



WHIRLPOOL OF INDIA LIMITED
(CIN NO. : L29191PN1960PLC020063)

CORPORATE OFFICE : PLOT NO. 40, SECTOR 44, GURUGRAM (GURGAON) - 122 002 (HARYANA), INDIA. TEL: (91) 124-4591300, FAX: (91) 124-4591301.
REGD. OFF. : PLOT NO. A-4 MIDC, RANJANGAON, TAL. SHIRUR, DIST. PUNE 412 220. TEL: (91) 2138-660100, FAX: (91) 2138-232376.
Website : www.whirlpoolindia.com, E-mail : info_india@whirlpool.com

5th November 2018

The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai, Maharashtra - 400001 Scrip Code: 500238	The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra – 400051 Symbol: WHIRLPOOL
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Dear Sirs

Subject Outcome of Analyst Meet

This is further to our intimation letter dated 29th October, 2018 wherein we had given you an advance intimation of the upcoming Analyst Meet in terms of Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We wish to inform you that the Analyst Meet was held today i.e 5th November, 2018 at Gurugram, Haryana. Please find attached here with presentation shared with the analysts on the un-audited financial results of the Company for the quarter and half year ended on 30th September, 2018. The same is also available on the Company's website at www.whirlpoolindia.com

Trust, this would meet with your requirements.

Yours faithfully,

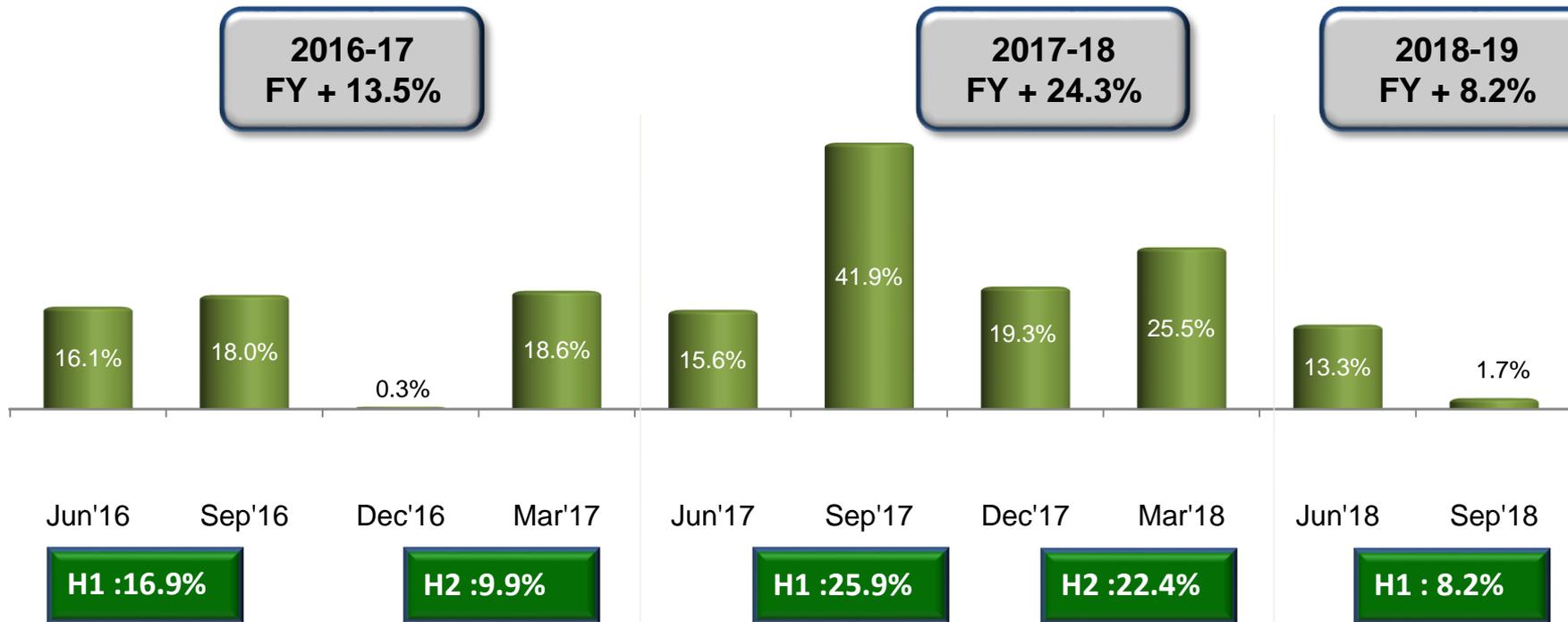
For Whirlpool of India Ltd.

Roopali Singh
Sr. Director Legal & Company Secretary



INDIA BUSINESS

Net Revenue Trend



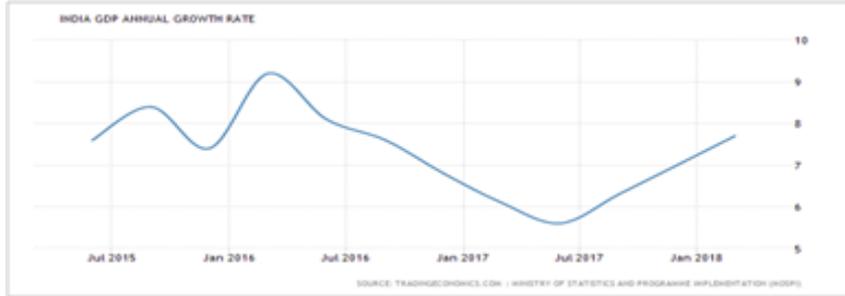
- ❖ Previous year restated as per IndAS
- ❖ Net revenue trend adjusted for Excise duty

Key Metrics

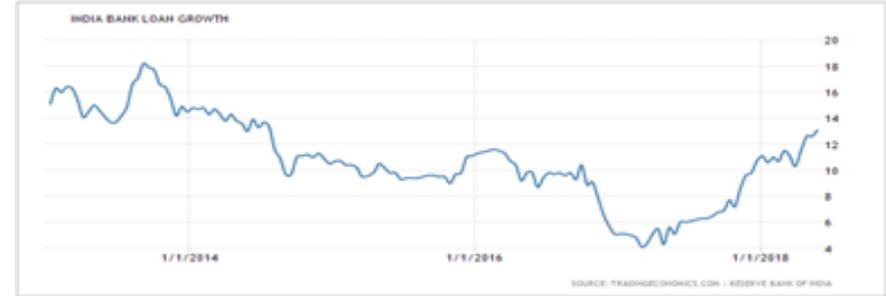
	<u>Jul ~ Sep (3M)</u>		<u>Apr ~ Sep (6M)</u>	
Income from Operations	1182 cr	+1.9%	2833 cr	+8.0%
EBITDA	122.5 cr	=	377.5 cr	+12.5%
PBT	120.4 cr	+5.6%	371.0 cr	+17.1%
PAT	78.6 cr	+6.9%	242.3 cr	+17.5%
EPS	6.2	+6.9%	19.1	+17.5%

Strong Macro-Economic Indicators for Long Term

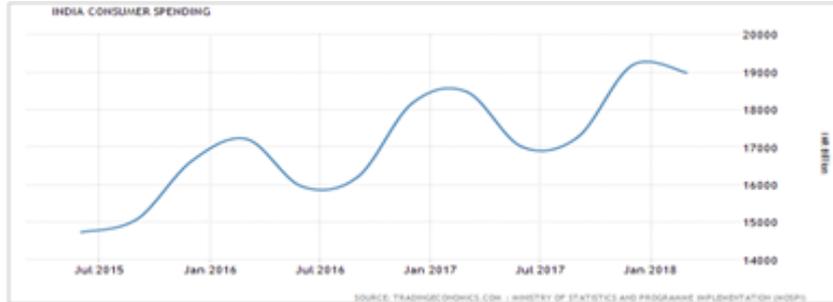
GDP - Fastest Growing Large Economy



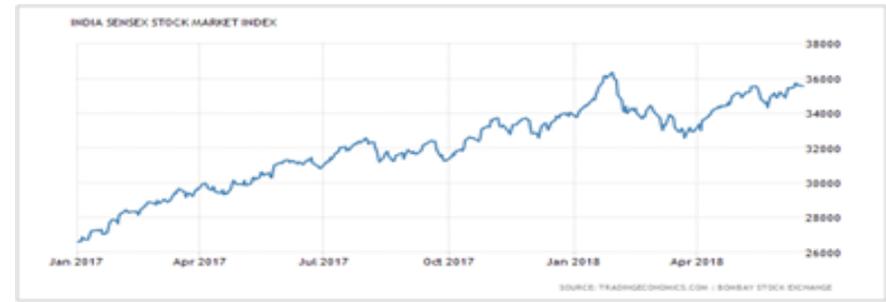
Loan Growth - Starting to rebound



Consumer Spending - Positive trends

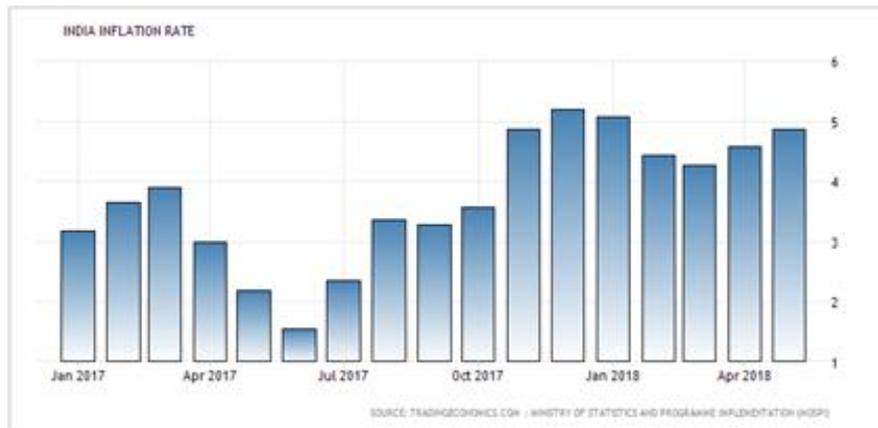


Stock Market - Reflecting strong sentiment



Some Watch Outs in The Short Term

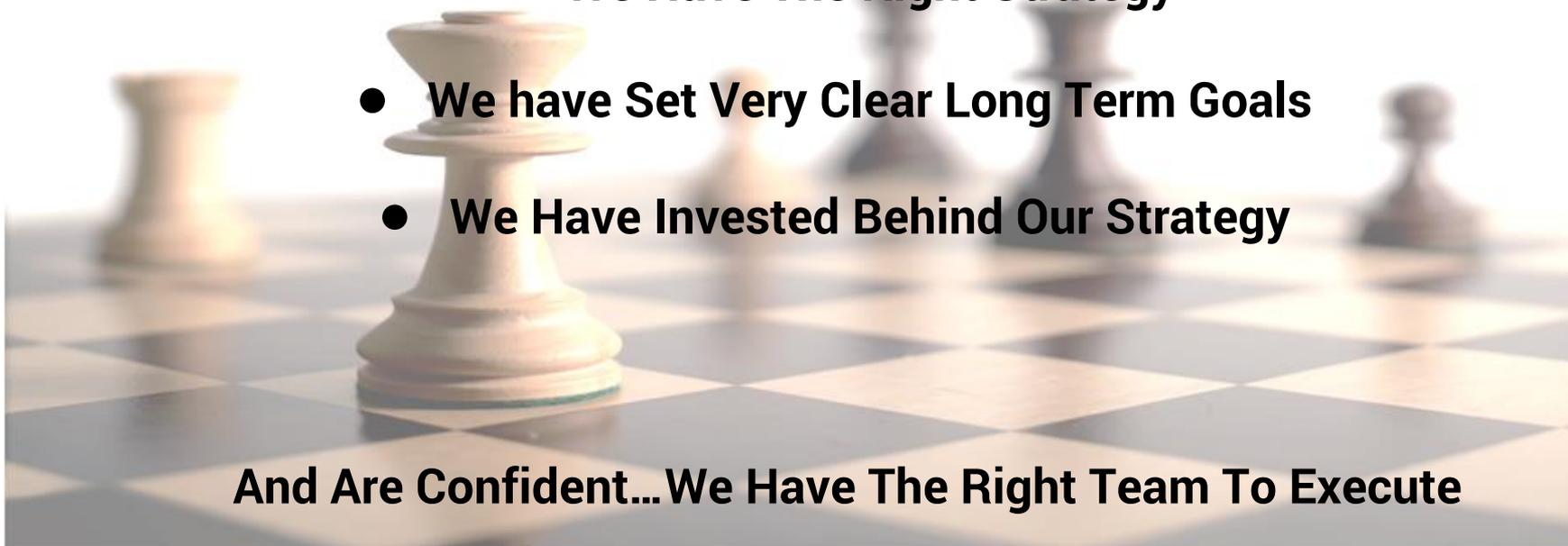
Inflation starts to creep up



Rupee continues to decline



We are confident of continued success...

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- **We Have The Right Strategy**
 - **We have Set Very Clear Long Term Goals**
 - **We Have Invested Behind Our Strategy**

And Are Confident... We Have The Right Team To Execute

Clear Strategy & Goals For \$ 1 Billion And Beyond

**Revitalize our
Brands**



**Refresh Product
Portfolio**



**Create Growth
Opportunities**



**Strengthen our
Foundation**





THANK YOU!