS:

1.	CIN	L29191PN1960PLC020063
2.	Registration Date	09/07/1960
3.	Name of the Company	Whirlpool of India Limited
4.	Category/Sub-category of the Company	Company having Share Capital
5.	Address of the Registered office & contact details	A-4, MIDC, Ranjangaon, Taluka-Shirur, Dist: Pune, Maharashtra – 412220, Phone – (91) 2138-660100
6.	Whether listed company	Yes
7.	Name, Address & contact details of the Registrar & Transfer Agent, if any.	Link Intime India Private Limited, Noble Heights, 1st Floor, Plot No. NH 2, LSC, C-1 Block, Near Savitri Market, Janakpuri, New Delhi-110058 Phone: +91 11 4141 0592, Fax: +91 11 4141 0591 Contact Person: Mr. Bharat Bhushan and Mr. Swapan Naskar

# II. PRINCIPAL BUSINESS ACTIVITIES OF THE Company (All the business activities contributing 10 % or more Of the total turnover of the Company shall be stated)

S. No.	Name and Description of main products / services	NIC Code of the Product/service*	% to total turnover of the Company
1.	Refrigerator	27501	60
2.	Washing Machine	27501	22
3.	Air Conditioner	27509	6

# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

S. No.	NAME, ADDRESS and CIN/ GLN OF THE COMPANY	CIN/GLN	HOLDING/ SUBSIDIARY/ ASSOCIATE	% OF SHARES HELD	APPLICABLE SECTION
1.	Whirlpool Mauritius Ltd. C/o SGG Corporate Services (Mauritius) Ltd. 33, Edith Cavell Street, Port-Louis - 11324 Mauritius	NA	Holding	75	2(46)
2	Elica PB India Private Limited 37/1/1 Kondhwa Pisoli Road, Taluka Haveli Pune MH 411060	(CIN:U29300PN2010PTC136095)	Associate	49	2(6)

# IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

# i) Category -wise Share Holding

Sr No	Cat	egor	y of Shareholders	Sharehold	ing at the b 2018 -	oeginning of t	he year	Shareholding at the end of the year 2018 2019				% Change
				Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
(A)	Sha Gro		olding of Promoter and Promoter									
	[1]	Indi	an									
		(a)	Individuals / Hindu Undivided Family	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(b)	Central Government / State Government(s)	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(c)	Financial Institutions / Banks	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(d)	Any Other (Specify)									
			Sub Total (A)(1)	0	0	0	0.0000	0	0	0	0.0000	0.0000
	[2]	Fore	eign									
		(a)	Individuals (Non-Resident Individuals / Foreign Individuals)	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(b)	Government	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(c)	Institutions	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(d)	Foreign Portfolio Investor	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(e)	Any Other (Specify)									
			Bodies Corporate	95153872	0	95153872	75.0003	95153872	0	95153872	75.0000	-0.0003
			Sub Total (A)(2)	95153872	0	95153872	75.0003	95153872	0	95153872	75.0000	-0.0003
			Total Shareholding of Promoter and Promoter Group(A)=(A)(1)+(A)(2)	95153872	0	95153872	75.0003	95153872	0	95153872	75.0000	-0.0003
(B)	Pub	lic S	hareholding									
	[1]	Inst	itutions									
		(a)	Mutual Funds / UTI	12173873	4055	12177928	9.5986	10150452	4055	10154507	8.0038	-1.5948
		(b)	Venture Capital Funds	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(c)	Alternate Investment Funds	361877	0	361877	0.2852	1458641	0	1458641	1.1497	0.8645
		(d)	Foreign Venture Capital Investors	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(e)	Foreign Portfolio Investor	5794413	0	5794413	4.5672	6047590	0	6047590	4.7667	0.1995
		(f)	Financial Institutions / Banks	10959	12357	23316	0.0184	291198	12157	303355	0.2391	0.2207
		(g)	Insurance Companies	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(h)	Provident Funds/ Pension Funds	0	0	0	0.0000	0	0	0	0.0000	0.0000
		(i)	Any Other (Specify)									
			Foreign Financial Institution	85	0	85	0.0001	0	0	0	0.0000	-0.0001
			Foreign Bank	0	0	0	0.0000	85	0	85	0.0001	0.0001
			Sub Total (B)(1)	18341207	16412	18357619	14.4695	17947966	16212	17964178	14.1593	-0.3102
	[2]		tral Government/ State vernment(s)/ President of India									
			tral Government / State vernment(s)	0	633	633	0.0005	0	633	633	0.0005	0.0000
		Sub	Total (B)(2)	0	633	633	0.0005	0	633	633	0.0005	0.0000



Sr No	Cat	tegory of Shareholders	Sharehold	ing at the b 2018 -	peginning of t	the year	Shareh	olding at tl 2018	he end of the 2019	year	% Change
			Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	during the year
[3]	Non	n-Institutions									
	(a)	Individuals									
		(i) Individual shareholders holdi nominal share capital upto Rs lakh.		1282646	5925238	4.6703	5883134	1125154	7008288	5.5239	0.8536
		(ii) Individual shareholders holdi nominal share capital in exce Rs. 1 lakh		108498	3017433	2.3783	2531696	108498	2640194	2.0810	-0.2973
	(b)	NBFCs registered with RBI	0	0	0	0.0000	63550	0	63550	0.0501	0.0501
	(d)	Overseas Depositories(holding Dl (balancing figure)	Rs) 0	0	0	0.0000	0	0	0	0.0000	0.0000
	(e)	Any Other (Specify)									
		Trusts	285407	0	285407	0.2250	175970	0	175970	0.1387	-0.0863
		Foreign Nationals	0	0	0	0.0000	39	0	39	0.0000	0.0000
		Hindu Undivided Family	213461	0	213461	0.1682	342137	0	342137	0.2697	0.1015
		Non Resident Indians (Non Repat	217302	0	217302	0.1713	249481	0	249481	0.1966	0.0253
		Non Resident Indians (Repat)	206580	1424	208004	0.1639	287708	1374	289082	0.2279	0.0640
		Clearing Member	54335	0	54335	0.0428	48284	0	48284	0.0381	-0.0047
		Bodies Corporate	3395669	42407	3438076	2.7099	2898730	37392	2936122	2.3142	-0.3957
		Sub Total (B)(3)	11924281	1434975	13359256	10.5298	12480729	1272418	13753147	10.8402	0.3104
		Total Public Shareholding(B)=(B)(1)+(B)(2)+(B)(3)	30265488	1452020	31717508	24.9997	30428695	1289263	31717958	25.0000	0.0003
		Total (A)+(B)	125419360	1452020	126871380	100.0000	125582567	1289263	126871830	100.0000	0.0000
(C)	Non	n Promoter - Non Public									
	[1]	Custodian/DR Holder	0	0	0	0.0000	0	0	0	0.0000	0.0000
	[2]	Employee Benefit Trust (under SI (Share based Employee Benefit) Regulations, 2014)	EBI 0	0	0	0.0000	0	0	0	0.0000	0.0000
		Total (A)+(B)+(C)	125419360	1452020	126871380	100.0000	125582567	1289263	126871830	100.0000	

# ii) Shareholding of Promoter-

S. No.	Shareholder's Name	1	lding at the beg ancial year - 20	, ,	Sharehold	of the financial 019	% Change During the	
		No. of Shares	% of total Shares of the company		No. of Shares	% of total Shares of the company	%of Shares Pledged / Encumbered to total shares	financial year 2018- 19
1.	Whirlpool Mauritius Ltd.	95153872	75%	0.00	95153872	75%	0.00	NIL

# iii) Change in Promoters' Shareholding:-

There was no change in Promoters' Shareholding during the year

# iv) Shareholding Pattern of top ten Shareholders:

(Other than Directors, Promoters and Holders of GDRs and ADRs):

Sr No.	Name & Type of Transaction	beginning	olding at the g of the year – 8 - 2019	Transactions du	ring the year	Cumulative Shareholding at the end of the year 2018 - 2019		
		No. of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of Shares	No of Shares Held	% of Total Shares of The Company	
1	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE EQUITY HYBRID '95 FUND	2548673	2.0089			2548673	2.0089	
	Transfer			13 Apr 2018	15000	2563673	2.0207	
	Transfer			01 Jun 2018	37800	2601473	2.0505	
	Transfer			05 Oct 2018	(81700)	2519773	1.9861	
	Transfer			08 Feb 2019	24800	2544573	2.0056	
	Transfer			15 Feb 2019	10000	2554573	2.0135	
	Transfer			22 Feb 2019	2600	2557173	2.0156	
	Transfer			08 Mar 2019	4483	2561656	2.0191	
	AT THE END OF THE YEAR					2561656	2.0191	
2	HDFC TRUSTEE COMPANY LTD - A/C HDFC MID - CAPOPPORTUNITIES FUND	1857959	1.4644			1857959	1.4644	
	Transfer			20 Jul 2018	(2050)	1855909	1.4628	
	Transfer			05 Oct 2018	300000	2155909	1.6993	
	Transfer			12 Oct 2018	15000	2170909	1.7111	
	AT THE END OF THE YEAR					2170909	1.7111	
3	CANARA ROBECO MUTUAL FUND A/C CANARA ROBECO EMERGING EQUITIES	320124	0.2523			320124	0.2523	
	Transfer			20 Apr 2018	55000	375124	0.2957	
	Transfer			27 Apr 2018	152700	527824	0.4160	
	Transfer			22 Jun 2018	2923	530747	0.4183	
	Transfer			13 Jul 2018	106900	637647	0.5026	
	Transfer			05 Oct 2018	9500	647147	0.5101	
	Transfer			30 Nov 2018	20000	667147	0.5258	
	Transfer			14 Dec 2018	25000	692147	0.5455	
	Transfer			21 Dec 2018	140000	832147	0.6559	
	Transfer			28 Dec 2018	12000	844147	0.6654	
	Transfer			11 Jan 2019	8008	852155	0.6717	
	AT THE END OF THE YEAR					852155	0.6717	
4	SUNDARAM MUTUAL FUND A/C SUNDARAM MID CAP FUND	897451	0.7074			897451	0.7074	
	Transfer			13 Apr 2018	(5596)	891855	0.7030	
	Transfer			11 May 2018	(12793)	879062	0.6929	
	Transfer			18 May 2018	(1207)	877855	0.6919	
	Transfer			06 Jul 2018	(6041)	871814	0.6872	
	Transfer			27 Jul 2018	(20000)	851814	0.6714	
	Transfer			24 Aug 2018	(14000)	837814	0.6604	
	Transfer			19 Oct 2018	(4332)	833482	0.6569	
	Transfer			26 Oct 2018	(15668)	817814	0.6446	



Sr No.	Name & Type of Transaction	beginning	olding at the g of the year – 8 - 2019	Transactions du	ring the year	Cumulative Shareholding at the end of the year 2018 - 2019		
		No. of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of Shares	No of Shares Held	% of Total Shares of The Company	
	Transfer			04 Jan 2019	20180	837994	0.6605	
	Transfer			11 Jan 2019	(17328)	820666	0.6468	
	Transfer			08 Feb 2019	(1005)	819661	0.6461	
	Transfer			08 Mar 2019	(2020)	817641	0.6445	
	AT THE END OF THE YEAR					817641	0.6445	
5	NATIONAL WESTMINSTER BANK PLC AS TRUSTEE OF THE JUPITER INDIA FUND	783087	0.6172			783087	0.6172	
	Transfer			06 Apr 2018	(32898)	750189	0.5913	
	Transfer			13 Apr 2018	(20690)	729499	0.5750	
	Transfer			20 Apr 2018	(33827)	695672	0.5483	
	Transfer			27 Apr 2018	(6009)	689663	0.5436	
	Transfer			04 May 2018	(43245)	646418	0.5095	
	Transfer			21 Sep 2018	(4954)	641464	0.5056	
	Transfer			29 Sep 2018	(11769)	629695	0.4963	
	Transfer			16 Nov 2018	10983	640678	0.5050	
	AT THE END OF THE YEAR					640678	0.5050	
6	SBI MAGNUM GLOBAL FUND	570000	0.4493			570000	0.4493	
	AT THE END OF THE YEAR					570000	0.4493	
7	UTI-MNC FUND	475915	0.3751			475915	0.3751	
	Transfer			04 May 2018	(2)	475913	0.3751	
	Transfer			11 May 2018	(1042)	474871	0.3743	
	Transfer			29 Sep 2018	2000	476871	0.3759	
	Transfer			05 Oct 2018	3000	479871	0.3782	
	Transfer			12 Oct 2018	2000	481871	0.3798	
	Transfer			14 Dec 2018	2000	483871	0.3814	
	Transfer			28 Dec 2018	2000	485871	0.3830	
	Transfer			11 Jan 2019	36000	521871	0.4113	
	Transfer			25 Jan 2019	(2000)	519871	0.4098	
	Transfer			01 Feb 2019	(1000)	518871	0.4090	
	Transfer			08 Feb 2019	27235	546106	0.4304	
	Transfer			22 Feb 2019	1000	547106	0.4312	
	Transfer			01 Mar 2019	7621	554727	0.4372	
	Transfer			08 Mar 2019	(114)	554613	0.4371	
	Transfer			15 Mar 2019	(1886)	552727	0.4357	
	AT THE END OF THE YEAR					552727	0.4357	
8	INDIA MIDCAP (MAURITIUS) LTD.	556484	0.4386			556484	0.4386	
	Transfer			27 Jul 2018	(2129)	554355	0.4369	
	Transfer			22 Mar 2019	(5000)	549355	0.4330	
	AT THE END OF THE YEAR				<u> </u>	549355	0.4330	
9	KOTAK STANDARD MULTICAP FUND	794317	0.6261			794317	0.6261	
	Transfer			06 Apr 2018	(3145)	791172	0.6236	
	Transfer			13 Apr 2018	(458)	790714	0.6232	

Sr No.	Name & Type of Transaction	beginning	olding at the g of the year – 8 - 2019	Transactions du	ring the year	at the en	e Shareholding d of the year 8 - 2019
		No. of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of Shares	No of Shares Held	% of Total Shares of The Company
	Transfer			20 Apr 2018	(9884)	780830	0.6154
	Transfer			27 Apr 2018	(24985)	755845	0.5958
	Transfer			01 Jun 2018	(3127)	752718	0.5933
	Transfer			27 Jul 2018	(10000)	742718	0.5854
	Transfer			14 Sep 2018	(5950)	736768	0.5807
	Transfer			05 Oct 2018	(3436)	733332	0.5780
	Transfer			12 Oct 2018	(875)	732457	0.5773
	Transfer			19 Oct 2018	(9938)	722519	0.5695
	Transfer			26 Oct 2018	(11041)	711478	0.5608
	Transfer			09 Nov 2018	(1664)	709814	0.5595
	Transfer			16 Nov 2018	(14996)	694818	0.5477
	Transfer			11 Jan 2019	(2498)	692320	0.5457
	Transfer			18 Jan 2019	(79604)	612716	0.4829
	Transfer			25 Jan 2019	(5396)	607320	0.4787
	Transfer			01 Feb 2019	(29824)	577496	0.4552
	Transfer			08 Feb 2019	(22624)	554872	0.4373
	Transfer			15 Feb 2019	(1600)	553272	0.4361
	Transfer			08 Mar 2019	(5000)	548272	0.4321
	Transfer			15 Mar 2019	(6155)	542117	0.4273
	Transfer			22 Mar 2019	(2070)	540047	0.4257
	AT THE END OF THE YEAR					540047	0.4257
10	TATA AIA LIFE INSURANCE COMPANY LTD - NON UNIT LINKED LIFE POLICY HOLDERS FUND PARTICIPATING	273966	0.2159			273966	0.2159
	Transfer			06 Apr 2018	(17029)	256937	0.2025
	Transfer			27 Jul 2018	174127	431064	0.3398
	Transfer			21 Sep 2018	11300	442364	0.3487
	Transfer			05 Oct 2018	82580	524944	0.4138
	Transfer			09 Nov 2018	1600	526544	0.4150
	Transfer			07 Dec 2018	2511	529055	0.4170
	Transfer			29 Mar 2019	(10517)	518538	0.4087
	AT THE END OF THE YEAR					518538	0.4087
11	GOLDMAN SACHS INDIA LIMITED	617028	0.4863			617028	0.4863
	Transfer			30 Jun 2018	(68168)	548860	0.4326
	Transfer			13 Jul 2018	(96500)	452360	0.3565
	AT THE END OF THE YEAR					452360	0.3565
12	FRANKLIN TEMPLETON MUTUAL FUND A/C FRANKLIN INDIA PRIMA FUND	3013521	2.3752			3013521	2.3752
	Transfer			13 Apr 2018	(99500)	2914021	2.2968
	Transfer			20 Apr 2018	(120000)	2794021	2.2022
	Transfer			27 Apr 2018	(130000)	2664021	2.0998
	Transfer			11 May 2018	(20000)	2644021	2.0840



Sr No.	Name & Type of Transaction	beginning	olding at the g of the year – 8 - 2019	Transactions du	ring the year	Cumulative Shareholding at the end of the year 2018 - 2019		
		No. of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of Shares	No of Shares Held	% of Total Shares of The Company	
	Transfer			25 May 2018	(20000)	2624021	2.0682	
	Transfer			01 Jun 2018	(18900)	2605121	2.0533	
	Transfer			08 Jun 2018	(386100)	2219021	1.7490	
	Transfer			15 Jun 2018	(60000)	2159021	1.7017	
	Transfer			22 Jun 2018	(20000)	2139021	1.6860	
	Transfer			06 Jul 2018	(64000)	2075021	1.6355	
	Transfer			27 Jul 2018	(233743)	1841278	1.4513	
	Transfer			03 Aug 2018	(204669)	1636609	1.2900	
	Transfer			10 Aug 2018	(19285)	1617324	1.2748	
	Transfer			17 Aug 2018	(20473)	1596851	1.2586	
	Transfer			24 Aug 2018	(37214)	1559637	1.2293	
	Transfer			31 Aug 2018	(144632)	1415005	1.1153	
	Transfer			07 Sep 2018	(53396)	1361609	1.0732	
	Transfer			14 Sep 2018	(40000)	1321609	1.0417	
	Transfer			21 Sep 2018	(50000)	1271609	1.0023	
	Transfer			29 Sep 2018	(231499)	1040110	0.8198	
	Transfer			05 Oct 2018	(318501)	721609	0.5688	
	Transfer			30 Nov 2018	(50000)	671609	0.5294	
	Transfer			04 Jan 2019	(25000)	646609	0.5097	
	Transfer			11 Jan 2019	(6000)	640609	0.5049	
	Transfer			18 Jan 2019	(39437)	601172	0.4738	
	Transfer			25 Jan 2019	(4563)	596609	0.4702	
	Transfer			01 Feb 2019	(100000)	496609	0.3914	
	Transfer			15 Feb 2019	(46454)	450155	0.3548	
	Transfer			22 Feb 2019	(3546)	446609	0.3520	
	Transfer			01 Mar 2019	(25000)	421609	0.3323	
	Transfer			08 Mar 2019	(25000)	396609	0.3126	
	Transfer			15 Mar 2019	(48194)	348415	0.2746	
	Transfer			29 Mar 2019	(21806)	326609	0.2574	
	AT THE END OF THE YEAR					326609	0.2574	
13	KOTAK MAHINDRA LIFE INSURANCE COMPANY LTD.	817405	0.6443			817405	0.6443	
	Transfer			06 Apr 2018	(17548)	799857	0.6304	
	Transfer			20 Apr 2018	(5862)	793995	0.6258	
	Transfer			18 May 2018	(2564)	791431	0.6238	
	Transfer			25 May 2018	(3318)	788113	0.6212	
	Transfer			01 Jun 2018	(269)	787844	0.6210	
	Transfer			08 Jun 2018	(10935)	776909	0.6124	
	Transfer			15 Jun 2018	(286)	776623	0.6121	
	Transfer			06 Jul 2018	(1236)	775387	0.6112	
	Transfer			13 Jul 2018	(14118)	761269	0.6000	
	Transfer			27 Jul 2018	(1015)	760254	0.5992	
	Transfer			03 Aug 2018	(2965)	757289	0.5969	
	Transfer			10 Aug 2018	(2932)	754357	0.5946	

Sr No.	Name & Type of Transaction	beginning	olding at the g of the year – 8 - 2019	Transactions during the year		at the end of the year 2018 - 2019		
		No. of Shares Held	% of Total Shares of the Company	Date of Transaction	No. of Shares	No of Shares Held	% of Total Shares of The Company	
	Transfer			31 Aug 2018	(2809)	751548	0.5924	
	Transfer			07 Sep 2018	(7770)	743778	0.5862	
	Transfer			14 Sep 2018	(22976)	720802	0.5681	
	Transfer			21 Sep 2018	(16893)	703909	0.5548	
	Transfer			26 Oct 2018	(43300)	660609	0.5207	
	Transfer			02 Nov 2018	(4080)	656529	0.5175	
	Transfer			16 Nov 2018	(13636)	642893	0.5067	
	Transfer			23 Nov 2018	(1531)	641362	0.5055	
	Transfer			30 Nov 2018	(15258)	626104	0.4935	
	Transfer			07 Dec 2018	(21092)	605012	0.4769	
	Transfer			14 Dec 2018	(64352)	540660	0.4261	
	Transfer			21 Dec 2018	(15785)	524875	0.4137	
	Transfer			28 Dec 2018	94	524969	0.4138	
	Transfer			11 Jan 2019	(13264)	511705	0.4033	
	Transfer			25 Jan 2019	(7114)	504591	0.3977	
	Transfer			01 Feb 2019	(3480)	501111	0.3950	
	Transfer			08 Feb 2019	(81396)	419715	0.3308	
	Transfer			15 Feb 2019	(44198)	375517	0.2960	
	Transfer			22 Feb 2019	(101226)	274291	0.2162	
	Transfer			01 Mar 2019	(52406)	221885	0.1749	
	Transfer			08 Mar 2019	(145)	221740	0.1748	
	Transfer			15 Mar 2019	(18091)	203649	0.1605	
	Transfer			29 Mar 2019	(8067)	195582	0.1542	
	AT THE END OF THE YEAR					195582	0.1542	

# Note:

- 1. Paid up Share Capital of the Company (Face Value Rs. 10.00) at the end of the year is 126871830 Shares.
- 2. The details of holding has been clubbed based on PAN.
- 3. % of total Shares of the Company is based on the paid up Capital of the Company at the end of the Year.

# v) Shareholding of Directors and Key Managerial Personnel

S.	Shareholding of each Directors and each Key	Shareh	Shareholding at the		<b>Cumulative shareholding</b>		
No.	Managerial Personnel	-	beginning of the financial		e financial year		
		year-	-2018-2019	20	018-2019		
		No. of	% of total	No. of	% of total		
		shares	shares of the	shares	shares of the		
			company		company		
1	Mr. AHBN Reddy – Executive Director						
	At the beginning of the year (April 1 2018)	1	0.00%	1	0.00%		
	Date wise Increase / Decrease in Shareholding during the		N	IL			
	year						
	Specifying the reasons for increase /decrease (e.g.	N		A			
	Allotment / transfer / bonus/ sweat equity etc.):						
	At the end of the year (March 31 2019)	1	0.00%	1	0.00%		

No other Director/KMP held any shares of the Company during the financial year 2018-2019.



# V. INDEBTEDNESS - Indebtedness of the Company including interest outstanding/accrued but not due for payment. NIL

# VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL -

S.	Particulars of Remuneration	Name of MD/WTD/ Manager		Total	
No		Mr. Sunil D'Souza	Mr. Anil Berera	Mr. AHBN Reddy	Amount
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	412.58	393.05	109.29	914.92
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	81.86	10.81	0.95	93.62
	(c) Profits in lieu of salary under section 17(3) Income- tax Act, 1961				
2	Stock Option	162.53	15.32	5.60	183.45
3	Sweat Equity				
4	Commission - as % of profit - others, specify				
5	Others – (PF & Superannuation)	8.25	9.86	3.81	21.92
	Total (A)	665.22	429.04	119.65	1213.91
	Ceiling as per the Act	The managerial remuneration is within the ceiling limits of 5% of the net Profit to one managing or whole time director or manager and 10% of the net Profit if there is more than one such director.			

# B. Remuneration to other directors

(INR in lacs)

S. No.	Particulars of Remuneration	Name of Directors			Total Amount
1	Independent Directors	Mr. Sanjiv Verma	Mr. Anand N. Bhatia	Ms. Sonu Bhasin	
	Fee for attending board and committee meetings	11.75	15.25	12.25	39.25
	Commission				
	Others, please specify				
	Total (1)	11.75	15.25	12.25	39.25
2	Other Non-Executive Directors	Mr. Arvind Uppal			
	Fee for attending board committee meetings	16.75			16.75
	Commission				
	Others, please specify (As Non-Executive Chairman from 1st April 2018 till 31st December 2019)	27.00			27.00
	Total (2)	43.75			43.75
	Total (B)=(1+2)				83.00
	Total Managerial Remuneration				
	Overall Ceiling as per the Act	The sitting fees and remuneration paid to other directors are within the maximum prescribed limits.			

# C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

(INR in lacs)

S. No.	Particulars of Remuneration	Key Manageria	Total	
		Ms. Roopali Singh, Company Secretary	Mr. Yatin Malhotra Chief Financial Officer	
1	Gross salary			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	89.77	104.10	193.87
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	2.41	1.41	3.82
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961			
2	Stock Option	0.58	16.84	17.42
3	Sweat Equity			
4	Commission			
	- as % of profit			
	others, specify			
5	Others – (PF & Superannuation)	3.17	3.94	7.11
	Total	95.93	126.29	222.22

# VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

During the year under review there were no penalty/punishment or compounding of offences for breach of provisions of Companies Act, 2013 against the Company or its Directors or other Officers in Default.



# Annexure G. BUSINESS RESPONSIBILITY REPORT 2018–2019

# SECTION A: GENERAL INFORMATION ABOUT THE COMPANY

S. No	Particulars	Deta	ils		
1	Corporate Identity Number (CIN) of the Company	L29191PN1960PLC020063			
2	Name of the Company	Whirlpool of India Limited			
3	Registered address		A-4, MIDC, Ranjangaon, Taluka-Shirur, Dist: Pune, Maharashtra – 412220		
4	Website	www	www.whirlpoolindia.com		
5	E-mail id	info_india@whirlpool.com			
6	Financial Year reported	2018-2019			
7	Sector(s) that the Company is engaged in (industrial activity code-wise)	Manufacture & Traders of domestic electric appliances such as refrigerators, washing machines etc			
8	List three key products/services that the Company manufactures/provides (as in balance sheet)	S. No.	Name and Description of main products / services	NIC Code of the Product/service	
		1	Refrigerator	27501	
		2	Washing Machine	27501	
		3	Air Conditioner	27509	
9	Total number of locations where business activity is undertaken by the Company				
	(a) Number of International Locations	<ul><li>(a) Nepal-Liason office</li><li>(b) 3 Manufacturing Plants (Faridabad, Pune, and Puducherry),</li></ul>			
	(Provide details of major 5)			, Pune, and Puducherry),	
	(b) Number of National Locations	Branches across India & Distribution network.			
10	Markets served by the Company	All I	ndia, certain countries in SAARC,	ASEAN Countries	

# SECTION B: FINANCIAL DETAILS OF THE COMPANY

S. No	Particulars	Details (INR In Lacs)
1	Paid up Capital (INR):	12,687
2	Total Turnover (INR)	5,39,765
3	Total profit after taxes (INR)	40,705
4	Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (%)	2.26
5	List of activities in which expenditure in 4 above has been incurred:-	Skill development and Community Development programme.

# **SECTION C: OTHER DETAILS**

S.	Particulars	Details
No		
1	Does the Company have any Subsidiary Company/ Companies?	No, the Company does not have any subsidiary.
2	Total Turnover (INR)	Not Applicable
3	Total profit after taxes (INR)	Not Applicable
4	Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax(%)	Not Applicable

S. No	Particulars	Details
5	Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent company? If yes, then indicate the number of such subsidiary company(s).	Not applicable
6	Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with, participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%]	The Company encourages its suppliers, dealers and other stakeholders to support various initiatives taken by the Company towards its business responsibility.

## **SECTION D: BR INFORMATION**

- 1. Details of Director/Directors responsible for BR
  - (a) Details of the Director/Director responsible for implementation of the BR policy/policies

    India Management team under the leadership of Managing Director reviews the BR Policies on a periodic basis. The same is also presented to the Board on an annual basis.
  - (b) Details of the BR head

No.	Particulars	Details
1	DIN Number (if applicable)	07194259
2	Name	Sunil D'Souza
3	Designation	Managing Director
4	Telephone number	0124- 4591300
5	e-mail id	info_india@whirlpool.com

- 2. Principle-wise (as per NVGs) BR Policy/policies
  - (a) Details of compliance (Reply in Y/N)

No.	Questions	P1	P1 P2 P3 P4 P5 P6 P7					P8	P 9	
		Business Ethics	Product Sustain- ability	Employees Well Being	Stakeholder Engagement	Human Rights	Environ- ment	Public Policy	CSR	Customer Relations
1	Do you have a policy/ policies for	Y	Y	Y	Y	Y	Y	Y	Y	Y
2	Has the policy being formulated in consultation with the relevant stakeholders?		Yes							
3	Does the policy conform to any national / international standards? If yes, specify? (50 words)		The Policies have been derived, adopted and principled on Whirlpool Corporation's (Ultimate Holding Company) Global policies.							
4	Has the policy being approved by the Board? If yes, has it been signed by MD/ owner/ CEO/ appropriate Board Director?	The Company's policies, including modifications from time to time, when approved are released for implementation to the Senior leadership including Executive Directors of the Company. These policies are then administered under the overall super vision of Managing Director.								
5	Does the company have a specified committee of the Board/ Director/ Official to oversee the implementation of the policy?	CSR Committee oversees the CSR Policy. The other policies are administered by the designated officials of the Company.								
6	Indicate the link for the policy to be	Integrity N	Ianual: ht	tps://www.wł	nirlpoolindia.co	m/PDF/V	/igil%20M	echanisr	n.pdf	
	viewed online?	CSR & Sustainability: https://www.whirlpoolindia.com/discover-whirlpool-sustanability-lp								
7	Has the policy been formally communicated to all relevant internal and external stakeholders?	Information about the policies are disseminated to new joinees and form part of the employment contract. Regular trainings are also conducted for stakeholders.								
8	Does the company have in-house structure to implement the policy/policies?	Yes								



No.	Questions	P1	P 2	P 3	P 4	P5	P6	P7	P8	P 9
		Business Ethics	l	Employees Well Being	Stakeholder Engagement		Environ- ment	Public Policy	CSR	Customer Relations
9	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?		Yes							
10	Has the company carried out independent audit/ evaluation of the working of this policy by an internal or external agency?	including The comp	Policies are evaluated for implementation by the Managing Director and Senior leadership including Executive Directors from time to time as part of their business reviews.  The company carries out internal assessment covering the principles embodied in the policies from time to time.							

(b) If the answer to the question at serial number 1 against any principle, is 'No', please explain why: (Tick up to 2 options):

No.	Questions	P1	P 2	P 3	P 4	P5	P6	P7	P8	P 9
		Business Ethics	Product Sustain- ability	Employees Well Being			Environ- ment	Public Policy	CSR	Customer Relations
1	The company has not understood the Principles									
2	The company is not at a stage where it finds itself in a position to formulate and implement the policies on specified principles.									
3	The company does not have financial or manpower resources available for the task.	NA								
4	It is planned to be done within next 6 months.									
5	It is planned to be done within the next 1 year.									
6	Any other reason (please specify)									

#### 3. Governance related toBR

S. No.	Particulars	Details
1	Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year	Annually
2	Does the Company publish a BR or a Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?	Company has published Business Responsibility Report as part of Annual Report and is available on the Company's website: www.whirlpoolindia.com. Whirlpool Corporation's (ultimate Holding Company) sustainability report is available at http://www.whirlpoolcorp.com/environmental-sustainability/

## SECTION E: PRINCIPLE-WISE PERFORMANCE

## Principle 1:

Businesses should conduct and govern themselves with Ethics, Transparency and Accountability

1. Does the policy relating to ethics, bribery and corruption cover only the company? Yes/No. Does it extend to the Group/ Joint Ventures/Suppliers/Contractors/NGOs/Others?

The Company's Integrity Manual relating to ethics, bribery & corruption covers the Company. The values of the Company's Integrity Manual are embodied in the Supplier Code of Conduct and cover Suppliers/Contractors and other third parties who deal with the Company.

2. How many stakeholder complaints have been received in the past financial year and what percentage was satisfactorily resolved by the management? If so, provide details thereof, in about 50 words or so.

During the financial year, as mentioned in the Corporate Governance Report, 29 complaints were received from the shareholders/investors, and all were replied /resolved satisfactorily except 3 complaint which are pending for disposal. Complaints from all other stakeholders are addressed and dealt with appropriately.

#### **Principle 2:**

#### Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle

- 1. List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities.
  - (a) Energy efficient products complying to schedule V of BEE energy regulation for Single & Double Door refrigerators
  - (b) Products complying ROHS requirements as per India E-waste (Management) Rule-2016 and its amendments.
  - (c) Use of R600 refrigerant & C-pentane blowing agent to reduce Ozone depletion & global warming potential.
  - (d) Steps taken for conservation of energy by the Company at its plants are mentioned in **Annexure -D** to Directors Report.
  - (e) Steps taken to conserve water in the manufacturing process.
- 2. Does the company have procedures in place for sustainable sourcing (including transportation)?
  - (a) If yes, what percentage of your inputs was sourced sustainably? Also, provide details there of, in about 50 words or so. Whirlpool approves its suppliers through strictly laid out procedures and engages with them according to the uncompromising minimum standards described in the Whirlpool's Supplier Code of Conduct(SCOC).
  - The principle requirements of Business Integrity, Human Rights (labor standards), Health and Safety, Child labor, Women Rights and following Sustainable environmental standards in business, production processes, services provision etc as enshrined in the Whirlpool's SCOC and apply to all Suppliers of Whirlpool.
  - Stringent guidelines on product quality, rigorous systems, processes & critical material management compliance like, RoHS are put in place to monitor and control quality of raw materials and products before finished goods are released to the market.
- 3. Has the company taken any steps to procure goods and services from local & small producers, including communities surrounding their place of work?
  - (a) If yes, what steps have been taken to improve their capacity and capability of local and small vendors?

    Whirlpool actively engages with local and MSME suppliers. Whirlpool supply base for Company's Faridabad, Pune and Puducherry Plants is about 22% from MSME suppliers (Micro. Small and Medium Enterprises).
    - Company has a regular vendor development & up-gradation discussions focused on aspects like Quality, Health & Safety, Environment, Productivity, Capacity, Capability improvement etc. These discussions add value for sustenance and continual improvement of these vendors.
- 4. Does the company have a mechanism to recycle products and waste? If yes what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). Also, provide details thereof, in about 50 words or so.
  - The Company has a procedure for segregation of manufacturing waste (Hazardous & non Hazardous) at site and disposal of waste following applicable legal regulations. In year 2018-19 around 99% of waste (manufacturing waste only) was sent for recycling.

The company also has a mechanism of collection and disposal of products for end of life as per applicable regulations.

# Principle 3: Businesses should promote the well being of all employees

S.	Particulars	Details
No.		
1	Please indicate the Total number of employees	2608
2	Please indicate the Total number of employees hired	4663
	on temporary/contractual/casual basis.	



S. No.	Particulars	Details
3	Please indicate the Number of permanent women employees	167
4	Please indicate the Number of permanent employees with disabilities	2
5	Do you have an employee association that is recognized by management	Yes at all three plants (Faridabad, Pune and Puducherry).
6	What percentage of your permanent employees are members of this recognized employee association?	39%

7. Please indicate the Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year.

No.	Category	during the financial year	
			year ended 31st March 2019
1	Child labour/forced labour/involuntary labour	Nil	Nil
2	Sexual harassment	Nil	Nil
3	Discriminatory employment	Nil	Nil

8. What percentage of your under mentioned employees were given safety & skill up-gradation training in the last year?

S.	Particular	Comments
no		
a	Permanent Employees	All categories of employees are given training on safety & skill
b	Permanent Women Employees	up-gradation on periodic basis.
c	Casual/Temporary/Contractual Employees	
d	Employees with Disabilities	

#### **Principle 4:**

Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized

1. Has the company mapped its internal and external stakeholders? Yes/No

Yes.

2. Out of the above, has the company identified the disadvantaged, vulnerable & marginalized stakeholders.

Yes.

3. Are there any special initiatives taken by the company to engage with the disadvantaged, vulnerable and marginalized stakeholders. If so, provide details there of, in about 50 words or so.

The Company under the Skill Development Program trained 3000 students on vocational courses of Retail Service Executive and Field Service Engineer enhancing employability skills. More than 1500 students are the direct beneficiary of our health and educational intervention in Ranjangaon and adjoining villages in Pune through various community development program on Healthcare, Elderly care, Women empowerment & Education.

The Company also undertook Sellangal Canal Desilting Project, which resulted in cleansing of 12 kilometers length of canal and was cleared for maintaining the flow of water, benefitting 6 villages, almost 900 hectares of farm land, 15000 people and 6 water bodies.

Details of the CSR projects are available on Company's website and can be accessed at https://www.whirlpoolindia.com/csr-policy

#### **Principle 5:**

#### Businesses should respect and promote human rights

1. Does the policy of the company on human rights cover only the company or extend to the Group/JointVentures/Suppliers/Contractors/NGOs/Others?

- The Policy covers the Company and all suppliers, sub suppliers, contractors, employees and third parties who deal with the Company.
- 2. How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management?

The company did not receive any complaints pertaining to violation of human rights in the financial year 2018-19.

#### **Principle 6:**

#### Business should respect, protect, and make efforts to restore the environment

- Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/Suppliers/Contractors/ NGOs/others.
  - The Policy covers the Company and all suppliers, sub suppliers, contractors, employees and third parties who deal with the Company.
- 2. Does the company have strategies/initiatives to address global environmental issues such as climate change, global warming, etc? Y/N. If yes, please give hyperlink for webpage etc.
  - Sustainability is embedded in Whirlpool of India's Corporate Social Responsibility Policy. Several initiatives have been taken on the use of alternate sources of energy, reduction in water consumption and waste management. Further details can be found at https://www.whirlpoolindia.com/sustainability
- 3. Does the company identify and assess potential environmental risks?
  - Yes, Company continuously invests in research and development and develops products which are energy efficient and environment friendly.
- 4. Does the company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?

No

5. Has the company undertaken any other initiatives on – clean technology, energy efficiency, renewable energy, etc. Y/N. If yes, please give hyperlink for webpage etc.

The initiatives undertaken by the Company in this regard are :-

- 26.30kWh energy utilization through Roof Top Solar Systems and Solar System in all Plants.
- Use of energy efficient vacuum pumps, Servo Drives driven Fixtures instead of Hydraulic Fixture, LED Lighting, HVLS fan at Production block.
- STP waste water reuse for garden purpose by modifying the pumping system, resulting in reduction of raw water consumption by 30KL per day
- All plants have been upgraded for ISO 14001:2015 Version.
- Further details can be found at https://www.whirlpoolindia.com/sustainability
- 6. Are the Emissions/Waste generated by the company within the permissible limits given by CPCB/SPCB for the financial year being reported?
  - There have been no material breach of the permissible limits of emission/waste prescribed by the CPCB & HSPCB during the financial year 2018-19.
- 7. Number of show cause/ legal notices received from CPCB/SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.
  - No show cause/ legal notices received from CPCB/SPCB for financial year 2018-19 are pending.

## Principle 7:

## Businesses, when engaged in influencing public and regulatory policy, should do so in a responsible manner

- 1. Is your company a member of any trade and chamber or association? If Yes, Name only those major ones that your business deals with:
  - (a) FICCI: Federation of Indian Chambers of Commerce and Industries
  - (b) FIEO: Federation of Indian Export Organization



- (c) CEAMA: Consumer Electronics Appliance Manufacturer Association
- (d) EEPC: Engineering Export Promotion Council
- 2. Have you advocated/lobbied through above associations for the advancement or improvement of public good? Yes/No; if yes specify the broad areas ( drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy security, Water, Food Security, Sustainable Business Principles, Others)

The company supports initiatives of these bodies on advancement/improvement of public good.

#### **Principle 8:**

#### Businesses should support inclusive growth and equitable development

- 1. Does the company have specified programmes/initiatives/projects in pursuit of the policy related to Principle 8? If yes details thereof.
  - Yes. The Company works in the areas of Education, Skill Development and Other Community Development initiatives. The details of the initiatives are available on Company's website and can be accessed at https://www.whirlpoolindia.com/sustainability
- 2. Are the programmes/projects undertaken through in-house team/own foundation/external NGO/government structures/any other organization?
  - Projects are undertaken in partnership with various Social Development Organizations with credible experience. The projects are monitored by Company's CSR team.
- 3. Have you done any impact assessment of your initiative?
  - Yes, impact assessment is done on a periodic basis as part of review mechanism of projects.
- 4. What is your company's direct contribution to community development projects-Amount in INR and the details of the projects undertaken.
  - These are detailed in **Annexure B** to the Board's Report.
- 5. Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words, or so.
  - CSR activities were pursued in line with the Company's policy and framework. The first step in the process is to identify communities that require our intervention through stakeholder engagement. The Company has continual interactions with the relevant stakeholders so that its interventions are sustainable and are accepted and adopted by the key stakeholders

#### Principle 9:

#### Businesses should engage with and provide value to their customers and consumers in a responsible manner

- 1. What percentage of customer complaints/consumer cases are pending as on the end of the financial year.
  - 0.21% consumer complaints/consumer cases are pending as on the end of the financial year.
- 2. Does the company display product information on the product label, over and above what is mandated as per local laws? Yes/No/N.A. /Remarks(additional information)
  - Yes, apart from the mandated declarations, additional declarations are furnished on the products/labels relating to the products and their usage.
- 3. Is there any case filed by any stakeholder against the company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behaviour during the last five years and pending as on end of financial year. If so, provide details thereof, in about 50 words or so.

Nil

4. Did your company carry out any consumer survey/consumer satisfaction trends?

Yes.

#### INDEPENDENT AUDITOR'S REPORT

To the Members of Whirlpool of India Limited

#### Report on the Audit of the Standalone Financial Statements

#### **Opinion**

We have audited the standalone financial statements of Whirlpool of India Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2019, and the Statement of Profit and Loss, Statement of Changes in Equity and Statement of Cash Flows for the year then ended, and notes to the standalone financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as 'the standalone financial statements').

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, and profit, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## **Description of Key Audit Matter**

Evaluation of uncertain tax positions (Direct Tax and Indirect Tax)

The Company has transactions with related parties in other countries and hence is subject to transfer pricing regulations as specified under Income-Tax Act, 1961 in India. Certain transactions with related parties and various tax positions taken by the Company are challenged by the relevant tax authorities. Further certain tax positions relating to reporting of taxable turnover, selection of tax rates, non-collection of statutory forms, etc. in indirect tax are challenged by relevant tax authorities.

Management has assessed the Litigations/ Assessments status and has applied judgement in classifying/ taking appropriate actions as required under 'Ind AS 37 - Provisions, Contingent Liabilities, and Contingent Assets'.

We have determined this matter to be key audit matter due to the significance of the amounts and judgements involved.

#### **Description of Auditor's Response**

Our audit procedure in respect of this area included:

- 1. Analysed the list of ongoing litigations, Management's assessment of the possible outcome of the case and related accounting/ disclosures made in the standalone financial statements.
- 2. Verified the completeness of the information by corroborating prior year work papers and changes, if any, to tax litigations status with the underlying documents.
- 3. Auditor's expert was involved to reassess Management's assessment of the possible outcome.
- 4. Assessed the appropriateness of presentation/ disclosures in the standalone financial statements.

## Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management report, Chairman's statement, Director's report etc but does not include the standalone financial statements and our auditor's report thereon.



Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

We give in "Annexure A" a detailed description of Auditor's responsibilities for Audit of the standalone financial statements.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in "Annexure B" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 2. As required by Section 143(3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet, the Statement of Profit and Loss, the Statement of Changes in Equity and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
  - (e) On the basis of the written representations received from the directors as on March 31, 2019 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act;
  - (f) With respect to the adequacy of the internal financial controls with reference to standalone financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure C";

- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements Refer Note 34 to the standalone financial statements.
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
- 3. As required by The Companies (Amendment) Act, 2017, in our opinion, according to information, explanations given to us, the remuneration paid by the Company to its directors is within the limits laid prescribed under Section 197 of the Act and the rules thereunder.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram
Date: May 24, 2019



## ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT ON EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF WHIRLPOOL OF INDIA LIMITED

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and
  perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a
  basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting
  from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram
Date: May 24, 2019

## ANNEXURE B TO INDEPENDENT AUDITORS' REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF WHIRLPOOL OF INDIA LIMITED FOR THE YEAR ENDED MARCH 31, 2019

[Referred to in paragraph under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditors' Report] i.

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets (Property, Plant and Equipment).
- (b) All the fixed assets (Property, Plant and Equipment) have not been physically verified by the management during the year but there is a regular program of verification which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
- (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company except for one immovable properties aggregating INR 3 lacs as at March 31, 2019 for which title deeds were not available with the Company and hence we are unable to comment on the same.
- ii. The inventory has been physically verified by the Management during the year except for inventories in transit aggregating to INR 11,496 lacs as on March 31, 2019. In our opinion, the frequency of verification is reasonable. No material discrepancies were noticed on verification between the physical stocks and the book records.
- iii. The Company has not granted any loans, secured or unsecured to Companies, Firms, Limited Liability Partnerships (LLP) or other parties covered in the register maintained under section 189 of the Companies Act, 2013 ('the Act'). Accordingly, the provisions stated in paragraph 3 (iii) (a) to (c) of the Order are not applicable to the Company.
- iv. In our opinion and according to the information and explanations given to us, the Company has not either directly or indirectly, granted any loan to any of its directors or to any other person in whom the director is interested, in accordance with the provisions of section 185 of the Act and the Company has not made investments through more than two layers of investment companies in accordance with the provisions of section 186 of the Act. Accordingly, provisions stated in paragraph 3(iv) of the Order are not applicable to the Company.
- v. In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the rules framed there under.
- vi. We have broadly reviewed the books of account relating to materials, labour and other items of cost maintained by the Company pursuant as specified by the Central Government for the maintenance of cost records under sub-section (1) of section 148 of the Act and we are of the opinion that prima facie the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.

vii.

- (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance, income-tax, goods and service tax, duty of customs, cess and any other statutory dues applicable to it.
  - No undisputed statutory dues were in arrears, as at March 31, 2019 for a period of more than six months from the date they became payable.
- (b) According to the information and explanation given to us and examination of records of the Company, the outstanding dues of income-tax, goods and service tax, customs duty, cess and any other statutory dues on account of any dispute, are as follows:

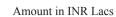




					Amount in INR Lacs
Name of the	Nature of dues	Amount	Amount		Forum where dispute
statute			paid under		is pending
			protest	year)	
Central Excise Act,	Differential duty demanded by the department on	17	-	2000-03	CESTAT
1994	washers				
G	Recovery of CENVAT Credit	101	96	1993-94	
Customs Act, 1962	Denial of exemption on account of classification	36	-	2010-11	
C : T D 1	issue of water purifiers	17.4	40	2005.07	
Service Tax Rule, 1994	Service Tax on Technical Assistance and bill	174	40	2005-07	
1994	discounting  Sarving toy on ayport of sarvings	22		2007-08	
	Service tax on export of services  Disallowance of input credit transferred	5	-	2007-08	
			-		Camanianian an Amanal
T	Disallowance of input credit on Rent a cab service	41	2		Commissioner Appeal
Income tax Act,	Penalty under section 271 (1)(c) (Appeal filed by	148	-	2004-05	IIAI
Andhra Pradesh	tax Department)	7	4	2000.01	Tuilanna1
General Sales Tax	Tax levied on optional service contacts	7	4		Tribunal
Act, 1957		14	14		Sales tax officer
Act, 1937		19	10		High Court
		9	5	2003-04	
4 II D 1 1		2		2010 10	Commissioner
Andhra Pradesh	Check post penalty	2	-	2018-19	Commissioner Appeal
GST	D: 4 4 6	7	7	2006.07	G 1 4 60
Andhra Pradesh Value Added Tax	Dispute on tax rate at Gas	7	7	2006-07 2007-08	Sales tax officer
Act, 2005				2007-08	
Bihar Sales Tax	Entry Tax	1		2002 04	Sales tax officer
Act, 1959	Penalty at Check Post	4	- 1		Tribunal
Act, 1737	Rebate disallowed	1	1		Deputy Commissioner
Bihar Value Added		47	- 14	2013-14	<u> </u>
Tax Act, 2005	CAG objection	4/	14	2013-14	Commissioner
1 ax Act, 2003	Tax rate dispute	2	2	2007.09	Tribunal
	Tax on discount through credit note	8	8		Joint Commissioner
	Tax on discount unough credit note	15	15	2009-10	Tribunal
		40	40	2010 11	Tribunal
	Enter toy	7	7		
	Entry tax				Deputy Commissioner
	Forms short	25	25		Tribunal
	Forms short	71	71	2010-11	G 1 4 60
	Forms short	4	1		Sales tax officer
	Road Permit Mismatch	1	#		Commissioner
	Non submission of forms	1	-		Deputy Commissioner
	Penalty	1	-	2011-12	
	Penalty	67	20		Commissioner
		31	-	2015-16	
	Tax on discount through credit note	101	30		Joint Commissioner
	Post sale discount and sales return disallowed	85	26	2014-15	Commissioner
		47	19	2013-14	
	Tax on discount through credit note	24	24		Joint Commissioner
		26	16	2011-12	
	Tax on discount through credit note	6	-	2008-09	Commissioner of sales
		10	-	2009-10	tax
		3	-	2010-11	
	Tax on discount through credit note	43	-	2005-06	Sales tax officer
		1	-	2006-07	Deputy Commissioner
		34	-		Sales tax officer
	Tax rate dispute	10	10	2008-09	

Amount in INR Lacs

Name of the	Nature of dues	Amount	Amount	Dowind	Forum where dispute
statute	Nature of dues	Amount	paid under		is pending
statute			paid under	year)	is penuing
Bombay Sales Tax Act, 1959	Tax on CQB excess claimed and non submission of C forms	11	3		Joint Commissioner
Haryana General Sales Tax Act, 1973	Enhancement of turnover by taxing on Maximum retail price value	9	9	2002-03	Joint Commissioner
	Interest under section 59 of the sales tax act	17	17	1982-83	High Court
		16	16	1983-84	
		82	82	1984-85	
		42	42	1985-86	
Haryana Value	Entry Tax	59	-	2007-08	High Court
Added Tax Act, 2003	C forms	66	-	2014-15	Excise & Taxation Officer
	Short payment of tax and interest for unverified forms	98	-	2015-16	Joint Excise & Taxation Commissioner (Appeal)
J & K General Sales Tax Act, 1962	Rejection of claim	5	5	2002-03	Sales tax officer
J & k Value Added Tax Act, 2005	Penalty at Check Post	2	-	2007-08 2012-13 2014-15	Deputy Commissioner
	Rejection of claim	3	3	2008-09	
		6	6	2009-10	
		2	2	2012-13	Sales tax officer
Jharkhand GST Act	Penalty	1	-	2018-19	Joint Commissioner
Jharkhand Value Added Tax Act, 2005	Non submission of Canteen Store Department Certificate	6	-	2009-10	
Kerala General	Penalty at Check post	1	1	2013-14	Intelligence
Sales Tax Act, 1963	-	1	1	2015-16	
	Enhancement of turnover	11	11	2002-03	Tribunal
	Non submission of C forms	6	2	2006-07	Deputy Commissioner
	Penalty	1	1	2002-03	
	Penalty at Check Post	5	-	2012-13 2013-14	Intelligence
	Rejection of credit notes on discounts	18	18	2003-04	High Court
	Rejection of sales returns and non submission of F-forms	2	2	2000-01	
	Rejection of statutory forms	5	5	2004-05	1
	Enhancement of turnover	5	1	2014-15	Deputy Commissioner
	Mismatch in Closing Stock	30	9	2010-11	Tribunal
	Non Submission of Form C and Form F	511	-	2008-09	Deputy Commissioner





Γ	Too	1			Amount in INR Lacs
Name of the	Nature of dues	Amount	Amount		Forum where dispute
statute			paid under		is pending
77 1 77 1 4 11 1	D. L. (Cl. 1 D. )	1	protest	year)	T . 11"
Kerala Value Added		1	-		Intelligence
Tax Act, 2005	Non submission of C Forms and others	501	-		Deputy Commissioner
	Dispute on tax rate	8	8	2009-10	G 1 20
	Non submission of forms	1	-		Sales tax officer
	Penalty at Check Post	3	3		Deputy Commissioner
	Penalty at Check Post	2	1	2006-07	Deputy Commissioner
		#	-	2007-08	
		1	1	2009-10	
		2	#	2010-11	Deputy Commissioner
		7	7		Sales tax officer
		1	-		Intelligence
		- 11		2010-11	<b>A</b> •
		#	-	2016-17	Assistant
	Develop des de stanta différence et non ultrainel	(1	10	2007.09	Commissioner
	Penalty due to stock difference at per physical inspection	64	19	2007-08	Deputy Commissioner
	Refund	3	3	2001.02	Sales tax officer
	Rejection of claim for concessional sale	15	15		Deputy Commissioner
	Rejection of claim for concessional safe Rejection of claim of Lakshadweep safe	13	3		Tribunal
	Rejection of claim of stock transferred due to	15	15		Deputy Commissioner
	check post seal, Canteen sale and Interest etc	61	25	2009-10	Deputy Commissioner
	Rejection of credit notes and forms short	109	109		Sales tax officer
	deposited	109	109	2005-06	Sales tax officer
	Rejection of statutory forms	58	38	2006.07	Deputy Commissioner
	Enhancement of turnover	30	36		Deputy Commissioner
Maharashtra Value	CQB sales partially disallowed	1,107	75		Joint Commissioner
Added Tax Act,	Refund	29	29		Sales tax officer
2005	Retuild	3	3	2012-13	Sales tax officer
	Tax on CQB	3	-		Joint Commissioner
MP commercial	Non submission of forms	#	-		Sales tax officer
Tax Act, 1944	Rejection of claim on discounts	28	15	2004-03	
1427100, 1911	Rejection of claim on discounts	26	3		Commissioner
	Rejection of credit notes	13	4		Tribunal
	Rejection of credit notes	18	4		High Court
	Rejection of Forms	#	#		Additional
	Rejection of Politis	"	#	2003-04	Commissioner
	Rejection of sales return	3	1	1999-00	Tax Board
MP Value Added	Forms short	2	-		Additional
Tax Act, 2005	1 offins short	1 - 1		2011 12	Commissioner
	Rejection of sales return	20	6	2005-06	Additional
	.,				Commissioner
Orissa Sales Tax	Enhancement of turnover	7	6	2001-02	High Court
Act, 1947	Non submission of forms	2	2		High Court
		1	1		Sales tax officer
		2	-	1998-99	
		3	1	1999-00	
		1	-	2000-01	
		1	1	2001-02	
	Rejection of sales return	1	1		Tribunal
1	J	6	2	2000-01	
1				-00001	i .
	Road permit	1	1	2001-02	Sales tax officer

Amount in INR Lacs

NI C /3	N. 4 C.1	, , , l	<u>, , , , , , , , , , , , , , , , , , , </u>	ъ	Amount in INR Lacs
Name of the	Nature of dues	Amount	Amount		Forum where dispute
statute			paid under protest		is pending
Origge Value Added	Tax on entry of goods	332	protest	year)	High Court
Tax Act, 2005	Tax on entry of goods	332	-	2008-09	nigh Court
Punjab value added	Penalty at Check Post	1	-	2006-07	Deputy Commissioner
tax act, 2005		#	#	2010-11	Sales tax officer
	Tax on freight charged on invoices	31	8	2005-06	Sales Tax Officer
		235	59	2006-07	Tribunal
	Turnover enhanced	535	-	2010-11	1st Appeal
Rajasthan Entry	Rejection of surcharge on tax on turnover	12	-	2013-14	Deputy Commissioner
Tax Act, 2005				2014-15	
	Entry Tax	67	11	2008-09	
		46	8	2009-10	
		63	10	2010-11	
		60	11	2011-12	
		35	7	2012-13	
		14	3	2013-14	
		27	-	2007-08	
		25	-	2008-09	
Rajasthan Sales Tax	CSD Certificate short submitted	6	-	2015-16	Assessing Authority
Act, 1954	Rejection of surcharge	6	5	2000-01	Sales tax officer
Rajasthan Value	CSD form short	2	2	2010-11	Deputy Commissioner
Added Tax Act,	Rejection of claim on credit notes for discount	35	35	2006-07	High Court
2005		47	47	2007-08	
		17	17	2008-09	
Tamil Nadu	Penalty at Check Post	23	8	1994-95	
General Sales Tax		10	3	1995-96	
Act, 1959		9	8	1996-97	
		28	11	1997-98	
	Demand on imported goods taxed at Higher rate	53	16	2002-03	
	1 5 5	50	12	2003-04	
	Demand on Statutory Form	1	-	2016-17	Deputy Commissioner
	Entry Tax	1	-	2001-02	Tribunal
	Penal interest on late payment - Entry tax	3	_		High Court
	Rejection of Discount and non submission of F-Form	1	1		Sales tax officer
Tamil Nadu Value Added Tax Act,	C Form short	3	3	2015-16	First Appellate Authority
2006	C Form short deposited	2	1	2012-13	-
	Penalty at Check post	8	-	2014-15	
		1	-	2015-16	
	Forms C & F short submitted	44	27		Sales tax officer
	Penalty at Road side	8	8	2010-11	Joint Commissioner
	Rejection of Stock Transfer and C-form short	5	5	2008-09	Commercial Tax
				2009-10	
	Check post penalty	17	-	2015-16	Deputy State Tax Officer
The Jharkhand	Interest & penalty	1	-	2005-06	
Value Added Tax	Loss in trading account	13	-		Joint Commissioner
Act, 2003	Non submission of forms	1	_	2004-05	
				2006-07	
	Penalty at Check Post	6	6	2011-12	Commissioner of sales tax
	Turnover enhanced	42			Joint Commissioner





			1		Amount in INR Lacs
Name of the	Nature of dues	Amount	Amount		Forum where dispute
statute			paid under		is pending
			protest	year)	
UP Entry Tax Act,	Entry Tax	213	180		High Court
2007	Entry tax & interest	54	47	2009-10	
UP State Goods and	Penalty at Check Post	9	-	2010-11	Assistant
Services Tax Act					Commissioner
		9	-	2017-18	1
UP Value Added	Enhancement of turnover	3	3	2007-08	Tribunal
Tax Act, 2008	F-Form short and sales turnover increased	3	3	2011-12	
	Penalty at Check Post	1	1	2007-08	
					Commissioner
		6	6	2008-09	Tribunal
				2009-10	
		4	4	2009-10	
		2	-		Joint Commissioner
		9	9		Deputy Commissioner
	Penalty at Check Post	#	#	2009-10	Commercial Tax
					Officer
		#	-	2010-11	Joint Commissioner
	Turnover enhanced	22	22		Deputy Commissioner
	Turnover increment as per departmental stock inspection	71	25	2011-12	Tribunal
Uttrakhand Value	Tax on gas sales	1	1	2008-09	First Appellate
Added Tax Act,		1	1	2009-10	Authority Sales Tax
2005		2	2	2010-11	Officer
West Bengal Sales Tax Act, 1944	Rejection of claim of credit notes, canteen store Department Certificate not available	105	-	2002-03	Special Commissioner
	Rejection of claim for concessional sale	36	5	2000-01	Revision Board
	Rejection of claim of concessional sale	7	-	2001-02	Deputy Commissioner
		5	-	2002-03	A 2
		2	-		Additional
					Commissioner
	Rejection of claim of credit notes, forms short etc	32	-	1998-99	Tribunal
		25	2	1999-00	Revision Board
		14	3		Deputy Commissioner
		85	_		Revision Board
		120	10		Revision Board
West Bengal Value Added Tax Act,	Entry tax computed without reversal on stock transfer	152	-		Joint Commissioner
2005	Export disallowed, Mismatch with customer	26	4	2013-14	
	Export district wear, information with edistorner	14	2	2014-15	
	Export partly disallowed	1		2015-16	
	Increased in Turn over due to form rejection	4	_	2010-11	
	Rejection of claim of concessional sale	12		2006-07	Additional
					Commissioner
	Rejection of claim of credit notes, forms short	106	-	2005-06	Assistant Commissioner
		1	-	2005-06	Revision Board
	Sales reversal not considered	1	-	2011-12	Joint Commissioner
	Sales reversal rejected	116	18	2012-13	
	Wrong computation	1	_	2013-14	1

<sup>#</sup> Amount is below the round off norm.

viii. The Company does not have any loans or borrowings from any financial institution, banks, government or debenture holders during the year. Accordingly, the provision stated in paragraph 3(viii) of the Order is not applicable to the Company.

- ix. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) and term loans during the year. Accordingly, the provisions stated in paragraph 3 (ix) of the Order are not applicable to the Company.
- x. During the course of our audit, examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees.
- xi. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
- xii. In our opinion and according to the information and explanations given to us, the Company is not a Nidhi Company. Accordingly, the provisions stated in paragraph 3(xii) of the Order are not applicable to the Company.
- xiii. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- xiv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, the provisions stated in paragraph 3 (xiv) of the Order are not applicable to the Company.
- xv. According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, provisions stated in paragraph 3(xv) of the Order are not applicable to the Company.
- xvi. In our opinion, the Company is not required to be registered under section 45 IA of the Reserve Bank of India Act, 1934 and accordingly, the provisions stated in paragraph clause 3 (xvi) of the Order are not applicable to the Company.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram Date: May 24, 2019



## ANNEXURE C TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE STANDALONE FINANCIAL STATEMENTS OF WHIRLPOOL OF INDIA LIMITED

[Referred to in paragraph 2(f) under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditors' Report of even date to the Members of Whirlpool of India Limited on the Standalone Financial statements for the year ended March 31, 2019]

## Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to financial statements of Whirlpool of India Limited ("the Company") as of March 31, 2019 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI) (the "Guidance Note"). These responsibilities include the design, implementation and maintenance of internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to financial statements.

#### Meaning of Internal Financial Controls With reference to Financial Statements

A company's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls With reference to financial statements

Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## **Opinion**

In our opinion, the Company has, in all material respects, an internal financial controls with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2019, based on the internal control with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram
Date: May 24, 2019



## STANDALONE BALANCE SHEET AS AT 31 MARCH 2019

			(INR in lacs)
Particulars	Notes	As at	As at
		31 March 2019	31 March 2018
Assets			
Non-current assets			
Property, plant and equipment	3	50,319	43,941
Capital work in progress	3	4,333	3,305
Intangible assets	4	502	651
Investment in joint venture	5	17,222	-
Financial assets	5	24.550	45 (22
i) Investment ii) Loans		34,578 1,815	45,632 1,703
iii) Others		1,232	1,677
Deferred tax assets (net)	19	3,440	2,790
Other non-current assets	6	11,092	8,046
· · · · · · · · · · · · · · · · · · ·		124,533	107,745
Current assets			
Inventories	7	88,860	81,012
Financial assets			
i) Trade receivables	8	25,562	24,031
ii) Cash and cash equivalents	9 10	105,367 733	97,501
iii) Bank balances other than (ii) above iv) Investment	5	13,833	684
v) Loans	5	263	202
vi) Others	5	1,375	1,365
Other current assets	11	10,378	10,041
		246,371	214,836
Total assets		370,904	322,581
Equity and liabilities			
Equity		40.00	
Equity share capital	12	12,687	12,687
Other equity Total equity	13	$\frac{201,580}{214,267}$	<u>166,947</u> 179,634
Total equity Non-current liabilities			1/9,034
Financial Liabilities	15		
i) Trade payables	13		
- total outstanding dues of micro enterprises and small enterprises		-	-
- total outstanding dues of creditors other than micro enterprises and small enterprises		170	187
ii) Other payables		520	458
Provisions	16	18,636	15,099
Government grants	17	564	621
Current liabilities		19,890	16,365
Financial Liabilities	15		
i) Trade payables	13		
- total outstanding dues of micro enterprises and small enterprises		3,649	2,214
- total outstanding dues of creditors other than micro enterprises and small enterprises		119,973	113,084
ii) Other payables		8,987	7,642
Provisions	16	3,351	2,938
Government grants	17	57	57
Deferred revenue	18	730	647
Total liabilities		136,747	126,582
Total nabilities Total equity and liabilities		$\frac{156,637}{370,904}$	142,947 322,581
Summary of significant accounting policies	2	370,704	322,361
The accompanying notes are an integral part of the standalone financial statements	-		
The state of the s			

As per our report of even date

For MSKA & Associates For and on behalf of the Board of Directors of

Chartered Accountants Whirlpool of India Limited

ICAI Firm Registration Number: 105047W

Manish P BathijaArvind UppalSunil D'SouzaAnil BereraPartnerChairmanManaging DirectorExecutive DirectorMembership No. 216706DIN:00104992DIN:07194259DIN: 00306485

Place of Signature : Gurugram Yatin Malhotra Roopali Singh
Date : 24 May 2019 Chief Financial Officer Company Secretary

## STANDALONE STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31 MARCH 2019

(INR in lacs)

Particulars	Notes	31 March 2019	31 March 2018
Income			
Revenue from operations	20	539,765	498,583
Other income	21	10,470	8,672
Total income		550,235	507,255
Expenses			
Cost of raw material and components consumed	22	296,970	222,551
Purchase of traded goods		46,458	65,797
Changes in inventories of finished goods, work in progress and stock in trade	23	(5,975)	11,529
Excise duty on sale of goods		-	15,392
Employee benefits expense	24	49,305	45,525
Depreciation and amortisation expense	25	11,131	10,151
Other expenses	26	88,790	81,789
Finance costs	27	909	439
Total expense		487,588	453,173
Profit before tax		62,647	54,082
(1) Current tax	19	22,320	19,954
(2) Adjustment of tax relating to previous years	19	(6)	109
(3) Deferred tax	19	(372)	(1,048)
Income tax expense		21,942	19,015
Profit for the year		40,705	35,067
Other comprehensive income			
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:			
Re-measurement gains/ (losses) on defined benefit plans	29	(796)	(429)
Income tax effect		278	150
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods		(518)	(279)
Other comprehensive income for the year, net of tax		(518)	(279)
Total comprehensive income for the year, net of tax		40,187	34,788
Earnings per share	30		
Basic and Diluted computed on the basis of profit attributable to equity holders of the Company		32.08	27.64
Summary of significant accounting policies	2		
The accompanying notes are an integral part of the standalone financial statements			

As per our report of even date

For MSKA & Associates

Chartered Accountants

For and on behalf of the Board of Directors of Whirlpool of India Limited

ICAI Firm Registration Number: 105047W

Manish P BathijaArvind UppalSunil D'SouzaAnil BereraPartnerChairmanManaging DirectorExecutive DirectorMembership No. 216706DIN:00104992DIN:07194259DIN: 00306485

Place of Signature : Gurugram Yatin Malhotra Roopali Singh
Date : 24 May 2019 Chief Financial Officer Company Secretary



## STANDALONE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2019

(TNID	:	1
(INR	$^{\mathrm{1n}}$	Tacs)

Particulars	Notes	31 March 2019	31 March 2018
1 at ticulars	Tiotes	31 Water 2017	31 Water 2010
Operating activities			
Profit before tax		62,647	54,082
Adjustments to reconcile profit before tax to net cash flows:			
Depreciation of property, plant and equipment	3,25	11,231	10,168
Amortisation of intangible assets	25	201	167
Employee stock options	24	499	991
Cash Incentives	24	66	131
Unrealised foreign exchange differences		(2,760)	(439)
(Gain) / loss on disposal of property, plant and equipment	21,26	(51)	70
Provision no longer required written back	21	(35)	(63)
Allowances for doubtful debts and advances	26	374	355
Interest Income	21	(8,850)	(7,152)
Finance costs	27	909	439
Deffered income on Government Grant	17	(57)	(57)
Working capital adjustments:			
(Increase)/Decrease in inventories	7	(7,848)	7,864
(Increase) in trade receivables	8	(1,630)	(3,396)
Decrease/(Increase) in financial assets	5,10	432	(879)
(Increase) in other assets	6,11	(2,476)	(6,017)
Increase in trade and other payables	15	8,735	367
Increase in provision and deferred revenue	16,18	2,456	2,180
		63,843	58,811
Income tax paid		(23,595)	(20,387)
Net cash flows from operating activities		40,248	38,424
Investing activities			
Purchase of property, plant and equipment including intangibles and capital	3	(18,725)	(15,614)
work in progress			
Proceeds from sale of property, plant and equipment		87	47
Investment in unquoted debt securities	5	-	(32,029)
Investment in bank deposits (having original maturity of more than 3 months)	5,10	59	(24)
Investment in unquoted equity shares	5	(16,311)	-
Interest received	21	8,700	6,108
Net cash flows (used in) investing activities		(26,190)	(41,512)
Financing activities			
Interest paid	27	(129)	(89)
Dividend paid	13	(5,020)	(3,784)
Dividend distribution tax	13	(1,043)	(775)
Net cash flows (used in) financing activities		(6,192)	(4,648)
Net increase in cash and cash equivalents		7,866	(7,736)
Cash and cash equivalents at the beginning of the year		97,501	105,237
Cash and cash equivalents at the end of the year		105,367	97,501

As per our report of even date

For MSKA & Associates

Chartered Accountants

For and on behalf of the Board of Directors of Whirlpool of India Limited

ICAI Firm Registration Number: 105047W Manish P Bathija

Partner Membership No. 216706 Place of Signature : Gurugram Date : 24 May 2019

**Arvind Uppal** Chairman DIN:00104992 Yatin Malhotra Chief Financial Officer

Sunil D'Souza Managing Director DIN:07194259 Roopali Singh

Company Secretary

**Anil Berera** Executive Director DIN: 00306485

## STANDALONE STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2019

Particulars	No. in lacs	INR in lacs
a. Equity Share Capital (refer note12):		
Equity shares of INR 10 each issued, subscribed and fully paid		
At 1 April 2017	1,269	12,687
Changes during the year	· -	-
At 31 March 2018	1,269	12,687
Changes during the year	-	-
At 31 March 2019	1,269	12,687

## b. Other Equity

For the year ended 31 March 2019

(INR in lacs)

		Res	serves and Sur	plus (refe	r note 13)			Total
Particulars	Share premium	Share based payments	Capital redemption	Capital reserve		Cash incentive	Retained earnings	•
A = 44 1 A = =21 2010	1.2(0	reserves	reserve	46	1	reserve	146 174	166 047
As at 1 April 2018	1,269	3,940	15,234	46	1	283	146,174	166,947
Profit for the year	-	-	-	-	-	-	40,705	40,705
Other comprehensive income (refer note 29)	-	-	-	-	-	-	(518)	(518)
Cash dividends (refer note 14)	_	_	_	_	_	_	(5,076)	(5,076)
Dividend distribution tax (DDT) (refer note 14)	-	-	-	-	-	-	(1,043)	(1,043)
Total comprehensive income	-	_	-	-	-		34,068	34,068
Share based payments (refer note 24)	-	499	-	-	-	-	-	499
Incentives for the year (refer note 24)	-	-	-	-	-	66	-	66
At 31 March 2019	1,269	4,439	15,234	46	1	349	180,242	201,580

#### For the year ended 31 March 2018

(INR in lacs)

		Res	serves and Sur	plus (refe	er note 13)	)		Total
Particulars	Share	Share based	Capital	Capital	Capital	Cash	Retained	•
	premium	payments	Redemption	reserve	Subsidy	incentive	earnings	
		reserves	Reserve			reserve		
As at 1 April 2017	1,269	2,949	15,234	46	1	152	115,968	135,619
Profit for the year	-	-	-	-	-	-	35,067	35,067
Other comprehensive income (refer	-	-	-	-	-	-	(279)	(279)
note 29)								
Cash dividends (refer note 14)	-	-	-	-	-	-	(3,807)	(3,807)
Dividend distribution tax (DDT)	-	-	-	-	-	-	(775)	(775)
(refer note 14)								
Total comprehensive income	-	-	-	-	-	_	30,206	30,206
Share based payments (refer note 24)	-	991	-	-	-	-	-	991
Incentives for the year (refer note 24)	-	-	-	-	-	131	-	131
At 31 March 2018	1,269	3,940	15,234	46	1	283	146,174	166,947

The accompanying notes are an integral part of the standalone financial statements

As per our report of even date

For **MSKA & Associates** Chartered Accountants

Manish P Bathija

Date

For and on behalf of the Board of Directors of

Whirlpool of India Limited

ICAI Firm Registration Number: 105047W

: 24 May 2019

Partner Membership No. 216706 Place of Signature: Gurugram Arvind Uppal Chairman DIN:00104992 Yatin Malhotra Chief Financial Officer Sunil D'Souza Managing Director DIN:07194259 Roopali Singh Anil Berera Executive Director DIN: 00306485

Company Secretary

#### 1. Corporate information

Whirlpool of India Limited ("the Company") is a public company domiciled in India and is incorporated under the provisions of the Companies Act, 1956 as replaced by the Companies Act, 2013, applicable in India. Its shares are listed on Bombay Stock Exchange and National Stock Exchange and has its principal place of business located at Plot No. 40, Sector-44, Gurugram, Haryana - 122002.

The Company is a leading manufacturer of home appliances. It is primarily engaged in manufacturing and trading of Refrigerators, Washing Machines, Air Conditioners, Microwave Ovens, built in and Small appliances and caters to both domestic and international markets. The Company also provides services in the area of product development and procurement services to Whirlpool Corporation, USA and other group companies.

The standalone financial statements were authorised for issue in accordance with a resolution of the directors on 24 May 2019.

## 2. Significant accounting policies

#### I. Basis of preparation

The standalone financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

The standalone financial statements have been prepared on a historical cost basis, except for the following assets and liabilities which have been measured at fair value or revalued amount:

- Derivative financial instruments, and
- Certain financial assets and liabilities measured at fair value (refer accounting policy regarding financial instruments).

The standalone financial statements are presented in INR and all values are rounded to the nearest lacs, except when otherwise indicated.

#### II. Summary of significant accounting policies

#### a) Current versus non-current classification

The Company presents assets and liabilities in the Balance Sheet based on current/non-current classification. An asset is treated as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle,
- Held primarily for the purpose of trading,
- Expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle,
- It is held primarily for the purpose of trading,
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

#### b) Foreign currencies

Items included in the standalone financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates ('the functional currency'). The standalone financial statements are presented in Indian Rupee (INR), which is the Company's functional and presentation currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded at its functional currency spot rates at the date the transaction first qualifies for recognition. However, for practical reasons, the Company uses an average rate, if the average approximates the actual rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.

Exchange differences arising on settlement or translation of monetary items are recognised in the Statement of Profit and Loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are recorded using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item [i.e., translation differences on items whose fair value gain or loss is recognised in Other Comprehensive Income(OCI) or Statement of Profit and Loss are also recognised in OCI or Statement of Profit and Loss, respectively].

#### c) Fair Value measurement

The Company measures financial instruments, such as, derivatives at fair value at each Balance Sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the standalone financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the standalone financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based



on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

This note summarises accounting policy for fair value. Other fair value related disclosures are given in the relevant notes.

- Disclosures for valuation methods, significant estimates and assumptions (note 31, 40, 41)
- Financial instruments (including those carried at amortised cost) (note 5, 8, 9, 10, 15, 39, 40, 41)

#### d) Revenue from contract with customers

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in note 31.

#### Sale of products

Revenue from sale of products is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the product. The normal credit term is 0 to 135 days from delivery.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g., warranties). In determining the transaction price for the sale of product, the Company considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

#### i) Variable consideration

If the consideration in a contract includes a variable amount, the Company estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Some contracts for the sale of products provide customers with a right of return and volume rebates. The rights of return and volume rebates give rise to variable consideration.

#### a) Rights of return

Certain contracts provide a customer with a right to return the goods within a specified period. The Company uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Company will be entitled. The requirements in Ind AS 115 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For goods that are expected to be returned, instead of revenue reversal, the Company recognises a refund liability. A right of return asset (and corresponding adjustment to change in inventory is also recognised for the right to recover products from a customer).

#### b) Volume rebates

The Company provides retrospective volume rebates to certain customers once the quantity of products purchased during the period exceeds a threshold specified in the contract. Rebates are offset against amounts payable by the customer. To estimate the variable consideration for the expected future rebates, the Company applies the most likely amount method for contracts with a single-volume threshold and the expected value method for contracts with more than one volume threshold. The selected method that best predicts the amount of variable consideration is primarily driven by the number of volume

thresholds contained in the contract. The Company then applies the requirements on constraining estimates of variable consideration and recognises a refund liability for the expected future rebates.

## c) Service-type Warranty

The Company does not have any service type warranty which could be accounted for as service-type warranties and as separate financial obligation to which Company allocates the portion of transaction price.

#### e) Other revenue streams

#### **Interest Income**

For all debt instruments measured either at amortised cost, interest income is recorded using the effective interest rate (EIR). EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. Interest income is included in "other income" in the Statement of Profit and Loss.

Interest income on fixed deposits is recognised on a time proportion basis taking into account the amount outstanding and the applicable interest rate. Interest income is included under the head "other income" in the Statement of Profit and Loss.

#### **Export incentives benefits**

Export benefits income is recognised in the Statement of Profit and Loss, when the right to receive the benefits amount is established as per the terms of the relevant scheme and where there is no significant uncertainty regarding the ultimate collection of the relevant export proceeds.

## f) Government Grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at fair value amounts and released to Statement of Profit and Loss over the expected useful life in a pattern of consumption of the benefit of the underlying asset i.e. by equal annual instalments. When loans or similar assistance are provided by governments or related institutions, with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as a government grant. The loan or assistance is initially recognised and measured at fair value and the government grant is measured as the difference between the initial carrying value of the loan and the proceeds received. The loan is subsequently measured as per the accounting policy applicable to financial liabilities.

#### g) Taxes

#### **Current income tax**

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the country where the Company operates and generate taxable income.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### **Deferred Tax**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax is recognised for all taxable temporary differences except:

- When the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is
  not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable
  profit or loss.
  - Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:
- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## h) Property, plant and equipment

Capital work in progress is stated at cost, net of accumulated impairment loss, if any. Property, plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the property, plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in the Statement of Profit and Loss as incurred. The present value of the expected cost for the decommissioning of an asset, if any, after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the following assets:

Type of Asset	Useful lives estimated by the Management (years)
Building	
- Factory building	30
- Other than factory building (RCC Frame Structure)	60
Plant and equipment (other than production)	15
Trolleys and other equipment (included in Plant and equipment)	2
Moulds and tools (included in Plant and equipment)	6

Type of Asset	Useful lives estimated by
	the Management (years)
Office equipment	5
Computers	3
Furniture and Fixtures	10
Vehicles	8

Plant and equipment used in production, depreciation is calculated based on units produced, unless units produced drop below a minimum threshold at which point depreciation is recorded using the straight-line method. This method is referred as modified units of production (MUOP) in the books of account.

Above lives have been estimated by the Management considering single shift usage. Whenever an asset is used for additional shifts, extra shift depreciation is charged as per the method prescribed in Schedule II of the Companies Act. 2013.

The amount paid for leasehold land is amortised over the lease period of 99 years and depreciation on leasehold improvement, which includes temporary structures, is provided over the unexpired period of lease or estimated useful life of 3 years, whichever is lower.

The Company, based on technical assessment made by technical expert and Management estimate, depreciates certain items of plant and equipment i.e. Trolleys and other equipment and Moulds and tools over the period of 2 years and 6 years respectively, which are different from the useful life prescribed in Schedule II to the Companies Act, 2013. The Management believes that estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the Statement of Profit and Loss when the asset is derecognised.

Considering the proprietary nature of assets and historical data, the Management has estimated the salvage value of the assets to be nil for the purpose of computing depreciation. Further, the residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

#### i) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the Statement of Profit and Loss unless such expenditure forms part of carrying value of another asset.

#### Software

Cost of software is amortised over its useful life of 60 months starting from the month of project implementation.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Profit and Loss when the asset is derecognised.

#### Research and development costs

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Company can demonstrate:

The technical feasibility of completing the intangible asset so that the asset will be available for use or sale



- Its intention to complete and its ability and intention to use or sell the asset
- How the asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development

All expenses incurred on research and development activities are expensed as incurred by the Company since these do not meet the recognition criteria as listed above.

#### j) Leases

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

#### Company as a lessee

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Company is classified as a finance lease.

Finance leases are capitalised at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in finance costs in the Statement of Profit and Loss. Contingent rentals are recognised as expenses in the periods in which they are incurred. Lease Management fees, legal charges and other initial direct costs are capitalized.

A leased asset is depreciated on a straight-line basis over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain the ownership by the end of the lease term, the capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Operating lease payments are recognised as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term, except in case where lease rentals are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost.

## Company as a lessor

Leases in which the Company does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income from operating lease is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Leases are classified as finance leases when substantially all of the risks and rewards of ownership transfer from the Company to the lessee. Amounts due from lessees under finance leases are recorded as receivables at the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the lease.

#### k) Inventories

Inventories are valued at the lower of cost and net realisable value.

Costs incurred in bringing each product to its present location and conditions are accounted for as follows:

- Raw materials: cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on weighted average basis.
- Finished goods and work in progress: cost includes cost of direct materials and labour and a proportion of
  manufacturing overheads based on the normal operating capacity, but excluding borrowing costs. Cost is
  determined on weighted average basis.
- Traded goods: cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on weighted average basis.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

## 1) Impairment of non-financial assets

The Company assesses at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) net selling price and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses, including impairment on inventories, are recognised in the Statement of Profit and Loss, except for properties previously revalued with the revaluation surplus, if any, taken to OCI. For such properties, the impairment is recognised in OCI up to the amount of any previous revaluation surplus.

The impairment assessment for all assets is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the Statement of Profit and Loss.

#### m) Provisions

#### General

A provision is recognised when the Company has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the Statement of Profit and Loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### Warranty provisions

Provisions for product warranty related costs are recognised when the product is sold to the customer. The provision is determined on the basis of valuation carried out by an independent actuary as at the year end.

#### n) Retirement and other employee benefits

#### Provident fund

Retirement benefit in the form of Provident Fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognises contribution payable to the provident scheme as an expenditure, when an employee renders the related service. If the contribution payable to the scheme for service received before the Balance Sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the Balance Sheet date, then excess is recognised as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

#### **Superannuation Fund**

Retirement benefit in the form of Superannuation Fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the superannuation fund. The Company recognises contribution payable to the relevant scheme as expenditure, when an employee renders the related service. The Company has arrangement with Insurance Company to administer its superannuation scheme.

#### Gratuity

Gratuity liability is defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit (PUC) method made at the end of each financial year. The Company has created an approved Gratuity Fund, which has taken a group gratuity cum insurance policy with an Insurance company to cover the gratuity liability of the employees and premium on contribution paid to such insurance company is charged to the Statement of Profit and Loss.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the Balance Sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to Statement of Profit and Loss in subsequent periods.

Past service costs are recognised in Statement of Profit and Loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Company recognises related restructuring costs.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the Statement of Profit and Loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income.

#### Welfare schemes:

- i. The Company provides for liability in respect of other long term benefit schemes offered to the employees of the Faridabad Refrigeration Operations on the basis of year end actuarial valuation. This is an unfunded defined benefit scheme.
- ii. The Company provides for liability in respect of long term service award scheme for its employees at the Faridabad Refrigeration Operations and Puducherry Washers Operations on the basis of year end actuarial valuation. This is an unfunded defined benefit scheme.

The cost of providing benefits under the welfare schemes is determined using the projected unit credit method.

#### **Compensated absences:**

The Company treats accumulated leave to be carried forward beyond twelve months as long term employee benefit for measurement purposes, such long term compensated absences are provided for based on actuarial

valuation which is done as per projected unit credit method at year end. The Company presents the leave as current liability in the Balance Sheet to the extent it does not have an unconditional right to defer its settlement beyond twelve months from the reporting date.

## o) Share-based Payments

Employees (including senior executives) of the Company receive remuneration from the Ultimate Holding Company in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions).

Equity-settled transactions

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model.

That cost is recognised as employee benefits expense in the Statement of Profit and Loss together with a corresponding increase in other equity as 'Share based payments reserve'in lines with requirement as per Ind AS 102 (Share based payments), over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The Statement of Profit and Loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Company's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognised for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognised is the expense had the terms had not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through Statement of Profit and Loss.

#### Cash Incentives to employees

The Ultimate Holding Company gives performance based cash incentives to certain employees including key Management personnel on account of their contribution towards Company's growth. As the amount is paid to employees after a period of 3 years, therefore the cost of cash incentive is recognised on an accrual basis based on the best possible estimate by the Management. Such cost is recognised as a part of employee benefits expense in the Statement of Profit and Loss with a corresponding increase in other equity as 'Incentive reserve'.

## p) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### **Financial assets**

#### Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through Statement of Profit and Loss, transaction costs that are attributable to the acquisition of the financial asset. Purchases or sales of financial assets that require delivery of assets within a time frame established by

regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Debt instruments at amortised cost
- Debt Instrument at Fair Value through profit and loss (FVTPL)
- Debt Instruments at fair value through other comprehensive income (FVTOCI)
- Equity Instruments at fair value through other comprehensive income (FVTOCI)

#### Debt instruments at amortised cost

A 'debt instrument' is measured at the amortised cost if both the following conditions are met:

- a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

This category is the most relevant to the Company. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in other income in the Statement of Profit and Loss. The losses arising from impairment are recognised in the Statement of Profit and Loss. This category generally applies to trade receivables, security deposits and other receivables. For more information on receivables, refer note 5 & 8.

#### **Debt instrument at FVTOCI**

A 'debt instrument' is classified as at the FVTOCI if both of the following criteria are met:

- a) The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- b) The asset's contractual cash flows represent Solely Payments of Principal and Interest.

Debt instruments included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognized in the other comprehensive income (OCI). However, the Company recognizes interest income, impairment losses & reversals and foreign exchange gain or loss in the Profit and loss. On derecognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified from the equity to Profit and loss. Interest earned whilst holding FVTOCI debt instrument is reported as interest income using the EIR method.

#### **Debt instrument at FVTPL**

FVTPL is a residual category for debt instruments. Any debt instrument, which does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL.

In addition, the Company may elect to designate a debt instrument, which otherwise meets amortised cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch'). The Company has designated, forward exchange contracts taken by the Company to mitigate the foreign exchange risk, as at FVTPL.

Debt instruments included within the FVTPL category are measured at fair value with all changes recognized in the Statement of Profit and Loss.

#### **Equity investments**

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognised by an acquirer in a business combination to which Ind AS103 applies are classified as at FVTPL. For all other equity instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such

election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to Statement of Profit and Loss, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognised in the Statement of Profit and Loss.

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e. removed from the Company's Balance Sheet) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

#### Impairment of financial assets

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

a) Financial assets that are debt instruments, and are measured at amortised cost e.g., deposits and bank balance The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables.

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If, in a subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognising impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider:

• All contractual terms of the financial instrument (including prepayment, extension, call and similar options) over the expected life of the financial instrument. However, in rare cases when the expected life of the

financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument.

 Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

As a practical expedient, the Company uses a provision matrix to determine impairment loss allowance on portfolio of its trade receivables. The provision matrix is based on its historically observed default rates over the expected life of the trade receivables and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed. On that basis, the Company estimates the following provision matrix at the reporting date, except to the individual cases where recoverability is certain:

	Less than or equal to 180 days	More than 180 days
Default rate	0%	100%

ECL impairment loss allowance (or reversal) recognised during the period is recognised as income/ expense in the Statement of Profit and Loss. This amount is reflected under the head 'other expenses' in the Statement of Profit and Loss. The Balance Sheet presentation for financial instruments is described below:

• Financial assets measured as at amortised cost: ECL is presented as an allowance, i.e., as an integral part of the measurement of those assets in the Balance Sheet. The allowance reduces the net carrying amount. Until the asset meets write-off criteria, the Company does not reduce impairment allowance from the gross carrying amount.

For assessing increase in credit risk and impairment loss, the Company combines financial instruments on the basis of shared credit risk characteristics with the objective of facilitating an analysis that is designed to enable significant increases in credit risk to be identified on a timely basis.

#### Financial liabilities

#### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through Statement of Profit and oss, trade & other payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables and derivative financial instruments.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives, if any, are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognised in OCI. These gains/ loss are not subsequently transferred to Statement of Profit and Loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the Statement of Profit and Loss. The Company has not designated any financial liability as at fair value through profit and loss.

#### **Derecognition**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the Statement of Profit and Loss.

#### Reclassification of financial assets

The Company determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Company's senior Management determines change in the business model as a result of external or internal changes which are significant to the Company's operations. Such changes are evident to external parties. A change in the business model occurs when the Company either begins or ceases to perform an activity that is significant to its operations. If the Company reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Company does not restate any previously recognised gains, losses (including impairment gains or losses) or interest.

The following table shows various reclassification and how they are accounted for:

Original classification	Revised classification	Accounting treatment
Amortised cost	FVTPL	Fair value is measured at reclassification date. Difference
		between previous amortized cost and fair value is recognised in
		Statement of Profit and Loss
FVTPL	Amortised Cost	Fair value at reclassification date becomes its new gross
		carrying amount. EIR is calculated based on the new gross
		carrying amount
Amortised cost	FVTOCI	Fair value is measured at reclassification date. Difference
		between previous amortised cost and fair value is recognised
		in OCI. No change in EIR due to reclassification
FVTOCI	Amortised cost	Fair value at reclassification date becomes its new amortised
		cost carrying amount. However, cumulative gain or loss in
		OCI is adjusted against fair value. Consequently, the asset is
		measured as if it had always been measured at amortised cost
FVTPL	FVTOCI	Fair value at reclassification date becomes its new carrying
		amount. No other adjustment is required
FVTOCI	FVTPL	Assets continue to be measured at fair value. Cumulative
		gain or loss previously recognised in OCI is reclassified to
		Statement of Profit and Loss at the reclassification date

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Balance Sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### **q)** Derivative financial instruments

### Initial recognition and subsequent measurement

The Company uses derivative financial instruments, such as forward currency contracts, to hedge its foreign currency risks. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.



Any gains or losses arising from changes in the fair value of derivatives are taken directly to profit or loss, except for the effective portion of cash flow hedges (if any), which is recognised in OCI and later reclassified to profit or loss when the hedge item affects profit or loss or treated as basis adjustment if a hedged forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability.

### r) Cash and cash equivalents

Cash and cash equivalents in the Balance Sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

### s) Cash dividend to equity holders of the Company

The Company recognises a liability to make cash distributions to equity holders of the Company when the distribution is authorised and the distribution is no longer at the discretion of the Company. As per the corporate laws in India, a distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

### t) Earnings per share

Basic earnings per share is calculated by dividing the net profit or loss attributable to equity holder of the Company by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders of the Company and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### III. Changes in accounting policies and disclosures

#### New and amended standards

The Company applied Ind AS 115 for the first time. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

Several other amendments and interpretations apply for the first time in March 2019, but do not have an impact on the standalone financial statements of the Company. The Company has not early adopted any standards or amendments that have been issued but are not yet effective.

#### i) Ind AS 115 Revenue from Contracts with Customers

Ind AS 115 was issued on 28 March 2018 and supersedes Ind AS 11 Construction Contracts and Ind AS 18 Revenue and it applies, with limited exceptions, to all revenue arising from contracts with its customers. Ind AS 115 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Ind AS 115 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The Company adopted Ind AS 115 using the modified retrospective method of adoption. The change did not have a material impact on the standalone financial statements of the Company.

# ii) Amendments to Ind AS 28 Investments in Associates and Joint Ventures – Clarification that measuring investees at fair value through profit or loss is an investment-by-investment choice

The amendments clarify that an entity that is a venture capital organisation, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. If an entity that is not itself an investment entity, has an interest in an associate or joint venture that is an investment entity, then it may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity

associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which: (a) the investment entity associate or joint venture is initially recognised; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. These amendments do not have any impact on the Company's standalone financial statements.

### iii) Amendment to Ind AS 20 Government grant related to non-monetary asset

The amendment clarifies that where the government grant related to asset, including non-monetary grant at fair value, shall be presented in Balance Sheet either by setting up the grant as deferred income or by deducting the grant in arriving at the carrying amount of the asset. Prior to the amendment, Ind AS 20 did not allow the option to present asset related grant by deducting the grant from the carrying amount of the asset.

These amendments do not have any impact on the standalone financial statements as the Company continues to present grant relating to asset by setting up the grant as deferred income.

#### iv) Amendment to Ind AS 38 Intangible asset acquired free of charge

The amendment clarifies that in some cases, an intangible asset may be acquired free of charge, or for nominal consideration, by way of a government grant. In accordance with Ind AS 20 Accounting for Government Grants and Disclosure of Government Assistance, an entity may choose to recognise both the intangible asset and the grant initially at fair value. If an entity chooses not to recognise the asset initially at fair value, the entity recognises the asset initially at a nominal amount plus any expenditure that is directly attributable to preparing the asset for its intended use. The amendment also clarifies that revaluation model can be applied for asset which is received as government grant and measured at nominal value. These amendments do not have any impact on the Company's standalone financial statements.

#### v) Appendix B to Ind AS 21 Foreign Currency Transactions and Advance Considerations

The appendix clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine the date of the transactions for each payment or receipt of advance consideration. This Interpretation does not have any impact on the Company's standalone financial statements.

### vi) Amendments to Ind AS 40 Transfers to Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in Management's intentions for the use of a property does not provide evidence of a change in use. These amendments do not have any impact on the Company's standalone financial statements.

### vii) Amendments to Ind AS 12 Recognition of Deferred Tax Assets for Unrealised Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

These amendments do not have any impact on the Company as the Company has no deductible temporary differences or assets that are in the scope of the amendments.



#### 3. Property, plant and equipment

(INR in lacs)

Particulars	Freehold land	Leasehold land	Leasehold improvements	Building	Plant and equipment	Office equipment	Furniture and fixtures	Vehicles	Total property, plant and equipment	Capital work in progress
Cost										
At 1 April 2017	1,356	387	261	6,451	42,215	4,503	202	11	55,386	2,954
Additions*	-	-	36	742	12,103	2,020	115	10	15,026	15,610
Disposals/Transfer	-	-	(1)	-	(269)	(5)	(1)	(3)	(279)	(15,259)
At 31 March 2018	1,356	387	296	7,193	54,049	6,518	316	18	70,133	3,305
Additions*	-	-	-	997	14,389	2,240	19	-	17,645	18,724
Disposals/Transfer	-	-	-	-	(1,140)	(305)	-	-	(1,445)	(17,696)
At 31 March 2019	1,356	387	296	8,190	67,298	8,453	335	18	86,333	4,333
Depreciation										
At 1 April 2017	-	10	162	576	13,279	2,077	84	2	16,190	-
Charge for the year**	-	5	57	335	8,560	1,159	48	4	10,168	-
Disposals	-	-	-	-	(158)	(5)	(1)	(2)	(166)	-
At 31 March 2018	-	15	219	911	21,681	3,231	131	4	26,192	-
Charge for the year**	-	5	51	374	9,205	1,548	44	4	11,231	-
Disposals	-	-	-	-	(1,121)	(288)	-	-	(1,409)	-
At 31 March 2019	-	20	270	1,285	29,765	4,491	175	8	36,014	-
Net book value										
At 31 March 2019	1,356	367	26	6,905	37,533	3,962	160	10	50,319	4,333
At 31 March 2018	1,356	372	77	6,282	32,368	3,287	185	14	43,941	3,305

(\*includes additions to fixed assets for research & development activities amounting to INR 769 lacs (31 March 2018: INR 493 lacs))

(\*\*includes depreciation pertaining to research & development activities amounting to INR 301 lacs (31 March 2018: INR 184 lacs)

**a.** Plant and equipment includes moulds lying with the third parties amounting to INR 31,724 lacs (31 March 2018: INR 28,610 lacs) with a net book value of INR 11,825 lacs (31 March 2018: INR 9,851 lacs)

### b. Building constructed on leasehold land:

**INR** in lacs

Particulars	31 March 2019	31 March 2018
Gross block	5,010	5,010
Accumulated depreciation	2,811	2,660
Depreciation for the year	151	151
Net book value	2,199	2,350

#### c. Assets under construction

Capital work in progress (CWIP) as at 31 March 2019 comprises expenditure for the plant and building in the course of construction. These expenditures relates to the various projects undertaken for new models and modification to the existing models of the Company. Total amount of CWIP is INR 4,333 lacs (31 March 2018: INR 3,305 lacs).

### 4. Intangible assets

(INR in lacs)

Particulars	Software	Total
Cost		
At 1 April 2017	779	779
Additions	233	233
Disposals	-	-
At 31 March 2018	1,012	1,012
Additions	52	52
Disposals	-	-
At 31 March 2019	1,064	1,064
Amortisation		
At 1 April 2017	194	194
Amortisation	167	167
Disposals	-	-
At 31 March 2018	361	361
Amortisation	201	201
Disposals	-	-
At 31 March 2019	562	562
Net book value		
At 31 March 2019	502	502
At 31 March 2018	651	651

### 5. Financial assets

### (Considered good- unsecured unless stated otherwise)

Pa	Particulars		31 March 2018
(i)	Investments		
	(a) Investment in joint venture		
	Unquoted equity shares		
	23,68,997 (31 March 2018: NIL) equity shares of Elica PB India Private	17,222	-
	Limited		
	(b) Other investments		
	Unquoted debt securities		
	3.8% Senior Notes (USD 20 million (31 March 2018: USD 20 million)) of	13,833	13,039
	Whirlpool Corporation, the Ultimate Holding Company*		
	3.8% Senior Notes (USD 50 million (31 March 2018: USD 50 million) of	34,578	32,593
	Whirlpool S.A. Brazil, Fellow Subsidiary Company**		
		48,411	45,632
	Total Investments (a+b)	65,633	45,632
	Current	13,833	
	Non-Current	51,800	45,632

<sup>\*</sup>In year 2017, the Company had purchased 4 senior notes of USD 5 million each amounting to USD 20 million, issued by the Ultimate Holding Company i.e. Whirlpool Corporation, on 30 November 2016. These securities have a maturity period of three years from the date of issue with one year lock-in.

<sup>\*\*</sup>During the previous year, the Company has purchased 10 senior notes of USD 5 million each amounting to USD 50 million, issued by Whirlpool S.A. Brazil on 14 September 2017. These securities have a maturity period of three years from the date of issue with one year lock-in.



				(INR in lacs)
Par	ticul	ars	31 March 2019	31 March 2018
(ii)	Loa	ns		
` '		Loans to employee		
	( )	- considered good	48	28
		- credit impaired	122	122
		I	170	150
		Less: Impairment allowance (allowance for bad and doubtful deposits)	122	122
		r	48	28
	(b)	Security deposits		
	( )	- considered good	2,030	1,877
		- credit impaired	14	33
		1	2,044	1,910
		Less: Impairment allowance (allowance for bad and doubtful deposits)	14	33
			2,030	1,877
	Tot	al loans (a+b)	2,078	1,905
	Cur		263	202
	Non	i-Current	1,815	1,703
(iii)	Oth	ers		<u> </u>
. ,	(a)	Derivative instruments at fair value through profit or loss		
		Derivatives not designated as hedges		
		Foreign exchange forward contracts	1,230	1,666
	<b>(b)</b>	Bank deposits		
		Deposits with maturity of more than 12 months (receipts pledged with	2	11
		banks and government departments)		
	(c)	Interest accrued on bank deposits and investment	1,361	1,365
	(d)	Insurance claim receivable	14	-
		Total others (a+b+c+d)	2,607	3,042
	Cur	rent	1,375	1,365
	Non	n-Current	1,232	1,677
	Tot	al financial assets (i + ii + iii)	70,318	50,579
	Cur	rent	15,471	1,567
	Non	n-current	54,847	49,012

**Derivative instruments at fair value through profit or loss** reflect the positive change in fair value of those foreign exchange forward contracts that are not designated in hedge relationships, but are, nevertheless, intended to reduce the level of foreign currency risk for expected return on investments.

### Break up of financial assets carried at amortised cost

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Investments	65,633	45,632
Loans to employee	48	
Security deposits	2,030	1,877
Bank deposits		2 11
Interest accrued on bank deposits and investment	1,361	1,365
Insurance claim receivable	14	-
Trade receivables (refer note 8)	25,562	24,031
Cash and cash equivalents (refer note 9)	105,36	97,501
Other bank balances (refer note 10)	733	684
Total financial assets carried at amortised cost	200,750	171,129

#### 6. Other non-current assets

### (Considered good-Unsecured, unless stated otherwise)

(INR in lacs) **Particulars** 31 March 2019 31 March 2018 Capital advances 6,223 4.248 Advances recoverable in cash or kind 263 401 Others Advances paid under protest - considered good 2,669 2,741 - credit impaired 96 146 2,765 2,887 Less: Impairment allowance (allowance for bad and doubtful advances) 96 146 2,669 2,741 Advance tax, tax deducted and collected at source (net) 1,937 656 Total other non-current assets 11,092 8,046

### 7. Inventories (valued at lower of cost and net realisable value)

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Raw materials and components (INR 4,220 lacs (31 March 2018: INR 4,790 lacs)	17,582	15,623
in transit)		
Work in progress	42	44
Finished goods (INR 3,714 lacs (31 March 2018: INR 1,686) in transit)	49,104	37,284
Stock in trade (INR 2,467 lacs (31 March 2018: INR 2,158 lacs) in transit)	14,199	20,471
Spares for finished goods (INR 1,095 lacs (31 March 2018: INR 1,533 lacs) in	7,751	7,322
transit)		
Stores and spares	182	268
Total inventories	88,860	81,012

During the year ended 31 March 2019, INR (167 lacs) (31 March 2018: INR 515 lacs) was recognised as an (income)/ expense for inventories carried at net realisable value.

### 8. Trade receivables

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Trade receivables	32,150	29,243
Receivables from related parties (refer note 35)	4,406	4,096
	36,556	33,339
Less: Provision for trade discounts	10,994	9,308
Total Trade receivables	25,562	24,031
Break-up for security details:		
Considered good-Unsecured	25,562	24,031
Receivables - Credit impaired	1,122	653
	26,684	24,684
Less: Impairment Allowance (allowance for bad and doubtful debts)		
Trade Receivables - credit impaired	(1,122)	(653)
Total Trade receivables	25,562	24,031

No trade or other receivable are due from directors or other officers of the Company either severally or jointly with any other person. Nor any trade or other receivable are due from firms or private companies in which any director is a partner, a director or a member.

Trade receivables are non-interest bearing and are generally on terms of 0 to 135 days. For terms and conditions relating to related party receivables, refer note 35.

### 9. Cash and cash equivalents

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Balances with banks:		
- In current accounts	3,032	3,667
- In cash credit account	1,228	1,259
- Deposits with original maturity of less than three months	101,050	92,550
- In unpaid dividend account*	56	23
Cash on hand	1	2
	105,367	97,501

<sup>\*</sup>The Company can utilise these balances only toward settlement of the respective unpaid dividend.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

At 31 March 2019, the Company had available INR 65,356 lacs (31 March 2018: INR 54,896 lacs) of undrawn borrowing facilities (covering overdraft, cash credit, letter of credit etc.).

#### 10. Other bank balances

(INR in lacs)

		(IIAK III Iacs)
Particulars	31 March 2019	31 March 2018
Deposits with maturity of more than 3 months but less than 12 months*	733	684
	733	684

<sup>\*</sup>These are pledged with banks and government departments.

### 11. Other current assets

#### (Considered good - Unsecured unless stated otherwise)

31 March 2019  6,550  147  6,697	8,630 182
147	182
147	182
147	182
6,697	0.012
-,	8,812
147	182
6,550	8,630
3,828	1,411
41	74
3,869	1,485
41	74
3,828	1,411
10,378	10,041
	3,828 41 3,869 41 3,828

<sup>\*</sup>Balances with government authorities includes an amount of INR Nil (31 March 2018: INR 601 lacs) on account of service tax refund for which the matter is under litigation.

### 12. Equity Share capital

### **Particulars**

### Authorised share capital

	<b>Equity shares</b>		Preference shares	
	No. in lacs	INR in lacs	No. in lacs	INR in lacs
At 1 April 2017	1,500	15,000	1,550	15,500
Increase/(decrease) during the year	-	-	-	-
At 31 March 2018	1,500	15,000	1,550	15,500
Increase/(decrease) during the year				-
At 31 March 2019	1,500	15,000	1,550	15,500

### Terms/ rights attached to equity shares

The Company has only one class of equity shares having par value of INR 10 per share. Each holder of equity shares is entitled to one vote per share. The dividend, if declared, are paid in Indian rupees. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

#### **Issued equity share capital**

Equity shares of INR 10 each issued, subscribed and fully paid	No. in lacs	INR in lacs
At 1 April 2017	1,269	12,687
Changes during the year		
At 31 March 2018	1,269	12,687
Changes during the year		
At 31 March 2019	1,269	12,687

(INR in lacs)

	31 March 2019	31 March 2018
Shares of the Company held by holding company		
Whirlpool Mauritius Ltd, the holding company		
952 lacs (31 March 2018: 952 lacs) equity shares of INR 10 each	9,515	9,515

### Details of shareholders holding more than 5% shares in the Company

	<b>As at 31 March 2019</b>		<b>As at 31 March 2018</b>	
Name of the shareholder	No. in lacs	% holding in the class	No. in lacs	% holding in the class
Equity shares of INR 10 each fully paid				
Whirlpool Mauritius Ltd	952	75	952	75



### 13. Other equity

Particulars	(INR in lacs)
Share premium	
At 1 April 2017	1,269
Increase/(decrease) during the year	<u>-</u> _
At 31 March 2018	1,269
Increase/(decrease) during the year	
At 31 March 2019	1,269
Share based payments reserve	(INR in lacs)
At 1 April 2017	2,949
Add: Compensation options granted during the year (refer note 24)	991_
At 31 March 2018	3,940
Add: Compensation options granted during the year (refer note 24)	499_
At 31 March 2019	4,439

The ultimate holding company provides various share-based payment schemes to the employees of the Company including key management personnel. The share-based payment reserve is used to recognise the value of equity-settled share-based payments provided to employees as a part of their remuneration. Refer note 33 for further details.

Capital redemption reserve	(INR in lacs)
At 1 April 2017	15,234
Increase/(decrease) during the year	
At 31 March 2018	15,234
Increase/(decrease) during the year	<del>_</del> _
At 31 March 2019	15,234

In an earlier year, pursuant to the redemption of non-cumulative preference share, the Company had created capital redemption reserve out of available profits as per the relevant provisions of the erstwhile Companies Act.

Capital reserve	(INR in lacs)
At 1 April 2017	46
Increase/(decrease) during the year	-
At 31 March 2018	46
Increase/(decrease) during the year	-
At 31 March 2019	46
Capital subsidy	(INR in lacs)
At 1 April 2017	1
Increase/(decrease) during the year	-
At 31 March 2018	1
Increase/(decrease) during the year	-
At 31 March 2019	1

Incentive reserve	(INR in lacs)
At 1 April 2017	152
Increase/(decrease) during the year (refer note 24)	131
At 31 March 2018	283
Increase/(decrease) during the year (refer note 24)	66
At 31 March 2019	349

The ultimate holding company gives performance based cash incentives to certain employees including key management personnel during the year. The incentive reserve is used to recognise the value of payments provided to employees as a part of their remuneration.

Retained earnings	(INR in lacs)
At 1 April 2017	115,968
Add: Profit for the year	35,067
Less: Other comprehensive income (refer note 29)	(279)
Less: Cash dividends (refer note 14)	(3,807)
Less: Dividend distribution tax (refer note 14)	(775)
At 31 March 2018	146,174
Add: Profit for the year	40,705
Less: Other comprehensive income (refer note 29)	(518)
Less: Cash dividends (refer note 14)	(5,076)
Less: Dividend distribution tax (refer note 14)	(1,043)
At 31 March 2019	180,242

(INR in lacs)

	31 March 2019	31 March 2018
Total other equity	201,580	166,947

# 14. Distribution made and proposed

(INR in lacs)

		(II (II III III III)
Particulars	31 March 2019	31 March 2018
Cash dividends on equity shares declared and paid:	5.07/	2.007
Final dividend for the year ended on 31 March 2018: INR 4 per share (31 March 2017: INR 3 per share)	5,076	3,807
Dividend distribution tax on final dividend	1,043 6,119	775 4,582
Proposed dividends on Equity shares:		
Final cash dividend for the year ended on 31 March 2019: INR 5 per share (31 March 2018: INR 4 per share)	6,344	5,076
Dividend distribution tax on proposed dividend	1,304 7,648	1,043 6,119

Proposed dividends on equity shares are subject to approval at the annual general meeting and are not recognised as a liability (including DDT thereon) as at 31 March.

### 15. Financial Liabilities

(ITAX III Iacs)			
Particulars		31 March 2019	31 March 2018
(i)	Trade payables		
	Trade payables		
	<ul> <li>Total outstanding dues of micro enterprises and small enterprises (refer note 37 for details of dues to micro and small enterprises)</li> </ul>	3,649	2,214
	• Total outstanding dues of creditors other than micro enterprises and small enterprises	120,143	113,271
		123,792	115,485
	Current	123,622	115,298
	Non-current	170	187

(INR in lacs)

Par	ticulars	31 March 2019	31 March 2018
(ii)	Other payables		
	Sundry deposits	520	458
	Advance from customers	2,484	2,202
	Payables for capital goods	375	858
	Tax deducted at source (TDS) payable	2,088	1,369
	Goods and service tax (GST)	3,599	2,755
	Unclaimed dividend	56	23
	Other statutory dues	385	435
		9,507	8,100
	Current	8,987	7,642
	Non-current	520	458

Terms and conditions of the above financial liabilities:

Trade payables are non-interest bearing and are normally settled as per agreed credit terms Other payables are non-interest bearing and have an average term varying from 0 to 180 days

For explanations on the Company's credit risk management processes, refer note 41.

(INR in lacs)

Break up of financial liabilities carried at amortised cost	31 March 2019	31 March 2018
Trade payables	123,792	115,485
Other Payables	9,507	8,100
Total financial liabilities carried at amortised cost	133,299	123,585

### 16. Provisions

Particulars	31 March 2019	31 March 2018
(i) Provision for employee benefits		
Provision for staff benefit schemes	406	407
Provision for gratuity (refer note 32)	269	284
Provision for compensated absence	1,847	1,709
•	2,522	2,400
Breakup of provision for employee benefits		
Current	603	575
Non-current	1,919	1,825
(ii) Others		
Provisions for product warranties (refer below)	13,931	10,280
Provisions for litigations (refer below)	5,534	5,357
	19,465	15,637
Total provisions (i + ii)	21,987	18,037
Current	3,351	2,938
Non-current	18,636	15,099

### Movement in other provisions

(INR in lacs)

Provision for product warranties	31 March 2019	31 March 2018
At 1 April	10,280	8,172
Arising during the year	5,582	4,470
Utilised	(2,837)	(2,695)
Unused amounts reversed	126	(17)
Unwinding of discount due to passage of time	780	350
At 31 March	13,931	10,280
Current	2,748	2,363
Non-current	11,183	7,917

### **Provision for product warranties**

Provision for warranties is recognized on actuarial basis for expected warranty claims on products sold. It is expected that most of this cost will be paid over the warranty period as per warranty terms ranging from 1 to 10 years. Assumptions used to calculate the provision for warranties were based on current and previous year sales level and the failure trend in respect of defective products.

(INR in lacs)

Provisions for litigations (refer note 34)	31 March 2019	31 March 2018
At 1 April	5,357	4,780
Arising during the year	716	1,562
Unused amounts reversed	(539)	(985)
At 31 March	5,534	5,357
Current		
Non-current	5,534	5,357

### **Provisions for litigations**

In view of large number of cases, it is not practicable to disclose individual details. Above provisions are affected by numerous uncertainties and management has taken all efforts to make a best estimate. Timing of economic benefit outflow will depend upon timing of decision of cases in litigation which is highly uncertain based on past experience of the management in other litigations. Hence, it is not possible to determine the exact period of outflow, if any, of funds for these litigations. Therefore, provision has been recorded at the gross value of liabilities.

### 17. Government grants

(INR in lacs)

Particulars	31 March 2019	31 March 2018
At 1 April	678	735
Received during the year	-	-
Amortisation during the year	57	57
At 31 March	621	678
Current	57	57
Non-current	564	621
	621	678

Government grant has been received for the purchase of certain items of property, plant and equipment. There are no unfulfilled conditions or contingencies attached to these grants.



#### 18. Deferred revenue

(INR in lacs)

Particulars	31 March 2019	31 March 2018
At 1 April	647	623
Deferred during the year	1,539	1,387
Released to the statement of profit and loss	1,456	1,363
At 31 March	730	647
Current	730	647
Non-current	-	-
	730	647

The deferred revenue relates to the advance received for the annual maintenance contract (AMC) charges received from the customer.

### 19. Income Tax

The major components of income tax expense for the years ended 31 March 2019 and 31 March 2018 are:

### **Statement of Profit and Loss:**

#### Profit or loss section

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Current income tax:		
Current income tax charge	22,320	19,954
Adjustments in respect of current income tax of previous year	(6)	109
Deferred tax:		
Relating to origination and reversal of temporary differences	(372)	(1,048)
Income tax expense reported in the statement of profit and loss	21,942	19,015

#### **OCI** section

Deferred tax related to items recognised in OCI during in the year:

(INR in lacs)

		(IINK III lacs)
Particulars	31 March 2019	31 March 2018
Net (gain)/loss on remeasurements of defined benefit plans  Income tax charged to OCI	(278) (278)	(150) (150)

Reconciliation of tax expense and the accounting profit multiplied by domestic tax rate for 31 March 2019 and 31 March 2018:

Particulars	31 March 2019	31 March 2018
Accounting profit before income tax	62,647	54,082
At statutory income tax rate of 34.944% (31 March 2018: 34.608%)	21,891	18,717
Adjustments in respect of current income tax of previous years	(6)	109
Non-deductible expenses/ additional allowances for tax purposes:		
Employee stock option	175	343

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Cash Incentives	23	45
Interest and penalty charges	16	39
Depreciation on leasehold land	-	2
Weighted deduction claimed for research & development expenses	(479)	(477)
CSR expenditure	322	263
Effect of change in rates	-	(26)
At the effective income tax rate of 35.025% (31 March 2018: 35.159%)	21,942	19,015
Income tax expense reported in the Statement of Profit and Loss	21,942	19,015
	21,942	19,015

### **Deferred** tax

Deferred tax relates to the following:	Balance	Sheet	Statement of P	rofit and Loss
	(INR in lacs)		(INR in lacs)	
<b>Impact of Profit and Loss</b>	31 March 2019	31 March 2018	31 March 2019	31 March 2018
Impact of difference between tax depreciation and depreciation/amortisation charged for financial reporting purpose	(1,003)	(872)	131	(573)
Impact of expenditure charged to the statement of profit & loss in current year/earlier years but allowable for tax purpose on payment basis	2,635	2,502	(133)	(264)
Provision for doubtful debts and advances	731	612	(119)	(109)
Deferred grant	251	271	20	17
Discounting of warranty provisions	106	(167)	(273)	(120)
Others	-	2	2	1
Impacting OCI				
Re-measurement gains on defined benefit plans	720	442	-	-
Deferred tax (income)/expense			(372)	(1,048)
Net deferred tax assets/(liabilities)	3,440	2,790		

### Reflected in the balance sheet as follows:

Particulars	31 March 2019	31 March 2018
Opening balance as of 1 April	2,790	1,592
Tax income/(expense) during the period recognised in profit or loss	372	1,048
Tax income/(expense) during the period recognised in OCI	278	150
Closing balance as at 31 March	3,440	2,790



### 20. Revenue from operations

### (A) Revenue from contracts with customers

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Sale of products (including excise duty)	520,691	479,721
Sale of services	17,837	16,219
Total	538,528	495,940

Goods and Service Tax (GST) was effective from 1 July 2017, consequently excise duty, value added tax (VAT), service tax etc. were replaced with GST. Until 30 June 2017, 'Sale of products' includes the amount of excise duty recovered on sales amounting to INR 15,392 lacs .The Company collects GST on behalf of the Government and not included in 'Sale of products', and therefore revenue from 'Sale of products' for the year ended 31 March 2019 is not comparable with that of the previous year.

### 20.1 Disaggregated revenue information

Set out below is the disaggregation of the Company's revenue from contracts with customers:

(INR in lacs)

Segment	31 March 2019	31 March 2018
Type of goods		
Revenue from external customers	520,691	479,721
Total revenue from contracts with customers	520,691	479,721
India	503,404	463,368
Outside India	17,287	16,353
Total revenue from contracts with customers	520,691	479,721
Type of Services		
Revenue from external customers	17,837	16,219
Total revenue from contracts with customers	17,837	16,219
India	2,323	2,204
Outside India	15,514	14,015
Total revenue from contracts with customers	17,837	16,219

#### 20.2 Contract balances

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Trade receivables	25,562	24,031
Contract liabilities	2,484	2,202

Trade receivables are non interest bearing. Credit period generally falls in the range of 0 to 135 days.

Contract liabilities consist of short-term advances received to supply goods from customer.

### 20.3 Reconciling the amount of revenue recognised in the statement of profit and loss with the contracted price

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Revenue as per contracted price	657,577	620,682
Less: Adjustments		
Sales return	(7,196)	(640)
Discount	(111,853)	(108,710)
Excise duty on sale of goods	-	(15,392)
Revenue from contracts with customers	538,528	495,940

### 20.4 Performance obligations

The performance obligation is satisfied upon delivery of the product and payment is generally due within 0 to 135 days from delivery.

### (B) Other operating income

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Export incentives	1,237	2,643
Total	1,237	2,643
Grand Total ((A)+ (B))	539,765	498,583

### 21. Other income

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Interest income on		
Bank deposits	6,816	5,874
Investments in unquoted debt securities	1,880	1,169
Financial assets valued at amortised cost	121	109
Others	33	-
Other non-operating income		
Government grants (refer note 17)	57	57
Net gain on disposal of property, plant and equipment	51	-
Fair value gain on financial instruments at fair value through profit or loss	-	116
Exchange differences (net)	842	1,082
Provision no longer required written back	35	63
Miscellaneous	635	202
	10,470	8,672

Government grant has been received for the purchase of certain assets of plant and equipment in the prior years. There are no unfulfilled conditions or contingencies attached to these grants.

Fair value gain on financial instruments at fair value through profit or loss relates to foreign exchange forward contracts that did not qualify for hedge accounting and embedded derivatives.



### 22. Cost of raw material and components consumed

(INR in l	acs)
-----------	------

Particulars	31 March 2019	31 March 2018
Inventory at the beginning of the year	15,623	12,043
Add: Purchases	307,410	233,173
	323,033	245,216
Less: Sale of raw material and components	8,481	7,042
Less: Inventory at the end of the year	17,582	15,623
Cost of raw material and components consumed	296,970	222,551

### 23. Changes in inventories of finished goods, work in progress and stock in trade

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Inventory at the beginning of the year		
Work in progress (a)	44	91
Spares for finished goods (b)	7,322	6,529
Finished goods (c)	37,284	46,278
Stock in trade (d)	20,471	23,752
	65,121	76,650
Inventory at the end of the year		
Work in progress (e)	42	44
Spares for finished goods (f)	7,751	7,322
Finished goods (g)	49,104	37,284
Stock in trade (h)	14,199	20,471
	71,096	65,121
(Increase)/Decrease in Inventories		
Work in progress (a-e)	2	47
Spares for finished goods (b-f)	(429)	(793)
Finished goods (c-g)	(11,820)	8,994
Stock in trade (d-h)	6,272	3,281
	(5,975)	11,529

### 24. Employee benefits expense

Particulars	31 March 2019	31 March 2018
Salaries, wages and bonus	44,554	40,713
Cash Incentives (refer note 13)	66	131
Contribution to provident and other funds	1,474	1,375
Employee stock option (refer note 33)	499	991
Other post employment benefits	114	113
Gratuity (refer note 32)	315	313
Staff welfare	2,283	1,889
	49,305	45,525

### 25. Depreciation and amortisation expense

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Depreciation of tangible assets (refer note 3)	10,930	9,984
Amortisation of intangible assets (refer note 4)	201	167
	11,131	10,151

### 26. Other expenses

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Consumption of stores and spares	606	482
Processing charges	449	178
Customer service	9,585	9,188
Excise duty on increase/(decrease) in inventory	-	(2,091)
Power and fuel	3,715	3,140
Freight and forwarding	32,701	29,394
Rent	7,415	7,256
Rates and taxes	88	446
Insurance	340	361
Repairs and maintenance		
Plant and machinery	1,328	1,269
Buildings	540	549
Others	1,317	1,134
Corporate social responsibility (CSR) (refer details below)	921	759
Advertising and sales promotion	6,921	7,285
Royalty	5,080	4,573
Travelling and conveyance	3,441	3,771
Legal and professional	1,821	1,977
Technical Know-How	2,454	2,111
Directors' sitting fees	56	49
Payment to auditor (refer details below)	33	31
Loss on sale of fixed assets (net)	-	70
Allowances for doubtful debts and advances	374	355
Research expenses (refer note 28)	3,523	3,570
Fair value loss on financial instruments at fair value through profit or loss	636	-
Miscellaneous	5,446	5,932
	88,790	81,789

Fair value loss on financial instruments at fair value through profit or loss relates to foreign exchange forward contracts that did not qualify for hedge accounting and embedded derivatives.



# Payment to Auditors\*

(INR in lacs)

Particulars	31 March 2019	31 March 2018
As auditor:		
Audit fee (Including limited review)	29	28
In other capacity:		
Other services (certification fees) (INR 1 lac relating to earlier year)	3	1
Reimbursement of expenses	2	2
	34	31

<sup>\*</sup> Excludes applicable taxes.

# **Details of CSR expenditure:**

(INR in lacs)

Particulars			31 March 2019	31 March 2018
(a)	Gross amount required to be spent by the Company during the year		916	750
(b)	Amount spent during the year ending on 31 March 2019:	In cash	Yet to be paid in cash	Total
	i) Construction/acquisition of any asset	-	-	-
	ii) On purposes other than (i) above	699	222	921
(b)	Amount spent during the year ending on 31 March 2018:	In cash	Yet to be paid in cash	Total
	i) Construction/acquisition of any asset	-	-	-
	ii) On purposes other than (i) above	567	192	759

### 27. Finance costs

31 March 2019	31 March 2018
-	5
46	-
83	84
780	350
909	439
	46 83 780

#### 28. Research expenses

- (	IN	R	in	lacs)	

Particulars	31 March 2019	31 March 2018
The Company has four in-house research and development centres, which undertakes the research and development activities for the Company. Research and development costs that are not eligible for capitalisation are expensed in the period incurred and are recognised in other expenses. Breakup of such expenses are as under-		
Particulars		
Raw Materials & components, finished goods and spares consumed	1,113	1,219
Salaries, wages and bonus	1,176	1,058
Contribution to provident and other funds	42	35
Other post employment benefits	17	15
Staff welfare	65	63
Travelling and conveyance	298	275
Depreciation and amortisation expense	301	184
Others	511	721
	3,523	3,570

### 29. Components of Other Comprehensive Income (OCI)

The disaggregation of changes to OCI in equity is shown below:

(INR in lacs)

		(II vit iii iacs)
Particulars	31 March 2019	31 March 2018
Re-measurement gains/(losses) on defined benefit plans (net of tax effect thereon)	(518)	(279) (279)

### 30. Earnings per share (EPS)

Basic EPS amounts are calculated by dividing the profit for the year attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders of the Company (after adjusting for interest on the convertible preference shares) by the weighted average number of Equity shares outstanding during the year plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares.

The following reflects the income and share data used in the basic and diluted EPS computations:

Particulars	31 March 2019	31 March 2018
Profit attributable to equity holders of the Company for basic and diluted earnings (INR in lacs)	40,705	35,067
Weighted average number of Equity shares for basic and diluted EPS	126,871,830	126,871,830
Basic and Diluted EPS (in INR)	32.08	27.64

### 31. Significant accounting judgements, estimates and assumptions

The preparation of the standalone financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.



#### **Judgements**

In the process of applying the Company's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the standalone financial statements.

#### Revenue from contracts with customers

The Company applied the following judgements that significantly affect the determination of the amount and timing of revenue of contract with customers:

Determining method to estimate variable consideration and assessing the constraint:

Certain contracts for the sale of products include a right to return and volume rebates that give rise to variable consideration. In estimating the variable consideration, the Company is required to use the most appropriate method based on which Company can predict the amount of consideration to which it will be entitled.

The Company determined that the expected value method is the most appropriate method in estimating the variable consideration for the sale of products with rights of return and volume rebates, given the large number of customer contracts that have similar characteristics.

Before including any amount of variable consideration in the transaction price, the Company considers whether the amount of variable consideration is constrained. The Company determined that the estimates of variable consideration are not constrained based on its historical experience, business forecast and the current economic condition. In addition, the uncertainty on the variable consideration will be resolved within a short time frame.

### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### **Share-based payments**

The Company measures the cost of equity-settled transactions with employees by ultimate holding company using a Black Scholes Options Pricing model to determine the fair value of the liability incurred. Estimating fair value for share-based payment transactions requires determination of the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determination of the most appropriate inputs to the valuation model including the expected life of the share option, volatility and dividend yield and making assumptions about them. For equity-settled share-based payment transactions, the liability needs to be remeasured at the end of each reporting period up to the date of settlement, with any changes in fair value recognised in the profit or loss. This requires a reassessment of the estimates used at the end of each reporting period. The assumptions and models used for estimating fair value for share-based payment transactions are disclosed in note 33.

### Defined benefit plans (gratuity benefits)

The cost of the defined benefit gratuity plan and other post-employment medical benefits and the present value of the gratuity obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate for plans operated, the management considers the interest rates of government bonds in currencies consistent with the currencies of the post-employment benefit obligation.

The mortality rate is based on publicly available mortality tables for the specific countries. Those mortality tables tend to change only at interval in response to demographic changes. Future salary increases and gratuity increases are based on expected future inflation rates for the respective countries. Further details about gratuity obligations are given in note 32.

#### Fair value measurement of financial instruments

When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the DCF model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. See note 40 and 41 for further disclosures.

#### Product warranties accruals

The provisions for product warranties, on account of goods sold, recorded in the balance sheet on the basis of actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate and failure rates. Due to the complexities involved in the valuation and its long-term nature, a provision for product warranty is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate, the management considers the interest rates of government bonds in currencies consistent with the currencies of the product warranty provision.

The failure rate is based on actual number of calls received by the Company from customers on account of complaints. Further details about provisions for product warranties are given in note 16.

#### 32. Gratuity and other post-employment benefit plans

Gratuity (being administered by a Trust) is computed as 15 days salary, for every completed year of service or part thereof in excess of 6 months and is payable on retirement/termination/resignation. The benefit vests on the employee completing 5 years of service. The Gratuity plan for the Company is a defined benefit scheme where annual contributions as demanded by the insurer are deposited, to a Gratuity Trust Fund established to provide gratuity benefits. The Trust has taken an Insurance policy, whereby these contributions are transferred to the insurer. The Company makes provision of such gratuity asset/liability in the books of account on the basis of actuarial valuation carried out by an independent actuary.

The Company also provide certain additional retirement benefits to the employees of the Faridabad Refrigeration Operations where INR 35,000 is paid to employee on his retirement. This retirement benefit is an unfunded defined benefit scheme. The Company makes provision of such liability on the basis of actuarial valuation carried out by an independent actuary.

The following tables summarise the components of net benefit expense recognised in the statement of profit or loss and the funded status and amounts recognised in the balance sheet for the respective plans:

### Additional Employee benefit

Particulars	31 March 2019	31 March 2018
Past service cost	-	-
Interest cost on benefit obligation	4	5
Net actuarial (gain) / loss recognised in the year	14	25
Net benefit expense	18	30



Changes in the present value of the defined benefit obligation of additional employee benefits are as follows:

										(INR i	1 lacs)
Defined benefit obl	ligation	at 1 A	pril 201	7							144
Interest cost											5
Service cost											-
Benefits paid											(22)
Actuarial (gains) / lo	osses on	obliga	ation								25
Defined benefit obl	ligation	at 31	March 2	2018							152
Interest cost											4
Service cost											-
Benefits paid											(12)
Actuarial (gains) / lo	osses on	obliga	ation								14
Defined benefit obl	ligation	at 31	March 2	2019							158
Gratuity Plan	Cratuit	v cost che	arged to the	e Statement of	Dames	surement gains/(lo	sses) in other con	mnrahansiva i	ncome	(INR in la	ce)
	Gratuit	y cost chi	argeu to tin	Statement of	Kemea	isurement gams/(10	sses) in other co	mpi enensive i	iicome	(11414 111 14	(cs)
		Pro	fit and Los	s							
	1 April	Pro Service cost	Net interest expense/	Sub-total included in profit or loss (refer note 24)	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)		Experience adjustments	Sub- total included in OCI	Contributions 3 by employer	31 March
Changes in the defined bene		Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24)	paid	assets (excluding amounts included in net interest expense)	changes arising from changes in financial		total included		31 March
Changes in the defined bene Defined benefit obligation		Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24)	paid	assets (excluding amounts included in net interest expense)	changes arising from changes in financial		total included		
_	efit obligatio	Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24)	paid	assets (excluding amounts included in net interest expense)	changes arising from changes in financial assumptions	adjustments	total included in OCI		(8,197)
Defined benefit obligation	efit obligation (7,316)	Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24) plan assets as at (831)	946	assets (excluding amounts included in net interest expense) h 2019:	changes arising from changes in financial assumptions	adjustments	total included in OCI	by employer	(8,197) 7,928
Defined benefit obligation Fair value of plan assets	7,032 (284)	Service cost on and fa (385)	Net interest expense/ (Income)  ir value of (446) 496	Sub-total included in profit or loss (refer note 24) plan assets as at (831) 496 (335)*	946	assets (excluding amounts included in net interest expense) h 2019:	changes arising from changes in financial assumptions	adjustments	total included in OCI (896) 100	- 1,146	(8,197) 7,928
Defined benefit obligation Fair value of plan assets Benefit liability	(7,316)  7,032  (284)  ed as research	Service cost  on and fa  (385)  -	Net interest expense/ (Income) ir value of (446) 496	Sub-total included in profit or loss (refer note 24)  plan assets as at (831) 496 (335)*	946 (846)	assets (excluding amounts included in net interest expense) h 2019:	changes arising from changes in financial assumptions	adjustments	total included in OCI (896) 100	- 1,146	(8,197) 7,928
Defined benefit obligation Fair value of plan assets  Benefit liability  * Includes expenses reclassifications	(7,316)  7,032  (284)  ed as research	Service cost  on and fa  (385)  -	Net interest expense/ (Income) ir value of (446) 496	Sub-total included in profit or loss (refer note 24)  plan assets as at (831) 496 (335)*	946 (846)	assets (excluding amounts included in net interest expense) h 2019:	changes arising from changes in financial assumptions	adjustments	total included in OCI (896) 100	- 1,146	(8,197) 7,928 (269)
Defined benefit obligation Fair value of plan assets Benefit liability * Includes expenses reclassific Changes in the defined bene	(7,316) 7,032 (284) ed as researched obligation	Service cost  on and fa  (385)  -  ch expens	Net interest expense/ (Income)  ir value of (446) 496  ses of INR 2 ir value of	Sub-total included in profit or loss (refer note 24) plan assets as at (831) 496 (335)* 0 lacs.	paid 31 Marc 846 (846)	assets (excluding amounts included in net interest expense) h 2019:	changes arising from changes in financial assumptions (58)	adjustments (838))	total included in OCI (896) 100 (796)	- 1,146	(8,197) 7,928 (269) (7,316) 7,032

<sup>\*</sup> Includes expenses reclassified as research expenses of INR 14 lacs.

The major categories of plan assets of the fair value of the total plan assets are as follows:

The principal assumptions used in determining gratuity and post-employment benefit obligations for the Company's plans are shown below:

		(INR in lacs)
	31 March 2019	31 March 2018
	%	%
Discount rate:		
Gratuity plan	7.00	7.20
Additional Employee benefit	7.00	7.20
Future salary increases:		
Gratuity plan	6.0	6.0
Additional Employee benefit	NA	NA
Life expectation for:	Years	Years
Gratuity plan	7.00	7.60
Additional Employee benefit	NA	NA NA

A quantitative sensitivity analysis for significant assumption as at 31 March 2019 and 31 March 2018 is as shown below:

### Gratuity plan:

### Impact on defined benefit obligation

(INR in lacs)

				()
Assumptions	Disco	unt rate	Future sala	ary increases
Sensitivity Level	0.5% increase	0.5% decrease	0.5% increase	0.5% decrease
31 March 2019	144	(150)	(151)	146
31 March 2018	151	(122)	(25)	243

The sensitivity analyses above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The following payments are expected contributions to the defined benefit plan in future years:

	/TB				`
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		1	111	14	<b>U31</b>

Particulars	31 March 2019	31 March 2018
Within the next 12 months (next annual reporting period) Between 2 and 5 years	2,568 4,769	1,968 4,283
Between 5 and 10 years  Total expected payments	3,854 11,191	3,830 10,081

The average duration of the defined benefit plan obligation at the end of the reporting period is 13.47 years (31 March 2018: 13.54 years).

### 33. Share-based payments

The Company does not provide any share-based compensation to its employees. However, the ultimate holding company, Whirlpool Corporation, USA has provided various share-based payment schemes to employees.

#### A. Details of these plans are given below:

### I. Employee Stock Options

A stock option gives an employee, the right to purchase shares of Whirlpool Corporation at a fixed price for a specific period of time. The grant price (or strike price) is fixed based on the closing price of Whirlpool Corporation common stock on the date of grant. Stock options vest in three equal annual installments and expire in ten years from the date they are granted.

### II. Restricted Stock Units (RSU) & Performance Stock Units (PSU)

a. <u>Performance</u> - These are the units of stock granted to employee at nil exercise price. It converts one for one shares of Whirlpool Corporation at the end of the vesting period of three years.



b. <u>Time based</u> - These are the units of stock granted to employee at nil exercise price. It converts one for one shares of Whirlpool Corporation at the end of the vesting period. One third of the option vests after one year, another one third vests after two years and final one third will vests after three years.

The expense recognised for employee services received during the year is shown in the following table:

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Expense arising from equity-settled share-based payment transactions	499	991
Total expense arising from share-based payment	499	991

There were cancellations in employee stock options and restricted stock units (RSU) and performance stock units (PSU). Refer below movement for details.

### Movements during the year

The following table illustrates the number and weighted average exercise prices (WAEP) of, and movements during the year:

#### (a) Employee Stock Option

	31 March 2019	31 March 2019	31 March 2018	31 March 2018
	Number	WAEP	Number	WAEP
Outstanding at 1 April	37,251	\$ 139.25	35,217	\$ 132.95
Granted during the year	-	-	4,883	\$ 172.10
Forfeited during the year	(604)	\$191.32	(1,542)	\$ 166.59
Exercised during the year	$(3,374)^1$	\$ 71.73	$(1,307)^1$	\$ 59.85
Expired during the year		<u>-</u> _		
Outstanding at 31 March	33,273	\$ 145.15	37,251	\$ 139.25
Exercisable at 31 March	28,116	\$ 139.69	26,010	\$ 126.69

21 March 2010 21 March 2010 21 March 2010 21 March 2010

The weighted average remaining contractual life for the share options outstanding as at 31 March 2019 was 5.96 years (31 March 2018:6.62 years).

The weighted average fair value of options granted during the year was \$ Nil (31 March 2018: \$35.47).

The range of exercise prices for options outstanding at the end of the year was \$ 71.03 to \$ 213.23 (31 March 2018: \$31.82 to \$213.23).

The following tables list the inputs to the models used for the options granted during the year ended 31 March 2019 and 31 March 2018, respectively:

For year ended 31 March 2019:

No options have been granted during the year.

For year ended 31 March 2018:

	Grant I	Grant II
Dividend yield (%)	2.13	2.38
Expected volatility (%)	29.00	26.78
Risk–free interest rate (%)	1.93	2.63
Expected life of share options (years)	4.27	4.31
Weighted average share price (\$ )	171.33	172.70
Model used	Black-Scholes	Black-Scholes

The expected life of the share options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may not necessarily be the actual outcome.

<sup>&</sup>lt;sup>1</sup>The weighted average share price at the date of exercise of these options was \$ 142.29 (31 March 2018: \$ 180.06)

### (b) Restricted Stock and Performance Share Units

	31 March 2019	31 March 2018		
	Number	Number of options		
Outstanding at the beginning of the year	17,017	17,441		
Granted during the year	8,098	1,622		
Transfer/ Forfeited during the year	297	271		
Exercised during the year	2,397	1,775		
Outstanding at the end of the year	22,421	17,017		

### 34. Commitments and contingencies

#### a. Leases

### i. Operating lease commitments – Company as lessee

Lease rent agreement are for computer hardware devices, licenses and software's, vehicles, offices, godowns and warehouses. There are no subleases and there are no restrictions imposed by lease arrangements. Leases are renewable on mutual consent of both the parties.

The Company has paid INR 7,415 lacs (31 March 2018: INR 7,256 lacs) during the year towards minimum lease payment.

Future minimum rentals payable under non-cancellable operating leases as at 31 March are, as follows:

		(INR in lacs)
	31 March 2019	31 March 2018
Within one year	1,800	1,741
After one year but not more than five years	2,981	3,999
More than five years	347	437
	5,128	6,177

#### ii. Operating lease commitments – Company as lessor

The Company has entered into operating lease for a specific area of its building located at Faridabad (having net book value of INR 11 lacs as at 31 March 2019 and INR 13 lacs as at 31 March 2018). The lease is renewable with mutual consent of both the parties. The income recognised in the Statement of profit and loss under the head "Other Income" is INR 96 lacs (31 March 2018: INR 96 lacs).

#### b. Commitments

Capital work contracted but still under execution (net of advances) is estimated at INR 5,452 lacs (31 March 2018: INR 4,231 lacs).

### c. Contingent liabilities

### I. Direct tax litigations

(INR in lacs)

Particulars	31 March 2019	31 March 2018				
Transfer Pricing adjustments (refer note (a))	124,714	121,352				
Other than transfer pricing adjustments (refer note (b))	4,199	4,275				
Total	128,913	125,627				

a) For AY 2003-04 to 2005-06, the assessing officer made additions amounting to INR 17,703 lacs (31 March 2018: INR 21,331 lacs) on account of transfer pricing adjustment for differences between the arm's length price and prices charged/received by the Company from associated enterprises. During the year, the Company

has received a favorable order from appellate authority for AY 2003-04 giving a relief for an amount of INR 3,628 lacs.

For AY 2008-09 to 2015-16, Transfer Pricing Adjustments were made by the Transfer Pricing Officer/ Assessing Officer amounting to INR 107,001 lacs (31 March 2018: INR 100,021 lacs) on account of alleged excess expenditure on Advertisement, Marketing and Sales Promotion (AMP) expenses incurred by the Company for promotion of 'Whirlpool' brand owned by the holding company. During the FY 2018-19, the company has received appellate order (s) for AY 2009-10 to AY 2014-15, from Hon'ble ITAT setting aside the order(s) of the Assessing Officer / Transfer Pricing officer. The appellate orders are based on the order of Hon'ble High Court for AY 2008-09 where it was held that there was no international transaction between the company and its Associates Enterprises and consequently, no transfer pricing adjustment is called for. However, the Tax Department has challenged the order of the Hon'ble High Court for A.Y 2008-09 by filling Special Leave Petition (SLP) before the Hon'ble Supreme Court, Accordingly, the final consequence of TP adjustments involved for all A.Y. 2008-09 to AY 2014-15 on account of AMP expenses adjustments will depend on the acceptance /outcome of the pending SLP of Tax Department for A.Y 2008-09.

b) In the Income-tax assessments for preceding assessment years, the Assessing Officer has made disallowances of various expenses. These matters pertain to AY 1994-95 to 2015-16.

During the current year, the Company has received favorable order from appellate authorities amounting to INR 5,236 lacs for AY 2008-09. Further, for AY 2010-11 and 2011-12, ITAT has set aside and remanded back to the assessing officer for issuance of fresh assessment order.

All of the above mentioned matters are pending with various judicial/appellate authorities including DRP, CIT(A), ITAT, High court and Supreme court. For some of the matters, judicial/appellate authorities have decided the cases in favor of the Company. However, these are being contested again by the Department of Income tax.

The Company believes that it has merit in these cases and it is only possible, but not probable, that these cases may be decided against the Company. Hence, these have been disclosed as contingent liability and no provision for any liability has been deemed necessary in the financial statements.

### II. Other litigations

0 111			(INR in lacs)
	Particulars	31 March 2019	31 March 2018
i.	Claims against the Company not acknowledged as debts:	602	1,074
ii.	These claims are in respect of various cases filed by ex-employees, consumers and trade partners. The legal proceedings are on goingand therefore it is not practicable to state the timing of any payment. The management is of the opinion that it is possible, but not probable, that the action will succeed and accordingly no provision for any liability has been recognised in these financial statements.  Others – Pending litigations		
11.	- Excise duty and service tax	2,010	2,116
	- Sales tax/ value added tax assessments	3,110	3,167
	In view of large number of cases, it is not practicable to disclose individual details of all the cases. On the basis of current status of individual case and as per legal advice obtained by the Company, wherever applicable, the Company is confident of winning the above cases and is of view that no provision is required in respect of these litigations. The Company has also submitted bank guarantees with respective government authorities towards some of these pending litigations which have been included in point (d) below.		
iii.	Letter of credits with bank	12,539	9,003
iv.	Bank Guarantees for performance commitment (excluding financial guarantees given to Government Authorities).	156	68

III. During the previous year, the Government of India - Ministry of Environment, Forest and Climate Change amended the E-Waste (Management) Rules 2016 and issued E-Waste (Management) Amendment Rules, 2018 ("E-waste Rules"). As per the E-Waste Rules, Companies dealing in certain categories of products as specified therein are required to undertake specific activities to channelize a specified quantity of E-Waste. Presently the impact of non compliance with the requirements of these rules is not ascertainable since the necessary guidelines from Central Pollution Control Board (CPCB) are awaited.

The obligation to channelize E-Waste is applicable to the Company w.e.f 1 October 2017. Based on the estimates made by the management in accordance with the relevant provisions of the E-Waste rules, the Companywas required to channelize 12,403MT (31 March 2018: 3,140 MT) of E-waste out of which 12,497 MT (31 March 2018: 2,340 MT) has been channelised during the year by the Company.

IV. The Hon'ble Supreme Court of India ("SC") by their order dated February 28, 2019, in the case of Surya Roshani Limited & others v/s EPFO, set out the principles based on which allowances paid to the employees should be identified for inclusion in basic wages for the purposes of computation of Provident Fund contribution. Subsequently, a review petition against this decision has been filed and is pending before the SC for disposal. Based on the legal opinion, pending decision on the subject review petition and directions from the EPFO, the management has a view that the applicability of the decision is prospective and accordingly, the Company after analyzing all the allowances in the pay structure has implemented the judgement prospectively from March 2019. The impact for the past period, will depend upon the outcome of subject review petition and directions from the EPFO and hence has been disclosed as a Contingent liability in the financial statements. The impact of the same is not ascertainable.

### d. Financial guarantees

Bank Guarantees given to Government Authorities for various tax litigations amounts to INR 1,382 lacs (31 March 2018: INR 1,275 lacs).

### 35. Related party transactions

Following are the Related Parties and transactions entered with related parties for the relevant financial year:

Key Management Personnel		Mr. Arvind Uppal, Chairman & Non Executive Director			
	2.	Mr. Sunil D'Souza, Managing Director			
		Mr. Anil Berera, Executive Director & Chief Financial Officer (Till 11 May, 2018)			
	4.	Mr. AHB Narayana Reddy, Executive Director			
	5.	Mrs. Roopali Singh, Company Secretary			
	6.	Mr. Sanjiv Verma, Independent Director			
	7.	Mr. Anand Bhatia, Independent Director			
	8.	Mr. Yatin Malhotra, Chief Financial Officer (w.e.f 11 May, 2018)			
	9.	Mrs. Sonu Bhasin, Independent Director			
Parties having direct or indirect control over the Company		Whirlpool Corporation (Ultimate Holding Company)			
		Whirlpool Mauritius Limited (Holding Company)			
Group Companies / Enterprise where		Whirlpool Technologia			
common control exists and with whom	2.	Whirlpool S.A.			
transactions have taken place during the year.	3.	Whirlpool Southeast Asia Pte			
	4.	Whirlpool (Hong Kong) Limited			
		Whirlpool (China) Investment Co. Ltd.			
	6.	Guangdong Whirlpool Electrical Appliances Co. Ltd.			
	7.	Whirlpool Product Development (Shenzhen) Co. Ltd.			
	8.	Whirlpool (Australia) Pty Limited			

	9.	Whirlpool Asia LLP
	10.	Whirlpool Europe S.R.L.
	11.	Whirlpool Poland SA
	12.	Whirlpool South Africa (Pty) Ltd.
	13.	Beijing Embraco Snowflake Compressor Co. Ltd.
	14.	Indesit Company SpA
	15.	Whirlpool EMEA S.p.a
	16.	Whirlpool Marocs.a.r.l
	17.	Whirlpool Taiwan Ltd.
	18.	Whirlpool Slovakia Spols.r.o
	19.	Whirlpool Properties Inc.
	20.	Whirlpool Microwave Products Development Limited
	21.	Whirlpool France S.A.S.
	22.	Whirlpool Overseas Hong Kong Ltd.
	23.	Indesit Company Polska Sp.z.oo.
	24.	Whirlpool (China) Co. Ltd
Companies where Joint control exists and	1.	Elica PB India Private Limited (w.e.f 10 September 2018)
with whom transaction have taken place during the year		
Entities under Significant influence of	1.	Whirlpool of India Gratuity Fund
Key management personnel	2.	Whirlpool of India Superannuation Scheme

Particulars		Ultimate Holding Company/Holding Company (INR in Lacs)		Enterprises under common control (INR in Lacs)		Companies where Joint control exists (INR in Lacs)		Entities under Significant influence of Key management personnel		
			31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018
A)	Trai	nsactions								
	(1)	Purchase of raw materials and spare parts (net of returns)								
		- Whirlpool Corporation	17	22	-	-	-	-	-	-
		- Whirlpool Microwave Products Development Limited	-	-	11	21	-	-	-	-
		- Whirlpool EMEA S.p.a.	-	-	141	24	-	-	-	-
		- Beijing Embraco Snowflake Compressor Co. Ltd.	-	-	4,832	2,221	-	-	-	-
		- Whirlpool (China) Investment Co. Ltd.	-	-	112	518	-	-	-	-
		- Others	-	-	1	1	-	-	-	-
		Total	17	22	5,097	2,785	-	-	-	-
	(2)	Purchase of trading goods (net of returns)								
		- Whirlpool Corporation	567	512	-	-	-	-	-	-
		- Whirlpool EMEA S.p.a.	-	-	1,634	3,669	-	-	-	-
		- Whirlpool (China) Co., Ltd	-	-	620	-	-	-	-	-
		- Whirlpool Microwave Products Development Limited	-	-	576	783	-	-	-	-
		- Whirlpool Slovakia SpolSro	-	-	1,272	1,707	-	-	-	-
		- Elica PB India Private Limited	-	-	-	-	203	-	-	
		- Others	-	-	175	411	-	-	-	-
		Total	567	512	4,277	6,570	203	-	-	-

rticulars		Ultimate Company Comp (INR in	/Holding pany	Enterprises under common control (INR in Lacs)		Companies where Joint control exists (INR in Lacs)		Entities under Significant influence of Key management personnel	
		31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018
(3)	Purchase of capital goods								
	- Whirlpool (China) Investment Co. Ltd.	-	-	1,156	-				
	Total	-	-	1,156	-	-	-	-	
(4)	Sale of manufactured goods (net of returns)								
	- Whirlpool Europe S.R.L.	-	-	13	24	-	-	-	
	- Whirlpool Southeast Asia Pte	-	-	3,850	3,685	-	-	-	
	- Whirlpool EMEA S.p.a.	-	-	1,128	1,158	-	-	-	
	- Whirlpool Marocs.a.r.l	-	-	533	380	-	-	-	
	- Whirlpool (Australia) Pty Limited.	-	-	544	733	-	-	-	
	- Elica PB India Private Limited	-	-	-	-	1,485	_	-	
	- Others	-	-	135	645	-	-	-	
	Total	-	-	6,203	6,625	1,485	_	-	
(5)	Reimbursement of expenses incurred on behalf of the parties by Company			,	,	,			
	- Whirlpool Corporation	1,737	964	-	-	-	-	-	
	- Whirlpool Asia LLP	-	-	122	92	-	-	-	
	- Whirlpool EMEA S.p.a.	-	-	66	277	-	-	-	
	- Others	-	-	316	373	-	-	-	
	Total	1,737	964	504	742	-	-	-	
(6)	Reimbursement of expenses incurred on behalf of the Company by parties								
	- Whirlpool Corporation	1,177	193	-	-	-	-	-	
	- Whirlpool Product Development (Shenzhen) Co. Ltd	-	-	40	40	-	-	-	
	- Whirlpool Asia LLP	-	-	1,127	896	-	-	-	
	- Whirlpool (China) Investment Co.Ltd.	-	-	125	193	-	-	-	
	- Others			86	41	-	-	-	
	Total	1,177	193	1,378	1,170	-	-	-	
(7)	Sale of services								
	- Whirlpool Corporation	13,349	10,324	-	-	-	-	-	
	- Whirlpool EMEA S.p.a.	-	-	-	1,764	-	-	-	
	- Others	-	-	2,218	1,939	-	-	-	
	Total	13,349	10,324	2,218	3,703	-	-	-	
(8)	Royalty fee (Brand Assistance)								
	- Whirlpool Properties Inc.	-	-	5,080	4,573	-	-	-	
	Total	-	-	5,080	4,573	-	-	-	
(9)	Technical know-how fee (Brand Assistance)								
	- Whirlpool Corporation	2,454	2,111	-	-	-	-	-	
	Total	2,454	2,111	_	_	_	_	_	



Particulars		Company Comp	Ultimate Holding Company/Holding Company (INR in Lacs)		Enterprises under common control (INR in Lacs)		Companies where Joint control exists (INR in Lacs)		Entities under Significant influence of Key management personnel	
			31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018
	(10)	Contributions made by the Company								
		- Whirlpool of India Limited Gratuity Fund	-	-	-	-	-	-	300	-
		- Whirlpool of India Superannuation Scheme	-	-	-	-	-	-	79	94
		Total	-	-	-	-	-	-	379	94
Ì	(11)	Dividend paid during the year								
		Whirlpool Mauritius Limited	3,807	2,855	-	-	-	_	-	-
		Total	3,807	2,855	-	-	-	_	-	-
	(12)	Investment in unquoted debt securities								
		- Whirlpool S.A.	-	-	-	32,030	-	-	-	
		Total	-	-	-	32,030	-	_	-	_
ŀ	(13)	Interest income on unquoted debt securities								
		- Whirlpool Corporation	532	486	-	-	-	-	-	
		- Whirlpool S.A.	_	-	1,348	683	-	_	-	_
		Total	532	486	1,348	683	-	_	_	_
B)	Bala	nnce outstanding at the year end:								
· -		de receivables*								
	- Wł	nirlpool Corporation	1,698	1,438	-	_	-		_	
ŀ		nirlpool Southeast Asia Pte		-,	357	1,448	_	_	_	
ŀ		nirlpool Europe S.R.L.	_	_	35	46	_	_	_	
ŀ		nirlpool South Africa (Pty) Ltd	_	_	9	657	_		_	
ł		nirlpool Overseas Hong Kong Ltd.	_	_	352	113	_		_	
ŀ		ca PB India Private Limited	_	_	- 332	- 115	1,261		_	
ŀ	- Otl				765	364	1,201		_	
-	Tota		1,698	1,438	1,518	2,628	1,261	_	_	
}		de payables*	1,070	1,450	1,510	2,020	1,201			
-		nirlpool Corporation	2,024	742						
-		nirlpool Properties Inc.	2,024	/ 42	1,190	1,149		_	-	
-		nirlpool EMEA S.p.a.	-	-	927	1,420	-	_	-	
}		nirlpool EMEA 3.p.a. nirlpool Microwave Products Development Limited	-	-	103	1,420	-	-	-	
-		nirlpool Europe S.R.L	-	-	103	12	-	_	-	
}		ijing Embraco Snowflake Compressor Co. Ltd.	-	-	2,446	52	-		-	
}		nirlpool Slovakia Spols.r.o	-	-	457	1,208	-	_	-	
}		nirlpool (China) Investment Co. Ltd.	-	-	1,563	803	-	-	-	
}		ca PB India Private Limited	-	-	1,303	803	99		-	
}	- Cil		-	-	24	220	77	-	-	-
}	Tota		2,024	742	6,710	5,007	99	_	-	
ŀ		estment in unquoted debt securities*	2,024	142	0,/10	3,007	29		-	
}		nirlpool Corporation	13,712	13,712						
}	_	niripool Corporation	15,/12	13,/12	32,030	32,030	-		-	
	- vv r	impoor s.A. · ·	-	-	34,030	34,030	-	-	_	-

Part			Holding //Holding pany n Lacs)	Holding under cor		Companies where Joint control exists (INR in Lacs)		Entities under Significant influence of Key management personnel	
		31 March 2019	31 March 2018			31 March 2019	31 March 2018	31 March 2019	31 March 2018
	Investment in unquoted equity shares								
	- Elica PB India Private Limited#	-	-	-	-	16,244	-	-	-
	Total	-	-	-	-	16,244	-	-	-
	Interest receivable on unquoted debt securities								
	- Whirlpool Corporation	258	159	-	-	-	-	-	-
	- Whirlpool S.A.	-	-	745	683	-	-	-	-
	Total	258	159	745	683	-	-	-	-

<sup>\*</sup> Exclusive of reinstatement due to exchange fluctuation.

#The amount does not include the cost incurred by the Company at time of acquisition of shares which has been reported in the total investment amount in the financial statements.

### Terms and conditions of transactions with related parties

All the above mentioned transactions with the related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash.

There have been no guarantees provided or received for any related party receivables or payables other than the letter of comfort which has been given by the ultimate holding company, Whirlpool Corporation, to respective banks against bank overdraft, cash credit, letter of credit etc. facilities provided to the Company.

### Transactions with key management personnel

#### Compensation of key management personnel of the Company

(INR in lacs)

	31 March 2019	31 March 2018
Short-term employee benefits	1,235	1,861
Post-employment benefits	5	160
Other long-term benefits	4	56
Share-based payment	201	763
Director sitting fees	56	49
Legal and professional fees	27	9
Total	1,528	2,898

The amounts disclosed above are the amounts recognised as an expense during the reporting period related to key management personnel.

### 36. Segment information

The Company's operations predominantly comprise of only one segment i.e. Home Appliances. The management also reviews and measures the operating results taking the whole business as one segment and accordingly, makes decision about resource allocation. In view of the same, separate segmental information is not required to be given as per the requirements of Ind AS 108 on "Operating Segments".

<sup>\*\*</sup> The ultimate holding company has given the guarantee against the investment.



### **Geographical Information**

(INR	in	lacs)	
( ,		,	

	31 March 2019	31 March 2018
Revenue from external customers		
Sale of Products		
Within India	503,404	463,368
Outside India	17,287	16,353
Total	520,691	479,721
	•	(INR in lacs)
	31 March 2019	31 March 2018
Sale of Services		

The revenue information above is based on the locations of the customers.

### Non-current operating assets

Within India

Outside India

**Total** 

The Company has common non-current operating assets for domestic as well as overseas market. Hence, separate figures for these assets are not required to be furnished.

### 37. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006:-

(INR in lacs)

2,204

14,015

16,219

2,323

15,514

17,837

Particulars	31 March 2019	31 March 2018
The Principal amount and the Interest due thereon remaining unpaid to any supplier as at the end of each accounting year		
Principal Amount	3,604	2,194
Interest due on above	45	20
Interest paid by the buyer in terms of section 16, of the Micro Small and Medium Enterprise Development Act, 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year	-	31
Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro Small and Medium Enterprise Development Act, 2006.	45	20
Amount of interest accrued and remaining unpaid at the end of each accounting		
year FY 2016-17	5	5
FY. 2017-18	15	15
FY. 2018-19	45	_
Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the Micro Small and Medium Enterprise Development Act, 2006	65	20

#### 38. Hedging activities and derivatives

#### Derivatives not designated as hedging instruments

The Company uses foreign exchange forward contracts to manage some of its transaction exposures. The foreign exchange forward contracts are not designated as hedge instrument and are entered into for periods consistent with foreign currency exposure of the underlying transactions, generally for the following period:

- a. From one to three months in case of vendor payments
- b. From one to three years in case of investment in senior notes (including interest).

#### 39. Fair values

The management assessed that cash and cash equivalents, trade receivables, loans, other receivables, trade payables and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The loss allowance on the financial assets as at 31 March 2019: INR 136 lacs (31 March 2018:INR 155 lacs) provided in the books on account of uncertainty of recoverability for the amount.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

a. Security Deposits disclosed under loans are evaluated by the Company based on parameters such as interest rates, risk factors, risk characteristics and individual creditworthiness of the counterparty. Based on this evaluation, allowances are taken into account for the expected credit losses of these security deposits.

### 40. Fair values hierarchy

The following table provides the fair value measurement hierarchy of the Company's assets and liabilities.

#### Quantitative disclosures fair value measurement hierarchy for assets as at 31 March 2019:

		Fair value measurement using						
Particulars	Date of valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)			
			INR i	n lacs				
Financial assets measured at fair value through profit & loss								
Derivatives Financial Instrument	31 March 2019	1,230	-	1,230	-			
Financial assets measured at amortised cost:								
Investment	31 March	65,633	-	-	65,633			
Loans	2019	2,078	-	-	2,078			
Bank Deposits		2	-	-	2			
Interest accrued on bank deposits and investment		1,361	-	-	1,361			
Insurance claim receivable		14	-	-	14			
Trade receivables		25,562	-	-	25,562			
Cash and cash equivalents		105,367	-	-	105,367			
Other bank balances		733	-	-	733			
Financial liablities carried at amortised costs								
Trade payables	31 March	123,792	-	-	123,792			
Other payables	2019	9,507	-	-	9,507			



#### Ouantitative disclosures fair value measurement hierarchy for assets as at 31 March 2018:

		Fair value measurement using					
Particulars	Date of valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)		
			INR i	in lacs			
Financial assets measured at fair value through profit & loss							
Derivatives Financial Instrument	31 March 2018	1,666	-	1,666	-		
Financial assets measured at amortised cost:							
Investment	31 March	45,632	-	-	45,632		
Loans	2018	1,905	-	-	1,905		
Bank Deposits		11	-	-	11		
Interest accrued on bank deposits and investment		1,365	-	-	1,365		
Insurance claim receivable		-	-	-	-		
Trade receivables		24,031	-	-	24,031		
Cash and cash equivalents		97,501	-	-	97,501		
Other bank balances		684	-	-	684		

		Fair value measurement using					
Particulars	Date of valuation	Total	Quoted prices in active markets (Level 1)	observable	-		
		INR in lacs					
Financial liablities carried at amortised costs							
Trade payables	31 March	115,485	-	-	115,485		
Other payables	2018	8,100	-	-	8,100		

#### 41. Financial risk management objectives and policies

The Company's principal financial liabilities, other than derivatives, comprise trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations and to provide guarantees to support its operations. The Company's principal financial assets include loans, trade and other receivables, and cash and cash equivalents that derive directly from its operations. The Company also enters into derivative transactions.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's senior management oversees the management of these risks and also ensure that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives. All derivative activities for risk management purposes are carried out by specialist teams that have the appropriate skills, experience and supervision. It is the Company's policy that no trading in derivatives for speculative purposes may be undertaken.

The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below:

### A. Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as commodity risk. Financial instruments affected by market risk include deposits and derivative financial instruments.

The sensitivity analysis in the following sections relate to the position as at 31 March 2019 and 31 March 2018.

## NOTES TO STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

The analysis exclude the impact of movements in market variables on the carrying values of gratuity, other post-retirement obligations and provisions.

The sensitivity of the relevant profit and loss item is the effect of the assumed changes in the respective market risks. This is based on the financial assets and financial liabilities held as of 31 March 2019 and 31 March 2018.

#### a. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the overdraft, letter of credit, cash credit etc. facilities provided by the respective banks to the Company carrying variable interest rates.

Since, the Company has not availed any long term credit facilities, therefore there is no need for the Company to enter into hedge contract to mitigate the possible exposure risk.

## b. Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a foreign currency).

The Company manages its foreign currency risk by hedging transactions that are expected to occur within a maximum period of three month for hedges of forecasted purchases and a maximum period of three year period for hedges of forecasted cash inflow relating to senior notes (including interest).

When a derivative is entered into for the purpose of being a hedge, the Company negotiates the terms of those derivatives to match the terms of the hedged exposure. For hedges of forecast transactions, the derivatives cover the period of exposure from the point the cash flows of the transactions are forecasted up to the point of settlement of the resulting receivable or payable that is denominated in the foreign currency.

#### Foreign currency sensitivity

The following tables demonstrate the sensitivity to a reasonably possible change in USD and Euro exchange rates, with all other variables held constant. The impact on the Company's profit before tax is due to changes in the fair value of monetary assets and liabilities.

The Company's exposure to foreign currency changes for all other currencies is not material.

#### Foreign currency sensitivity

(INR in lacs)

				(11 (11 111 1110)
Currency	%	31 March 2019	%	31 March 2018
USD	5%	1,077	1%	251
	(5%)	(1,077)	(1%)	(251)
Euro	4%	(53)	5%	(64)
	(4%)	53	(5%)	64

### c. Commodity price risk

The Company is affected by the price volatility of certain commodities. Its operating activities require the ongoing purchase and manufacture of various electronic parts which consist of copper element and therefore require a continuous supply of the same. However, due to the non-significant movement in the prices of the copper, the Company has not entered into any forward contracts for commodity hedging purpose.

#### B. Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade

## NOTES TO STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

#### a. Trade receivables

Customer credit risk is managed subject to the Company's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables are regularly monitored and balances of customers are not covered by letters of credit or other forms of credit insurance.

An impairment analysis is performed at each quarter end on an individual basis for major customers. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in note 8. The Company does not hold collateral as security. The Company evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets.

### b. Financial instruments and cash deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved banks and within limits assigned to each bank by the ultimate holding Company.

The Company's maximum exposure to credit risk for the components of the balance sheet at 31 March 2019, 31 March 2018 is the carrying amounts as illustrated in note 9 except for financial guarantees. The Company's maximum exposure relating to financial guarantees is noted in note 34.

## Liquidity risk

The Company monitors its risk of a shortage of funds through fund management exercise at regular intervals.

The table below summarises the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

TATE : 1

			INR in lacs
	Less than 1 year	More than 1 year	Total
Year ended 31 March 2019			
Trade Payables	123,622	170	123,792
Other Payables	8,987	520	9,507
	132,609	690	133,299
Year ended 31 March 2018			
Trade Payables	115,298	187	115,485
Other Payables	7,642	458	8,100
	122,940	645	123,585

## 42. Capital management

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Company. The primary objective of the Company's capital management is to maximise the shareholder value.

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants, if any. To maintain or adjust the capital structure, the Company reviews the fund management at regular intervals and take necessary actions to maintain the requisite capital structure.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 March 2019 and 31 March 2018.

Anil Berera

**Executive Director** 

DIN: 00306485

## NOTES TO STANDALONE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2019

#### 43. Standards issued but not effective

The amendments to standards that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

#### Ind AS 116 Leases

"Ind AS 116 Leases has been notified during the current year and it replaces Ind AS 17 Leases, including appendices thereto. Ind AS 116 is effective for annual periods beginning on or after 1 April 2019. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under Ind AS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset."

The Company intends to adopt these standards when they become effective from 1 April 2019 and currently, the Company is in process of assessing the impact for the same.

For MSKA & Associates

Chartered Accountants

ICAI Firm Registration Number: 105047W

Manish P Bathija

Partner

Membership No. 216706

Place of Signature : Gurugram Date : 24 May 2019 For and on behalf of the Board of Directors of

Whirlpool of India Limited

Arvind Uppal Chairman DIN:00104992

Yatin Malhotra Chief Financial Officer Sunil D'Souza Managing Director DIN:07194259

Roopali Singh Company Secretary



## INDEPENDENT AUDITOR'S REPORT

### To the Members of Whirlpool of India Limited

## Report on the Audit of the Consolidated Financial Statements

### **Opinion**

We have audited the accompanying consolidated financial statements of Whirlpool of India Limited (hereinafter referred to as the "Company") and its jointly controlled company (together referred to as "Group"), which comprise the Consolidated Balance Sheet as at March 31, 2019, and the Consolidated Statement of Profit and Loss, the Consolidated Statement of Changes in Equity and the Consolidated Cash Flow for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us, and based on consideration of reports of other auditors on separate financial statements and on the other financial information of jointly controlled company, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of their consolidated state of affairs of the Company and its joint controlled entity as at March 31, 2019, of consolidated profit, consolidated changes in equity and its consolidated cash flows for the year then ended.

## **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in India in terms of the Code of Ethics issued by Institute of Chartered Accountant of India ("ICAI"), and the relevant provisions of the Act and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## **Description of Key Audit Matter**

Evaluation of uncertain tax positions (Direct Tax and Indirect Tax)

The Company has transactions with related parties in other countries and hence is subject to transfer pricing regulations as specified under Income-Tax Act, 1961 in India. Certain transactions with related parties and various tax positions taken by the Company are challenged by the relevant tax authorities. Further certain tax positions relating to reporting of taxable turnover, selection of tax rates, non-collection of statutory forms, etc. in indirect tax are challenged by relevant tax authorities.

Management has assessed the Litigations/ Assessments status and has applied judgement in classifying/ taking appropriate actions as required under 'Ind AS 37 - Provisions, Contingent Liabilities, and Contingent Assets'.

We have determined this matter to be key audit matter due to the significance of the amounts and judgements involved.

## **Description of Auditor's Response**

Our audit procedure in respect of this area included:

- 1. Analysed the list of ongoing litigations, management's assessment of the possible outcome of the case and related accounting/disclosures made in the consolidated financial statements.
- 2. Verified the completeness of the information by corroborating prior year work papers and changes, if any, to tax litigations status with the underlying documents.
- 3. Auditor's expert was involved to reassess Management's assessment of the possible outcome.
- 4. Assessed the appropriateness of presentation/ disclosures in the consolidated financial statements.

### Information Other than the Consolidated Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the ¬Management report, Chairman's statement, Director's report etc but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Company's Board of Directors is responsible for the preparation and presentation of these consolidated financial statements in term of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under section 133 of the Act. The respective Board of Directors of the Company and of its jointly controlled company are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Company, as aforesaid.

In preparing the consolidated financial statements, the respective Board of Directors of the Company and of its jointly controlled company are responsible for assessing the ability of the Company and of its joint controlled company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the Company and of its jointly controlled company are responsible for overseeing the financial reporting process of the Company and its jointly controlled company.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing ("SAs") will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

We give in "Annexure A" a detailed description of Auditor's responsibilities for Audit of the Consolidated Financial Statements.

#### **Other Matters**

The consolidated financial statements also include the share of net profit of Rs. 271 lacs for the year ended March 31, 2019, as considered in the consolidated financial statements, in respect of the jointly controlled company, whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of the jointly controlled company, and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the aforesaid jointly controlled company, is based solely on the reports of the other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.



## Report on Other Legal and Regulatory Requirements

- 1. As required by Section 143(3) of the Act, we report, to the extent applicable, that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b. In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - c. The reports on the accounts of the jointly controlled company incorporated in India, audited under Section 143 (8) of the Act by the other auditor have been sent to us and have been properly dealt with in preparing this report.
  - d. The consolidated balance sheet, the consolidated statement of profit and loss, the consolidated statement of changes in equity and the consolidated cash flows dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - e. In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - f. On the basis of the written representations received from the directors of the Company as on March 31, 2019 taken on record by the Board of Directors of the Company and the report of the statutory auditor of its jointly controlled company incorporated in India, none of the directors of the Group incorporated in India is disqualified as on March 31, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
  - g. With respect to the adequacy of internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in "Annexure B".
  - h. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group– Refer Note 33 and 35 to the consolidated financial statements.
    - ii. The Group did not have any material foreseeable losses on long-term contracts including derivative contracts.
    - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Group.
- 2. As required by The Companies (Amendment) Act, 2017, in our opinion, according to information, explanations given to us, the remuneration paid by the Group to its directors is within the limits laid prescribed under Section 197 of the Act and the rules thereunder.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram
Date: May 24, 2019

# ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT ON EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF WHIRLPOOL OF INDIA LIMITED

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates and jointly controlled entities to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates and jointly controlled entities to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and its associates and jointly controlled entities to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements of which we are the independent auditors. For the other entities included in the consolidated financial statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram
Date: May 24, 2019



# ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF WHIRLPOOL OF INDIA LIMITED

[Referred to in paragraph 1(g) under 'Report on Other Legal and Regulatory Requirements' in the Independent Auditors' Report of even date to the Members of Whirlpool of India Limited on the consolidated Financial Statements for the year ended March 31, 2019]

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the Company as of and for the year ended March 31, 2019, we have audited the internal financial controls with reference to consolidated financial statements of Whirlpool of India Limited (hereinafter referred to as "the Company") and its jointly controlled company, which are companies incorporated in India, as of that date.

## Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Company and its jointly controlled company, which is acompany incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control with reference to consolidated financial statements criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("the ICAI"). These responsibilities include the design, implementation and maintenance of internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

## Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls with reference to consolidated financial statements of the Company and its jointly controlled company, which is a company incorporated in India, based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the ICAI and the Standards on Auditing prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether internal financial controls with reference to consolidated financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the internal financial controls with reference to consolidated financial statements and their operating effectiveness. Our audit of internal financial controls with reference to consolidated financial statements included obtaining an understanding of internal financial controls with reference to consolidated financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in the Other Matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls with reference to consolidated financial statements of the Company and its jointly controlled company, which is a company incorporated in India.

## Meaning of Internal Financial Controls With Reference to Consolidated Financial Statements

A company's internal financial control with reference to consolidated financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to consolidated financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

## Inherent Limitations of Internal Financial Controls With Reference to Consolidated Financial Statements

Because of the inherent limitations of internal financial controls with reference to consolidated financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to consolidated financial statements to future periods are subject to the risk that the internal financial control with reference to consolidated financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, and to the best of our information and according to the explanations given to us, the Company and its jointly controlled company, which is a company incorporated in India, have, in all material respects, internal financial controls with reference to consolidated financial statements and such internal financial controls with reference to consolidated financial statements were operating effectively as at March 31, 2019, based on the internal control with reference to consolidated financial statements criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

#### **Other Matters**

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to consolidated financial statements insofar as it relates to the jointly controlled company, which is a company incorporated in India, is based on the corresponding reports of the auditors of such company incorporated in India.

For **MSKA & Associates** Chartered Accountants ICAI Firm Registration No. 105047W

Manish P Bathija

Partner

Membership No.: 216706

Place: Gurugram
Date: May 24, 2019



# CONSOLIDATED BALANCE SHEET AS AT 31 MARCH 2019

			(INR in lacs)
Particulars	Notes	As at	As at
		31 March 2019	31 March 2018
Assets			
Non-current assets			
Property, plant and equipment	3	50,319	43,941
Capital work in progress	3	4,333	3,305
Intangible assets	4	502	651
Investment in Joint venture	33	17,493	-
Financial assets	5	24.570	45 (22
i) Investment ii) Loans		34,578 1,815	45,632 1,703
iii) Others		1,232	1,677
Deferred tax assets (net)	19	3,440	2,790
Other non-current assets	6	11,092	8,046
		124,804	107,745
Current assets			
Inventories	7	88,860	81,012
Financial assets	0	25.5(2	24.024
i) Trade receivables	8 9	25,562	24,031
<ul><li>ii) Cash and cash equivalents</li><li>iii) Bank balances other than (ii) above</li></ul>	10	105,367 733	97,501 684
iv) Investment	5	13,833	- 004
v) Loans	5	263	202
vi) Others	5	1,375	1,365
Other current assets	11	10,378	10,041
		246,371	214,836
Total assets		371,175	322,581
Equity and liabilities			
Equity	12	12 (07	12 (07
Equity share capital	12 13	12,687 201,851	12,687 166,947
Other equity Total equity	13	214,538	179,634
Non-current liabilities			177,034
Financial Liabilities	15		
i) Trade payables			
- total outstanding dues of micro enterprises and small enterprises		-	-
- total outstanding dues of creditors other than micro enterprises and small enterprises		170	187
ii) Other payables	1.0	520	458
Provisions	16	18,636	15,099
Government grants	17	<u> 564</u> 19,890	$\frac{621}{16,365}$
Current liabilities		17,090	10,303
Financial Liabilities	15		
i) Trade payables			
- total outstanding dues of micro enterprises and small enterprises		3,649	2,214
- total outstanding dues of creditors other than micro enterprises and small enterprises		119,973	113,084
ii) Other payables		8,987	7,642
Provisions	16	3,351	2,938
Government grants Deferred revenue	17	57	57 647
Deterred revenue	18	$\frac{730}{136,747}$	$\frac{647}{126,582}$
Total liabilities		156,637	142,947
Total equity and liabilities		371,175	322,581
Summary of significant accounting policies	2		==,001
The accompanying notes are an integral part of the consolidated financial statements			

As per our report of even date

For MSKA & Associates For and on behalf of the Board of Directors of

Chartered Accountants Whirlpool of India Limited

ICAI Firm Registration Number: 105047W

Manish P BathijaArvind UppalSunil D'SouzaAnil BereraPartnerChairmanManaging DirectorExecutive DirectorMembership No. 216706DIN:00104992DIN:07194259DIN: 00306485

Place of Signature : Gurugram Yatin Malhotra Roopali Singh
Date : 24 May 2019 Chief Financial Officer Company Secretary

## CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31 MARCH 2019

(INR	in	lacs)
(11/11/	111	iaco

			(INR in lacs)
Particulars	Notes	31 March 2019	31 March 2018
Income			
Revenue from operations	20	539,765	498,583
Other income	21	10,470	8,672
Total income		550,235	507,255
Expenses			
Cost of raw material and components consumed	22	296,970	222,551
Purchase of traded goods		46,458	65,797
Changes in inventories of finished goods, work in progress and stock in trade	23	(5,975)	11,529
Excise duty on sale of goods		-	15,392
Employee benefits expense	24	49,305	45,525
Depreciation and amortisation expense	25	11,131	10,151
Other expenses	26	88,790	81,789
Finance costs	27	909	439
Total expense		487,588	453,173
Profit before share of profit of Joint Venture and tax		62,647	54,082
Share of profit/(loss) of a Joint Venture	33	269	-
Profit before tax		62,916	54,082
(1) Current tax	19	22,320	19,954
(2) Adjustment of tax relating to previous years	19	(6)	109
(3) Deferred tax	19	(372)	(1,048)
Income tax expense		21,942	19,015
Profit for the year		40,974	35,067
Other comprehensive income			
Other comprehensive income not to be reclassified to profit or loss in subsequent periods:			
Re-measurement gains/ (losses) on defined benefit plans	29	(796)	(429)
Income tax effect		278	150
		(518)	(279)
Share of other comprehensive gains/ (losses) of joint venture	29	3	-
Income tax effect		(1)	-
		2	_
Net other comprehensive income not to be reclassified to profit or loss in subsequent periods		(516)	(279)
Total comprehensive income for the year, net of tax		40,458	34,788
Earnings per share	30		
Basic and Diluted computed on the basis of profit attributable to equity holders of the Company		32.30	27.64
Summary of significant accounting policies	2		
The accompanying notes are an integral part of the consolidated financial statements			

As per our report of even date

For **MSKA & Associates**Chartered Accountants

For and on behalf of the Board of Directors of **Whirlpool of India Limited** 

ICAI Firm Registration Number: 105047W

Manish P BathijaArvind UppalSunil D'SouzaAnil BereraPartnerChairmanManaging DirectorExecutive DirectorMembership No. 216706DIN:00104992DIN:07194259DIN: 00306485Place of Signature: GurugramYatin MalhotraRoopali Singh

Date : 24 May 2019 Chief Financial Officer Company Secretary



## CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2019

(INR in lacs)

			(INR in lacs)
Particulars	Notes	31 March 2019	31 March 2018
Operating activities			
Profit before tax		62,916	54,082
Adjustments to reconcile profit before tax to net cash flows:			
Depreciation of property, plant and equipment	3,25	11,231	10,168
Amortisation of intangible assets	25	201	167
Employee stock options	24	499	991
Cash Incentives	24	66	131
Unrealised foreign exchange differences		(2,760)	(439)
(Gain) / loss on disposal of property, plant and equipment	21,26	(51)	70
Provision no longer required written back	21	(35)	(63)
Allowances for doubtful debts and advances	26	374	355
Interest Income	21	(8,850)	(7,152)
Finance costs	27	909	439
Deffered income on Government Grant	17	(57)	(57)
Share of (Profit) / loss of a Joint Venture	33	(269)	-
Working capital adjustments:			
(Increase)/Decrease in inventories	7	(7,848)	7,864
(Increase) in trade receivables	8	(1,630)	(3,396)
Decrease/(Increase) in financial assets	5,10	432	(879)
(Increase) in other assets	6,11	(2,476)	(6,017)
Increase in trade and other payables	15	8,735	367
Increase in provision and deferred revenue	16,18	2,456	2,180
•		63,843	58,811
Income tax paid		(23,595)	(20,387)
Net cash flows from operating activities		40,248	38,424
Investing activities			
Purchase of property, plant and equipment including intangibles and capital work in progress	3	(18,725)	(15,614)
Proceeds from sale of property, plant and equipment		87	47
Investment in unquoted debt securities	5	_	(32,029)
Investment in bank deposits (having original maturity of more than 3 months)	5,10	59	(24)
Investment in unquoted equity shares	5	(16,311)	-
Interest received	21	8,700	6,108
Net cash flows (used in) investing activities		(26,190)	(41,512)
Financing activities		( 1, 1 1)	(1-,)
Interest paid	27	(129)	(89)
Dividend paid	13	(5,020)	(3,784)
Dividend distribution tax	13	(1,043)	(775)
Net cash flows (used in) financing activities		$\frac{(1,0.10)}{(6,192)}$	(4,648)
Net increase in cash and cash equivalents		7,866	$\frac{(7,736)}{(7,736)}$
Cash and cash equivalents at the beginning of the year		97,501	105,237
Cash and cash equivalents at the end of the year		105,367	97,501
— Cush and cush equivalents at the end of the year			

As per our report of even date

For MSKA & Associates

Chartered Accountants Whirlpool of Indi

Chartered Accountants
ICAI Firm Registration Number: 105047W

Manish P Bathija Partner

Membership No. 216706

Place of Signature : Gurugram Date : 24 May 2019 For and on behalf of the Board of Directors of

Whirlpool of India Limited

Chief Financial Officer

Arvind Uppal Su Chairman M DIN:00104992 Di Yatin Malhotra Re

Sunil D'Souza Managing Director DIN:07194259 Roopali Singh

Company Secretary

**Anil Berera**Executive Director
DIN: 00306485

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2019

Particulars	No. in lacs	INR in lacs
a. Equity Share Capital (refer note12):		
Equity shares of INR 10 each issued, subscribed and fully paid		
At 1 April 2017	1,269	12,687
Changes during the year	-	-
At 31 March 2018	1,269	12,687
Changes during the year	-	-
At 31 March 2019	1,269	12,687

## b. Other Equity

For the year ended 31 March 2019

(INR in lacs)

	Reserves and Surplus (refer note 13)				Total			
Particulars	Share premium	Share based payments	Capital redemption	Capital reserve			Retained earnings	
		reserves	reserve			reserve		
As at 1 April 2018	1,269	3,940	15,234	46	1	283	146,174	166,947
Profit for the year	-	-	-	-	-	-	40,974	40,974
Other comprehensive income (refer	-	-	-	-	-	-	(516)	(516)
note 29)								
Cash dividends (refer note 14)	-	-	-	-	-	-	(5,076)	(5,076)
Dividend distribution tax (DDT)	-	-	-	-	-	-	(1,043)	(1,043)
(refer note 14)								
<b>Total comprehensive income</b>	-	-	-	-	-	-	34,339	34,339
Share based payments (refer note 24)	-	499	-	-	-	-	-	499
Incentives for the year (refer note 24)	-	-	-	-	-	66	-	66
At 31 March 2019	1,269	4,439	15,234	46	1	349	180,513	201,851

## For the year ended 31 March 2018

(INR in lacs)

	Reserves and Surplus (refer note 13)					Total		
Particulars	Share	Share based	Capital	Capital	Capital	Cash	Retained	
	premium	payments	Redemption	reserve	Subsidy	incentive	earnings	
		reserves	Reserve			reserve		
As at 1 April 2017	1,269	2,949	15,234	46	1	152	115,968	135,619
Profit for the year	-	-	-	-	-	-	35,067	35,067
Other comprehensive income (refer	-	-	-	-	-	-	(279)	(279)
note 29)								
Cash dividends (refer note 14)	-	-	-	-	-	-	(3,807)	(3,807)
Dividend distribution tax (DDT)	-	-	-	-	-	-	(775)	(775)
(refer note 14)								
Total comprehensive income	-	-	-	-	-	-	30,206	30,206
Share based payments (refer note 24)	-	991	-	-	-	-	-	991
Incentives for the year (refer note 24)	-	-	-	-	-	131	-	131
At 31 March 2018	1,269	3,940	15,234	46	1	283	146,174	166,947

The accompanying notes are an integral part of the consolidated financial statements

As per our report of even date

For MSKA & Associates
Chartered Accountants

Manish P Bathija

For and on behalf of the Board of Directors of

Chartered Accountants Whirlpool of India Limited

ICAI Firm Registration Number: 105047W

Partner Membership No. 216706 Place of Signature : Gurugram Date : 24 May 2019 Arvind Uppal Chairman DIN:00104992 Yatin Malhotra Chief Financial Officer Sunil D'Souza Managing Director DIN:07194259

**Anil Berera**Executive Director
DIN: 00306485

Roopali Singh Company Secretary

### 1. Corporate information

The consolidated financial statements comprise financial statements of Whirlpool of India Limited ("the Company") for the year ended 31 March 2019. The Company is a public Company domiciled in India and is incorporated under the provisions of the Companies Act, 1956 as replaced by the Companies Act, 2013, applicable in India. Its shares are listed on Bombay Stock Exchange and National Stock Exchange and has its principal place of business located at Plot No. 40, Sector-44, Gurugram, Haryana - 122002.

The Company is a leading manufacturer of home appliances. It is primarily engaged in manufacturing and trading of Refrigerators, Washing Machines, Air Conditioners, Microwave Ovens, built in and Small appliances and caters to both domestic and international markets. The Company also provides services in the area of product development and procurement services to Whirlpool Corporation, USA and other group companies.

The consolidated financial statements were authorised for issue in accordance with a resolution of the directors on 24 May 2019.

## 2. Significant accounting policies

## I. Basis of preparation

The consolidated financial statements of the Company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

The consolidated financial statements have been prepared on a historical cost basis, except for the following assets and liabilities which have been measured at fair value or revalued amount:

- Derivative financial instruments, and
- Certain financial assets and liabilities measured at fair value (refer accounting policy regarding financial instruments).

The consolidated financial statements are presented in INR and all values are rounded to the nearest lacs, except when otherwise indicated.

## II. Summary of significant accounting policies

## a) Investment in joint venture

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining whether significant influence or joint control are similar to those necessary to determine control over the subsidiaries.

The Company's investments in its joint venture are accounted for using the equity method. Under the equity method, the investment in a joint venture is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Company's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is not tested for impairment individually.

The statement of profit and loss reflects the Company's share of the results of operations of the joint venture. Any change in OCI of those investees is presented as part of the Company's OCI. In addition, when there has been a change recognised directly in the equity of the joint venture, the Company recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Company and the joint venture are eliminated to the extent of the interest in the joint venture.

If an entity's share of losses of a joint venture equals or exceeds its interest in the joint venture (which includes any long term interest that, in substance, form part of the Company's net investment in the joint venture), the entity discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Company has incurred legal or constructive obligations or made payments on behalf of the joint venture. If

the joint venture subsequently reports profits, the entity resumes recognising its share of those profits only after its share of the profits equals the share of losses not recognised.

The aggregate of the Company's share of profit or loss of a joint venture is shown on the face of the statement of profit and loss.

The financial statements of the joint venture are prepared for the same reporting period as the Company. When necessary, adjustments are made to bring the accounting policies in line with those of the Company.

After application of the equity method, the Company determines whether it is necessary to recognise an impairment loss on its investment in its a joint venture. At each reporting date, the Company determines whether there is objective evidence that the investment in the joint venture is impaired. If there is such evidence, the Company calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value, and then recognises the loss as 'Share of profit of a joint venture' in the Statement of Profit and Loss.

Upon loss of joint control over the joint venture, the Company measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the joint venture upon loss of joint control and the fair value of the retained investment and proceeds from disposal is recognised in statement of profit and loss.

### b) Current versus non-current classification

The Company presents assets and liabilities in the Balance Sheet based on current/non-current classification. An asset is treated as current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle,
- Held primarily for the purpose of trading,
- Expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle,
- It is held primarily for the purpose of trading,
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

### c) Foreign currencies

Items included in the consolidated financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates ('the functional currency'). The consolidated financial statements are presented in Indian Rupee (INR), which is the Company's functional and presentation currency.

#### Transactions and balances

Transactions in foreign currencies are initially recorded at its functional currency spot rates at the date the transaction first qualifies for recognition. However, for practical reasons, the Company uses an average rate, if the average approximates the actual rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date.



Exchange differences arising on settlement or translation of monetary items are recognised in the Statement of Profit and Loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are recorded using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of the gain or loss on the change in fair value of the item [i.e., translation differences on items whose fair value gain or loss is recognised in Other Comprehensive Income(OCI) or Statement of Profit and Loss are also recognised in OCI or statement of Profit and Loss, respectively].

#### d) Fair Value measurement

The Company measures financial instruments, such as, derivatives at fair value at each Balance Sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

This note summarises accounting policy for fair value. Other fair value related disclosures are given in the relevant notes.

- Disclosures for valuation methods, significant estimates and assumptions (note 31, 41, 42)
- Financial instruments (including those carried at amortised cost) (note 5, 8, 9, 10, 15, 40, 41, 42)

#### d) Revenue from contract with customers

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer.

The disclosures of significant accounting judgements, estimates and assumptions relating to revenue from contracts with customers are provided in note 31.

### Sale of products

Revenue from sale of products is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the product. The normal credit term is 0 to 135 days from delivery.

The Company considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated (e.g., warranties). In determining the transaction price for the sale of product, the Company considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer (if any).

#### i) Variable consideration

If the consideration in a contract includes a variable amount, the Company estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved. Some contracts for the sale of products provide customers with a right of return and volume rebates. The rights of return and volume rebates give rise to variable consideration.

#### a) Rights of return

Certain contracts provide a customer with a right to return the goods within a specified period. The Company uses the expected value method to estimate the goods that will not be returned because this method best predicts the amount of variable consideration to which the Company will be entitled. The requirements in Ind AS 115 on constraining estimates of variable consideration are also applied in order to determine the amount of variable consideration that can be included in the transaction price. For goods that are expected to be returned, instead of revenue reversal, the Company recognises a refund liability. A right of return asset (and corresponding adjustment to change in inventory is also recognised for the right to recover products from a customer) .

#### b) Volume rebates

The Company provides retrospective volume rebates to certain customers once the quantity of products purchased during the period exceeds a threshold specified in the contract. Rebates are offset against amounts payable by the customer. To estimate the variable consideration for the expected future rebates, the Company applies the most likely amount method for contracts with a single-volume threshold and the expected value method for contracts with more than one volume threshold. The selected method that best predicts the amount of variable consideration is primarily driven by the number of volume thresholds contained in the contract. The Company then applies the requirements on constraining estimates of variable consideration and recognises a refund liability for the expected future rebates.

## c) Service-type Warranty

The Company does not have any service type warranty which could be accounted for as service-type warranties and as separate financial obligation to which Company allocates the portion of transaction price.

## e) Other revenue streams

## **Interest Income**

For all debt instruments measured either at amortised cost, interest income is recorded using the effective interest

rate (EIR). EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses. Interest income is included in "other income" in the Statement of Profit and Loss.

Interest income on fixed deposits is recognised on a time proportion basis taking into account the amount outstanding and the applicable interest rate. Interest income is included under the head "other income" in the Statement of Profit and Loss.

## **Export incentives benefits**

Export benefits income is recognised in the Statement of Profit and Loss, when the right to receive the benefits amount is established as per the terms of the relevant scheme and where there is no significant uncertainty regarding the ultimate collection of the relevant export proceeds.

#### f) Government Grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

When the Company receives grants of non-monetary assets, the asset and the grant are recorded at fair value amounts and released to Statement of Profit and Loss over the expected useful life in a pattern of consumption of the benefit of the underlying asset i.e. by equal annual instalments. When loans or similar assistance are provided by governments or related institutions, with an interest rate below the current applicable market rate, the effect of this favourable interest is regarded as a government grant. The loan or assistance is initially recognised and measured at fair value and the government grant is measured as the difference between the initial carrying value of the loan and the proceeds received. The loan is subsequently measured as per the accounting policy applicable to financial liabilities.

#### g) Taxes

#### **Current income tax**

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the country where the Company operates and generate taxable income.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### **Deferred Tax**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax is recognised for all taxable temporary differences except:

When the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is
not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable
profit or loss.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that

taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

• When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## h) Property, plant and equipment

Capital work in progressis stated at cost, net of accumulated impairment loss, if any. Property, plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. Such cost includes the cost of replacing part of the property, plant and equipment and borrowing costs for long-term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the property, plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in the Statement of Profit and Loss as incurred. The present value of the expected cost for the decommissioning of an asset, if any, after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the following assets:

Type of Asset	Useful lives estimated by the Management (years)
Building	
- Factory building	30
- Other than factory building (RCC Frame Structure)	60
Plant and equipment (other than production)	15
Trolleys and other equipment (included in Plant and equipment)	2
Moulds and tools (included in Plant and equipment)	6
Office equipment	5
Computers	3
Furniture and Fixtures	10
Vehicles	8

Plant and equipment used in production, depreciation is calculated based on units produced, unless units produced drop below a minimum threshold at which point depreciation is recorded using the straight-line method. This method is referred as modified units of production (MUOP) in the books of account.

Above lives have been estimated by the Management considering single shift usage. Whenever an asset is used for additional shifts, extra shift depreciation is charged as per the method prescribed in Schedule II of the Companies Act, 2013.

The amount paid for leasehold land is amortised over the lease period of 99 years and depreciation on leasehold improvement, which includes temporary structures, is provided over the unexpired period of lease or estimated useful life of 3 years, whichever is lower.

The Company, based on technical assessment made by technical expert and Management estimate, depreciates certain items of plant and equipment i.e. Trolleys and other equipment and Moulds and tools over the period of 2 years and 6 years respectively, which are different from the useful life prescribed in Schedule II to the Companies Act, 2013. The Management believes that estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used.

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the Statement of Profit and Loss when the asset is derecognised.

Considering the proprietary nature of assets and historical data, the Management has estimated the salvage value of the assets to be nil for the purpose of computing depreciation. Further, the residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

## i) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the Statement of Profit and Loss unless such expenditure forms part of carrying value of another asset.

#### Software

Cost of software is amortised over its useful life of 60 months starting from the month of project implementation.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Statement of Profit and Loss when the asset is derecognised.

## Research and development costs

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Company can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale
- Its intention to complete and its ability and intention to use or sell the asset
- How the asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development

All expenses incurred on research and development activities are expensed as incurred by the Company since these do not meet the recognition criteria as listed above.

#### i) Leases

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

### Company as a lessee

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Company is classified as a finance lease.

Finance leases are capitalised at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in finance costs in the statement of profit and loss. Contingent rentals are recognised as expenses in the periods in which they are incurred. Lease Management fees, legal charges and other initial direct costs are capitalized.

A leased asset is depreciated on a straight-line basis over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain the ownership by the end of the lease term, the capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset or the lease term.

Operating lease payments are recognised as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term, except in case where lease rentals are structured to increase in line with expected general inflation to compensate for the lessor's expected inflationary cost.

## Company as a lessor

Leases in which the Company does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income from operating lease is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Leases are classified as finance leases when substantially all of the risks and rewards of ownership transfer from the Company to the lessee. Amounts due from lessees under finance leases are recorded as receivables at the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the lease.

#### k) Inventories

Inventories are valued at the lower of cost and net realisable value.

Costs incurred in bringing each product to its present location and conditions are accounted for as follows:

- Raw materials: cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on weighted average basis.
- Finished goods and work in progress: cost includes cost of direct materials and labour and a proportion of
  manufacturing overheads based on the normal operating capacity, but excluding borrowing costs. Cost is
  determined on weighted average basis.
- Traded goods: cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on weighted average basis.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

#### 1) Impairment of non-financial assets

The Company assesses at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) net selling price and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the

asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's cash-generating units to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses, including impairment on inventories, are recognised in the statement of profit and loss, except for properties previously revalued with the revaluation surplus, if any, taken to OCI. For such properties, the impairment is recognised in OCI up to the amount of any previous revaluation surplus.

The impairment assessment for all assets is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the Statement of Profit and Loss.

### m) Provisions

#### General

A provision is recognised when the Company has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the statement of profit and loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

#### Warranty provisions

Provisions for product warranty related costs are recognised when the product is sold to the customer. The provision is determined on the basis of valuation carried out by an independent actuary as at the year end.

## n) Retirement and other employee benefits

#### Provident fund

Retirement benefit in the form of Provident Fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognises contribution payable to the provident scheme as an expenditure, when an employee renders the related service. If the contribution payable to the scheme for service received before the Balance Sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the Balance Sheet date, then excess is recognised as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

## **Superannuation Fund**

Retirement benefit in the form of Superannuation Fund is a defined contribution scheme. The Company has no

obligation, other than the contribution payable to the superannuation fund. The Company recognises contribution payable to the relevant scheme as expenditure, when an employee renders the related service. The Company has arrangement with Insurance Company to administer its superannuation scheme.

### Gratuity

Gratuity liability is defined benefit obligation and is provided for on the basis of an actuarial valuation on projected unit credit (PUC) method made at the end of each financial year. The Company has created an approved Gratuity Fund, which has taken a group gratuity cum insurance policy with an Insurance company to cover the gratuity liability of the employees and premium on contribution paid to such insurance company is charged to the Statement of Profit and Loss.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to Statement of Profit and Loss in subsequent periods.

Past service costs are recognised in Statement of Profit and Loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Company recognises related restructuring costs.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Company recognises the following changes in the net defined benefit obligation as an expense in the Statement of Profit and Loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income.

## Welfare schemes:

- The Company provides for liability in respect of other long term benefit schemes offered to the employees
  of the Faridabad Refrigeration Operations on the basis of year end actuarial valuation. This is an unfunded
  defined benefit scheme
- ii. The Company provides for liability in respect of long term service award scheme for its employees at the Faridabad Refrigeration Operations and Puducherry Washers Operations on the basis of year end actuarial valuation. This is an unfunded defined benefit scheme.

The cost of providing benefits under the welfare schemes is determined using the projected unit credit method.

## **Compensated absences:**

The Company treats accumulated leave to be carried forward beyond twelve months as long term employee benefit for measurement purposes, such long term compensated absences are provided for based on actuarial valuation which is done as per projected unit credit method at year end. The Company presents the leave as current liability in the balance sheet to the extent it does not have an unconditional right to defer its settlement beyond twelve months from the reporting date.

## o) Share-based Payments

Employees (including senior executives) of the Company receive remuneration from the Ultimate Holding Company in the form of share-based payments, whereby employees render services as consideration for equity instruments (equity-settled transactions).

Equity-settled transactions

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model.

That cost is recognised as employee benefits expense in the Statement of Profit and Loss together with a corresponding increase in other equity as 'Share based payments reserve'in lines with requirement as per Ind AS

102 (Share based payments), over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest. The statement of profit and loss expense or credit for a period represents the movement in cumulative expense recognised as at the beginning and end of that period and is recognised in employee benefits expense.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Company's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognised for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognised is the expense had the terms had not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through Statement of Profit and Loss.

## Cash Incentives to employees

The Ultimate Holding Company gives performance based cash incentives to certain employees including key Managementpersonnel on account of their contribution towards Company's growth. As the amount is paid to employees after a period of 3 years, therefore the cost of cash incentive is recognised on an accrual basis based on the best possible estimate by the Management. Such cost is recognised as a part of employee benefits expense in the Statement of Profit and Loss with a corresponding increase in other equity as 'Incentive reserve'.

#### p) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

#### Initial recognition and measurement

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through Statement of Profit and Loss, transaction costs that are attributable to the acquisition of the financial asset. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

## Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Debt instruments at amortised cost
- Debt Instrument at Fair Value through profit and loss (FVTPL)
- Debt Instruments at fair value through other comprehensive income (FVTOCI)
- Equity Instruments at fair value through other comprehensive income (FVTOCI)

#### Debt instruments at amortised cost

A 'debt instrument' is measured at the amortised cost if both the following conditions are met:

- a) The asset is held within a business model whose objective is to hold assets for collecting contractual cash flows, and
- b) Contractual terms of the asset give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

This category is the most relevant to the Company. After initial measurement, such financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in other income in the Statement of Profit and Loss. The losses arising from impairment are recognised in the Statement of Profit and Loss. This category generally applies to trade receivables, security deposits and other receivables. For more information on receivables, refer note 5 & 8.

#### **Debt instrument at FVTOCI**

A 'debt instrument' is classified as at the FVTOCI if both of the following criteria are met:

- The objective of the business model is achieved both by collecting contractual cash flows and selling the financial assets, and
- b) The asset's contractual cash flows represent Solely Payments of Principal and Interest.

Debt instruments included within the FVTOCI category are measured initially as well as at each reporting date at fair value. Fair value movements are recognized in the other comprehensive income (OCI). However, the Company recognizes interest income, impairment losses & reversals and foreign exchange gain or loss in the Profit and loss. On derecognition of the asset, cumulative gain or loss previously recognised in OCI is reclassified from the equity to Profit and loss. Interest earned whilst holding FVTOCI debt instrument is reported as interest income using the EIR method.

#### **Debt instrument at FVTPL**

FVTPL is a residual category for debt instruments. Any debt instrument, which does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL.

In addition, the Company may elect to designate a debt instrument, which otherwise meets amortised cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch'). The Company has designated, forward exchange contracts taken by the Company to mitigate the foreign exchange risk, as at FVTPL.

Debt instruments included within the FVTPL category are measured at fair value with all changes recognized in the Statement of Profit and Loss.

## **Equity investments**

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognised by an acquirer in a business combination to which Ind AS103 applies are classified as at FVTPL. For all other equity instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value. The Company makes such election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to Statement of Profit and Loss, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the Statement of Profit and Loss.

## Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a Company of similar financial assets) is primarily derecognised (i.e. removed from the Company's Balance Sheet) when:

• The rights to receive cash flows from the asset have expired, or



• The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

## Impairment of financial assets

In accordance with Ind AS 109, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on the following financial assets and credit risk exposure:

a) Financial assets that are debt instruments, and are measured at amortised cost e.g., deposits and bank balance The Company follows 'simplified approach' for recognition of impairment loss allowance on trade receivables.

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If, in a subsequent period, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognising impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12-month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the reporting date.

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider:

- All contractual terms of the financial instrument (including prepayment, extension, call and similar options)
  over the expected life of the financial instrument. However, in rare cases when the expected life of the
  financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual
  term of the financial instrument.
- Cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

As a practical expedient, the Company uses a provision matrix to determine impairment loss allowance on portfolio of its trade receivables. The provision matrix is based on its historically observed default rates over the expected life of the trade receivables and is adjusted for forward-looking estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed. On that basis, the Company estimates the following provision matrix at the reporting date, except to the individual cases where recoverability is certain:

	Less than or equal to 180 days	More than 180 days
Default rate	0%	100%

ECL impairment loss allowance (or reversal) recognised during the period is recognised as income/ expense in the Statement of Profit and Loss. This amount is reflected under the head 'other expenses' in the Statement of Profit and Loss. The Balance Sheet presentation for financial instruments is described below:

Financial assets measured as at amortised cost: ECL is presented as an allowance, i.e., as an integral part
of the measurement of those assets in the Balance Sheet. The allowance reduces the net carrying amount.
Until the asset meets write-off criteria, the Company does not reduce impairment allowance from the gross
carrying amount.

For assessing increase in credit risk and impairment loss, the Company combines financial instruments on the basis of shared credit risk characteristics with the objective of facilitating an analysis that is designed to enable significant increases in credit risk to be identified on a timely basis.

#### Financial liabilities

## Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, trade & other payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables and derivative financial instruments.

### Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109. Separated embedded derivatives, if any, are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognised in OCI. These gains/ loss are not subsequently transferred to Statement of Profit and Loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the Statement of Profit and Loss. The Company has not designated any financial liability as at fair value through profit and loss.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the Statement of Profit and Loss.

#### Reclassification of financial assets

The Company determines classification of financial assets and liabilities on initial recognition. After initial recognition, no reclassification is made for financial assets which are equity instruments and financial liabilities. For financial assets which are debt instruments, a reclassification is made only if there is a change in the business model for managing those assets. Changes to the business model are expected to be infrequent. The Company's senior Management determines change in the business model as a result of external or internal changes which are significant to the Company's operations. Such changes are evident to external parties. A change in the business

model occurs when the Company either begins or ceases to perform an activity that is significant to its operations. If the Company reclassifies financial assets, it applies the reclassification prospectively from the reclassification date which is the first day of the immediately next reporting period following the change in business model. The Company does not restate any previously recognised gains, losses (including impairment gains or losses) or interest.

The following table shows various reclassification and how they are accounted for:

Original classification	Revised classification	Accounting treatment
Amortised cost	FVTPL	Fair value is measured at reclassification date. Difference between previous amortized cost and fair value is recognised in Statement of Profit and Loss
FVTPL	Amortised Cost	Fair value at reclassification date becomes its new gross carrying amount. EIR is calculated based on the new gross carrying amount
Amortised cost	FVTOCI	Fair value is measured at reclassification date. Difference between previous amortised cost and fair value is recognised in OCI. No change in EIR due to reclassification
FVTOCI	Amortised cost	Fair value at reclassification date becomes its new amortised cost carrying amount. However, cumulative gain or loss in OCI is adjusted against fair value. Consequently, the asset is measured as if it had always been measured at amortised cost
FVTPL	FVTOCI	Fair value at reclassification date becomes its new carrying amount. No other adjustment is required
FVTOCI	FVTPL	Assets continue to be measured at fair value. Cumulative gain or loss previously recognised in OCI is reclassified to statement of profit &loss at the reclassification date

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the Balance Sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### q) Derivative financial instruments

#### Initial recognition and subsequent measurement

The Company uses derivative financial instruments, such as forward currency contracts, to hedge its foreign currency risks. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative.

Any gains or losses arising from changes in the fair value of derivatives are taken directly to profit or loss, except for the effective portion of cash flow hedges (if any), which is recognised in OCI and later reclassified to profit or loss when the hedge item affects profit or loss or treated as basis adjustment if a hedged forecast transaction subsequently results in the recognition of a non-financial asset or non-financial liability.

#### r) Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

## s) Cash dividend to equity holders of the Company

The Company recognises a liability to make cash distributions to equity holders of the Company when the distribution is authorised and the distribution is no longer at the discretion of the Company. As per the corporate laws in India, a distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

### t) Earnings per share

Basic earnings per share is calculated by dividing the net profit or loss attributable to equity holder of the Company by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issue, bonus element in a rights issue, that have changed the number of equity shares outstanding, without a corresponding change in resources.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders of the Company and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

## III. Changes in accounting policies and disclosures

#### New and amended standards

The Company applied Ind AS 115 for the first time. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

Several other amendments and interpretations apply for the first time in March 2019, but do not have an impact on the consolidated financial statements of the Company. The Company has not early adopted any standards or amendments that have been issued but are not yet effective.

## i) Ind AS 115 Revenue from Contracts with Customers

Ind AS 115 was issued on 28 March 2018 and supersedes Ind AS 11 Construction Contracts and Ind AS 18 Revenue and it applies, with limited exceptions, to all revenue arising from contracts with its customers. Ind AS 115 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

Ind AS 115 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires extensive disclosures.

The Company adopted Ind AS 115 using the modified retrospective method of adoption. The change did not have a material impact on the consolidated financial statements of the Company.

# ii) Amendments to Ind AS 28 Investments in Associates and Joint Ventures – Clarification that measuring investees at fair value through profit or loss is an investment-by-investment choice

The amendments clarify that an entity that is a venture capital organisation, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at fair value through profit or loss. If an entity that is not itself an investment entity, has an interest in an associate or joint venture that is an investment entity, then it may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which: (a) the investment entity associate or joint venture is initially recognised; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. These amendments do not have any impact on the Company's consolidated financial statements.

### iii) Amendment to Ind AS 20 Government grant related to non-monetary asset

The amendment clarifies that where the government grant related to asset, including non-monetary grant at fair value, shall be presented in balance sheet either by setting up the grant as deferred income or by deducting the grant in arriving at the carrying amount of the asset. Prior to the amendment, Ind AS 20 did not allow the option to present asset related grant by deducting the grant from the carrying amount of the asset. These amendments do not have any impact on the consolidated financial statements as the Company continues to present grant relating to asset by setting up the grant as deferred income.

### iv) Amendment to Ind AS 38 Intangible asset acquired free of charge

The amendment clarifies that in some cases, an intangible asset may be acquired free of charge, or for nominal consideration, by way of a government grant. In accordance with Ind AS 20 Accounting for Government Grants and Disclosure of Government Assistance, an entity may choose to recognise both the intangible asset and the grant initially at fair value. If an entity chooses not to recognise the asset initially at fair value, the entity recognises the asset initially at a nominal amount plus any expenditure that is directly attributable to preparing the asset for its intended use. The amendment also clarifies that revaluation model can be applied for asset which is received as government grant and measured at nominal value. These amendments do not have any impact on the Company's consolidated financial statements.

## v) Appendix B to Ind AS 21 Foreign Currency Transactions and Advance Considerations

The appendix clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, then the entity must determine the date of the transactions for each payment or receipt of advance consideration. This Interpretation does not have any impact on the Company's consolidated financial statements.

## vi) Amendments to Ind AS 40 Transfers to Investment Property

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in Management's intentions for the use of a property does not provide evidence of a change in use. These amendments do not have any impact on the Company's consolidated financial statements.

## vii) Amendments to Ind AS 12 Recognition of Deferred Tax Assets for Unrealised Losses

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

Entities are required to apply the amendments retrospectively. However, on initial application of the amendments, the change in the opening equity of the earliest comparative period may be recognised in opening retained earnings (or in another component of equity, as appropriate), without allocating the change between opening retained earnings and other components of equity. Entities applying this relief must disclose that fact.

These amendments do not have any impact on the Company as the Company has no deductible temporary differences or assets that are in the scope of the amendments.

## 3. Property, plant and equipment

(INR in lacs)

Particulars	Freehold land	Leasehold land	Leasehold improvements	Building	Plant and equipment	Office equipment	Furniture and fixtures	Vehicles	Total property, plant and equipment	Capital work in progress
Cost										
At 1 April 2017	1,356	387	261	6,451	42,215	4,503	202	11	55,386	2,954
Additions*	-	-	36	742	12,103	2,020	115	10	15,026	15,610
Disposals/Transfer	-	-	(1)	-	(269)	(5)	(1)	(3)	(279)	(15,259)
At 31 March 2018	1,356	387	296	7,193	54,049	6,518	316	18	70,133	3,305
Additions*	-	-	-	997	14,389	2,240	19	-	17,645	18,724
Disposals/Transfer	-	-	-	-	(1,140)	(305)	-	-	(1,445)	(17,696)
At 31 March 2019	1,356	387	296	8,190	67,298	8,453	335	18	86,333	4,333
Depreciation										
At 1 April 2017	-	10	162	576	13,279	2,077	84	2	16,190	-
Charge for the year**	-	5	57	335	8,560	1,159	48	4	10,168	-
Disposals	-	-	-	-	(158)	(5)	(1)	(2)	(166)	-
At 31 March 2018	-	15	219	911	21,681	3,231	131	4	26,192	-
Charge for the year**	-	5	51	374	9,205	1,548	44	4	11,231	-
Disposals	-	-	-	-	(1,121)	(288)	-	-	(1,409)	-
At 31 March 2019	-	20	270	1,285	29,765	4,491	175	8	36,014	-
Net book value										
At 31 March 2019	1,356	367	26	6,905	37,533	3,962	160	10	50,319	4,333
At 31 March 2018	1,356	372	77	6,282	32,368	3,287	185	14	43,941	3,305

(\*includes additions to fixed assets for research & development activities amounting to INR 769 lacs (31 March 2018: INR 493 lacs))

(\*\*includes depreciation pertaining to research & development activities amounting to INR 301 lacs (31 March 2018: INR 184 lacs)

**a.** Plant and equipment includes moulds lying with the third parties amounting to INR 31,724 lacs (31 March 2018: INR 28,610 lacs) with a net book value of INR 11,825 lacs (31 March 2018: INR 9,851 lacs)

## b. Building constructed on leasehold land:

INR in lacs

Particulars	31 March 2019	31 March 2018
Gross block	5,010	5,010
Accumulated depreciation	2,811	2,660
Depreciation for the year	151	151
Net book value	2,199	2,350

## c. Assets under construction

Capital work in progress (CWIP) as at 31 March 2019 comprises expenditure for the plant and building in the course of construction. These expenditures relates to the various projects undertaken for new models and modification to the existing models of the Company. Total amount of CWIP is INR 4,333 lacs (31 March 2018: INR 3,305 lacs).

## 4. Intangible assets

		(INR in lacs)
Particulars	Software	Total
Cost		
At 1 April 2017	779	779
Additions	233	233
Disposals	-	-
At 31 March 2018	1,012	1,012
Additions	52	52
Disposals	-	-
At 31 March 2019	1,064	1,064
Amortisation		
At 1 April 2017	194	194
Amortisation	167	167
Disposals	-	-
At 31 March 2018	361	361
Amortisation	201	201
Disposals	-	-
At 31 March 2019	562	562
Net book value		
At 31 March 2019	502	502
At 31 March 2018	651	651

#### 5. Financial assets

## (Considered good- unsecured unless stated otherwise)

(INR in lacs)

Pa	Particulars		31 March 2018
(i)	Investments		
	(a) Investment in joint venture		
	Unquoted equity shares		
	23,68,997 (31 March 2018: NIL) equity shares of Elica PB India Private	17,222	-
	Limited		
	Share of profit/(loss) of a Joint Venture (refer note 33)	271	
		17,493	
	(b) Other investments		
	Unquoted debt securities		
	3.8% Senior Notes (USD 20 million (31 March 2018: USD 20 million)) of	13,833	13,039
	Whirlpool Corporation, the Ultimate Holding Company*		
	3.8% Senior Notes (USD 50 million (31 March 2018: USD 50 million) of	34,578	32,593
	Whirlpool S.A. Brazil, Fellow Subsidiary Company**		
		48,411	45,632
	Total Investments (a+b)	65,904	45,632
	Current	13,833	-
	Non-Current	52,071	45,632

<sup>\*</sup>In year 2017, the Company had purchased 4 senior notes of USD 5 million each amounting to USD 20 million, issued by the Ultimate Holding Company i.e. Whirlpool Corporation, on 30 November 2016. These securities have a maturity period of three years from the date of issue with one year lock-in.

<sup>\*\*</sup>During the previous year, the Company has purchased 10 senior notes of USD 5 million each amounting to USD 50 million, issued by Whirlpool S.A. Brazil on 14 September 2017. These securities have a maturity period of three years from the date of issue with one year lock-in.

				(INR in lacs)
Par	ticul	ars	31 March 2019	31 March 2018
(ii)	Loa	ns		
( )	(a)	Loans to employee		
	( )	- considered good	48	28
		- credit impaired	122	122
		1	170	150
		Less: Impairment allowance (allowance for bad and doubtful deposits)	122	122
			48	28
	(b)	Security deposits		
	( )	- considered good	2,030	1,877
		- credit impaired	14	33
		•	2,044	1,910
		Less: Impairment allowance (allowance for bad and doubtful deposits)	14	33
		•	2,030	1,877
		Total loans (a+b)	2,078	1,905
		Current	263	202
		Non-Current	1,815	1,703
(iii)	Oth	ers		
	(a)	Derivative instruments at fair value through profit or loss		
		Derivatives not designated as hedges		
		Foreign exchange forward contracts	1,230	1,666
	<b>(b)</b>	Bank deposits		
		Deposits with maturity of more than 12 months (receipts pledged with	2	11
		banks and government departments)		
	(c)	Interest accrued on bank deposits and investment	1,361	1,365
	(d)	Insurance claim receivable	14	<u> </u>
		Total others (a+b+c+d)	2,607	3,042
	Cur	rent	1,375	1,365
	Nor	-Current	1,232	1,677
	Tot	al financial assets (i + ii + iii)	70,589	50,579
	Cur	rent	15,471	1,567
	Nor	n-current	55,118	49,012

Derivative instruments at fair value through profit or loss reflect the positive change in fair value of those foreign exchange forward contracts that are not designated in hedge relationships, but are, nevertheless, intended to reduce the level of foreign currency risk for expected return on investments.

## Break up of financial assets carried at amortised cost

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Investments	65,904	45,632
Loans to employee	48	28
Security deposits	2,030	1,877
Bank deposits	2	11
Interest accrued on bank deposits and investment	1,361	1,365
Insurance claim receivable	14	-
Trade receivables (refer note 8)	25,562	24,031
Cash and cash equivalents (refer note 9)	105,367	97,501
Other bank balances (refer note 10)	733	684
Total financial assets carried at amortised cost	201,021	171,129

#### 6. Other non-current assets

## (Considered good-Unsecured, unless stated otherwise)

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Capital advances	6,223	4,248
Advances recoverable in cash or kind	263	401
Others		
Advances paid under protest		
- considered good	2,669	2,741
- credit impaired	96	146
	2,765	2,887
Less: Impairment allowance (allowance for bad and doubtful advances)	96	146
	2,669	2,741
Advance tax, tax deducted and collected at source (net)	1,937	656
Total other non-current assets	11,092	8,046

## 7. Inventories (valued at lower of cost and net realisable value)

(INR in lacs)

		(II (II III III III)
Particulars	31 March 2019	31 March 2018
Raw materials and components (INR 4,220 lacs (31 March 2018: INR 4,790 lacs) in transit)	17,582	15,623
Work in progress	42	44
Finished goods (INR 3,714 lacs (31 March 2018: INR 1,686) in transit)	49,104	37,284
Stock in trade (INR 2,467 lacs (31 March 2018: INR 2,158 lacs) in transit)	14,199	20,471
Spares for finished goods (INR 1,095 lacs (31 March 2018: INR 1,533 lacs) in transit)	7,751	7,322
Stores and spares	182	268
Total inventories	88,860	81,012

During the year ended 31 March 2019, INR (167 lacs) (31 March 2018: INR 515 lacs) was recognised as an (income)/ expense for inventories carried at net realisable value.

#### 8. Trade receivables

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Trade receivables	32,150	29,243
Receivables from related parties (refer note 36)	4,406	4,096
	36,556	33,339
Less: Provision for trade discounts	10,994	9,308
Total Trade receivables	25,562	24,031
Break-up for security details:		
Considered good-Unsecured	25,562	24,031
Receivables - Credit impaired	1,122	653
	26,684	24,684
Less: Impairment Allowance (allowance for bad and doubtful debts)		
Trade Receivables - credit impaired	(1,122)	(653)
Total Trade receivables	25,562	24,031

No trade or other receivable are due from directors or other officers of the Company either severally or jointly with any other person. Nor any trade or other receivable are due from firms or private companies in which any director is a partner, a director or a member.

Trade receivables are non-interest bearing and are generally on terms of 0 to 135 days. For terms and conditions relating to related party receivables, refer note 36.

## 9. Cash and cash equivalents

(INR in lacs)

		(IINK III lacs)
Particulars	31 March 2019	31 March 2018
Balances with banks:		
- In current accounts	3,032	3,667
- In cash credit account	1,228	1,259
- Deposits with original maturity of less than three months	101,050	92,550
- In unpaid dividend account*	56	23
Cash on hand	1	2
	105,367	97,501

<sup>\*</sup>The Company can utilise these balances only toward settlement of the respective unpaid dividend.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

At 31 March 2019, the Company had available INR 65,356 lacs (31 March 2018: INR 54,896 lacs) of undrawn borrowing facilities (covering overdraft, cash credit, letter of credit etc.).

#### 10. Other bank balances

(INR in lacs)

		(IINK III lacs)
Particulars	31 March 2019	31 March 2018
Deposits with maturity of more than 3 months but less than 12 months*	733 733	684 684

<sup>\*</sup>These are pledged with banks and government departments.

### 11. Other current assets

## (Considered good - Unsecured unless stated otherwise)

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Advances recoverable in cash or kind		
- considered good	6,550	8,630
- credit impaired	147	182
	6,697	8,812
Less: impairment allowance (allowance for bad and doubtful deposits)	147	182
	6,550	8,630
Balances with government authorities*		
- considered good	3,828	1,411
- credit impaired	41	74
	3,869	1,485
Less: impairment allowance (allowance for bad and doubtful deposits)	41	74
	3,828	1,411
Total other current assets	10,378	10,041

<sup>\*</sup>Balances with government authorities includes an amount of INR Nil (31 March 2018: INR 601 lacs) on account of service tax refund for which the matter is under litigation.

## 12. Equity Share capital

## **Particulars**

## Authorised share capital

	Equity shares		Preference shares	
	No. in lacs	INR in lacs	No. in lacs	INR in lacs
At 1 April 2017	1,500	15,000	1,550	15,500
Increase/(decrease) during the year	-	-	-	-
At 31 March 2018	1,500	15,000	1,550	15,500
Increase/(decrease) during the year				_
At 31 March 2019	1,500	15,000	1,550	15,500

## Terms/ rights attached to equity shares

The Company has only one class of equity shares having par value of INR 10 per share. Each holder of equity shares is entitled to one vote per share. The dividend, if declared, are paid in Indian rupees. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

## Issued equity share capital

Equity shares of INR 10 each issued, subscribed and fully paid	No. in lacs	INR in lacs
At 1 April 2017	1,269	12,687
Changes during the year		
At 31 March 2018	1,269	12,687
Changes during the year		
At 31 March 2019	1,269	12,687

(INR in lacs)

	31 March 2019	31 March 2018
Shares of the Company held by holding company		
Whirlpool Mauritius Ltd, the holding company		
952 lacs (31 March 2018: 952 lacs) equity shares of INR 10 each	9,515	9,515

## Details of shareholders holding more than 5% shares in the Company

	<b>As at 31 March 2019</b>		<b>As at 31 March 2018</b>	
Name of the shareholder	No. in lacs	% holding in the class	No. in lacs	% holding in the class
Equity shares of INR 10 each fully paid				
Whirlpool Mauritius Ltd	952	75	952	75

#### 13. Other equity

Particulars	(INR in lacs)
Share premium	
At 1 April 2017	1,269
Increase/(decrease) during the year	
At 31 March 2018	1,269
Increase/(decrease) during the year	
At 31 March 2019	1,269
Share based payments reserve	(INR in lacs)
At 1 April 2017	2,949
Add: Compensation options granted during the year (refer note 24)	991
At 31 March 2018	3,940
Add: Compensation options granted during the year (refer note 24)	499
At 31 March 2019	4,439

The ultimate holding company provides various share-based payment schemes to the employees of the Company including key management personnel. The share-based payment reserve is used to recognise the value of equity-settled share-based payments provided to employees as a part of their remuneration. Refer note 33 for further details.

Capital redemption reserve	(INR in lacs)
At 1 April 2017	15,234
Increase/(decrease) during the year	
At 31 March 2018	15,234
Increase/(decrease) during the year	-
At 31 March 2019	15,234

In an earlier year, pursuant to the redemption of non-cumulative preference share, the Company had created capital redemption reserve out of available profits as per the relevant provisions of the erstwhile Companies Act.

Capital reserve	(INR in lacs)
At 1 April 2017	46
Increase/(decrease) during the year	-
At 31 March 2018	46
Increase/(decrease) during the year	-
At 31 March 2019	46
Capital subsidy	(INR in lacs)
At 1 April 2017	1
Increase/(decrease) during the year	
At 31 March 2018	1
Increase/(decrease) during the year	-
At 31 March 2019	1
Incentive reserve	(INR in lacs)
At 1 April 2017	152
Increase/(decrease) during the year (refer note 24)	131
At 31 March 2018	283
Increase/(decrease) during the year (refer note 24)	66
At 31 March 2019	349

The ultimate holding company gives performance based cash incentives to certain employees including key management personnel during the year. The incentive reserve is used to recognise the value of payments provided to employees as a part of their remuneration.



Retained earnings	(INR in lacs)
At 1 April 2017	115,968
Add: Profit for the year	35,067
Less: Other comprehensive income (refer note 29)	(279)
Less: Cash dividends (refer note 14)	(3,807)
Less: Dividend distribution tax (refer note 14)	(775)
At 31 March 2018	146,174
Add: Profit for the year	40,974
Less: Other comprehensive income (refer note 29)	(516)
Less: Cash dividends (refer note 14)	(5,076)
Less: Dividend distribution tax (refer note 14)	(1,043)
At 31 March 2019	180,513

(INR in lacs)

		(21 (22 111 11105)
	31 March 2019	31 March 2018
Total other equity	201,851	166,947

# 14. Distribution made and proposed

(INR in lacs)

(IIAK III Iacs)		
Particulars	31 March 2019	31 March 2018
Cash dividends on equity shares declared and paid:		
Final dividend for the year ended on 31 March 2018: INR 4 per share (31 March	5,076	3,807
2017: INR 3 per share)		,
Dividend distribution tax on final dividend	1,043	775
	6,119	4,582
Proposed dividends on Equity shares:		
Final cash dividend for the year ended on 31 March 2019: INR 5 per share (31	6,344	5,076
March 2018: INR 4 per share)		
Dividend distribution tax on proposed dividend	1,304	1,043
	7,648	6.119

Proposed dividends on equity shares are subject to approval at the annual general meeting and are not recognised as a liability (including DDT thereon) as at 31 March.

## 15. Financial Liabilities

	(I VI II Iacs)		
Par	ticulars	31 March 2019	31 March 2018
(i)	Trade payables		
	Trade payables		
	<ul> <li>Total outstanding dues of micro enterprises and small enterprises</li> </ul>	3,649	2,214
	(refer note 37 for details of dues to micro and small enterprises)		
	• Total outstanding dues of creditors other than micro enterprises and small	120,143	113,271
	enterprises		
		123,792	115,485
	Current	123,622	115,298
	Non-current	170	187

(INR	in	lacs)

Par	Particulars		31 March 2018
(ii)	Other payables		
	Sundry deposits	520	458
	Advance from customers	2,484	2,202
	Payables for capital goods	375	858
	Tax deducted at source (TDS) payable	2,088	1,369
	Goods and service tax (GST) / Value added tax (VAT)	3,599	2,755
	Unclaimed dividend	56	23
	Other statutory dues	385	435
		9,507	8,100
	Current	8,987	7,642
	Non-current	520	458

Terms and conditions of the above financial liabilities:

Trade payables are non-interest bearing and are normally settled as per agreed credit terms Other payables are non-interest bearing and have an average term varying from 0 to 180 days

For explanations on the Company's credit risk management processes, refer note 42.

(INR in lacs)

Break up of financial liabilities carried at amortised cost	31 March 2019	31 March 2018
Trade payables	123,792	115,485
Other Payables	9,507	8,100
Total financial liabilities carried at amortised cost	133,299	123,585

#### 16. Provisions

Particulars	31 March 2019	31 March 2018
(i) Provision for employee benefits		
Provision for staff benefit schemes	406	407
Provision for gratuity (refer note 32)	269	284
Provision for compensated absence	1,847	1,709
	2,522	2,400
Breakup of provision for employee benefits		
Current	603	575
Non-current	1,919	1,825
(ii) Others		
Provisions for product warranties (refer below)	13,931	10,280
Provisions for litigations (refer below)	5,534	5,357
	19,465	15,637
Total provisions (i + ii)	21,987	18,037
Current	3,351	2,938
Non-current	18,636	15,099



#### Movement in other provisions

(INR in lacs)

Provision for product warranties	31 March 2019	31 March 2018
At 1 April	10,280	8,172
Arising during the year	5,582	4,470
Utilised	(2,837)	(2,695)
Unused amounts reversed	126	(17)
Unwinding of discount due to passage of time	780	350
At 31 March	13,931	10,280
Current	2,748	2,363
Non-current	11,183	7,917

#### **Provision for product warranties**

Provision for warranties is recognized on actuarial basis for expected warranty claims on products sold. It is expected that most of this cost will be paid over the warranty period as per warranty terms ranging from 1 to 10 years. Assumptions used to calculate the provision for warranties were based on current and previous year sales level and the failure trend in respect of defective products.

(INR in lacs)

Provisions for litigations (refer note 35)	31 March 2019	31 March 2018
At 1 April	5,357	4,780
Arising during the year	716	1,562
Unused amounts reversed	(539)	(985)
At 31 March	5,534	5,357
Current		
Non-current	5,534	5,357

## **Provisions for litigations**

In view of large number of cases, it is not practicable to disclose individual details. Above provisions are affected by numerous uncertainties and management has taken all efforts to make a best estimate. Timing of economic benefit outflow will depend upon timing of decision of cases in litigation which is highly uncertain based on past experience of the management in other litigations. Hence, it is not possible to determine the exact period of outflow, if any, of funds for these litigations. Therefore, provision has been recorded at the gross value of liabilities.

#### 17. Government grants

(INR in lacs)

Particulars	31 March 2019	31 March 2018
At 1 April	678	735
Received during the year	-	-
Amortisation during the year	57	57
At 31 March	621	678
Current	57	57
Non-current	564	621
	621	678

Government grant has been received for the purchase of certain items of property, plant and equipment. There are no unfulfilled conditions or contingencies attached to these grants.

#### 18. Deferred revenue

(INR in lacs)

Particulars	31 March 2019	31 March 2018
At 1 April	647	623
Deferred during the year	1,539	1,387
Released to the statement of profit and loss	1,456	1,363
At 31 March	730	647
Current	730	647
Non-current	-	-
	730	647

The deferred revenue relates to the advance received for the annual maintenance contract (AMC) charges received from the customer.

#### 19. Income Tax

The major components of income tax expense for the years ended 31 March 2019 and 31 March 2018 are:

#### **Statement of Profit and Loss:**

#### Profit or loss section

(INR in lacs)

		(IINK III lacs)
Particulars	31 March 2019	31 March 2018
Current income tax:		
Current income tax charge	22,320	19,954
Adjustments in respect of current income tax of previous year	(6)	109
Deferred tax:		
Relating to origination and reversal of temporary differences	(372)	(1,048)
Income tax expense reported in the statement of profit and loss	21,942	19,015

#### **OCI** section

Deferred tax related to items recognised in OCI during in the year:

(INR in lacs)

		(IINK III lacs)
Particulars	31 March 2019	31 March 2018
Net (gain)/loss on remeasurements of defined benefit plans  Income tax charged to OCI	(278) (278)	(150) (150)

Reconciliation of tax expense and the accounting profit multiplied by domestic tax rate for 31 March 2019 and 31 March 2018:

Particulars	31 March 2019	31 March 2018
Accounting profit before income tax	62,647	54,082
At statutory income tax rate of 34.944% (31 March 2018: 34.608%)	21,891	18,717
Adjustments in respect of current income tax of previous years	(6)	109
Non-deductible expenses/ additional allowances for tax purposes:		
Employee stock option	175	343



(INR in lacs)

Particulars	31 March 2019	31 March 2018
	22	4.5
Cash Incentives	23	45
Interest and penalty charges	16	39
Depreciation on leasehold land	-	2
Weighted deduction claimed for research & development expenses	(479)	(477)
CSR expenditure	322	263
Effect of change in rates	-	(26)
Additional capital allowance under section 32AC of the Income tax act, 1961		
At the effective income tax rate of 35.025% (31 March 2018: 35.159%)	21,942	19,015
Income tax expense reported in the Statement of Profit and Loss	21,942	19,015
	21,942	19,015

## **Deferred** tax

Deferred tax relates to the following:	<b>Balance Sheet</b>		Statement of P	rofit and Loss
	(INR in lacs)		(IN	R in lacs)
Impact of Profit and Loss	31 March 2019	31 March 2018	31 March 2019	31 March 2018
Impact of difference between tax depreciation and depreciation/amortisation charged for financial reporting purpose	\ ' '	(872)	131	(573)
Impact of expenditure charged to the statement of profit & loss in current year/earlier years but allowable for tax purpose on payment basis		2,502	(133)	(264)
Provision for doubtful debts and advances	731	612	(119)	(109)
Deferred grant	251	271	20	17
Discounting of warranty provisions	106	(167)	(273)	(120)
Others	-	2	2	1
Impacting OCI				
Re-measurement gains on defined benefit plans	720	442	-	-
Deferred tax (income)/expense			(372)	(1,048)
Net deferred tax assets/(liabilities)	3,440	2,790		

## Reflected in the balance sheet as follows:

Particulars	31 March 2019	31 March 2018
Opening balance as of 1 April	2,790	1,592
Tax income/(expense) during the period recognised in profit or loss	372	1,048
Tax income/(expense) during the period recognised in OCI	278	150
Closing balance as at 31 March	3,440	2,790

#### 20. Revenue from operations

### (A) Revenue from contracts with customers

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Sale of products (including excise duty)	520,691	479,721
Sale of services	17,837	16,219
Total	538,528	495,940

Goods and Service Tax (GST) was effective from 1 July 2017, consequently excise duty, value added tax (VAT), service tax etc. were replaced with GST. Until 30 June 2017, 'Sale of products' includes the amount of excise duty recovered on sales amounting to INR 15,392 lacs .The Company collects GST on behalf of the Government and not included in 'Sale of products', and therefore revenue from 'Sale of products' for the year ended 31 March 2019 is not comparable with that of the previous year.

#### 20.1 Disaggregated revenue information

Set out below is the disaggregation of the Company's revenue from contracts with customers:

(INR in lacs)

Segment	31 March 2019	31 March 2018
Type of goods		
Revenue from external customers	520,691	479,721
Total revenue from contracts with customers	520,691	479,721
India	503,404	463,368
Outside India	17,287	16,353
Total revenue from contracts with customers	520,691	479,721
Type of Services		
Revenue from external customers	17,837	16,219
Total revenue from contracts with customers	17,837	16,219
India	2,323	2,204
Outside India	15,514	14,015
Total revenue from contracts with customers	17,837	16,219

#### 20.2 Contract balances

(INR in lacs)

		(== === ===============================
Particulars	31 March 2019	31 March 2018
Trade receivables	25,562	24,031
Contract liabilities	2,484	2,202

Trade receivables are non interest bearing. Credit period generally falls in the range of 0 to 135 days.

Contract liabilities consist of short-term advances received to supply goods from customer.



#### 20.3 Reconciling the amount of revenue recognised in the statement of profit and loss with the contracted price

(INR in lacs)

		(II (II III Iacs)
Particulars	31 March 2019	31 March 2018
Revenue as per contracted price	657,577	620,682
Less: Adjustments		
Sales return	(7,196)	(640)
Discount	(111,853)	(108,710)
Excise duty on sale of goods	-	(15,392)
Revenue from contracts with customers	538,528	495,940

## 20.4 Performance obligations

The performance obligation is satisfied upon delivery of the product and payment is generally due within 0 to 135 days from delivery.

## (B) Other operating income

(INR in lacs)

Particulars 31 March 2019 31 March		
Export incentives	1,237	2,643
Total	1,237	2,643
Grand Total ((A)+ (B))	539,765	498,583

## 21. Other income

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Interest income on		
Bank deposits	6,816	5,874
Investments in unquoted debt securities	1,880	1,169
Financial assets valued at amortised cost	121	109
Others	33	-
Other non-operating income		
Government grants (refer note 17)	57	57
Net gain on disposal of property, plant and equipment	51	-
Fair value gain on financial instruments at fair value through profit or loss	-	116
Exchange differences (net)	842	1,082
Provision no longer required written back	35	63
Miscellaneous	635	202
	10,470	8,672

Government grant has been received for the purchase of certain assets of plant and equipment in the prior years. There are no unfulfilled conditions or contingencies attached to these grants.

Fair value gain on financial instruments at fair value through profit or loss relates to foreign exchange forward contracts that did not qualify for hedge accounting and embedded derivatives.

## 22. Cost of raw material and components consumed

(INR in lacs)

31 March 2019	31 March 2018
15,623	12,043
307,410	233,173
323,033	245,216
8,481	7,042
17,582	15,623
296,970	222,551
	15,623 307,410 323,033 8,481 17,582

## 23. Changes in inventories of finished goods, work in progress and stock in trade

(INR in lacs)

Inventory at the beginning of the year   Work in progress (a)   44   91   5pares for finished goods (b)   7,322   6,529   5inished goods (c)   37,284   46,278   46,278   20,471   23,752   65,121   76,650	Particulars	31 March 2019	31 March 2018
Spares for finished goods (b)       7,322       6,529         Finished goods (c)       37,284       46,278         Stock in trade (d)       20,471       23,752         Inventory at the end of the year         Work in progress (e)       42       44         Spares for finished goods (f)       7,751       7,322         Finished goods (g)       49,104       37,284         Stock in trade (h)       14,199       20,471         (Increase)/Decrease in Inventories       71,096       65,121         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Inventory at the beginning of the year		
Spares for finished goods (b)       7,322       6,529         Finished goods (c)       37,284       46,278         Stock in trade (d)       20,471       23,752         Inventory at the end of the year         Work in progress (e)       42       44         Spares for finished goods (f)       7,751       7,322         Finished goods (g)       49,104       37,284         Stock in trade (h)       14,199       20,471         (Increase)/Decrease in Inventories       71,096       65,121         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Work in progress (a)	44	91
Stock in trade (d)       20,471 (65,121)       23,752 (76,650)         Inventory at the end of the year       42 (44)         Work in progress (e)       42 (44)         Spares for finished goods (f)       7,751 (7,322)         Finished goods (g)       49,104 (37,284)         Stock in trade (h)       14,199 (20,471)         (Increase)/Decrease in Inventories       2 (47)         Work in progress (a-e)       2 (47)         Spares for finished goods (b-f)       (429) (793)         Finished goods (c-g)       (11,820) (8,994)         Stock in trade (d-h)       6,272 (3,281)	Spares for finished goods (b)	7,322	6,529
Topic   Topi	Finished goods (c)	37,284	46,278
Inventory at the end of the year       42       44         Work in progress (e)       7,751       7,322         Spares for finished goods (g)       49,104       37,284         Stock in trade (h)       14,199       20,471         (Increase)/Decrease in Inventories       65,121         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Stock in trade (d)	20,471	23,752
Work in progress (e)       42       44         Spares for finished goods (f)       7,751       7,322         Finished goods (g)       49,104       37,284         Stock in trade (h)       14,199       20,471         (Increase)/Decrease in Inventories         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281		65,121	76,650
Spares for finished goods (f)       7,751       7,322         Finished goods (g)       49,104       37,284         Stock in trade (h)       14,199       20,471         (Increase)/Decrease in Inventories         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Inventory at the end of the year		
Finished goods (g)       49,104       37,284         Stock in trade (h)       14,199       20,471         (Increase)/Decrease in Inventories       65,121         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Work in progress (e)	42	44
Stock in trade (h)       14,199       20,471         71,096       65,121         (Increase)/Decrease in Inventories       Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Spares for finished goods (f)	7,751	7,322
71,096       65,121         (Increase)/Decrease in Inventories         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Finished goods (g)	49,104	37,284
(Increase)/Decrease in Inventories       2       47         Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Stock in trade (h)	14,199	20,471
Work in progress (a-e)       2       47         Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281		71,096	65,121
Spares for finished goods (b-f)       (429)       (793)         Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	(Increase)/Decrease in Inventories		
Finished goods (c-g)       (11,820)       8,994         Stock in trade (d-h)       6,272       3,281	Work in progress (a-e)	2	47
Stock in trade (d-h) 6,272 3,281	Spares for finished goods (b-f)	(429)	(793)
	Finished goods (c-g)	(11,820)	8,994
(5,975) 11,529	Stock in trade (d-h)	6,272	3,281
		(5,975)	11,529

## 24. Employee benefits expense

Particulars	31 March 2019	31 March 2018
Salaries, wages and bonus	44,554	40,713
Cash Incentives (refer note 13)	66	131
Contribution to provident and other funds	1,474	1,375
Employee stock option (refer note 34)	499	991
Other post employment benefits	114	113
Gratuity (refer note 32)	315	313
Staff welfare	2,283	1,889
	49,305	45,525



## 25. Depreciation and amortisation expense

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Depreciation of tangible assets (refer note 3)	10,930	9,984
Amortisation of intangible assets (refer note 4)	201	167
	11,131	10,151

## 26. Other expenses

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Consumption of stores and spares	606	482
Processing charges	449	178
Customer service	9,585	9,188
Excise duty on increase/(decrease) in inventory	-	(2,091)
Power and fuel	3,715	3,140
Freight and forwarding	32,701	29,394
Rent	7,415	7,256
Rates and taxes	88	446
Insurance	340	361
Repairs and maintenance		
Plant and machinery	1,328	1,269
Buildings	540	549
Others	1,317	1,134
Corporate social responsibility (CSR) (refer details below)	921	759
Advertising and sales promotion	6,921	7,285
Royalty	5,080	4,573
Travelling and conveyance	3,441	3,771
Legal and professional	1,821	1,977
Technical Know-How	2,454	2,111
Directors' sitting fees	56	49
Payment to auditor (refer details below)	33	31
Loss on sale of fixed assets (net)	-	70
Allowances for doubtful debts and advances	374	355
Research expenses (refer note 28)	3,523	3,570
Fair value loss on financial instruments at fair value through profit or loss	636	-
Miscellaneous	5,446	5,932
	88,790	81,789

Fair value loss on financial instruments at fair value through profit or loss relates to foreign exchange forward contracts that did not qualify for hedge accounting and embedded derivatives.

# Payment to Auditors\*

(INR in lacs)

Particulars	31 March 2019	31 March 2018
As auditor:		
Audit fee (Including limited review)	29	28
In other capacity:		
Other services (certification fees) (INR 1 lac relating to earlier year)	3	1
Reimbursement of expenses	2	2
	34	31

<sup>\*</sup> Excludes applicable taxes.

## **Details of CSR expenditure:**

(INR in lacs)

Par	ticulars		31 March 2019	31 March 2018
(a)	Gross amount required to be spent by the Company during the year		916	750
(b)	Amount spent during the year ending on 31 March 2019:	In cash	Yet to be paid in cash	
	i) Construction/acquisition of any asset	-	-	-
	ii) On purposes other than (i) above	699	222	921
(b)	Amount spent during the year ending on 31 March 2018:	In cash	Yet to be paid in cash	
	i) Construction/acquisition of any asset	-	-	-
	ii) On purposes other than (i) above	567	192	759

## 27. Finance costs

31 March 2019	31 March 2018
-	5
46	-
83	84
780	350
909	439
	46 83 780



#### 28. Research expenses

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
The Company has four in-house research and development centres, which undertakes the research and development activities for the Company. Research and development costs that are not eligible for capitalisation are expensed in the period incurred and are recognised in other expenses. Breakup of such expenses are as under-		
Particulars		
Raw Materials & components, finished goods and spares consumed	1,113	1,219
Salaries, wages and bonus	1,176	1,058
Contribution to provident and other funds	42	35
Other post employment benefits	17	15
Staff welfare	65	63
Travelling and conveyance	298	275
Depreciation and amortisation expense	301	184
Others	511	721
	3,523	3,570

## 29. Components of Other Comprehensive Income (OCI)

The disaggregation of changes to OCI in equity is shown below:

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Re-measurement gains/(losses) on defined benefit plans (net of tax effect thereon )	(518)	(279)
Share of other comprehensive gains/(losses) of a Joint Venture	2	
	(516)	(279)

#### 30. Earnings per share (EPS)

Basic EPS amounts are calculated by dividing the profit for the year attributable to equity holders of the Company by the weighted average number of Equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders of the Company (after adjusting for interest on the convertible preference shares) by the weighted average number of Equity shares outstanding during the year plus the weighted average number of Equity shares that would be issued on conversion of all the dilutive potential Equity shares into Equity shares.

The following reflects the income and share data used in the basic and diluted EPS computations:

Particulars	31 March 2019	31 March 2018
Profit attributable to equity holders of the Company for basic and diluted earnings (INR in lacs)	40,974	35,067
Weighted average number of Equity shares for basic and diluted EPS	126,871,830	126,871,830
Basic and diluted EPS (in INR)	32.30	27.64

#### 31. Significant accounting judgements, estimates and assumptions

The preparation of the consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

#### **Judgements**

In the process of applying the Company's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements.

#### Revenue from contracts with customers

The Company applied the following judgements that significantly affect the determination of the amount and timing of revenue of contract with customers:

Determining method to estimate variable consideration and assessing the constraint:

Certain contracts for the sale of products include a right to return and volume rebates that give rise to variable consideration. In estimating the variable consideration, the Company is required to use the most appropriate method based on which Company can predict the amount of consideration to which it will be entitled.

The Company determined that the expected value menthod is the most appropriate method in estimating the variable consideration for the sale of products with rights of return and volume rebates, given the large number of customer contracts that have similar characteristics.

Before including any amount of variable consideration in the transaction price, the Company considers whether the amount of variable consideration is constrained. The Company determined that the estimates of variable consideration are not constrained based on its historical experience, business forecast and the current economic condition. In addition, the uncertainty on the variable consideration will be resolved within a short time frame.

#### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### **Share-based payments**

The Company measures the cost of equity-settled transactions with employees by ultimate holding Company using a Black Scholes Options Pricing model to determine the fair value of the liability incurred. Estimating fair value for share-based payment transactions requires determination of the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determination of the most appropriate inputs to the valuation model including the expected life of the share option, volatility and dividend yield and making assumptions about them. For equity-settled share-based payment transactions, the liability needs to be remeasured at the end of each reporting period up to the date of settlement, with any changes in fair value recognised in the profit or loss. This requires a reassessment of the estimates used at the end of each reporting period. The assumptions and models used for estimating fair value for share-based payment transactions are disclosed in note 33.

#### Defined benefit plans (gratuity benefits)

The cost of the defined benefit gratuity plan and other post-employment medical benefits and the present value of the gratuity obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate for plans operated, the management considers the interest rates of government bonds in currencies consistent with the currencies of the post-employment benefit obligation.

The mortality rate is based on publicly available mortality tables for the specific countries. Those mortality tables tend to change only at interval in response to demographic changes. Future salary increases and gratuity increases are based on expected future inflation rates for the respective countries. Further details about gratuity obligations are given in note 32.



#### Fair value measurement of financial instruments

When the fair values of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the DCF model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments. See note 40 and 41 for further disclosures.

#### Product warranties accruals

The provisions for product warranties, on account of goods sold, recorded in the balance sheet on the basis of actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate and failure rates. Due to the complexities involved in the valuation and its long-term nature, a provision for product warranty is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. In determining the appropriate discount rate, the management considers the interest rates of government bonds in currencies consistent with the currencies of the product warranty provision.

The failure rate is based on actual number of calls received by the Company from customers on account of complaints. Further details about provisions for product warranties are given in note 16.

#### 32. Gratuity and other post-employment benefit plans

Gratuity (being administered by a Trust) is computed as 15 days salary, for every completed year of service or part thereof in excess of 6 months and is payable on retirement/termination/resignation. The benefit vests on the employee completing 5 years of service. The Gratuity plan for the Company is a defined benefit scheme where annual contributions as demanded by the insurer are deposited, to a Gratuity Trust Fund established to provide gratuity benefits. The Trust has taken an Insurance policy, whereby these contributions are transferred to the insurer. The Company makes provision of such gratuity asset/liability in the books of account on the basis of actuarial valuation carried out by an independent actuary.

The Company also provide certain additional retirement benefits to the employees of the Faridabad Refrigeration Operations where INR 35,000 is paid to employee on his retirement. This retirement benefit is an unfunded defined benefit scheme. The Company makes provision of such liability on the basis of actuarial valuation carried out by an independent actuary.

The following tables summarise the components of net benefit expense recognised in the statement of profit or loss and the funded status and amounts recognised in the balance sheet for the respective plans:

#### Additional Employee benefit

Particulars	31 March 2019	31 March 2018
Past service cost	-	-
Interest cost on benefit obligation	4	5
Net actuarial (gain) / loss recognised in the year	14	25
Net benefit expense	18	30

Changes in the present value of the defined benefit obligation of additional employee benefits are as follows:

										(INR i	
Defined benefit ob	igation	at 1 A	pril 201	17							144
Interest cost											5
Service cost											-
Benefits paid											(22)
Actuarial (gains) / le	osses on	obliga	ation								25
Defined benefit obl	igation	at 31	March	2018							152
Interest cost											4
Service cost											-
Benefits paid											(12)
Actuarial (gains) / le	osses on	obliga	ation								14
Defined benefit ob	igation	at 31	March	2019							158
Gratuity Plan	Creatuit	y aast ah	angod to th	a Statement of	Domos	supament gains/(la	eses) in other ac	mnuhansiya i	naomo	(IND in I	9.05)
Gratuity Plan	Gratuit	,	arged to th	e Statement of	Remea	surement gains/(lo	osses) in other co	mprehensive i	ncome	(INR in L	acs)
Gratuity Plan	Gratuit	pro	Net interest expense/	s	Benefits	Return on plan assets (excluding amounts included in net interest expense)	Actuarial	Experience adjustments		(INR in L	
Gratuity Plan  Changes in the defined bene	1 April	Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24)	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Actuarial changes arising from changes in financial	Experience adjustments	Sub- total included	Contributions	
	1 April	Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24)	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Actuarial changes arising from changes in financial	Experience adjustments	Sub- total included	Contributions	31 March
Changes in the defined bene	1 April	Service cost	Net interest expense/ (Income)	Sub-total included in profit or loss (refer note 24) plan assets as at	Benefits paid	Return on plan assets (excluding amounts included in net interest expense)	Actuarial changes arising from changes in financial assumptions	Experience adjustments	Sub- total included in OCI	Contributions by employer	31 Marcl
Changes in the defined bene Defined benefit obligation	1 April  fit obligatio (7,316)	Service cost	Net interest expense/ (Income)  ir value of (446)	Sub-total included in profit or loss (refer note 24) plan assets as at (831)	Benefits paid	Return on plan assets (excluding amounts included in net interest expense) h 2019:	Actuarial changes arising from changes in financial assumptions	Experience adjustments	Sub- total included in OCI	Contributions by employer	31 Marcl (8,197) 7,928
Changes in the defined bene Defined benefit obligation Fair value of plan assets	1 April  fit obligatio (7,316)  7,032  (284)	Service cost on and fa (385)	Net interest expense/ (Income)  ir value of (446) 496	Sub-total included in profit or loss (refer note 24) plan assets as at (831) 496 (335)*	Benefits paid	Return on plan assets (excluding amounts included in net interest expense) h 2019:	Actuarial changes arising from changes in financial assumptions	Experience adjustments	Subtotal included in OCI	Contributions by employer	31 Marcl (8,197) 7,928
Changes in the defined bene Defined benefit obligation Fair value of plan assets Benefit liability	1 April  fit obligatio (7,316)  7,032  (284)  ed as researce	Service cost  on and fa (385)	Net interest expense/ (Income)  ir value of (446) 496	Sub-total included in profit or loss (refer note 24)  plan assets as at (831) 496 (335)*	Benefits paid  2 31 March 846 (846)	Return on plan assets (excluding amounts included in net interest expense) h 2019:	Actuarial changes arising from changes in financial assumptions	Experience adjustments	Subtotal included in OCI	Contributions by employer	31 Marcl (8,197) 7,928
Changes in the defined bence Defined benefit obligation Fair value of plan assets Benefit liability * Includes expenses reclassifi	1 April  fit obligatio (7,316)  7,032  (284)  ed as researce	Service cost  on and fa (385)	Net interest expense/ (Income)  ir value of (446) 496	Sub-total included in profit or loss (refer note 24)  plan assets as at (831) 496 (335)*	Benefits paid  2 31 March 846 (846)	Return on plan assets (excluding amounts included in net interest expense) h 2019:	Actuarial changes arising from changes in financial assumptions	Experience adjustments	Subtotal included in OCI	Contributions by employer	(8,197) 7,928 (269)
Changes in the defined bene Defined benefit obligation Fair value of plan assets Benefit liability * Includes expenses reclassifi Changes in the defined benefit	1 April  fit obligatio (7,316)  7,032  (284)  ed as research obligation	pro Service cost on and fa (385)	Net interest expense/ (Income)  ir value of (446) 496  sees of INR 2	Sub-total included in profit or loss (refer note 24)  plan assets as at (831) 496 (335)*  20 lacs.  plan assets as at	Benefits paid  t 31 March 846 (846)	Return on plan assets (excluding amounts included in net interest expense) h 2019:	Actuarial changes arising from changes in financial assumptions (58)	Experience adjustments (838))	Subtotal included in OCI  (896)  100  (796)	Contributions by employer	

The major categories of plan assets of the fair value of the total plan assets are as follows:

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
Unquoted investments:		
Insurance Scheme Products	7,928	7,032
Total	7,928	7,032



The principal assumptions used in determining gratuity and post-employment benefit obligations for the Company's plans are shown below:

	(INR in lacs)	
	31 March 2019	31 March 2018
	%	%
Discount rate:		
Gratuity plan	7.00	7.20
Additional Employee benefit	7.00	7.20
Future salary increases:		
Gratuity plan	6.0	6.0
Additional Employee benefit	NA	NA
Life expectation for:	Years	Years
Gratuity plan	7.00	7.60
Additional Employee benefit	NA	NA

A quantitative sensitivity analysis for significant assumption as at 31 March 2019 and 31 March 2018 is as shown below:

#### Gratuity plan:

## Impact on defined benefit obligation

(INR in lacs)

Assumptions	Disco	unt rate	Future sala	ary increases
Sensitivity Level	0.5% increase	0.5% decrease	0.5% increase	0.5% decrease
31 March 2019	144	(150)	(151)	146
31 March 2018	151	(122)	(25)	243

The sensitivity analyses above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The following payments are expected contributions to the defined benefit plan in future years:

(INR in lacs)

Particulars	31 March 2019	31 March 2018
Within the next 12 months (next annual reporting period)	2,568	1,968
Between 2 and 5 years Between 5 and 10 years	4,769 3,854	4,283 3,830
Total expected payments	11,191	10,081

The average duration of the defined benefit plan obligation at the end of the reporting period is 13.47 years (31 March 2018: 13.54 years).

#### 33. Interest in Other Entities

## (a) Summary of Financial information of Joint Venture

During the year, the Company has acquired 49% of the issued and paid up share capital of Elica PB India Private Limited (Elica). Elica is primarily engaged in the manufacture, assembly and trading of extensive range of kitchen applicances such as Kitchenhood, gashobs, cooktop and others. Elica is a private entity that is not listed on any public exchange.

The Company has accounted for the investment in Elica using equity method and carried out the fair valuation of the assets and liabilities of Elica as on 10 September 2019 for the purpose of purchase price allocation (PPA) as per Ind AS 28 "Investment in associates and joint venture." The total purchase consideration of aforesaid transactions grossed to

100% equity shares of Elica amounts to INR 33,150 lacs (excluding share acquisition related expenses). The adjusted purchase consideration has been arrived as follows:-

	(INR in lacs)
Particulars	Amounts
Purchase Consideration for 100 % equity stake	33,150
Add:- Borrowings (Long term + short term)	1,730
Less:- Non operative loans and advances	250
Less:- Cash and cash equivalents	2,710
Total adjusted purchase consideration (A)	31,920
Less:- Fair value of:-	
Tangible fixed assets	880
Intangible assets	16,420
Capital work in progress	30
Non-cash working capital	2,750
Total (B)	20,080
Excess purchase consideration over fair value of net assets (Goodwill) C= (A-B)	11,840
Net Deferred tax liability created on difference in book value and fare value of intangible assets (D)	5,731
Adjusted Goodwill E= (C+D)	17,571
Proportion of the Company ownership –(F)	49%
Goodwill included in investment made by the Company in Elica (E*F)	8,610

The following table illustrates the summarised financial information of the Company's investment in Elica PB India Private Limited:

		As	at
31	March	20	19

	INR lacs
Current Assets	12,497
Non-current Assets*	35,084
Current Liabilities	6,536
Non-current Liabilities*	7,342
Equity	33,703
Proportion of the Company's ownership	49%
Carrying amount of investment	16,514
Acqusition related expenses	979
Total Carrying amount	17,493

<sup>\*</sup>The financial information includes intangible asstes and goodwill amount identified by the Company at the time of purchase price allocation (PPA) on the date of investment.

For the period 11 September 2018 to 31 March 2019

	to 31 March 2017
	INR lacs
Revenue	14,862
Other income	106
Cost of raw material consumed	7,881
Employee benefits expense	1,694
Other expenses	3,662
Depreciation and amortisation	244
Finance costs	103
Profit before tax	1,384
Income tax expense	441
Profit for the year	943
Other Comprehensive Income (net of taxes)	4
Total Comprehensive Income for the period	947
Amortisation of Intangible assets (net of taxes)	(394)
Derived Profit for consolidation	553
Company's share of profit for the year	271

The Company has an agreement with its joint venture that the profits of the joint venture will not be distributed until it obtains the consent of the Company. The parent does not foresee giving such consent at the reporting date.

The joint venture had contingent liabilities of INR 258 lacs and Nil capital commitments as at 31 March 2019.

#### (b) Interest in Joint venture company consolidated using equity method of accounting

Name of Company	Country of Incorporation	% of ownership interest 31 March 2019	-	Carrying amount 31 March 2019
Elica PB India Private Limited	India	49%	*	17,493

<sup>\*</sup> Unlisted Entity- no quoted price available.

#### 34. Share-based payments

The Company does not provide any share-based compensation to its employees. However, the ultimate holding Company, Whirlpool Corporation, USA has provided various share-based payment schemes to employees.

#### A. Details of these plans are given below:

#### I. Employee Stock Options

A stock option gives an employee, the right to purchase shares of Whirlpool Corporation at a fixed price for a specific period of time. The grant price (or strike price) is fixed based on the closing price of Whirlpool Corporation common stock on the date of grant. Stock options vest in three equal annual installments and expire in ten years from the date they are granted.

#### II. Restricted Stock Units (RSU)& Performance Stock Units (PSU)

- a. <u>Performance</u> These are the units of stock granted to employee at nil exercise price. It converts one for one shares of Whirlpool Corporation at the end of the vesting period of three years.
- b. <u>Time based</u> These are the units of stock granted to employee at nil exercise price. It converts one for one shares of Whirlpool Corporation at the end of the vesting period. One third of the option vests after one year, another one third vests after two years and final one third will vests after three years.

The expense recognised for employee services received during the year is shown in the following table:

		(INK in lacs)
Particulars	31 March 2019	31 March 2018
Expense arising from equity-settled share-based payment transactions	499	991
Total expense arising from share-based payment	499	991

There were cancellations in employee stock options and restricted stock units (RSU) and performance stock units (PSU). Refer below movement for details.

## Movements during the year

The following table illustrates the number and weighted average exercise prices (WAEP) of, and movements during the year:

### (a) Employee Stock Option

31 March 2019 31 March 2019 31 March 2018 31 March 2018

	Number	WAEP	Number	WAEP
Outstanding at 1 April	37,251	\$ 139.25	35,217	\$ 132.95
Granted during the year	-	-	4,883	\$ 172.10
Forfeited during the year	(604)	\$191.32	(1,542)	\$ 166.59
Exercised during the year	$(3,374)^1$	\$ 71.73	$(1,307)^1$	\$ 59.85
Expired during the year	-	-	-	-
Outstanding at 31 March	33,273	\$ 145.15	37,251	\$ 139.25
Exercisable at 31 March	28,116	\$ 139.69	26,010	\$ 126.69

<sup>&</sup>lt;sup>1</sup>The weighted average share price at the date of exercise of these options was \$ 142.29 (31 March 2018; \$ 180.06)

The weighted average remaining contractual life for the share options outstanding as at 31 March 2018 was 5.96 years (31 March 2018:6.62 years).

The weighted average fair value of options granted during the year was \$ Nil (31 March 2018: \$35.47).

The range of exercise prices for options outstanding at the end of the year was \$ 71.03 to \$ 213.23 (31 March 2018: \$31.82 to \$213.23).

The following tables list the inputs to the models used for the options granted during the year ended 31 March 2019 and 31 March 2018, respectively:

For year ended 31 March 2019:

No options have been granted during the year.

For year ended 31 March 2018:

	Grant I	Grant II
Dividend yield (%)	2.13	2.38
Expected volatility (%)	29.00	26.78
Risk–free interest rate (%)	1.93	2.63
Expected life of share options (years)	4.27	4.31
Weighted average share price (\$)	171.33	172.70
Model used	Black-Scholes	Black-Scholes

The expected life of the share options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may not necessarily be the actual outcome.



#### (b) Restricted Stock and Performance Share Units

	31 March 2019	31 March 2018
	Number	of options
Outstanding at the beginning of the year	17,017	17,441
Granted during the year	8,098	1,622
Transfer/ Forfeited during the year	297	271
Exercised during the year	2,397	1,775
Outstanding at the end of the year	22,421	17,017

#### 35. Commitments and contingencies

#### a. Leases

## i. Operating lease commitments – Company as lessee

Lease rent agreement are for computer hardware devices, licenses and software's, vehicles, offices, godowns and warehouses. There are no subleases and there are no restrictions imposed by lease arrangements. Leases are renewable on mutual consent of both the parties.

The Company has paid INR 7,415 lacs (31 March 2018: INR 7,256 lacs) during the year towards minimum lease payment.

Future minimum rentals payable under non-cancellable operating leases as at 31 March are, as follows:

		(INR in lacs)
	31 March 2019	31 March 2018
Within one year	1,800	1,741
After one year but not more than five years	2,981	3,999
More than five years	347	437
	5,128	6,177

#### ii. Operating lease commitments – Company as lessor

The Company has entered into operating lease for a specific area of its building located at Faridabad (having net book value of INR 11 lacs as at 31 March 2019 and INR 13 lacs as at 31 March 2018). The lease is renewable with mutual consent of both the parties. The income recognised in the Statement of profit and loss under the head "Other Income" is INR 96 lacs (31 March 2018: INR 96 lacs).

#### b. Commitments

Capital work contracted but still under execution (net of advances) is estimated at INR 5,452 lacs (31 March 2018: INR 4,231 lacs).

#### c. Contingentliabilities

#### I. Direct tax litigations

(INR in lacs)

		(== :== === ====)
Particulars	31 March 2019	31 March 2018
Transfer Pricing adjustments (refer note (a))	124,714	121,352
Other than transfer pricing adjustments (refer note (b))	4,199	4,275
Total	128,913	125,627

a) For AY 2003-04 to 2005-06, the assessing officer made additions amounting to INR 17,703 lacs (31 March 2018: INR 21,331 lacs) on account of transfer pricing adjustment for differences between the arm's length price and prices charged/received by the Company from associated enterprises. During the year, the Company

has received a favorable order from appellate authority for AY 2003-04 giving a relief for an amount of INR 3,628 lacs.

For AY 2008-09 to 2015-16, Transfer Pricing Adjustments were made by the Transfer Pricing Officer/ Assessing Officer amounting to INR 107,001 lacs (31 March 2018: INR 100,021 lacs) on account of alleged excess expenditure on Advertisement, Marketing and Sales Promotion (AMP) expenses incurred by the Company for promotion of 'Whirlpool' brand owned by the holding company. During the FY 2018-19, the company has received appellate order (s) for AY 2009-10 to AY 2014-15, fromHon'ble ITAT setting aside the order(s) of the Assessing Officer / Transfer Pricing officer. The appellate orders are based on the order of Hon'ble High Court for AY 2008-09 where it was held that there was no international transaction between the company and its Associates Enterprises and consequently, no transfer pricing adjustment is called for. However, the Tax Department has challenged the order of the Hon'ble High Court for A.Y 2008-09 by filling Special Leave Petition (SLP) before the Hon'ble Supreme Court, Accordingly, the final consequence of TP adjustments involved for all A.Y. 2008-09 to AY 2014-15 on account of AMP expenses adjustments will depend on the acceptance /outcome of the pending SLP of Tax Department for A.Y 2008-09.

b) In the Income-tax assessments for preceding assessment years, the Assessing Officer has made disallowances of various expenses. These matters pertain to AY 1994-95 to 2015-16.

During the current year, the Company has received favorable order from appellate authorities amounting to INR 5,236 lacs for AY 2008-09. Further, for AY 2010-11 and 2011-12, ITAT has set aside and remanded back to the assessing officer for issuance of fresh assessment order.

All of the above mentioned matters are pending with various judicial/appellate authorities including DRP, CIT(A), ITAT, High court and Supreme court. For some of the matters, judicial/appellate authorities have decided the cases in favor of the Company. However, these are being contested again by the Department of Income tax.

The Company believes that it has merit in these cases and it is only possible, but not probable, that these cases may be decided against the Company. Hence, these have been disclosed as contingent liability and no provision for any liability has been deemed necessary in the financial statements.

## II. Other litigations

	•		(INR in lacs)
	Particulars	31 March 2019	31 March 2018
i.	Claims against the Company not acknowledged as debts:	602	1,074
ii.	These claims are in respect of various cases filed by ex-employees, consumers and trade partners. The legal proceedings are on goingand therefore it is not practicable to state the timing of any payment. The management is of the opinion that it is possible, but not probable, that the action will succeed and accordingly no provision for any liability has been recognised in these financial statements.  Others – Pending litigations		
11.	- Excise duty and service tax	2,010	2,116
	- Sales tax/ value added tax assessments	3,110	3,167
	In view of large number of cases, it is not practicable to disclose individual details of all the cases. On the basis of current status of individual case and as per legal advice obtained by the Company, wherever applicable, the Company is confident of winning the above cases and is of view that no provision is required in respect of these litigations. The Company has also submitted bank guarantees with respective government authorities towards some of these pending litigations which have been included in point (d) below.		
iii.	Letter of credits with bank	12,539	9,003
iv.	Bank Guarantees for performance commitment (excluding financial guarantees given to Government Authorities).	156	68

III. During the previous year, the Government of India - Ministry of Environment, Forest and Climate Change amended the E-Waste (Management) Rules 2016 and issued E-Waste (Management) Amendment Rules, 2018 ("E-waste Rules"). As per the E-Waste Rules, Companies dealing in certain categories of products as specified therein are required to undertake specific activities to channelize a specified quantity of E-Waste. Presently the impact of non compliance with the requirements of these rules is not ascertainable since the necessary guidelines from Central Pollution Control Board (CPCB) are awaited.

The obligation to channelize E-Waste is applicable to the Company w.e.f 1 October 2017. Based on the estimates made by the management in accordance with the relevant provisions of the E-Waste rules, the Company was required to channelize 12,403 MT (31 March 2018: 3,140 MT) of E-waste out of which 12,497 MT (31 March 2018: 2,340 MT) has been channelised during the year by the Company.

IV. The Hon'ble Supreme Court of India ("SC") by their order dated February 28, 2019, in the case of Surya Roshani Limited & others v/s EPFO, set out the principles based on which allowances paid to the employees should be identified for inclusion in basic wages for the purposes of computation of Provident Fund contribution. Subsequently, a review petition against this decision has been filed and is pending before the SC for disposal. Based on the legal opinion, pending decision on the subject review petition and directions from the EPFO, the management has a view that the applicability of the decision is prospective and accordingly, the Company after analyzing all the allowances in the pay structure has implemented the judgement prospectively from March 2019. The impact for the past period, will depend upon the outcome of subject review petition and directions from the EPFO and hence has been disclosed as a Contingent liability in the financial statements. The impact of the same is not ascertainable.

#### d. Financial guarantees

Bank Guarantees given to Government Authorities for various tax litigations amounts to INR 1,382 lacs (31 March 2018: INR 1,275 lacs).

#### 36. Related party transactions

Following are the Related Parties and transactions entered with related parties for the relevant financial year:

Var. Managamant Dangamal	1	Mr. Amind Hand Chairman & Non Enganting Director			
Key Management Personnel	1.	Mr. Arvind Uppal, Chairman & Non Executive Director			
	2.	Mr. Sunil D'Souza, Managing Director			
	3.	Mr. Anil Berera, Executive Director & Chief Financial Officer (Till 11)			
		May 2018)			
	4.	Mr. AHB Narayan Reddy, Executive Director			
	5.	Mrs. Roopali Singh, Company Secretary			
	6.	Mr. Sanjiv Verma, Independent Director			
	7.	Mr. Anand Bhatia, Independent Director			
	8.	Mr. Yatin Malhotra, Chief Financial Officer (w.e.f. 11 May 2018)			
	9.	Mrs. Sonu Bhasin, Independent Director			
Parties having direct or indirect control	1.	Whirlpool Corporation (Ultimate Holding Company)			
over the Company	2.	Whirlpool Mauritius Limited (Holding Company)			
Group Companies / Enterprise where	1.	Whirlpool Technologia			
common control exists and with whom	2.	Whirlpool S.A.			
transactions have taken place during the	3.	Whirlpool Southeast Asia Pte			
year.	4.	Whirlpool (Hong Kong) Limited			
	5.	Whirlpool (China) Investment Co. Ltd.			
	6.	Guangdong Whirlpool Electrical Appliances Co. Ltd.			
	7.	Whirlpool Product Development (Shenzhen) Co. Ltd.			
	8.	Whirlpool (Australia) Pty Limited			
	9.	Whirlpool Asia LLP			
	10.	Whirlpool Europe S.R.L.			
	11.	Whirlpool Poland SA			
	12.	Whirlpool South Africa (Pty) Ltd.			

	13.	Beijing Embraco Snowflake Compressor Co. Ltd.
	14.	Indesit Company SpA
	15.	Whirlpool EMEA S.p.a
	16.	Whirlpool Marocs.a.r.1
	17.	Whirlpool Taiwan Ltd.
	18.	Whirlpool Slovakia Spols.r.o
	19.	Whirlpool Properties Inc.
	20.	Whirlpool Microwave Products Development Limited
	21.	Whirlpool France S.A.S.
	22.	Whirlpool Overseas Hong Kong Ltd.
	23.	Indesit Company PolskaSp.z.oo.
	24.	Whirlpool (China) Co. Ltd
Companies where Joint control exists and	1.	Elica PB India Private Limited (w.e.f 10 September 2018)
with whom transaction have taken place		
during the year		
Entities under Significant influence of	1.	Whirlpool of India Gratuity Fund
Key management personnel	2.	Whirlpool of India Superannuation Scheme

Part	Particulars		Company (INR in Lacs)		Enterprises under common control (INR in Lacs)		Companies where Joint control exists (INR in Lacs)		Entities under Significant influence of Key management personnel	
			31 March	31 March	31 March	31 March	31 March	31 March	31 March	31 March
<b>A</b> )	Trai	nsactions	2019	2018	2019	2018	2019	2018	2019	2018
11)	(1)	Purchase of raw materials and spare parts (net of returns)								
		- Whirlpool Corporation	17	22	-	-	-	-	-	-
		- Whirlpool Microwave Products Development Limited	-	-	11	21	-	-	-	-
		- Whirlpool EMEA S.p.a.	-	-	141	24	-	-	-	-
		- Beijing Embraco Snowflake Compressor Co. Ltd	-	-	4,832	2,221	-	-	-	-
		- Whirlpool (China) Investment Co. Ltd.	-	-	112	518	-	-	-	-
		- Others	-	-	1	1	-	-	-	-
		Total	17	22	5,097	2,785	-	-	-	-
	(2)	Purchase of trading goods (net of returns)								
		- Whirlpool Corporation	567	512	-	-	-	-	-	-
		- Whirlpool EMEA S.p.a.	-	-	1,634	3,669	-	-	-	-
		- Whirlpool (China)Co., Ltd	-	-	620	-	-	-	-	-
		- Whirlpool Microwave Products Development Limited	-	-	576	783	-	-	-	-
		- Whirlpool Slovakia SpolSro	-	-	1,272	1,707	-	-	-	-
		- Elica PB India Private Limited	-	-	-	-	203	-	-	
		- Others	-	-	175	411	-	-	-	-
		Total	567	512	4,277	6,570	203	-	-	-
	(3)	Purchase of capital goods								
		- Whirlpool (China) Investment Co. Ltd.	-	-	1,156	-	-	-	-	-
		Total	-	-	1,156	-	-	-	-	-
	(4)	Sale of manufactured goods (net of returns)								
		- Whirlpool Europe S.R.L.	-	-	13	24	-	-	-	-
		- Whirlpool Southeast Asia Pte	-	-	3,850	3,685	-	-	-	-
		- Whirlpool EMEA S.p.a.	-	-	1,128	1,158	-	-	-	-
		- Whirlpool Marocs.a.r.l	-	-	533	380	-	-	-	-
		- Whirlpool (Australia) Pty Limited.	-	-	544	733		-	-	
		- Elica PB India Private Limited	-	-	-	-	1,485	-	-	-
		- Others	-	-	135	645	-	-	-	-
		Total	-	-	6,203	6,625	1,485	-	-	-



icula	nrs	Ultimate Company Comp (INR in	/Holding pany Lacs)	Enter under c control La	ommon (INR in cs)	Comp where control (INR in	Joint exists Lacs)	Entities under Significant influence of Key managemen personnel	
		31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	Marc 20
(5)	Reimbursement of expenses incurred on behalf of the	2019	2016	2017	2018	2017	2010	2019	20
	parties by Company	1.727	0.64						
	- Whirlpool Corporation	1,737	964	122	- 02	-		-	
	- Whirlpool Asia LLP	-	-	122	92	-	-	-	
	- Whirlpool EMEA S.p.a.	-	-	66	277	-	-	-	
	- Others	1 525	-	316	373	-	-	-	
(0)	Total	1,737	964	504	742	-		-	
(6)	Reimbursement of expenses incurred on behalf of the								
	Company by parties	1 177	102						
	- Whirlpool Corporation	1,177	193	- 40	- 40	-		-	
	- Whirlpool Product Development (Shenzhen) Co. Ltd	-	-	40	40	-		-	
	- Whirlpool Asia LLP	-	-	1,127	896	-	-	-	
	- Whirlpool (China) Investment Co.Ltd.	-	-	125	193	-	-	-	
	- Others	-	-	86	41	-	-		
	Total	1,177	193	1,378	1,170	-	-	-	
(7)	Sale of services								
	- Whirlpool Corporation	13,349	10,324	-	-	-	-	-	
	- Whirlpool Europe S.R.L.	-	-	-	-	-	-	-	
	- Whirlpool EMEA S.p.a.	-	-	-	1,764	-	-	-	
	- Others	-	-	2,218	1,939	-	-	-	
	Total	13,349	10,324	2,218	3,703	-	-	-	
(8)	Royalty fee (Brand Assistance)								
	- Whirlpool Properties Inc.	-	-	5,080	4,573	-	-	-	
	Total	-	-	5,080	4,573	-	-	-	
(9)	Technical know-how fee (Brand Assistance)				·				
\ \ \ \	- Whirlpool Corporation	2,454	2,111	_	-	-	_	-	
	Total	2,454	2,111	-	-	-	_	-	
(10)	Contributions made by the Company								
\ <i>`</i>	- Whirlpool of India Gratuity Fund	-	-	_	-	-	_	300	
	- Whirlpool of India Superannuation Scheme	_	_	_	_	-	_	79	
	Total	_	_	_	_	_	_	379	
(11)	Dividend paid during the year							0.5	
(11)	- Whirlpool Mauritius Limited	3,807	2,855	_	_	_		_	
	Total	3,807	2,855					-	
(12)	Investment in unquoted debt securities	3,007	2,000	-	-	-		-	
(14)	- Whirlpool S.A.	+ +			32,030				
	Total	<del>                                     </del>	-	-	32,030	-			
(13)	Interest income on unquoted debt securities	1		_	32,030	-		-	
(13)	- Whirlpool Corporation	522	106						
	1 1	532	486	1 240	683	-		-	
	- Whirlpool S.A.	522	407	1,348		-		-	
D 1	Total	532	486	1,348	683	-		-	
	ance outstanding at the year end: de receivables*								
		1.600	1 420						
	nirlpool Corporation	1,698	1,438	- 255	1 440	-	-	-	
	hirlpool Southeast Asia Pte	-	-	357	1,448	-	-	-	
	hirlpool Europe S.R.L.	-	-	35	46	-	-	-	
	hirlpool South Africa (Pty) Ltd	-	-	9	657	-	-	-	
-	hirlpool Overseas Hong Kong Ltd.	-	-	352	113	-	-	-	
	ca PB India Private Limited	-	-	-	-	1,261	-	-	
	hers	-	-	765	364	-		-	
Tota		1,698	1,438	1,518	2,628	1,261		-	
CIP	de payables*	1						1	

iculars	Ultimate Company Com (INR ir	/Holding pany	Enter under c control La	ommon (INR in cs)		Joint	perso	t influence nagement onnel
	31	31	31	31	31	31	31	31
	March 2019	March 2018	March 2019	March 2018	March 2019	March 2018	March 2019	March 2018
- Whirlpool Properties Inc.	-	-	1,190	1,149	-	-	-	-
- Whirlpool EMEA S.p.a.	-	-	927	1,420	_	-	-	-
- Whirlpool Microwave Products Development Limited	-	-	103	143	-	-	-	-
- Whirlpool Europe S.R.L	-	-	-	12	-	-	-	-
- Beijing Embraco Snowflake Compressor Co. Ltd.	-	-	2,446	52	-	-	-	-
- Whirlpool Slovakia Spols.r.o	-	-	457	1,208	-	-	-	-
- Whirlpool (China) Investment Co. Ltd.	-	-	1,563	803	_	-	-	-
- Elica PB India Private Limited	-	-	-	-	99	-	-	-
- Others	-	-	24	220	-	-	-	_
Total	2,024	742	6,710	5,007	99	-	-	-
Investment in unquoted debt securities*								
- Whirlpool Corporation	13,712	13,712	-	-	-	-	-	-
- Whirlpool S.A.**	-	-	32,030	32,030	-	-	-	-
Total	13,712	13,712	32,030	32,030	-	-	-	-
Investment in unquoted equity shares								
- Elica PB India Private Limited#	-	-	-	-	16,244	-	-	-
Total	-	-	-	-	16,244	-	-	-
Interest receivable on unquoted debt securities								
- Whirlpool Corporation	258	159	-	-	-	-	-	-
- Whirlpool S.A.	-	-	745	683	-	-	-	-
Total	258	159	745	683	-	-	-	-

<sup>\*</sup>Exclusive of reinstatement due to exchange fluctuation.

# The amount does not include the cost incurred by the Company at time of acquisition of shares which has been reported in the total investment amount in the financial statements.

#### Terms and conditions of transactions with related parties

All the above mentioned transactions with the related parties are made on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash.

There have been no guarantees provided or received for any related party receivables or payables other than the letter of comfort which has been given by the ultimate holding Company, Whirlpool Corporation, to respective banks against bank overdraft, cash credit, letter of credit etc. facilities provided to the Company.

## Transactions with key management personnel

## Compensation of key management personnel of the Company

		(INR in lacs)
	31 March 2019	31 March 2018
	1 225	1.061
Short-term employee benefits	1,235	1,861
Post-employment benefits	5	160
Other long-term benefits	4	56
Share-based payment	201	763
Director sitting fees	56	49
Legal and professional fees	27	9
Total	1,528	2,898

The amounts disclosed above are the amounts recognised as an expense during the reporting period related to key management personnel.

<sup>\*\*</sup> The ultimate holding Company has given the guarantee against the investment.

#### 37. Segment information

The Company's operations predominantly comprise of only one segment i.e. Home Appliances. The management also reviews and measures the operating results taking the whole business as one segment and accordingly, makes decision about resource allocation. In view of the same, separate segmental information is not required to be given as per the requirements of Ind AS 108 on "Operating Segments".

## **Geographical Information**

and of the second		(INR in lacs)
	31 March 2019	31 March 2018
Revenue from external customers		
Sale of Products		
Within India	503,404	463,368
Outside India	17,287	16,353
Total	520,691	479,721
		(INR in lacs)
	31 March 2019	31 March 2018
Sale of Services		
Within India	2,323	2,204
Outside India	15,514	14,015
Total	17,837	16,219

The revenue information above is based on the locations of the customers.

## Non-current operating assets

The Company has common non-current operating assets for domestic as well as overseas market. Hence, separate figures for these assets are not required to be furnished.

## 38. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006:-

		(INR in lacs)
Particulars	31 March 2019	31 March 2018
The Principal amount and the Interest due thereon remaining unpaid to any supplier		
as at the end of each accounting year		
Principal Amount	3,604	2,194
Interest due on above	45	20
Interest paid by the buyer in terms of section 16, of the Micro Small and Medium	-	31
Enterprise Development Act, 2006 along with the amounts of the payment made to		
the supplier beyond the appointed day during each accounting year		
Amount of interest due and payable for the period of delay in making payment (which	45	20
have been paid but beyond the appointed day during the year) but without adding		
the interest specified under Micro Small and Medium Enterprise Development Act,		
2006.		
Amount of interest accrued and remaining unpaid at the end of each accounting year		
FY 2016-17	5	5
FY. 2017-18	15	15
FY. 2018-19	45	-
Amount of further interest remaining due and payable even in the succeeding years,	65	20
until such date when the interest dues as above are actually paid to the small enterprise		
for the purpose of disallowance as a deductible expenditure under section 23 of the		
Micro Small and Medium Enterprise Development Act, 2006		

#### 39. Hedging activities and derivatives

#### Derivatives not designated as hedging instruments

The Company uses foreign exchange forward contracts to manage some of its transaction exposures. The foreign exchange forward contracts are not designated as hedge instrument and are entered into for periods consistent with foreign currency exposure of the underlying transactions, generally for the following period:

- a. From one to three months in case of vendor payments
- b. From one to three years in case of investment in senior notes (including interest).

#### 40. Fair values

The management assessed that cash and cash equivalents, trade receivables, loans, other receivables, trade payables and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The loss allowance on the financial assets as at 31 March 2019: INR 136 lacs (31 March 2018:INR 155 lacs) provided in the books on account of uncertainty of recoverability for the amount.

The fair value of the financial assets and liabilities is included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

a. Security Deposits disclosed under loans are evaluated by the Company based on parameters such as interest rates, risk factors, risk characteristics and individual creditworthiness of the counterparty. Based on this evaluation, allowances are taken into account for the expected credit losses of these security deposits.

#### 41. Fair values hierarchy

The following table provides the fair value measurement hierarchy of the Company's assets and liabilities.

#### Quantitative disclosures fair value measurement hierarchy for assets as at 31 March 2019:

	Fair value measurement using				
Particulars	Date of valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
			INR i	n lacs	
Financial assets measured at fair value through profit & loss					
Derivatives Financial Instrument	31 March 2019	1,230	-	1,230	-
Financial assets measured at amortised cost:					
Investment	31 March	65,633	-	-	65,633
Loans	2019	2,078	-	-	2,078
Bank Deposits		2	-	-	2
Interest accrued on bank deposits and investment		1,363	-	-	1,363
Insurance claim receivable		14	-	-	14
Trade receivables		25,562	-	-	25,562
Cash and cash equivalents		105,367	-	-	105,367
Other bank balances		733	-	-	733
Financial liablities carried at amortised costs					
Trade payables	31 March	123,791	-	-	125,791
Other payables	2019	9,507	-	-	9,507



#### Quantitative disclosures fair value measurement hierarchy for assets as at 31 March 2018:

	Fair value measurement using				
Particulars	Date of valuation	Total	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
			INR i	in lacs	
Financial assets measured at fair value through profit & loss					
Derivatives Financial Instrument	31 March 2018	1,666	-	1,666	-
Financial assets measured at amortised cost:					
Investment	31 March	45,632	-	-	45,632
Loans	2018	1,905	-	-	1,905
Bank Deposits		11	-	-	11
Interest accrued on bank deposits and investment		1,365	-	-	1,365
Insurance claim receiavble		-	-	-	-
Trade receivables		24,031	-	-	24,031
Cash and cash equivalents		97,501	-	-	97,501
Other bank balances		684	-	-	684

	Fair value measurement using				
Particulars	Date of valuation	Total	Quoted prices in active markets (Level 1)	observable	Significant unobservable inputs (Level 3)
		INR in lacs			
Financial liablitiescarried at amortised costs					
Trade payables	31 March	115,485	-	-	115,485
Other payables	2018	8,100	1	-	8,100

## 42. Financial risk management objectives and policies

The Company's principal financial liabilities, other than derivatives, comprise trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations and to provide guarantees to support its operations. The Company's principal financial assets include loans, trade and other receivables, and cash and cash equivalents that derive directly from its operations. The Company also enters into derivative transactions.

The Company is exposed to market risk, credit risk and liquidity risk. The Company's senior management oversees the management of these risks and also ensure that the Company's financial risk activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with the Company's policies and risk objectives. All derivative activities for risk management purposes are carried out by specialist teams that have the appropriate skills, experience and supervision. It is the Company's policy that no trading in derivatives for speculative purposes may be undertaken.

The Board of Directors reviews and agrees policies for managing each of these risks, which are summarised below:

#### A. Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as commodity risk. Financial instruments affected by market risk include deposits and derivative financial instruments.

The sensitivity analysis in the following sections relate to the position as at 31 March 2019 and 31 March 2018.

The analysis exclude the impact of movements in market variables on the carrying values of gratuity, other post-retirement obligations and provisions.

The sensitivity of the relevant profit and loss item is the effect of the assumed changes in the respective market risks. This is based on the financial assets and financial liabilities held as of 31 March 2019 and 31 March 2018.

#### a. Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates relates primarily to the overdraft, letter of credit, cash credit etc. facilities provided by the respective banks to the Company carrying variable interest rates.

Since, the Company has not availed any longterm credit facilities, therefore there is no need for the Company to enter into hedge contract to mitigate the possible exposure risk.

## b. Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a foreign currency).

The Company manages its foreign currency risk by hedging transactions that are expected to occur within a maximum period of three month for hedges of forecasted purchases and a maximum period of three year period for hedges of forecasted cash inflow relating to senior notes (including interest).

When a derivative is entered into for the purpose of being a hedge, the Company negotiates the terms of those derivatives to match the terms of the hedged exposure. For hedges of forecast transactions, the derivatives cover the period of exposure from the point the cash flows of the transactions are forecasted up to the point of settlement of the resulting receivable or payable that is denominated in the foreign currency.

#### Foreign currency sensitivity

The following tables demonstrate the sensitivity to a reasonably possible change in USD and Euro exchange rates, with all other variables held constant. The impact on the Company's profit before tax is due to changes in the fair value of monetary assets and liabilities.

The Company's exposure to foreign currency changes for all other currencies is not material.

## Foreign currency sensitivity

(INR in lacs)

				(11 (11 111 11105)
Currency	%	31 March 2019	%	31 March 2018
USD	5%	1,077	1%	251
	(5%)	(1,077)	(1%)	(251)
Euro	4%	(53)	5%	(64)
	(4%)	53	(5%)	64

#### c. Commodity price risk

The Company is affected by the price volatility of certain commodities. Its operating activities require the ongoing purchase and manufacture of various electronic parts which consist of copper element and therefore require a continuous supply of the same. However, due to the non-significant movement in the prices of the copper, the Company has not entered into any forward contracts for commodity hedging purpose.

#### B. Credit risk

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract,

leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

#### a. Trade receivables

Customer credit risk is managed subject to the Company's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables are regularly monitored and balances of customers are not covered by letters of credit or other forms of credit insurance.

An impairment analysis is performed at each quarter end on an individual basis for major customers. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in note 8. The Company does not hold collateral as security. The Company evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets.

#### b. Financial instruments and cash deposits

Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's policy. Investments of surplus funds are made only with approved banks and within limits assigned to each bank by the ultimate holding Company.

The Company's maximum exposure to credit risk for the components of the balance sheet at 31 March 2019, 31 March 2018 is the carrying amounts as illustrated in note 9 except for financial guarantees. The Company's maximum exposure relating to financial guarantees is noted in note 35.

#### Liquidity risk

The Company monitors its risk of a shortage of funds through fund management exercise at regular intervals.

The table below summarises the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

			INR in lacs
	Less than 1 year	More than 1 year	Total
Year ended 31 March 2019			
Trade Payables	123,621	170	123,791
Other Payables	8,987	520	9,507
	132,608	690	133,298
Year ended 31 March 2018			
Trade Payables	115,298	187	115,485
Other Payables	7,642	458	8,100
	122,940	645	123,585

## 43. Capital management

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the Company. The primary objective of the Company's capital management is to maximise the shareholder value.

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants, if any. To maintain or adjust the capital structure, the Company reviews the fund management at regular intervals and take necessary actions to maintain the requisite capital structure.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 March 2019 and 31 March 2018.

#### 44. Standards issued but not effective

The amendments to standards that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

#### Ind AS 116Leases

Ind AS 116 Leases has been notified during the current year and it replaces Ind AS 17 Leases, including appendices thereto. Ind AS 116 is effective for annual periods beginning on or after 1 April 2019. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under Ind AS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

The Company intends to adopt these standards when they become effective from 1 April 2019 and currently, The Company has performed an assessment to identify the impact and the same is coming out to be not significant.

**45.** During the year, the Company has acquired 49% of the issued and paid up capital of Elica PB India Private Limited (Elica) and considering the other terms on investment, Elica is considered as Jointly controlled Company. Refer Note 2(II) and 33 for details relating to the preparation of Consolidated Financial Statement for the year. The Company, to comply with applicable Indian accounting standards in India has given the disclosure of comparative financial information in the financial statements, which is similar to the comparative information presented in the standalone financial statements of the Company. Accordingly, the numbers for the year ended and as at 31 March 2019 is not comparable with that of previous year.

For and on behalf of the Board of Directors of

For **MSKA & Associates** Chartered Accountants

ICAI Firm Registration Number: 105047W

Manish P Bathija Partner

Membership No. 216706

Place of Signature : Gurugram Date : 24 May 2019

tered Accountants
Whirlpool of India Limited

Arvind Uppal Chairman DIN:00104992

Yatin Malhotra Chief Financial Officer Sunil D'Souza Managing Director DIN:07194259

Roopali Singh Company Secretary **Anil Berera** 

**Executive Director** 

DIN: 00306485



## Form AOC-I

Statement containing salient features of the financial statement of subsidiaries/associate companies/joint ventures

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

Part "A":Subsidiaries

**Not Applicable** 

Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures

INR in Lacs

	Name of Associates/Joint Ventures	Elica PB India Pvt Ltd
1	Latest audited Balance Sheet Date	31st Mar 2019
2	Shares of Associate/Joint Ventures held by the company on the year end	
	No.	23,68,997
	Amount of Investment in Associates/Joint Venture	17,222
	Extend of Holding %	49%
3	Description of how there is significant influence	Shareholding Pattern
4	Reason why the associate/joint venture is not consolidated	Consolidated using Equity Method
5	Networth attributable to Shareholding as per latest audited Balance Sheet	2,945.39
6	Profit / Loss for the year*	
	i. Considered in Consolidation	271
	ii. Not Considered in Consolidation	282

<sup>\*</sup>Refer Note No. 33(Interest in Other Entities) of the Consolidated Financial Statements for details.

For and on behalf of the Board of Directors of **Whirlpool of India Limited** 

Arvind UppalSunil D'SouzaAnil BereraChairmanManaging DirectorExecutive DirectorDIN:00104992DIN:07194259DIN: 00306485

Place of Signature : Gurugram Yatin Malhotra Roopali Singh
Date : 24 May 2019 Chief Financial Officer Company Secretary

# WHIRLPOOL RANGE OF HOME APPLIANCES



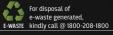


WHIRLPOOL OF INDIA LIMITED | Corporate Office: Plot No. 40, Sector - 44, Gurgaon - 122002 For inquiries, please call us at: 1800-208-1800 (Toll Free)

www.whirlpoolindia.com



Store www.whirlpoolindiawstore.com





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